



THE INFORMER



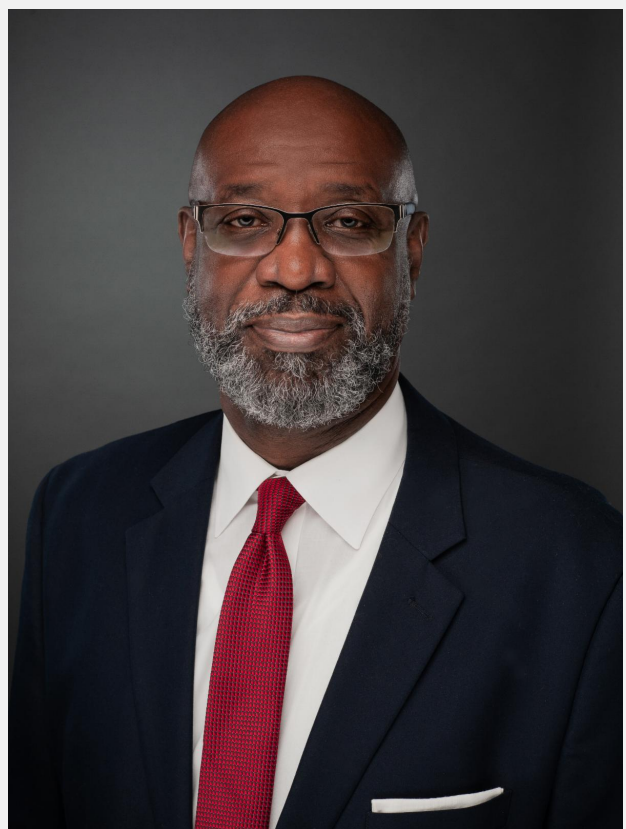
DIRECTOR'S MESSAGE

Dear HGACBuy Members,

I'm pleased to reintroduce our **LP07-25 Lease-Purchase Contract**, revived directly in response to your strong interest and demand. This contract is designed to give you flexible, budget-friendly pathways to acquire the equipment your communities depend on.

How this supports you:

- **Flexible financing options:** Access funding for essential purchases through capital leases and tax-exempt municipal leases
- **Budget-friendly structure:** In many jurisdictions, these instruments may be treated differently than traditional debt
- **Path to ownership:** Lease-purchase structures lead to ownership at the end of the term, no need to return equipment



Our supplier partners are here to walk you through options, compare scenarios, and help you move forward with confidence.

Thank you for the opportunity to serve you!

Ronnie Barnes
Director of Enterprise Solutions
HGACBuy

Lease-Purchase Financing with H-GAC: Flexible, Budget-Smart Options for Equipment, Facilities, and Infrastructure

HGACBuy's Lease Purchase financing contract provides flexible, budget-smart ways for our members and 501(c)(3) organizations to acquire essential equipment, complete facility upgrades, and move forward on infrastructure projects. Through capital leases and tax-exempt municipal leases, you can align predictable payments with your budget while maintaining a clear path to ownership at the end of the term.

This contract is designed to meet real-world needs across a wide range of assets. Communities can finance public safety vehicles and apparatus, public works and heavy equipment, fleet and IT systems, energy and sustainability upgrades, building improvements and renovations, and infrastructure such as water and wastewater projects, streets and traffic systems, solid waste, and parks.

Lease-purchase can be a powerful alternative to traditional debt or pay-as-you-go procurement. Payments are typically fixed and level over the useful life of the asset, making annual budgeting straightforward. Procurement is streamlined through the HGACBuy's contract, helping you access funding faster than many bond or loan processes.

We are committed to delivering high-quality, reliable solutions that empower our members to serve their communities with confidence. We measure our success by yours and we're honored to be your trusted partner.

CONTRACT OVERVIEW

Contract Name: Lease-Purchase Financing

Contract Number: LP07-25

Contract Dates: July 1, 2025 – June 30, 2029

Contract Overview: A four-year, multi-award contract providing financing services (capital leases and tax-exempt municipal leases) for equipment, facilities, and infrastructure lease-purchase needs.

Key Product/Service Highlights: Contract delivers flexible, cost-effective capital and tax-exempt municipal lease options with competitive fixed rates, predictable payments, and a clear path to ownership.

SUPPLIER PARTNERS



Community Leasing Partners

Community Leasing Partners (CLP), a division of Community First National Bank, helps public agencies acquire essential apparatus, vehicles, and equipment through municipal lease-purchase financing. Serving cities, counties, school districts, special districts, authorities, and volunteer fire departments nationwide, CLP structures financing so you can get what you need now and pay over time.

Blake Kaus
blakekaus@clpusa.net
888-777-7850



Grant Capital Management, Inc.

Grant Capital Management is a capital provider specializing in lease financing certificates. They partner with financial institutions, vendors and public sector decision makers to provide tax exempt, operating and commercial lease financing solutions tailored to your goals and needs with certainty of close.

Derek Mitchell
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443-766-7375



KS State Bank

KS State Bank offers financing for state, local and tribal government organizations as well as non-profits. Under its private label program, Baystone Government Finance, they customize leasing options, including tax-exempt municipal leasing financing to meet the unique needs of every customer.

David Burr
dburr@ksstate.bank
800-752-3562

As a member, you can contact our supplier partners today and get a consultation for the best financing options on the market.

For more information regarding the **Lease-Purchase Financing – LP07-25 contract**, visit [LP07-25: Lease-Purchase Financing | HGACBuy](#).

NOT AN HGACBUY MEMBER?

Joining is quick, easy, and completely free.

Become a member at no cost and start leveraging our Lease-Purchase Financing contract and more to save time, stretch budgets, and deliver value to your community.

JOIN HERE

MEMBER SERVICES



We love our HGACBuy members!

Our new Lease-Purchase contract is a game changer. You can now lease what you want, when you need it, and *keep it*.

No more returns. Just smarter spending that stretches every dollar and maximizes resources for your community. This is cooperative purchasing at its best, and we are elated to be your purchasing partner.

Kenya "Kay" Crawford

Senior Program Coordinator

Member Services

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MORE COMPETITIVELY SOLICITED CONTRACTS

We have 40+ competitively solicited contracts available for your purchasing needs. Check out our extensive catalog of products and services.

ADDITIONAL
CONTRACTS



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