



THE INFORMER

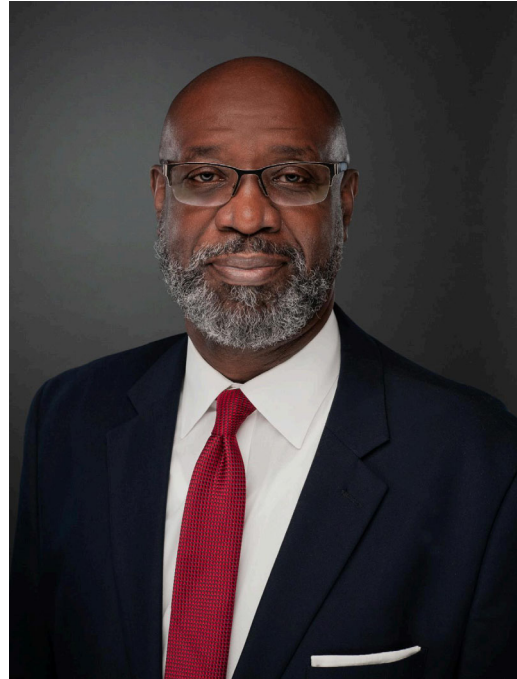
DIRECTOR'S MESSAGE

We are excited to add a new contract, **AR03-25 Airport Runway Snow Removal Equipment and Related Services** product lines as offerings for our members.

We are equally excited to partner with such great suppliers to provide, not only high-quality equipment, but outstanding training and service as well.

Our members can be confident that their needs will always be "Priority #1" with HGACBuy and its supplier partners.

Ronnie Barnes
Director of Enterprise Solutions
HGACBuy



Airport Runway Snow Removal Equipment and Related Services

Keeping airports functional and secure is vital, especially during challenging weather conditions. Our new contract, **AR03-25 - Airport Runway Snow Removal Equipment and Related Services** offers the best equipment, products, training, and services designed to help you stand up to the daily weather challenges and meet your business needs efficiently.



HGACBuy's streamlined procurement process empowers **YOU** to **BUY NOW!** With easy access to our cooperative purchasing contracts, you can spend less time sourcing what you need and more time focusing on running your airport.

Our commitment is to provide you with high-quality solutions that ensure your runways remain clear and safe for all operations. We look forward to being a part of your success and serving you with dedication and excellence.

CONTRACT OVERVIEW

Contract Name: Airport Runway Snow Removal Equipment and Related Services

Contract Number: AR03-25

Contract Dates: March 1, 2025 - February 28, 2029

Contract Overview: Four-year contract includes multiple types of snow and ice removal equipment and services, surface management systems, and equipment maintenance and training.

Key Product/Service Highlights: Contract includes the manufacturers and dealers of the world's finest snow and ice removal equipment available for use at airports, including surface management systems. Brands of equipment available include ATI, Boschung, M-B, Vammas, Tenco, Wausau and more.

SUPPLIER PARTNERS



Airport Technologies, Inc.

Airport Technologies, Inc. builds machines that remove snow & ice from airport runways safely, quickly, and reliably. ATI is laser focused on building the best runway equipment available and has provided equipment to over 100 airports in Canada and the United States.

Brendon Smith
brendon@atifirst.com
204.428.5588



Boschung America, LLC

Boschung America, LLC's engineering work incorporates clearing the roads and surfaces of the world's largest airports, busiest highways, and most visited cities and municipalities across the globe. They offer a suite of multi-seasonal equipment that includes state-of-the-art weather detection systems, snow removal vehicles, mobile and fixed de-icing technologies, powered by electric multi-purpose carriers, and road sweepers.

Tim Donahue
tdonahue@boschungamerica.com
630-222-8100



Fortbrand Services, LLC

Project Iceman Holdings, LLC DBA Fortbrand has over 35 years of experience in the airfield maintenance industry and is uniquely qualified to provide the expertise, equipment, and support needed to address the challenges faced by airports in extreme weather conditions. They have a proven track record of delivering robust solutions that meet the operational demands of airports, ensuring safe and efficient runway and taxiway conditions during snow and ice events.

Carlton Braley
cbraley@fortbrand.com
516-576-3200

M-B Companies, Inc.



M-B Companies, Inc. utilizes the latest in innovation and technology and is the trusted manufacturer of airport runway maintenance equipment, pavement striping equipment, various size truck, tractor and loader attachment equipment, replacement brushes, and much more. Working with airports, municipalities, Department of Transportation offices and many dealers of small engine equipment across the world, MB is proud to provide the highest quality equipment that can be relied on to get the job done.

Josh Abler
josh.abler@aeibi-schmidt.com
800-558-5800



Tenco, Inc.

Tenco, Inc. offers a complete line of snow and ice removal equipment engineered and manufactured for highway, road, street, and runway snow & ice

removal requirements since 1976. Their mission is to be the best partner in the snow removal industry for our customers and our suppliers.

Mike Minicucci
mike.minicucci@grouperpmtech.com
800-788-6066

Wausau Equipment Company, LLC



Since 1978, Wausau Equipment Company, LLC has designed and manufactured the most comprehensive range of top-quality snow removal and ice control products in the industry to help customers maintain safe and efficient roads, runways, and railways. Wausau combines the performance, ruggedness, and longevity of its product lines with its deeply rooted commitment to quality assurance and customer service.

Mike Minicucci
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877-408-3626

You can contact our supplier partners and get a quote for the best products and services on the market. For more information regarding the Airport Runway Snow and Ice contract, click [HERE](#).

HOW TO BUY



NOT AN HGACBUY MEMBER?

No worries! Joining is quick, easy, and completely free.

Gain instant access to our competitively solicited Airport Runway Snow and Ice contract, making it effortless to get the supplies your airport needs through our streamlined procurement process.

JOIN HERE

UPCOMING CONFERENCE SCHEDULE



International Aviation Snow Symposium

Conference Details:

April 27 – 30, 2025
Buffalo, NY



Hub Airports Winter Operations & Deicing Conference

Conference Details:

August 4 – 6, 2025
Detroit, MI



It is my pleasure to serve our HGACBuy members!

With an ever-growing workload and a strong demand to do things better, faster, and cheaper, HGACBuy understands your challenges. The truth is, you can do anything, but you can't do everything.

Therefore, we are committed to helping you leverage your dollars and maximize your resources. As always, you have the support of our entire team and we are happy to serve you.

Kenya "Kay" Crawford

Senior Program Coordinator
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713-993-4571

We have 43 more competitively solicited contracts available for your purchasing needs.
Check out our extensive catalog of products and services.

ADDITIONAL CONTRACTS



Houston-Galveston Area Council | PO Box 22777 | Houston, TX 77227-2777 US

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