

**AMENDMENT No. 1 to CONTRACT No. RP07-20**

**For**

Record & Playback Systems

**Between**

**HOUSTON-GALVESTON AREA COUNCIL**

**And**

**Exacom, Inc.**

THIS AMENDMENT modifies the above referenced Contract as follows:

Amends to reflect product updates published March 2021. Revised Attachment A and Form E (a copy of which is attached hereto) replace Attachment A and Form E in their entirety.

Unless otherwise noted, this amendment goes into effect on the date signed by **H-GAC**. All other terms and conditions of this Contract shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their respective duly authorized representatives.

Signed for **Houston-Galveston Area Council**,  
Houston, Texas

DocuSigned by:



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Chuck Wemple, Executive Director

5/20/2021

Date: \_\_\_\_\_

Signed for: **Exacom, Inc.**

Printed Name & Title:

DocuSigned by:



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Alfred Brisard

President and CEO

5/19/2021

Date: \_\_\_\_\_

**Date:** March 22, 2021  
**To:** Brian Denzel  
**From:** Bill Burton  
**RE:** Contract Change Request  
EXACOM, Inc. – Contract #RP07-20

EXACOM, Inc. in correspondence of March 16, 2021 has requested their contract be amended to reflect product updates published March 2021.

Staff has reviewed the request and determined it to be in accordance with applicable contract requirements. This request reflects a product listing update only. There is no price increase. Approval is recommended.

Please advise if and when request is approved so that we may advise appropriate staff and arrange for website update.

**Revised Attachment A**  
**Exacom, Inc.**  
**Record & Playback Systems**  
**Contract No.: RP07-20**

<b>FORM D - OFFERED ITEMS PRICING</b>		<b>Procurement</b>	<b>RP07-20</b>
<b>Offeror Name:</b>	<b>Exacom</b>		
<b>H-GAC Product Code</b>	<b>Item Description (Offeror may not change any description or add items)</b>	<b>Offered Price</b>	
<b>H-GAC Product Code</b>	<b>Item Description (Offeror may not change any description or add items)</b>	<b>Offered @ 23.5% Discount from List Price</b>	
AA	<b>H9000100-01 HINDSIGHT 600 Series Multi-Media Recording Platform (includes HINDSIGHT Core Software, Single Processor System w/ 8GB RAM, 4-1TB Drives - 3TB RAID 5, Windows Server 2019, Microsoft SQL Server 2019 Std, redundant Power Supplies, CD/DVD/KB/Mouse, 19" Monitor w/ Spkr)</b>	<b>\$12,852</b>	
BB	<b>H9000161 HindSight 60 Series Multi Media Recording Platform (includes HindSight Core Software, 8GB RAM, 2-1TB Drives - 1 TB RAID 1, Windows Server 2019, Microsoft SQL Server 2019 Std, Monitor/Spkr/CD/DVD/KB/Mouse)</b>	<b>\$5,508</b>	
CC	<b>H9000170-01 HindSight LT Series Multi Media Recording Platform (includes HindSight Core Software, 4GB RAM, Windows 10 Enterprise, Microsoft SQL Server 2019 Std, CD/DVD/KB/Mouse)</b>	<b>\$3,060</b>	
	<b>H9000160-03 HINDSIGHT 600 Series Multi-Media Recording Platform - Dual Proc (includes HINDSIGHT Core Software, Dual Processor System w/ 8GB RAM, 4-1TB Drives - 3TB RAID 5, Windows Server 2019, Microsoft SQL Server 2019 Std, redundant Power Supplies, CD/DVD/KB/Mouse, 19" Monitor w/ Spkr)</b>	<b>\$14,382.00</b>	
	<b>H9000105-02 HindSight 600 Series Client Access System (5U, 64GB, Dual Proc)</b>	<b>\$17,591.12</b>	
	<b>H9000190-01 HindSight Virtual Multi Media Recording Platform</b>	<b>\$9,792.00</b>	
	<b>H9000106 HindSight Virtual Client Access System</b>	<b>\$9,792.00</b>	

## Revised Form E

<b>FORM E - PUBLISHED OPTIONS</b>		<b>Procurement No.:</b>	<b>RP07-20</b>
<b>Offeror Name:</b>	<b>Exacom</b>		
<b>Notes: (Important)</b>	<p>1) Use a single <b>Form E</b> for ALL Option/Accessory items and quote each on a single, separate line. <b>DO NOT</b> use multiple <b>Form E</b>'s... Add or insert additional lines as necessary.</p> <p>2) Completely describe each item. Include the manufacturer's code or part number. Each item listed <b>MUST</b> have a unique code or part number so that it can be identified in any subsequent contract.</p> <p>3) Options which replace standard equipment on a <b>Form D</b> Item should be priced net of any credit due for the replaced item.</p> <p>4) Options which are upgrades/downgrades of a <b>Form D</b> Item should be priced at the differential amount between the cost of the <b>Form D</b> Item and the upgrade/downgrade option.</p>		
<b>Code or Part No.</b>	<b>Option Description</b>	<b>Offered Price 23.5% Discount off List</b>	
H9000363	19" Monitor with Built-in Speakers	\$ 263.93	
H9000512-1	HINDSIGHT 600 series Storage Backup (NAS) Solution w/ HS Backup Software - 4TB RAID 5	\$ 5,351.18	
H9000513	HindSight 600 series Storage Backup (NAS) Solution w/ HS Backup Software - 6TB RAID 5	\$ 5,733.68	
H9000516	HindSight LT/60 series Storage Backup (NAS) Solution w/ HS Backup Software - 1TB RAID 1	\$ 2,291.18	
H9000517	HINDSIGHT 60 series Storage Backup (NAS) Solution w/ HS Backup Software - 2TB RAID 1	\$ 2,673.68	
H9000700	HINDSIGHT 8-Channel Analog	\$ 2,103.75	
H9000701	HINDSIGHT 16-Channel Analog	\$ 3,825.00	
H9000702	HINDSIGHT 24-Channel Analog	\$ 5,546.25	
H9000703	HINDSIGHT 8-Channel Digital PBX/BRI	\$ 3,251.25	
H9000704	HINDSIGHT 16-Channel Digital PBX/BRI	\$ 4,972.50	
H9000705	HINDSIGHT 24-Channel Digital PBX/(PRI/BRI)	\$ 6,693.75	
H9000706	HINDSIGHT 2T1/E1 Passive Tap 2-Span	\$ 8,988.75	
H9000707	HINDSIGHT 2T1/E1 Terminating Tap 2-Span	\$ 8,988.75	
H9000709	Dual NIC Card	\$ 298.35	
H9000710	Quad NIC Card	\$ 562.28	
H9000712	Dual Serial Card	\$ 95.63	
H9000715	HindSight 8-Channel Analog Card - LT	\$ 1,530.00	
H9000716	HindSight 16-Channel Analog Card - LT	\$ 2,295.00	
H9000717	HindSight 24-Channel Analog Card- LT	\$ 3,060.00	
H9000900	4-Channel EARS	\$ 2,673.68	

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Code or Part No.	Option Description	Offered Price 23.5% Discount off List	
H9000904	4-Channel EARS Mobile	\$ 2,903.18	
H9002001	HINDSIGHT Quality Assurance SW Package	\$ 7,646.18	
H9002200	HINDSIGHT ANI/ALI Serial Interface	\$ 1,908.68	
H9002203	HindSight AQUA Integration	\$ 7,646.18	
H9002207	HINDSIGHT Cisco Active SIP Integration	\$ 3,821.18	
H9002210	HindSight ShoreTel Hybrid Active/Passive SIP Integration	\$ 3,821.18	
H9002212	HindSight Mitel Integration	\$ 3,821.18	
H9002213	HINDSIGHT Airbus Vesta NG911 Passive SIP Integration	\$ 7,646.18	
H9002214	HINDSIGHT Intrado Viper NG911 Passive SIP Integration	\$ 7,646.18	
H9002215	HINDSIGHT NENA-i3 SIPREC Integration - (Supports Solacom)	\$ 7,646.18	
H9002216	HindSight Avtec Scout Console System Integration	\$ 3,821.18	
H9002219	HindSight Telex Radio Console System Integration	\$ 3,821.18	
H9002219-01	HindSight Telex Radio Console System Integration - with DFSI support	\$ 3,821.18	
H9002220	HindSight Zetron (ACOM EVO/Novus) Console System Integration	\$ 3,821.18	
H9002221	HindSight Zetron (MAX Dispatch) Console System Integration	\$ 3,821.18	
H9002224	HINDSIGHT Harris P25 - Phase 1	\$ 19,121.18	
H9002225	HINDSIGHT Harris P25 - Phase 2	\$ 19,121.18	
H9002236	HINDSIGHT Tait P25 Interface Module - Phase 2	\$ 22,946.18	
H9002237	HindSight Tait DMR	\$ 4,586.18	
H9002241	HINDSIGHT EF Johnson P25 Interface Module - Phase 2	\$ 22,946.18	
H9002242	HINDSIGHT AES/DES Encryption, Supports KDF/KMF/OTAR	\$ 15,296.18	
H9002243	HINDSIGHT EARS FTP/Streaming Integration	\$ 761.18	
H9002247	HindSight Screen Capture Integration	\$ 7,646.18	
H9002252	HindSight I3 Logger Interface - Vesta	\$ 3,821.18	
H9002255	HindSight Zetron MAX Call-Taking Integration	\$ 3,821.18	
H9002258	HindSight MOTOTRBO Integration	\$ 4,586.18	
H9002285	HINDSIGHT Motorola P25 AIS Interface Module - supported version	\$ 22,946.18	

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Code or Part No.	Option Description	Offered Price 23.5% Discount off List	
H9002412	HindSight Concurrent User Client License	\$ 531.68	
H9002413	HindSight Lite Concurrent User Client License	\$ 302.18	
H9002415	HINDSIGHT-G3 Quality Assurance Per Seat Assessor License	\$ 302.18	
H9002600	HINDSIGHT Single-Channel A/D SW License	\$ 191.25	
H9002601	HINDSIGHT Single-Channel VoIP SW License	\$ 306.00	
H9002602	HINDSIGHT Single-Channel P25-RoIP License	\$ 459.00	
H9002604	HINDSIGHT - Single-Channel EARS FTP License	\$ 267.75	
H9002605	HINDSIGHT - Quad-Channel EARS Streaming License	\$ 459.00	
H9002606	Per Screen Capture License	\$ 248.63	
H900262X	Motorola Site Fee - AIS Environment	Site Dependent	
H9004000	Essentials - End User - Annual HW and SW Warranty/Remote Support -No Discount	13% of List	
H9004055	1 Day of Installation service (Travel Passed through at cost) No discount	\$ 1,700.00	
H9004099	Training - Onsite time for Trainer (Travel Passed through at cost) No Discount	\$ 1,500.00	