

HGACBY-EMERGENCY PREPAREDNESS AND SAFETY EQUIPMENT

Background:

H-GAC Cooperative Purchasing Program (HGACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received and opened ten bids for Emergency Preparedness & Safety Equipment on June 22, 2020. The following companies submitted proposals.

Absorbent Specialty Products	Pawtucket, RI
AeroClave LLC	Winter Park, FL
Delta Fire & Safety Inc. dba Delta Industrial Service & Supply	Port Neches, TX
FarrWest Environmental Supply, Inc.	Schertz, TX
Fisher Scientific Company LLC	Tampa, FL
Integrated Solutions Consulting Corp.	Edwardsville, IL
Municipal Emergency Services Inc	Houston, TX
Performance Health Supply Inc., dba Medco Supply Company	Amherst, NY
Rainy Falls Venture LLC dba Emergency Technical Decon	Springfield, OR
SB Acquisition LLC dba The Sandbagger LLC	Elmhurst, IL
Viking Life	Houston, TX

Current Situation:

This contract is a continuation of an existing contract in our portfolio. There are three new contractors. All proposals have been evaluated by H-GAC staff. Ten proposals are being recommended for award. Viking Life was deemed non-compliant due to required documentations not being provided. Request authorization to negotiate contracts with each respondent listed in the Contract Award Recommendation Table, and as may be applicable, to extend contract assignments to other authorized entities during the contract period. If an awarded proposer fails to execute a contract within 45 days, fails to maintain licenses, or is determined to be ineligible, authorization is requested to withdraw the award.

Funding Source: Participating local government purchases

Budgeted: N/A

Action Requested:

Request authorization of contracts with respondents for EP11-20 Emergency Preparedness & Safety Equipment.

EP11-20 Award Recommendation Table

Proposer	Product/Services
Absorbent Specialty Products	Water gate/flood gates for minimizing water intrusion. Applicable industries: government, universities, hospitals, hotels, etc.
AeroClave LLC	Portable decontamination systems for facilities, vehicles, and equipment. Devices are used for immediate response to infectious disease/biohazard incidents, as well as for proactive use to minimize the risk of infection and illness.
Delta Fire & Safety Inc. dba Delta Industrial Service & Supply	Personal Protective Equipment (PPE) for emergency response and recovery workers, including, fire hose, boots, bunker coats, pants, gloves, helmets, fire-fighting foam and related equipment, thermal image cameras and drones.
FarrWest Environmental Supply, Inc.	Maintenance and calibration services to first responders, government agencies, educational institutions, research labs and private entities throughout Texas, Oklahoma, and beyond. Safety products such as personal protective equipment and rescue supplies in addition to 24/7 support to the above listed entities.
Fisher Scientific Company LLC	Safety equipment to a broad range of customers with a large emphasis on first responders. Diverse catalog of products, from simple eye/hearing and head/hand protection, to specialized suits for hazardous material handling to instrumentation for chemical and radiation detection (plus the ability to service and train on this instrumentation.
Integrated Solutions Consulting Corp.	Provide the ability to license the Odysseus™ software product. Odysseus™ is a cloud-based program management system that offers emergency management, homeland security, and public safety agencies a comprehensive preparedness management system that will increase operational effectiveness, ensure regulatory compliance, and maximize program efficiency.
Municipal Emergency Services Inc.	Protective clothing, disinfectant & cleaner, safety glasses, RPB T-Link Respirator etc., for multiple applications including industrial, hazmat, military, law enforcement, emergency response, biomedical and healthcare.
Performance Health Supply Inc., dba Medco Supply Company	Emergency response equipment, including from head immobilizers, back boards, splinting materials, AED's and other disaster relief items.
Rainy Falls Venture LLC dba Emergency Technical Decon	Safety equipment for emergency medical services/healthcare PPE, law enforcement PPE, seat covering for public safety vehicles

SB Acquisition LLC dba The Sandbagger, LLC	Sandbag filling machines
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