

## EMERGENCY MEDICAL AND RESCUE EQUIPMENT

### Background

H-GAC received and opened twenty-one competitive bids for Emergency Medical and Rescue Equipment on April 4, 2019. The following companies submitted bids.

AED One-Stop Shop	Albuquerque, NM
Avon Protection Systems, Inc.	Belcamp, MD
Casco Industries, Incorporated.*	Shreveport, LA
Daco Fire Equipment	Haltom City, TX
Draeger, Inc.*	Houston, TX
E.D. Bullard dba Bullard	Lexington, KY
EagelAir, Inc.*	Greensboro, NC
Equipment Management Company*	Channahon, IL
Fire-Dex, LLC *	Medina, OH
Fisher Scientific Company LLC	Tampa, FL
Grace Industries, Inc.	Fredonia, PA
Holmatro, Inc. *	Glen Burnie, MD
Innotex Corp*	Ohatchee, AL
Innovative Rescue Systems LLC dba Amkus Rescue Systems	Valparaiso, IN
Interspiro, Inc.	Pleasant Prairie, WI
JETS Fire & Safety Inc. dba Delta Industrial Service & Supply	Port Neches, TX
Metro Fire Apparatus Specialists, Inc.	Houston, TX
Municipal Emergency Services Inc.	Houston, TX
North America Fire Equipment Co., Inc. dba NAFECO	Decatur, AL
Scott Technologies Inc. dba Scott Safety	Monroe, NC
Sterlington Medical Mdd Marketing Inc. dba Sterlington Medical	Houston, TX

\*Joint Bid

### Current Situation

All bid responses have been evaluated by H-GAC staff. Twenty bids (consisting of fifty-six vendors) are being recommended for award. Draeger, Inc. was not awarded because they were not the lowest responsible bid. Request authorization of contracts with the lowest responsible bidders for product items as summarized in the Award Recommendation Table and, as may be applicable, to extend contract assignments to other authorized entities during the contract period. If an awarded bidder fails to execute a contract within forty-five days, fails to maintain required licenses, or is determined to be ineligible, authorization is requested to contract with the next lowest responsible bidder.

**Funding Source:** Participating local government purchases  
**Budgeted:** NA

**Action Requested**

Request authorization of contracts with the lowest responsible bidders for Emergency Medical and Rescue Equipment.

**EE08-19 Award Recommendation Table**

<b>H-GAC Product Code</b>	<b>Recommended Bidder</b>
<b>Defibrillators</b>	
EE19A41, EE19B41, EE19D31	AED One-Stop Shop
EE19A11, EE19A21, EE19A31, EE19A61, EE19A71, EE19B11, EE19B21, EE19B31, EE19B61, EE19C11, EE19C21, EE19C31, EE19C41, EE19C61, EE19C71, EE19D41, EE19D61, EE19D71, EE19E21, EE19E31, EE19E61, EE19F61, EE19F91	Sterlington Medical Mdd Marketing Inc. dba Sterlington Medical
<b>Rescue Equipment</b>	
<b><u>Self-Contained Breathing Apparatus</u></b>	
EE19AAA	North America Fire Equipment Co., Inc. dba NAFECO
EE19ABA	Avon Protection Systems, Inc.
EE19ACA	Casco Industries, Incorporated; MSA Safety Incorporated dba MSA Safety Sales, LLC
EE19ADA	Scott Technologies Inc. dba Scott Safety; AAA Emergency Supply Co., Inc.; Atlantic Emergency Solutions, Inc.; Cascade Fire & Safety dba Cascade Fire Equipment Corp.; Ultimate Safety Concepts, Inc. dba Clareys's Safety Equipment; Ed M. Feld Equipment Co., Inc. dba Feld Fire and Feld Security; Emergency Equipment Professionals, Inc. dba EEP; Firefighter One LLC; Fisher Scientific Company, LLC; Halvorson Fire Protection dba Dakota Fire Extinguishers; Industrial Protection Services, LLC; Jefferson Fire & Safety, Inc.; Metro Fire Apparatus Specialists, Inc.; Action Fire Apparatus Company, Inc. dba New Jersey Fire Equipment Company; Leo M. Ellebracht Company; Finley Fire Equipment Company; Mid Atlantic Fire And Air Corporation; Premier Fire Equipment LLC
EE19AEA	Interspiro, Inc.
EE19AFA	North America Fire Equipment Co., Inc. dba NAFECO
<b><u>Spreaders</u></b>	
EE19BAA	Equipment Management Company; Atlantic Emergency Solutions, Inc.
EE19BBA	Innovative Rescue Systems LLC dba Amkus Rescue Systems

EE19BCA	Holmatro, Inc.; G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists; Georgia Fire and Rescue Supply; Metro Fire Apparatus Specialists, Inc.; North America Fire Equipment Co., Inc. dba NAFECO
EE19BDA- EE19BDD	Municipal Emergency Services, Inc.
<b><u>Cutters</u></b>	
EE19CAA	Equipment Management Company; Atlantic Emergency Solutions, Inc.
EE19CBA	Innovative Rescue Systems LLC dba Amkus Rescue Systems
EE19CCA	Holmatro, Inc.; G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists; Georgia Fire and Rescue Supply; Metro Fire Apparatus Specialists, Inc.; North America Fire Equipment Co., Inc. dba NAFECO
EE19CDA-EE19CDD	Municipal Emergency Services, Inc.
<b><u>Combination Spreader/Cutter Tools</u></b>	
EE19DAA	Equipment Management Company; Atlantic Emergency Solutions, Inc.
EE19DBA	Innovative Rescue Systems LLC dba Amkus Rescue Systems
EE19DCA	Holmatro, Inc.; G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists ; Georgia Fire and Rescue Supply; Metro Fire Apparatus Specialists, Inc.; North America Fire Equipment Co., Inc. dba NAFECO
EE19DDA-EE19DDD	Municipal Emergency Services, Inc.
<b><u>Rams</u></b>	
EE19EAA	Equipment Management Company; Atlantic Emergency Solutions, Inc.
EE19EBA	Innovative Rescue Systems LLC dba Amkus Rescue Systems
EE19ECA	Holmatro, Inc.; G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists ; Georgia Fire and Rescue Supply; Metro Fire Apparatus Specialists, Inc.; North America Fire Equipment Co., Inc. dba NAFECO
EE19EDA- EE19EDD	Municipal Emergency Services, Inc.
<b><u>Stabilization/Shoring Struts</u></b>	
EE19FAA	Equipment Management Company; Atlantic Emergency Solutions, Inc.
EE19FBA	Holmatro, Inc.; G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists ; Georgia Fire and Rescue Supply; Metro Fire Apparatus Specialists, Inc.; North America Fire Equipment Co., Inc. dba NAFECO
EE19FCA	Metro Fire Apparatus Specialists, Inc.
EE19FDA	Municipal Emergency Services, Inc.
EE19FFA	Innovative Rescue Systems LLC dba Amkus Rescue Systems
<b><u>Air Lift Rescue Bags</u></b>	
EE19GAA	Equipment Management Company; Atlantic Emergency Solutions, Inc.

EE19GBA	Holmatro, Inc.; G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists; Georgia Fire and Rescue Supply; Metro Fire Apparatus Specialists, Inc.; North America Fire Equipment Co., Inc. dba NAFECO
EE19GCA	Municipal Emergency Services, Inc
EE19GDA	Metro Fire Apparatus Specialists, Inc.
<b><u>Hand-Held Thermal Imaging Equipment</u></b>	
EE19HAA	E.D. Bullard dba Bullard
EE19HBA	North America Fire Equipment Co., Inc. dba NAFECO
EE19HCA	Scott Technologies Inc. dba Scott Safety; AAA Emergency Supply Co., Inc.; Atlantic Emergency Solutions, Inc.; Cascade Fire & Safety dba Cascade Fire Equipment Corp.; Ultimate Safety Concepts, Inc. dba Clareys's Safety Equipment; Ed M. Feld Equipment Co., Inc. dba Feld Fire and Feld Security; Emergency Equipment Professionals, Inc. dba EEP; Firefighter One LLC; Fisher Scientific Company, LLC; Halvorson Fire Protection dba Dakota Fire Extinguishers; Industrial Protection Services, LLC; Jefferson Fire & Safety, Inc.; Metro Fire Apparatus Specialists, Inc.; Action Fire Apparatus Company, Inc. dba New Jersey Fire Equipment Company; Leo M. Ellebracht Company; Finley Fire Equipment Company; Mid Atlantic Fire And Air Corporation; Premier Fire Equipment LLC
EE19HDA	Casco Industries, Incorporated; MSA Safety Incorporated dba MSA Safety Sales, LLC
EE19HEA	JETS Fire & Safety Inc. dba Delta Industrial Service & Supply
EE19HFA	North America Fire Equipment Co., Inc. dba NAFECO
<b><u>Fire Rescue Saws</u></b>	
EE19IAA	Municipal Emergency Services, Inc
EE19IBA	Daco Fire Equipment
EE19ICA, EE19IDA, EE19IEA, EE19IFA	Metro Fire Apparatus Specialists, Inc.
<b><u>Electronic Personnel Accountability System (Stand-Alone)</u></b>	
EE19JAA	Grace Industries, Inc.
<b><u>Breathing Air Systems</u></b>	
EE19KAA	Scott Technologies Inc. dba Scott Safety; AAA Emergency Supply Co., Inc.; Atlantic Emergency Solutions, Inc.; Cascade Fire & Safety dba Cascade Fire Equipment Corp.; Ultimate Safety Concepts, Inc. dba Clareys's Safety Equipment; Ed M. Feld Equipment Co., Inc. dba Feld Fire and Feld Security; Emergency Equipment Professionals, Inc. dba EEP; Firefighter One LLC; Fisher Scientific Company, LLC; Halvorson Fire Protection dba Dakota Fire Extinguishers; Industrial Protection Services, LLC; Jefferson Fire & Safety, Inc.; Metro Fire Apparatus Specialists, Inc.; Action Fire Apparatus Company, Inc. dba New Jersey Fire Equipment Company; Leo M. Ellebracht Company; Finley Fire Equipment Company; Mid Atlantic Fire And Air Corporation; Premier Fire Equipment LLC
EE19KCA	Daco Fire Equipment

EE19KDA	EagleAir, Inc.; JETS Fire & Safety Inc. dba Delta Industrial Service & Supply; North America Fire Equipment Co., Inc. dba NAFECO
EE19KEA	Metro Fire Apparatus Specialists, Inc.
<b><u>Bunker/Wildland Rescue Gear</u></b>	
EE19LAA, EE19LAB, EE19LAE, EE19LQA, EE19LRA	North America Fire Equipment Co., Inc. dba NAFECO
EE19LAC, EE19LAF, EE19LMA, EE19LOA, EE19LPA, EE19LTA	Daco Fire Equipment
EE19LBA-EE19LBF	JETS Fire & Safety Inc. dba Delta Industrial Service & Supply
EE19LCA, EE19LJA, EE19LKA	Fire-Dex, LLC; C.W. Williams and Company, LLC; Firefighter One LLC; Interstate Rescue, LLC; Municipal Emergency Services Inc., G & W Diesel Service Inc. dba EVS Emergency Vehicle Specialists; Hayden and Company; Metro Fire Apparatus Specialists, Inc.
EE19LCB, EE19LEA	Municipal Emergency Services Inc
EE19LDA, EE19LFA-EE19LGA, EE19LIA, EE19LVA	Casco Industries, Incorporated; MSA Safety Incorporated dba MSA Safety Sales, LLC
EE19LHA-EE19LHC, EE19LSA	Metro Fire Apparatus Specialists, Inc.
EE19LLA	Innotex Corp; Cascade Fire Equipment Company; Dooley Tackaberry, Inc.; Emergency Equipment Professionals, Inc.; Fisher Scientific Company, LLC
EE19LNA	E.D. Bullard dba Bullard
EE19LUA	Fisher Scientific Company, LLC