

HGACBUY – 911 EQUIPMENT AND EMERGENCY NOTIFICATION SOFTWARE AND SERVICES

Background

The H-GAC Cooperative Purchasing Program (HGACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received and opened 42 proposals for 911 Equipment and Emergency Notification Software and Services on May 18, 2023. The following companies submitted a proposal:

911 Direct Holdings LLC *	Tallahassee, FL
AT&T Corp. DBA AT&T*	Dallas, TX
Bryx, Inc.	Rochester, NY
Carbyne, Inc*	New York, NY
CentralSquare Technologies, LLC	Lake Mary, FL
CenturyLink Communication LLC* DBA Lumen Technologies Group (Lumen)	Monroe, LA
Colossus, Incorporated DBA Caliber Safety	Winston Salem, NC
Comtech Solacom Technologies	Gatineau, Quebec, Canada
CSS Mindshare*	Lincoln, NE
Dictation Sales & Services, Inc. DBA Equature	Southfield, MI
Endura LLC DBA Concepts Seating Government	Brookfield, WI
ErgoFlex Systems, Inc. DBA Xybix Systems, Inc.	Littleton, CO
Evans Consoles Incorporated*	Grapevines, TX
Geo-Comm, Inc.	Saint Cloud, MN
Honeywell International, Inc. DBA US Digital Designs By Honeywell*	Tempe, AZ
HQE Systems, Inc*	Temecula, CA
Incident Communication Solutions DBA Peake LLC	Millersville, MD
Integrated Computer Systems, Inc DBA ICS	Mckinney, TX
Interaction Insight Corporation*	Red Bank, NJ
Intrado Life & Safety Solutions Corporation*	Longmont, CO
Invictus Apps, Inc. DBA Prepared	New York, NY
MCM Technology LLC DBA Mcmtech*	Birmingham, AL
MicroAutomation. Inc.	Centreville, VA
Motorola Solutions Connectivity, Inc.	Chicago, IL
Motorola Solutions, Inc.	Chicago, IL
National Public Safety Solutions DBA NPSS	Houston, TX
NGA 911, LLC DBA Next Generation Advanced (NGA)	Beverly Hills, CA
Noble 911 Services	Sisters, OR
NorthSouthGIS, LLC	Los Angeles, CA
NWN Corporation	Houston, TX
One Diversified, LLC	Norcross, GA

PURVIS Systems Incorporated	Middletown, RI
RapidDeploy, Inc.	Austin, TX
RapidSOS, Inc.	New York, Ny
Russ Bassett Corporation	Whittier, CA
SecuLore Solutions, LLC	Odenton, MD
Southern Software, Inc.	Southern Pines, NC
Stonehenge Properties LTD DBA Revcord*	Houston, TX
Tanches Global Management Inc.*	Houston, TX
Watson Furniture Group Inc DBA Watson Dispatch, Watson Consoles, Watson Desking	Poulsbo, WA
Westnet, LLC-A Delaware Limited Liability Company	Huntington Beach, CA
Western States Communications, Inc DBA WSC, Inc	San Angelo, TX

*Joint Bidders

Current Situation

This contract is a continuation of an existing contract in our portfolio, consisting of various types of 911 equipment, software and services used for emergency notification. All proposal responses have been evaluated by H-GAC staff. Thirteen of the 34 proposals being recommended for award are new vendors.

Funding Source

Participating local government purchases

Budgeted

NA

Action Requested

Request authorization to negotiate a contract with the respondents listed in the Contract Award Recommendation Table for 911 Equipment and Emergency Notification Software and Services. (Staff Contact: Ronnie Barnes)

ATTACHMENTS:

▢ EC07-23 Award Recommendation Table

Cover Memo

EC07-23 Award Recommendation Table

Proposal	Product Category
AT&T Corp. DBA AT&T, Colossus, Incorporated, Motorola Solutions, Inc., Voice Products Inc., RapidDeploy, Inc., Intrado Life & Safety Solutions Corporation	A, B, D
Bryx, Inc.	A, D
Carbyne, Inc, Noble 911 Services, LLC, NWN Corporation,	A, B, D
CenturyLink Communication LLC DBA Lumen Technologies Group (Lumen), Intrado Life & Safety Solutions, MicroAutomation, Inc., Motorola Solutions, Inc.	A & B
Colossus, Incorporated DBA Caliber Safety	B & D
Comtech Solacom Technologies	A, B
CSS Mindshare*, Chickasaw Communications, Action Communications, Broadband Communications, Baytown Communications, Paragould Communications, Smith Two-Way Radio, Mid-State Communications, Self Radio, Inc., NW Radio	D
Dictation Sales & Services, Inc. DBA Equature	A, B, D
Endura LLC DBA Concepts Seating Government	C
ErgoFlex Systems, Inc. DBA Xybix Systems, Inc.	C
Evans Consoles Incorporated, Tech Center Design, Inc., Merrifield Office Solutions LLC	C, D
GeoComm, Inc.	B, D
Honeywell International, Inc. DBA US Digital Designs By Honeywell, ANCOM Communications, Inc., Chicago Communications LLC, Crosspoint Communications, Day Management Corp DBA Wireless Systems, ERS Wireless, General Communications, Inc. DBA GenComm, Mount Olympus Pro Audio (MOPA), RACOM, Ron Taylor Fidelity Solutions, Inc.,	A, B, C, D

HQE Systems, Inc	A, B, D
Incident Communication Solutions DBA Peake	A, B, C, D
Integrated Computer Systems, Inc DBA ICS	B
Interaction Insight Corporation, NWN Carousel	A, B, C, D
Intrado Life & Safety Solutions Corporation, Intuitus Corp	A, B, D
MCM Technology LLC	B, C, D
MicroAutomation. Inc.	A, B, D
Motorola Solutions, Inc.	A
NGA 911, LLC	A, B, D
Noble 911 Services	C
NorthSouthGIS, LLC	B, D
NWN Corporation	A, B, D
One Diversified, LLC	C, D
PURVIS Systems Incorporated	A, B, D
RapidSOS, Inc.	B, D
Russ Bassett Corporation	C
SecuLore Solutions, LLC	D
Stonehenge Properties LLC DBA Revcord, Firstline Business Systems, Sound Communications, KOVA Corporation, Vista Com, Louisiana Radio Communications, Quality Recording Solutions, Northland Business Systems, Foothill Communications, Warner Communications	A, D
Tanches Global Management Inc., RGB Spectrum	A
Watson Furniture Group Inc DBA Watson Dispatch, Watson Consoles, Watson Desking	C
Westnet, LLC-A Delaware Limited Liability Company	A, B, D

H-GAC Product Categories:

A. 911 equipment, including fixed/portable PSAP workstation/terminal equipment; related hardwired/wireless telephone equipment; servers, mobile data terminal equipment; controllers, routers, installation of fiber optic cable

B. Software: 911 records management, Computer-Assisted Dispatch/Mapping (CAD/CAM), in-vehicle/handheld mapping systems, ePCR (electronic patient care reporting), language interpretation, Automatic Number/Location ID (ANI/ALI)

C. Emergency notification equipment, software, and services

D. Furniture, consoles

E. Other 911 related equipment, systems and services not otherwise specified