Proposal Tab Summary

Invitation No: AV11-20
Solicitation Type (Bid/Proposal): Proposal
Description: Statewide Automated Vehicle Program
Contract Period: November 1, 2020 to October 31, 2023

Beep, Inc.

Summary:
Offer is monitored, managed service offering, featuring a set lease price on the "Ollie 2.0" shuttle (purpose built electric design, 8-passenger capacity; top speed: 15 mph autonomous/ 25 mph manual; 65 mile battery (480V quick charge capability); "Buy American" compliant.

All-inclusive price, with the exception of a one-time vehicle commissioning (programming/routing) fee of $25,375...inclusive of one full-time attendant (REQUIRED) at 40 hours/week)

Vehicle Name/Model	Level of Automation Driving (0,1,2,3,4,5)	Monthly Lease Cost, in Whole Dollars				
		1 Year	2 Years	3 Years	4 Years	5 years
Olli 2.0	4	$24,525	$24,525	$24,525	$24,525	$24,525

Form-E options:

PS-001	Professional Services as required per "H-GAC Response vFinal"- priced as "per hour" and scoped based on forthcoming RFPs / SOWs	$96.50
PS-002	Additional shuttle commissioning fee - same route	$1,220.00
PS-003	Route remapping	$5,075.00
EQ-001	Automated wheelchair ramp (available early 2021)	$22,300.00
OP-001	Attendant - per hour fee beyond 1FTE (40 hours) - (based on operating hours / # of shuttles operating simultaneously scoped based on forthcoming RFPs / SOWs)	$24.50

Easymile, Inc.

Summary:
Offer was for leasing, with three purpose-built, electric equipment choices (various levels of monitored/managed service available): two shuttles, EZ10 Gen-2 (6-passenger; top speed: 12 mph and EZ10 Gen-3 (6-passenger; top speed: 12 mph), and the TractEasy tractor (6-passenger; top speed: 12 mph)

Vehicle Name/Model	Level of Automation Driving (0,1,2,3,4,5)	Monthly Lease Cost, in Whole Dollars *				
		1 Year	2 Years	3 Years	4 Years	5 years
EZ10 Gen-2	4	$16,267	NA	NA		
EZ10 Gen-3	4	$22,644	$15,990	$14,221		
TractEasy	4	$20,497	$12,299	$9,566		

* Vehicle + annual software license and warranty package

Form-E options should cover most if not all possible costs (dependent upon project and client) with the exception of the initial "Deployment activities" ($1522/day)).

Form-E Options:

Deployment Activities (per day)	$1,522.50
Maintenance Training (2 mechanics)	$10,150.00
Operator Training (3 operators)	$7,409.50
Training Officer Training (1 officer training)	$7,409.50
Deployment Training (1 setup designer)	$11,672.50
Daily Operations (per hour)	$77.00
Shipping to destination, F.O.B. Destination, Freight Prepaid	$32,378.50
Monitoring API	$23,852.5 for year one, then $11,672.5 per year
Booking API	$66,990 for year one, then $22,837.5 per year
Vehicle wrapping (printing and installation)	$5,075.00
MaaS solution - setup fees (one time cost)	$60,900.00
MaaS solution - Price per month and per vehicle	$1,015.00
EasyMile's "City Forward" Offering	$50,750.00
Additional Advisory Services Offering	$253.75/hour

First Transit, Inc., Inc.

Summary

Lease offering for the GreenPower brand and its "Motor EV Star" model (electric shuttle configuration, 12 ambulatory passengers, top speed: 65 mph).

Priced as complete package. No options on Form-E. Form-D pricing inclusive of a service manager, a required attendant, programming, maintenance, daily service operations, et cetera.

Vehicle Name/Model	Level of Automation Driving (0,1,2,3,4,5)	Monthly Lease Cost, in Whole Dollars *				
		1 Year	2 Years	3 Years	4 Years	5 years
GreenPower Motor EV Star (featuring First Transit / Perrone Robotics retrofits)	4	$975,171 ($81,264/month)	$789,785 (or $65,815/month) for year one; $799,949 ($66,662 /month) for year two)	$624,305 ($52,025/month) for year one; $634,251 ($52,854/month) for year two; $644,540 ($53,711 /month) for year three)		