

HGACBUY – AMBULANCES, EMS AND OTHER SPECIAL SERVICE VEHICLES

Background

The H-GAC Cooperative Purchasing Program (HGACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received and opened twenty-one responses for Ambulances, EMS and Other Special Service Vehicles on August 10, 2023. The following companies submitted responses:

1075 Emergency Lighting LLC dba 10-75 Emergency Vehicles	Haskell, NJ
Alpha One Firetrucks, LLC	Duncan, OK
American Response Vehicles, Inc.*	Columbia, MO
Autocraft Group Inc. dba FastLane Emergency Vehicles	Purcellville, VA
Braun Northwest Inc.	Chehalis, WA
Chastang Enterprises-Houston, LLC dba Chastang Ford	Houston, TX
Daco Fire Equipment Inc.*	Lubbock, TX
Excellence, Inc.	Fayetteville, NC
First Priority Emergency Vehicles, Inc. dba First Priority Group	Manchester, NJ
FLYMOTION, LLC	Tampa, FL
FR Conversions, LLC	Westminster, MD
Frazer, Ltd.	Houston, TX
LDV, Inc.	Burlington, WI
Lenco Industries, Inc. dba Lenco Armored Vehicles	Pittsfield, MA
Matthews Specialty Vehicles, Inc.	Greensboro, NC
Medic Built, LLC	Kennedale, TX
Medix Specialty Vehicles, LLC*	Elkhart, IN
Osage Industries, Inc. dba Osage Ambulances	Linn, MO
Professional Ambulance Sales & Service, LLC dba SERVS	Comanche, TX
Siddons-Martin Emergency Group, LLC	Houston, TX
VCI Emergency Vehicle Specialists LLC	Berlin, NJ

*Joint respondent

Current Situation

This contract is a continuation of an existing contract in our portfolio, consisting of ambulances, light/medium rescue vehicles, specialty vehicles or equipment, EMS vehicle conversion, and ambulance remounts. All responses have been evaluated by H-GAC staff. Twenty respondents are being recommended for award. The response from FR Conversions was deemed non-compliant. Request authorization for contracts representing the best value for product items as summarized in the Award Recommendations Table.

Funding Source

Participating local government purchasers

Budgeted

N/A

Action Requested

Request authorization of contracts with respondents for AM10-23 Ambulances, EMS and Other Special Service Vehicles. (Staff Contact: Ronnie Barnes)

HGACBuy Award Recommendation Table

Ambulances, EMS & Special Service Vehicles AM10-23

Award Recommendation	Categories
1075 Emergency Lighting LLC dba 10-75 Emergency Vehicles	B, C, I
Alpha One Firetrucks, LLC	B, D
American Response Vehicles, Inc.	E, F
Braun Northwest, Inc.	A, B, C, E, F
Chastang Enterprises Houston LLC dba Chastang Ford (TX Respondent)	B, C, G
Daco Fire Equipment, Inc. (TX Respondent), Life Line Emergency Vehicles, Inc.*	A, E, F
Excellance, Inc.	A, F
Autocraft Group Inc. dba Fastlane Emergency Vehicles	B, C, D, G, H, I
First Priority Emergency Vehicles, Inc. dba First Priority Group	B, C, D, E, F
FLYMOTION, LLC dba FLYMOTION	C
Frazer, LTD (TX Respondent)	A, B, C, E, F, I
LDV, Inc.	C
Lenco Industries, Inc. dba Lenco Armored Vehicles	C
Matthews Specialty Vehicles, Inc.	C
MEDIC BUILT, LLC (TX Respondent)	E
Medix Specialty Vehicles, LLC; Southwest Ambulance Sales LLC (TX Respondent); Danko Emergency Equipment; Defender Emergency Products Sales & Service LLC; Foster Coach Sales Inc.; North Eastern Rescue Vehicles, Inc.; Penn Care, Inc.; Laake Enterprises, Inc. dba FESCO Emergency Sales; Republic EVS, LLC dba Republic EVS;*	A
Osage Industries, Inc.	A, E
Professional Ambulance Sales & Service dba SERVS (TX Respondent)	A, C, E, F
Siddons Martin Emergency Group, LLC (TX Respondent); Demers Ambulance USA Inc. dba DBC; REV Ambulance Group Orlando, Inc. dba Road Rescue; REV Ambulance Group Orlando, Inc.- Wheeled Coach dba Wheeled Coach;*	A, C, E, F, H, I
VCI Emergency Vehicle Specialists, LLC	C, D, E, F, G
Award Categories:	
A - Ambulance	F - Remount on Contractor Supplied Chassis
B - Light/Medium EMS Rescue Vehicle	G - Electric/Alternative Fuel Ambulance/EMS/Rescue Vehicle
C - Other Specialty Vehicle or Equipment	H - Ambulance/EMS/Rescue Vehicle Service/Maintenance Plans
D - EMS Vehicle Conversion	I - Ambulance/EMS/Rescue Vehicle Parts and Supplies
E - Remount Services Only	*Joint Response