

2020 Nissan Model Cars and Light Trucks

2020 Model Year Vehicle Price Schedule

Suggested List Price

Tabulation Example

H-GAC Form D - BASE VEHICLE PRODUCT PRICING

Amaru Motors 3 LLC dba Charlie Clark Nissan El Paso

Offeror Name:	VE11-20 - CURRENT MODEL CARS AND LIGHT TRUCKS
Invitation No.:	VE11-20 - CURRENT MODEL CARS AND LIGHT TRUCKS
1) Fill in unshaded areas. Shaded cells are for H-GAC use only.	
2) Each bidder must supply its OEM options catalog with MSRP pricing named on Form E. Price increases will not be allowed for the entire model year that the catalog is in effect.	
3) Indicate below (Column G), the discount percentage off the stated MSRP pricing will be for the entire OEM Options Catalog.	
4) The complete OEM catalog can be submitted as a "hard copy" if you so choose. However, in any case, an electronic version of the complete catalog must also be submitted with the bid.	
5) Remember to submit Manufacturer Option (OEM) Catalogs and discount on Form E.	
6) Remember to bid all Dealer Options on Form F.	

NOTES
 7) Bid Pricing Rank - If 4 bids were received, low bid would be scored as a 4, the next lowest bid a 3 and so on.
 8) Bid Price Score - Pricing Rank x 7. Base bid price is worth 70% of the total score.
 9) % Discount Rank - If 4 bids were received for a product code, the greater % discount would score a 4, the next highest a 3 and so on.
 10) Discount Score - Discount Rank x 2. OEM Catalog % Discount is worth 20% of the total score. This is the % discount off the OEM Options Catalog bid on Form E.

11) Marketing Plan Score - Marketing Plan is worth 5% of the total score. If a Marketing Plan is provided you will receive the full 5%. If not provided bidder will receive a 0 for this scoring component. The below example assumes bidder provided a Marketing Plan thus receiving 5%.
 12) Past Sales Performance - Past Sales Score is worth 5% of the total score. If Bidder is a current vendor and has sales they will receive the full 5%. Note: Current contractors with no sales will receive a score of 4%. First time bidders will garner 5% for this scoring component. The below example assumes bidder has had sales on the current contract thus receiving 5%.

Current Model Cars and Light Trucks

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Bidder
H/GAC Prod Code	MFG.	Vehicle Line or Category	Mfg. Body Code	Model / Description	Base Price	Percentage Discount off OEM Options Catalog (See Note #3)	Base Price Rank	Base Price Score (Pricing Rank x 7)	% Discount Rank	Discount Score (Discount Rank x 2)	Base Price Rank	Marketing Plan Score Rank (Rank x 0/.05)	Base Price Rank	Past Sales Performance Score Rank (Rank x .04/.05)	Awardee (Highest Score) (Col I + K + M + O)	
Nissan 2020																
H01	Nissan	Compact	11155	Versa S Sedan, 1.6L, DOHC 4 Cylinder, Continuously Variable Transmission, Complete with all manufacturer's standard equipment	\$17,685.00	5%										Charlie Clark Nissan
H02	Nissan	Compact	11475	Versa S Sedan, 1.6L, DOHC 4 Cylinder, Continuously Variable Transmission, Complete with all manufacturer's standard equipment												Charlie Clark Nissan
H03	Nissan	Compact	12015	Sentra S, 1.8L, DOHC 4 Cylinder, Second-generation Xtrac Continuously Variable Transmission, Complete with all manufacturer's standard equipment	\$20,420.00	5%										Charlie Clark Nissan
H04	Nissan	Compact														Charlie Clark Nissan

H20	Nissan	Cargo	61715	NV3340 HD Cargo S, 3.6L DOHC 8 Cylinder, 5-speed automatic transmission, 234.1 cu ft. Cargo Volume. Complete with all manufacturer's standard equipment	\$37,635.00	5%
H21	Nissan	Passenger	65115	NV3340 HD Passenger S, Seating Capacity-12, 4.0L DOHC 6 Cylinder, 5-speed automatic transmission. Complete with all manufacturer's standard equipment	\$37,765.00	5%
H22	Nissan	Compact Cargo	67115	NY260 S, 2.0L DOHC 4 Cylinder Xtronic Continuously Variable Transmission. Complete with all manufacturer's standard equipment	\$24,330.00	5%

Charlie Clark Nissan
Charlie Clark Nissan
Charlie Clark Nissan



NISSAN NORTH AMERICA, INC.

2020 Nissan Versa

Model Code	Description				
10050	Versa S (MT)	1.6 Liter 4 cyl	MT		
10110	Versa S (CVT)	1.6 Liter 4 cyl	CVT		
10210	Versa SV	1.6 Liter 4 cyl	CVT		
10310	Versa SR	1.6 Liter 4 cyl	CVT		

Effective Date: August 2, 2019
COMMENTS

FACTORY INSTALLED OPTIONS		SMT	S CVT	SV	SR	COMMENTS
K01	Convenience Package				•	
E10	Premium Paint			•	•	EBB, NBL, QAC

PORT INSTALLED ACCESSORIES		SMT	S CVT	SV	SR	COMMENTS
B92	Chrome Trunk Accent	•	•	•	•	
B93	Splash Guards	•	•	•	•	
L92	Carpeted Floor Mats	•	•			
L93	Carpeted Floor Mats (5-pc)			•	•	
M92	Trunk Package	•	•	•	•	
N92	Center Armrest w/Storage		•	•	•	
N93	Electronics Package			•	•	
N94	Lighting Package			•	•	
R92	Spoiler	•	•	•		
Z98	Nissan Ship Through Fee	•			•	

Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

NOTES:
Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-B



NISSAN NORTH AMERICA, INC.

2020 Nissan Sentra

Effective Date: July 7, 2020

Model Code	Description				COMMENTS
12010	Sentra S	2.0 Liter 14	CVT		
12110	Sentra SV	2.0 Liter 14	CVT		
12210	Sentra SR	2.0 Liter 14	CVT		

FACTORY INSTALLED OPTIONS		S	SV	SR	COMMENTS
E08	Premium Paint w/ Two-Tone (Body/Roof)			●	XAB, XAH
E09	Two-Tone Paint (Body/Roof)			●	GAQ
E10	Premium Paint		●	●	QAC, NBL
K01	SV Premium Package		●		
P01	Premium Package			●	

PORT INSTALLED ACCESSORIES		S	SV	SR	COMMENTS
B92	**Splash Guards Body Colored (4 piece)	●	●	●	
B93	Clear Rear Bumper Protector	●	●	●	
B94	External Ground Lighting	●	●	●	
L92	Carpeted Floor Mats w/ Trunk Mat	●	●	●	
M92	Trunk Package	●	●	●	
N92	Lighting Package	●	●	●	
N93	Electronics Package	●	●	●	N/A with P01
N94	Illuminated Kick Plates	●	●	●	N/A with N95 (EOP Fall 2020)
N95	Door Sill Plates	●	●	●	N/A with N94
N96	Frameless EC Mirror W/Universal Remote	●	●	●	N/A with P01
R92	Rear Spoiler	●	●	●	
Z98	Nissan Ship Through Fee	●	●	●	Fleet only (RDR Type 2); Minimum quantity of 10

(1) Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
 (2) Excludes tax, title, license, and destination charges.
 (3) Includes dealer allowances. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.
 Dealer Net based on Option B Flooring Assistance Program. Dealer Net may vary with Option A based on current interest rates. See Flooring Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.

** N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, VA, WI

NOTES:
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NISSAN NORTH AMERICA, INC.

2020 Altima Sedan

Effective Date: June 21, 2019

Model Code	Description	COMMENTS
BASE VEHICLE		
13110	2.5S FWD	
13310	2.5SR FWD	
13510	2.5 SV FWD	
13710	2.5 SL FWD	
13910	2.5 Platinum FWD	
13010	2.5S AWD	
13210	2.5SR AWD	
13410	2.5SV AWD	
13610	2.5SL AWD	
13810	2.5 Platinum AWD	
14110	VC-T SR FWD	
14310	VC-T Platinum FWD	

Model Code	Description	2.5S	2.5SR	2.5SV	2.5SL	Platinum	COMMENTS
B10	Splash Guards	•	•	•	•	•	
E10	Special Paint	•	•	•	•	•	EBL-N Sunset Drift Chromafair is only available on SR
R10	Rear Spoiler	•	•	•	•	•	
W10	17" Alloy Wheels	•	•	•	•	•	
X01	SR Premium Package						2.5 I4 only (does not apply to VC-T)
S01	S Driver Assist Package	•					

Model Code	Description	2.5S	2.5SR	2.5SV	2.5SL	Platinum	COMMENTS
PORT INSTALLED ACCESSORIES							
B92	Body Side Molding - Chrome	•	•	•	•	•	
B93	Chrome Bumper Protector	•	•	•	•	•	
L92	Floor Mats plus Trunk Mat (5 Piece)	•	•	•	•	•	
L93	SR Floor Mats, Trunk Mat, Hideaway Nets, Dual Trunk H	•	•	•	•	•	
L94	Floor Mats, Trunk Mat, Hideaway Nets, Dual Trunk Hook	•	•	•	•	•	
M92	Trunk Organizer Tray with FAK and ERK	•	•	•	•	•	
N92	Ground Lighting	•	•	•	•	•	
N93	20 Color Interior Accent Lighting	•	•	•	•	•	
N94	Illuminated Kick Plate	•	•	•	•	•	
S92	Impact Sensors	•	•	•	•	•	
Z98	Nissan Ship Through Fee	•	•	•	•	•	Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
 Excludes tax, title, license, and destination charges.
 (2) = Includes dealer allowances.

NOTES: Above prices are FOB any Port of Entry.
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 Additional costs per vehicle may apply due to local assessments.
 Dealer can sell at whatever price, mark-up, or margin of profit.
 PC-9



NISSAN NORTH AMERICA, INC.

2020 Nissan Maxima

Effective Date: November 5, 2019

Model Code	Description	COMMENTS
BASE VEHICLE		
16010	Maxima 3.5 S	3.5 Liter V6 CVT
16110	Maxima 3.5 SV	3.5 Liter V6 CVT
16210	Maxima 3.5 SL	3.5 Liter V6 CVT
16310	Maxima 3.5 SR	3.5 Liter V6 CVT
16410	Maxima Platinum	3.5 Liter V6 CVT

Model Code	Description	Price	S	SV	SL	SR	Plat	COMMENTS
FACTORY INSTALLED OPTIONS								
B10	Splash Guards	\$ 205	•	•	•	•	•	
E10	Special Paint - Pearl White, Carmellian Red and Sunset Drift	\$ 395	•	•	•	•	•	
N10	Illuminated Kick Plates	\$ 375	•	•	•	•	•	
R10	Premium Spoiler	\$ 420	•	•	•	•	•	
W10	18" Alloy Wheels	\$ 900	•	•	•	•	•	
X01	Reserve Package	\$ 1,140	•	•	•	•	•	

Model Code	Description	Price	S	SV	SL	SR	Plat	COMMENTS
PORT INSTALLED ACCESSORIES								
B92	Rocker Panel Moldings	\$ 435	•	•	•	•	•	
H92	Rear USB Charging Ports	\$ 140	•	•	•	•	•	
L92	Floor Mats, Trunk Mat, Trunk Net, and First Aid Kit	\$ 365	•	•	•	•	•	
L93	Sport Floor Mats, Trunk Mat, Trunk Nets, and First Aid Kit	\$ 375	•	•	•	•	•	
N92	Illumination Package	\$ 545	•	•	•	•	•	
R92	Rear Diffuser	\$ 370	•	•	•	•	•	
S92	Impact Sensor	\$ 215	•	•	•	•	•	
M92	Sliding Trunk Organizer Tray	\$ 90	•	•	•	•	•	
Z98	Nissan Ship Through Fee	\$ 150	•	•	•	•	•	

(1) = Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
 (2) = Excludes tax, title, license, and destination charges.
 (3) = Dealer Net based on Option B Flooring Assistance Program. Dealer Net may vary with Option A based on current interest rates. See Flooring Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.

NOTES: Above prices are FOB any Port of Entry. Prices and specifications are subject to change without notice. Additional costs per vehicle may apply due to local assessments. Dealer can sell at whatever price, mark-up, or margin of profit. PC-1D



2021 Titan King Cab

NISSAN NORTH AMERICA, INC.

Model Code	Description	Effective Date: August 12, 2020
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BASE VEHICLE

COMMENTS

37111	S/KC V8 4x2	5.6 Liter V8
37311	SV/KC V8 4x2	5.6 Liter V8
37011	S/KC V8 4x4	5.6 Liter V8
37211	SV/KC V8 4x4	5.6 Liter V8
37411	PRO-4X KC V8 4x4	5.6 Liter V8

FACTORY INSTALLED OPTIONS

COMMENTS

Code	Description	Price	S	SV	PRO-4X	Comments
E10	Premium Paint	\$ 395	•			
K01	S Utility Package	\$ 990		•	•	Requires T01
K02	SV Utility Package	\$ 1,690			•	Requires K03
K03	PRO-4X Utility Package	\$ 2,190			•	Requires U01
K04	PRO-4X Convenience Package	\$ 3,190			•	Requires U01
T01	SV Tow Package	\$ 790		•		
U01	SV Convenience Package	\$ 2,440		•		
Z69	SV Multi-Package Savings	\$ (1,000)				

PORT INSTALLED ACCESSORIES

COMMENTS

Code	Description	Price	S	SV	PRO-4X	Comments
A92	Accessory Utility Package - Trailer Hitch And Bumper Step	\$ 795	•	•	•	Requires Loop Steps; S w/o Utility Pkg; SV w/o Utility Pkg
B92	Splash Guards**	\$ 245	•	•	•	Requires Floor mats
B93	PRO-4X Mud Flaps**	\$ 285			•	Requires Splash Guards
F93	Loop Side Steps	\$ 690	•	•	•	Requires Mud Flaps
F95	PRO-4X Rugged Step Boards	\$ 1,050			•	SV requires SV Utility Pkg and Loop steps; PRO-4X requires PRO-4X Utility Pkg and Rugged steps.
F96	Bed Assist Grip	\$ 250			•	PRO-4X requires Rugged Steps
K93	Off-Road Protection Package (Interior Door Scurf, Off-Road Adventure Kit, Adventure Medic Kit, A/S Floor Mats)	\$ 440			•	SV w/o Convenience Package
L92	Floor Mats - Carpet	\$ 200			•	SV w/ Convenience Package
L93	Floor Mats - Carpet	\$ 200			•	
L96	Floor Mats - All Season	\$ 160			•	
R92	Sports Bar	\$ 990			•	SV requires SV Utility Pkg; PRO-4X requires Utility Pkg
T92	Tow Mirror Kit (Black)	\$ 690			•	SV requires Accy Utility Pkg (SV w/o Tow Pkg); PRO-4X w/o Convenience Pkg
T94	Tow Mirror Kit (Black)	\$ 910			•	Requires PRO-4X Convenience Pkg
Z92	Electronic Tailgate Lock Deletion	\$ (160)			•	Applies to SV Utility and PRO-4X Utility
Z98	Nissan Ship Through Fee	\$ 150	•	•	•	

(1) * - Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances indicated. Includes tax, title, license, and destination charges.

NOTES: ** N/A dealer order - required on vehicles sold in AK, ID, MT, OR, RI, WA, WI. Above prices are FOB any port of entry. Dealer may charge without notice. Additional costs per vehicle may apply due to local assessments. Dealer can sell at whatever price, mark-up, or margin of profit. FCA



2021 Titan Crew Cab

NISSAN NORTH AMERICA, INC.

Model Code Description

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Effective Date: August 13, 2020

Model Code	Description	Comments
38111	S CC V8 4x2	5.6 Liter V8
38111	SV CC V8 4x2	5.6 Liter V8
38711	SL CC V8 4x2	5.6 Liter V8
38711	PLAT CC V8 4x2	5.6 Liter V8
38011	S CC V8 4x4	5.6 Liter V8
38211	SV CC V8 4x4	5.6 Liter V8
38411	PRO-4X CC V8 4x4	5.6 Liter V8
38611	SL CC V8 4x4	5.6 Liter V8
38811	PLAT CC V8 4x4	5.6 Liter V8

FACTORY INSTALLED OPTIONS

Model Code	Description	Price	S	SV	PRO-4X	SL	PLAT	Comments
B10	Platinum Utility Package	\$ 1,390						Requires J01
E10	Premium Paint	\$ 395						
J01	Moonroof Package	\$ 1,490						Requires K04
J02	PRO-4X Moonroof Package	\$ 1,490						Requires T01
K01	S Utility Package	\$ 990						Requires K03
K02	SV Utility Package	\$ 1,690						Requires U01
K03	PRO-4X Utility Package	\$ 2,190						Requires J01
K04	PRO-4X Convenience Package	\$ 3,390						Requires K02
T01	SV Tow Package	\$ 790						
T02	SL Tow Package	\$ 490						
U01	SV Convenience Package	\$ 2,440						EQP 712020
W09	Accessory Wheels	\$ 1,290						Requires K02
W10	SV Chrome Package	\$ 1,250						
X01	Monotone Paint Package	\$ 1,250						
Z69	SV Multi-Package Savings	\$ (1,000)						

PORT INSTALLED ACCESSORIES

Model Code	Description	Price	S	SV	PRO-4X	SL	PLAT	Comments
A92	Accessory Utility Package - Trailer Hitch And Bumper Step	\$ 795						
A93	Drop In bed liner	\$ 390						Requires Loop Steps; S w/o Utility; SV w/o Tow
B92	Splash Guards**	\$ 245						Requires Acy Utility Pkg (S and SV); S w/o Utility; SV w/o Utility
B93	PRO-4X Mud Flaps**	\$ 285						Requires Floor mats
B94	Platinum Reserve Mud Flaps**	\$ 285						Requires Illuminated Kick plates
B95	Loop Light and Radiant Grille Emblem	\$ 590						Requires Splash Guards
F92	Loop Side Steps	\$ 690						Requires Mud Flaps
F94	PRO-4X Rugged Step Boards	\$ 1,850						SV requires SV Utility & Loop Steps; PRO-4X requires PRO-4X Utility & Rugged Steps; PLAT Reserve requires Mud Flaps
F96	Bed Assist Grip	\$ 250						Requires Loop Light
F97	Bumper Step and Bed Assist Grip	\$ 550						PRO-4X w/o Convenience Pkg
H92	Rear Seat Entertainment	\$ 1,990						PRO-4X w/ Convenience Pkg
H93	Rear Seat Entertainment	\$ 1,990						
H94	Rear Seat Entertainment	\$ 1,990						
K92	Off-Road Protection Package (Insear Door Scafr, Off-Road Adventure Kit, Adventure Medic Kit, All Season Floor mats)	\$ 460						Requires Loop Steps (SV) or Rugged Steps (PRO-4X)
K94	Texas Titan Package (Texas Titan Illuminated Kick Plates, Texas Titan Mudflaps, Texas Titan Floor Mats, Texas Titan Badges)	\$ 790						SV requires Convenience Pkg, N/A with Chrome Pkg, Splash Guards, Mud Flaps, JKP or Floor mats
L94	Floor Mats-Capet	\$ 215						
L95	Floor Mats-Capet	\$ 215						SV w/ Conv Pkg (N/A with Texas Titan Pkg)
L97	Floor Mats-All Season	\$ 160						
N92	Illuminated Kick Plate - Titan	\$ 350						SV w/o Texas Titan; SL requires Splash Guards
N93	Illuminated Kick Plate - PRO-4X	\$ 350						Requires Mud Flaps
N94	Illuminated Kick Plate - Platinum	\$ 350						Requires Mud Flaps
R92	Sports Bar	\$ 990						SV requires SV Utility Pkg; PRO-4X requires Utility Pkg
T92	Tow Mirror Kit (Black)	\$ 690						SV requires Acy Utility Pkg (SV w/o Tow Pkg); PRO-4X w/o Convenience Pkg
T93	Tow Mirror Kit (Black)	\$ 910						PRO-4X w/ Convenience Pkg
T95	Tow Mirror Kit (Chrome)	\$ 990						SL w/o Tow Pkg
Z92	Electronic Tailgate Lock Deletion	\$ (160)						Applies to SV Utility, PRO-4X Utility and Platinum Utility
Z98	Nissan Ship Through Fee	\$ 150						

(1) = Manufacturer's Suggested Retail Price. Price is subject to change without notice. Price is in U.S. dollars and includes destination charge, tax, license, and preparation charges.

NOTES: * V/A dealer dealer required for vehicle sold in AK, HI, MT, OR, UT, WA, WI. ** Dealer price only. Price is subject to change without notice. Additional costs per vehicle may apply due to local assessments. Dealer can see at whatever price, make, year, or feature of stock.



2020 Frontier King Cab

NISSAN NORTH AMERICA, INC.

Effective Date: TBD 2020

Model Code	Description				COMMENTS
BASE VEHICLE					
31110	S KC 4x2 A/T	3.8 Liter V6			
31310	SV KC 4x2 A/T	3.8 Liter V6			
31010	S KC 4x4 A/T	3.8 Liter V6			
31210	SV KC 4x4 A/T	3.8 Liter V6			

FACTORY INSTALLED OPTIONS						
K01	Value Truck Package		\$ 1,990	S	SV	COMMENTS

PORT INSTALLED ACCESSORIES						
A92	S Utility Package (Under Rail Bedliner, Bed Rail Caps, Trailer Hitch Package)		\$ 900	S	SV	
A93	SV Utility Package (Under Rail Bedliner, Trailer Hitch Package)		\$ 795			N/A with Value Truck Pkg
B92	Splash Guards**		\$ 210			
L92	Floor Mats		\$ 160			
Z98	Nissan Ship Through Fee		\$ 150			Fleet only (RDR Type 2); Minimum quantity of 10

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 (2) = Excludes dealer allowances. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, rebates, incentives, etc.
 (3) = Dealer Net based on Option B Flooding Assistance Program. Dealer Net may vary with Option A based on current interest rates. See Flooding Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, rebates, holdback, incentives, etc.
 ** 992 splash guards are required and only sold in the following states: Alaska, Idaho, Montana, Oregon, Rhode Island, Washington, and Wisconsin.

Prices and specifications are subject to change without notice.
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 Dealer can sell at whatever price, mark-up, or margin of profit.
 PC-F

NOTES:



2020 Frontier Crew Cab

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* Price sheets are proprietary and confidential and should not be redistributed in any form.

NISSAN NORTH AMERICA, INC.

Model Code	Description	Effective Date: TBD 2020
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Model Code	Description	3.8 Liter V6					
32110	S CC 4X2						
32310	SV CC 4X2 SWB						
33110	SV CC 4X2 LWB						
32010	S CC 4X4						
32210	SV CC 4X4 SWB						
33210	SV CC 4X4 LWB						
32410	PRO-4X CC 4X4						

Model Code	Description	Price	Options	Comments
K01	Value Truck Package	\$ 1,990	SV	Requires Value Truck Package
K02	Midnight Edition	\$ -	SV	Requires Value Truck Package
K03	Special Edition	\$ -	SV	Requires Value Truck Package

Model Code	Description	Price	Options	Comments
A92	5 Utility Package (Under Rail Bedliner, Bed Rail Caps, Trailer Hitch Package)	\$ 895	SV	
A93	SV Utility Package (Under Rail Bedliner, Trailer Hitch Package)	\$ 790	SV	N/A with Value Truck Pkg
A94	PRO-4X Utility Package (Trailer Hitch Package, Sliding Bed Extender)	\$ 445	SV	
B92	Splash Guards**	\$ 210	SV	
B93	PRO-4X Graphics	\$ 500	SV	
L92	Floor Mats	\$ 160	SV	N/A with Value Truck Pkg with Midnight Edition
L93	Midnight Edition Floor Mats	\$ 170	SV	Requires value Truck Package with Midnight Edition
Z98	Nissan Ship Through Fee	\$ 150	SV	Fleet only (RDR Type 2); Minimum quantity of 10

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 Excludes tax, title, license, and fees.
 (2) = Includes dealer allowance; invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, rebates, rebates, incentives, etc.
 (3) = Dealer Net based on Option B Flooring Assistance Program. Dealer Net may vary with Option A based on current interest rates. See Flooring Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, rebates, rebates, incentives, etc.
 ** B92 splash guards are required and only sold in the following states: Alaska, Idaho, Montana, Oregon, Rhode Island, Washington, and Wisconsin.

Prices and specifications are subject to change without notice.
 Above prices are FOB any Port of Entry.
 Prices and specifications are subject to change without notice.
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 PC-F



2020 Titan King Cab

NISSAN NORTH AMERICA, INC.

Model Code Description

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Effective Date: January 29, 2020

Model Code	Description	Quantity	Unit Price	Total Price
37110	5.6 Liter V8	A/T	\$ 36,190	
37310	SV KC V8 4x2	A/T	\$ 39,990	
37010	5.6 Liter V8	A/T	\$ 39,390	
37210	SV KC V8 4x4	A/T	\$ 43,190	
37410	PRO-4X KC V8 4x4	A/T	\$ 47,590	

Model Code	Description	Quantity	Unit Price	Total Price
K01	5 Utility Package		\$ 990	
K02	SV Utility Package		\$ 1,690	
K03	PRO-4X Utility Package		\$ 2,190	
K04	PRO-4X Convenience Package		\$ 3,190	
T01	SV Tow Package		\$ 790	
U01	SV Convenience Package		\$ 2,440	
Z69	SV Multi-Package Discount		\$ (1,000)	

Model Code	Description	Quantity	Unit Price	Total Price
A93	Accessory Utility Package - Drop-In Bed Liner, Trailer Hitch And Bumper Step		\$ 1,295	
A94	Titan Box - 6.5 foot		\$ 990	
B92	Splash Guards		\$ 245	
B93	Splash Guards		\$ 245	
B94	Titan Mud Flaps		\$ 285	
B95	PRO-4X Mud Flaps		\$ 285	
F93	Loop Side Steps		\$ 690	
F95	PRO-4X Rugged Step Boards		\$ 1,050	
F96	Bed Assist Grip		\$ 250	
K95	Protection Package (Off-Road Adventure Kit, Adventure Medic Kit, All Season Floor Mats)		\$ 390	
K96	Protection Package (Off-Road Adventure Kit, Adventure Medic Kit, All Season Floor Mats)		\$ 390	
L92	Floor Mats - Carpet		\$ 200	
L93	Floor Mats - Carpet		\$ 190	
M92	Floor Mats - All Season		\$ 160	
R92	Sports Bar		\$ 990	
R93	Sports Bar		\$ 990	
S92	Electronic Tailgate Lock		\$ 365	
Z98	Nissan Ship Through Fee		\$ 150	

Model Code	Description	Quantity	Unit Price	Total Price
(1)	Manufacturer's suggested list price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.			
(2)	Manufacturer's suggested list price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.			
(3)	Dealer fee based on Option B financing assistance program. Dealer fee may vary with Option A based on current interest rates. See financing assistance program table for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, rebates, holdback, incentives, etc.			

NISSAN dealer order - required on vehicles sold in AK, ID, MT, OR, RI, WA, WI
 Above prices are FOB any port of entry.
 Additional costs may apply due to local assessments.
 Dealer can sell at whatever price, mark-up, or margin of profit.
 MSRP



2020 Nissan Pathfinder

NISSAN NORTH AMERICA, INC.

Model Code Description

Effective Date: September 12, 2019

BASE VEHICLE				COMMENTS	
25110	S 2WD	3.5 Liter V6	CVT	\$ 31,680	
25310	SV 2WD	3.5 Liter V6	CVT	\$ 34,470	
25510	SL 2WD	3.5 Liter V6	CVT	\$ 38,090	
25710	Platinum 2WD	3.5 Liter V6	CVT	\$ 42,920	
25010	S 4WD	3.5 Liter V6	CVT	\$ 33,370	
25210	SV 4WD	3.5 Liter V6	CVT	\$ 36,160	
25410	SL 4WD	3.5 Liter V6	CVT	\$ 39,780	
25610	Platinum 4WD	3.5 Liter V6	CVT	\$ 44,610	

FACTORY INSTALLED OPTIONS				COMMENTS	
B10	Splash Guards, 4-piece			\$ 185	
E10	Special Paint - Pearl White Tricoat			\$ 395	
H02	Special Paint - Scarlet Ember Tintcoat			\$ 395	
H02	Nissan Mobile Entertainment System Package			\$ 1,700	EOP 10/31/19
K01	Rock Creek Edition			\$ 995	REQUIRES ROCK CREEK EDITION (K01)
U01	SV Rock Creek Edition Premium Package			\$ 2,110	REQUIRES ROCK CREEK EDITION (K01); EOP 10/31/19
N10	Illuminated Kick Plates			\$ 980	REQUIRES ROCK CREEK EDITION (K01);
B09	Running Boards			\$ 370	NOT AVAILABLE WITH ROCK CREEK EDITION (K01/RC1)

PORT INSTALLED ACCESSORIES				COMMENTS	
B92	Splash Guards, Black, 4-piece			\$ 185	
B93	Cross Bars			\$ 365	
B94	Cross Bars - Rock Creek Edition			\$ 395	
B95	Rear Bumper Protector			\$ 215	
L92	Floor Mats, 4 piece			\$ 250	
L93	Rock Creek Floor and Cargo Mats			\$ 310	
M92	Cargo Package			\$ 315	
N92	Interior Accent Lighting			\$ 365	
N93	Welcome Lighting			\$ 395	
Z98	Nissan Ship Through Fee			\$ 150	

(1) Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

* N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

NOTES: Above prices are FOB any Port of Entry. Prices and specifications are subject to change without notice. Dealer can sell at whatever price, mark-up, or margin of profit.

All w/o Factory Splash Guards. Not available for Dealer Ordering. Mandated 7 states. Not available with B10, Rock Creek Edition (K01)
 NOT AVAILABLE WITH ROCK CREEK EDITION (K01/RC1)
 REQUIRES ROCK CREEK EDITION (K01/RC1)
 NOT AVAILABLE WITH ROCK CREEK EDITION (K01/RC1)
 REQUIRES ROCK CREEK EDITION (K01/RC1)
 REQUIRES ROCK CREEK EDITION (K01/RC1)
 Fleet only (RDR Type 2); Minimum quantity of 10



NISSAN NORTH AMERICA, INC.

2020 Nissan Rogue Sport

Effective Date: November 12, 2019

Model Code	Description	COMMENTS
BASE VEHICLE		
27110	S FWD	CVT \$ 23,240
27310	SV FWD	CVT \$ 24,750
27510	SL FWD	CVT \$ 28,450
27010	S AWD	CVT \$ 24,590
27210	SV AWD	CVT \$ 26,100
27410	SL AWD	CVT \$ 29,800

FACTORY INSTALLED OPTIONS		\$	SV	SL	COMMENTS
E10	Premium Paint	\$ 395	•	•	
K01	S Appearance Package	\$ 570	•	•	QAB available SV and SL only
P01	SL Premium Package	\$ 2,280	•	•	
U01	SV Technology Package	\$ 2,580	•	•	Includes X01
X01	SV All-Weather Package	\$ 920	•	•	

PORT INSTALLED ACCESSORIES		\$	SV	SL	COMMENTS
B92	**Splash Guards (set of 4)	\$ 170	•	•	
B93	Rear Bumper Protector-Chrome	\$ 165	•	•	Required for 7-state mandate
B94	Roof Rail Cross Bars	\$ 355	•	•	SL w/o Premium Package
L92	Carpeted Cargo Area Protector (2 pc), Floor mats and First Aid Kit	\$ 290	•	•	
L93	Carpeted Cargo Area Protector (1 pc), Floor mats and First Aid Kit	\$ 290	•	•	
N92	Illuminated Kick Plates	\$ 410	•	•	
N93	Frameless Rear View Mirror w/ USDO	\$ 305	•	•	SL w/o Premium Package
N94	External Ground Lighting	\$ 395	•	•	
S92	Impact Sensors	\$ 210	•	•	
Z98	Nissan Ship Through Fee	\$ 150	•	•	

(1) = Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
 Excludes tax, title, license, and destination charges.

** N/A dealer order required on vehicles sold in AK, ID, MT, OR, RI, WA, WI
 NOTES: Above prices are FOB any Port of Entry.
 Prices and specifications are subject to change without notice.
 Additional costs per vehicle may apply due to local assessments.
 Dealer can sell at whatever price, mark-up, or margin of profit.
 PC-ID



2020 Nissan Murano

NISSAN NORTH AMERICA, INC.

Model Code Description

Effective Date: November 5, 2019

BASE VEHICLE	COMMENTS
23110 S FWD	3.5 Liter V6 CVT \$ 31,530
23310 SV FWD	3.5 Liter V6 CVT \$ 35,160
23510 SL FWD	3.5 Liter V6 CVT \$ 39,680
23710 Platinum FWD	3.5 Liter V6 CVT \$ 43,730
23010 S AWD	3.5 Liter V6 CVT \$ 33,130
23210 SV AWD	3.5 Liter V6 CVT \$ 36,760
23410 SL AWD	3.5 Liter V6 CVT \$ 41,280
23610 Platinum AWD	3.5 Liter V6 CVT \$ 45,330

FACTORY INSTALLED OPTIONS	S	SV	SL	Plat	COMMENTS
E10 Premium Paint	•	•	•	•	
V01 S Technology Package	•				
P01 SV Premium Package		•			
J01 SL Moonroof Package			•		
N10 Illuminated Kick Plates			•		
N09 Remote Engine Start	•				
W10 20" Satin Black Alloy Wheel			•		

PORT INSTALLED ACCESSORIES	S	SV	SL	Plat	COMMENTS
B92 Splash Guards	•	•	•	•	
B93 Roof Rail Cross Bars	•	•	•	•	
B94 Rear Bumper Protector	•	•	•	•	
L92 Carpeted Floor Mats & Carpeted Cargo Mat	•	•	•	•	N/A w/ P01 or SL Grade w/ J01
S92 Impact Sensors	•	•	•	•	
M92 Cargo Package (Cargo Area Protector, Retractable Cargo Cover, Cargo Net, First Aid Kit)	•	•	•	•	
N92 Interior Accent Lighting	•	•	•	•	
N93 Exterior Accent Lighting	•	•	•	•	
Z98 Nissan Ship Through Fee	•	•	•	•	

(1) Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
 Excludes tax, title, license, and destination charges.
 (2) Includes dealer allowances.

NOTES: Above prices are FOB any Port of Entry.
 Prices and specifications are subject to change without notice.
 Additional costs per vehicle may apply due to local assessments.
 Dealer can sell at whatever price, mark-up, or margin of profit.
 PC-D

2020 Nissan Commercial Vehicle NV Cargo - Standard Roof

Effective Date: July 7, 2020

Model Code	Description	Price	S	SV	SL	COMMENTS
BASE VEHICLE						
61010	1500 Standard Roof S	\$30,140				
61110	1500 Standard Roof SV	\$31,130				
61210	2500 Standard Roof S	\$31,040				
61310	2500 Standard Roof SV	\$32,030				
61610	2500 Standard Roof SV	\$33,630				
61710	3500 Standard Roof S	\$34,340				
61810	3500 Standard Roof SV	\$35,330				
61910	3500 Standard Roof SL	\$36,410				

FACTORY INSTALLED OPTIONS						
Model Code	Description	Price	S	SV	SL	COMMENTS
F01	Rear Door Glass Package	\$190	•	•	•	
U01	Navigation Package	\$500		•	•	
X01	Vinyl Seat Package	\$100	•			

PORT INSTALLED ACCESSORIES						
Model Code	Description	Price	S	SV	SL	COMMENTS
B92	**Splash Guards (Set of 4)	\$155	•	•	•	
B93	Body Side Molding	\$160	•	•	•	7-States Required (Dealer Orderable) (Factory Only)
L92	All Season Floor Mats	\$105	•	•	•	
Z98	Ship Through Fee	\$150	•	•	•	Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

** N/A dealer order, required on vehicles so ** Above prices are RDR any Port of Entry.

Prices and specifications are subject to change without notice. Additional costs per vehicle may apply due to local assessments. Dealer can sell at whatever price, mark-up, or margin of profit. PC-G

2020 Nissan Commercial Vehicle NV Cargo - High Roof

Effective Date: July 7, 2020

Model Code	Description	COMMENTS
BASE VEHICLE		
62010	2500 High Roof S	A/T \$33,190
62110	2500 High Roof SV	4.0 Liter V6 A/T \$34,180
62410	2500 High Roof SV	5.6 Liter V8 A/T \$35,780
62510	3500 High Roof S	5.6 Liter V8 A/T \$36,490
62610	3500 High Roof SV	5.6 Liter V8 A/T \$37,480
62710	3500 High Roof SL	5.6 Liter V8 A/T \$38,560

FACTORY INSTALLED OPTIONS		S	SV	SL	COMMENTS
F01	Rear Door Glass Package	•	•	•	
U01	Navigation Package	•	•	•	
X01	Vinyl Seat Package	•	•	•	

PORT INSTALLED ACCESSORIES		S	SV	SL	COMMENTS
B92	**Splash Guards (Set of 4)	•	•	•	
B93	Body Side Molding	•	•	•	7-States Required (Dealer Orderable) (Factory Only)
L92	All Season Floor Mats	•	•	•	
Z98	Ship Through Fee	•	•	•	Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price; Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
Excludes tax, title, license, and destination charges.

** N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI
Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-G

2020 Nissan Commercial Vehicle NV200

Model Code	Description			
66110	S	2.0 Liter I4	CVT	\$23,080
66210	SV	2.0 Liter I4	CVT	\$24,080

Effective Date: July 7, 2020

BASE VEHICLE

COMMENTS

FACTORY INSTALLED OPTIONS

F01	Cruise Control Package	\$200	●	●	
F02	Rear Sonar System	\$250	●	●	
F03	Back Door Glass Package	\$190	●	●	
F04	Sliding Door Glass Package (Pass side)	\$380	●	●	

COMMENTS

PORT INSTALLED ACCESSORIES

B92	**Splash Guards (set of 4)	\$160	●	●	
B93	Body Side Molding	\$210	●	●	
B94	Rear Bumper Protector	\$85	●	●	
L92	All Season Floor Mats	\$105	●	●	
Z98	Nissan Ship Through Fee	\$150	●	●	

COMMENTS

Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

** N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

NOTES:

Above prices are FOB any Port of Entry. Prices and specifications are subject to change without notice. Additional costs per vehicle may apply due to local assessments. Dealer can sell at whatever price, mark-up, or margin of profit.