

2020 Nissan Model Cars and Light Trucks

2020 Model Year Vehicle Price Schedule

Suggested List Price

H-GAC 'Form D' - BASE VEHICLE PRODUCT PRICING

Offeror Name:

Amaru Motors 3 LLC dba Charlie Clark Nissan El Paso

Invitation No.:	VE11-20 - CURRENT MODEL CARS AND LIGHT TRUCKS
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- 1) Fill in unshaded areas. Shaded cells are for H-QAC use only.
 - 2) Each bidder must supply its OEM options catalog with MSRP pricing named on **Form E**. Price increases will not be allowed for the entire model year that the catalog is in effect.
 - 3) Indicate below (**Column G**), the discount percentage of the stated MSRP pricing will be for the entire OEM Options Catalog.
 - 4) The complete OEM catalog can be submitted as a "hard copy" if you so choose. However, in any case, an electronic version of the complete catalog must also be submitted with the bid.
 - 5) Remember to submit Manufacturer Option (OEM) Catalogs and discount on **Form E**.
- Remember to bid all Dealer Options on **Form F**.

NOTES

- 7) **Bid Pricing Rank** - If 4 bids were received, low bid would be scored as a 4, the next lowest bid a 3 and so on.
- 8) **Bid Price Score - Pricing Rank x 7**. Base bid price is worth 70% of the total score.
- 9) % Discount Rank - If 4 bids were received for a product code, the greater % discount would score a 4, the next highest a 3 and so on.
- 10) **Discount Score - Discount Rank x 2**. OEM Catalog % Discount is worth 20% of the total score. This is the % discount off the OEM Options Catalog bid on Form E.

- (11) Marketing Plan Score** - Marketing Plan is worth 3% of the total score. If a Marketing Plan is provided you will receive the full 3%. If not, provided bidder will receive a 0 for this scoring component. The below example assumes bidder provided a Marketing Plan thus receiving 3%.
- (12) Past Sales Performance** - Past Sales Score is worth 5% of the total score. If Bidder is a current vendor and has sales they will receive the full 5%. **Note:** Current contractors with no sales will receive a score of 4%. First time bidders will garner 5% for this scoring component. The below example assumes bidder has had sales on the current contract thus receiving 5%.

Current Model Cars and Light Trucks

Bidding System																Bidder
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	
HC/AC Prod. Code	MFG.	Vehicle Line or Category	Mfg. Body Code	Model Description	Base Price	Percentage Discount off OEM Options Catalog (See Note #3)	Base Price Rank	Base Price Score (Pricing Rank x .7)	% Discount Rank	Discount Score (Discount Rank x .2)	Base Price Rank	Marketing Plan Score (Rank x 0/.05)	Base Price Rank	Past Sales Performance Score (Rank x .04/.05)	Awardee (Highest Score) (Col 1 + K + M + O)	

Nissan 2020

[illegible]

H20	Nissan	Cargo	61715	NV3540 HD Cargo S, 3.6L DOHC 8 Cylinder, 5-speed automatic transmission, 234.1 cu ft. Cargo Volume. Complete with all manufacturer's standard equipment	\$37,635.00	5%
H21	Nissan	Passenger	65115	NV3540 HD Passenger S, Seating Capacity-12, 4.0L DOHC 6 Cylinder, 5-speed automatic transmission. Complete with all manufacturer's standard equipment	\$37,765.00	5%
H22	Nissan	Compact Cargo	67115	NV200 S, 2.0L DOHC 4 Cylinder Xtronic Continuously Variable Transmission. Complete with all manufacturer's standard equipment	\$24,330.00	5%

Charlie Clark Nissan
Charlie Clark Nissan
Charlie Clark Nissan



NISSAN NORTH AMERICA, INC.

2020 Nissan Versa

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Model Code	Description	Effective Date: August 2, 2019
BASE VEHICLE		
10050	Versa S (MT)	1.6 Liter 4 cyl MT
10110	Versa S (CVT)	1.6 Liter 4 cyl CVT
10210	Versa SV	1.6 Liter 4 cyl CVT
10310	Versa SR	1.6 Liter 4 cyl CVT

FACTORY INSTALLED OPTIONS		COMMENTS			
		S MT	S CVT	SV	SR
K01	Convenience Package				
E10	Premium Paint				

PORT INSTALLED ACCESSORIES		COMMENTS			
		S MT	S CVT	SV	SR
B92	Chrome Trunk Accent				
B93	Splash Guards				
L92	Carpeted Floor Mats				
L93	Carpeted Floor Mats (5-pc)				
M92	Trunk Package				
N92	Center Armrest w/Storage				
N93	Electronics Package				
N94	Lighting Package				
R92	Spoiler				
Z98	Nissan Ship Through Fee				

(1) = Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
Excludes tax, title, license, and destination charges.

NOTES:
Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-B

Fleet only (RDR Type 2); Minimum quantity of 10



NISSAN NORTH AMERICA, INC.

2020 Nissan Sentra

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Effective Date: July 7, 2020

Model Code	Description				COMMENTS
BASE VEHICLE					
12010	Sentra S	2.0 Liter 14	CVT		
12110	Sentra SV	2.0 Liter 14	CVT		
12210	Sentra SR	2.0 Liter 14	CVT		

FACTORY INSTALLED OPTIONS					
E08	Premium Paint w/ Two-Tone (Body/Roof)				XAB, XAH
E09	Two-Tone Paint (Body/Roof)				GAQ
E10	Premium Paint				QAC, NBL
K01	SV Premium Package				
P01	Premium Package				

PORT INSTALLED ACCESSORIES					
B92	**Splash Guards Body Colored (4 piece)				
B93	Clear Rear Bumper Protector				
B94	External Ground Lighting				
L92	Carpeted Floor Mats w/ Trunk Mat				
M92	Trunk Package				
N92	Lighting Package				
N93	Electronics Package				N/A with P01
N94	Illuminated Kick Plates				N/A with N95 (EOP Fall 2020)
N95	Door Sill Plates				N/A with N94
N96	Frameless EC Mirror W/Universal Remote				N/A with P01
R92	Rear Spoiler				
Z98	Nissan Ship Through Fee				Fleet only (RDR Type 2); Minimum quantity of 10

- (1) Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
(2) Excludes tax, title, license, and destination charges.
(3) Includes dealer allowances. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.
Dealer Net based on Option B Flooring Assistance Program. Dealer Net may vary with Option A based on current interest rates. See Flooring Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.

** N/A dealer order, required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

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NISSAN NORTH AMERICA, INC.

2020 Altima Sedan

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Model Code	Description	Effective Date: June 21, 2019
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BASE VEHICLE		COMMENTS				
13110	2.5S FWD	2.5 I4	CVT			
13310	2.5SR FWD	2.5 I4	CVT			
13510	2.5 SV FWD	2.5 I4	CVT			
13710	2.5 SL FWD	2.5 I4	CVT			
13910	2.5 Platinum FWD	2.5 I4	CVT			
13010	2.5S AWD	2.5 I4	CVT			
13210	2.5SR AWD	2.5 I4	CVT			
13410	2.5SV AWD	2.5 I4	CVT			
13610	2.5SL AWD	2.5 I4	CVT			
13810	2.5 Platinum AWD	2.5 I4	CVT			
14110	VC-T SR FWD	2.0 VC-T	CVT			
14310	VC-T Platinum FWD	2.0 VC-T	CVT			

FACTORY INSTALLED OPTIONS		2.5S	2.5SR	2.5SV	2.5SL	Platinum	COMMENTS
B10	Splash Guards		•	•	•	•	
E10	Special Paint		•	•	•	•	EBL-N Sunset Drift Chromaflair is only available on SR
R10	Rear Spoiler		•	•	•	•	
W10	17" Alloy Wheels		•	•	•	•	
X01	SR Premium Package						2.5 I4 only (does not apply to VC-T)
S01	S Driver Assist Package		•				

PORT INSTALLED ACCESSORIES		2.5S	2.5SR	2.5SV	2.5SL	Platinum	COMMENTS
B92	Body Side Molding - Chrome		•	•	•	•	
B93	Chrome Bumper Protector		•	•	•	•	
L92	Floor Mats plus Trunk Mat (5 Piece)		•	•	•	•	
L93	SR Floor Mats, Trunk Mat, Hideaway Nets, Dual Trunk Ht		•	•	•	•	
L94	Floor Mats, Trunk Mat, Hideaway Nets, Dual Trunk Hook;		•	•	•	•	
M92	Trunk Organizer Tray with FAK and ERK		•	•	•	•	
M92	Ground Lighting		•	•	•	•	
N93	20 Color Interior Accent Lighting		•	•	•	•	
N94	Illuminated Kick Plate		•	•	•	•	
S92	Impact Sensors		•	•	•	•	
S98	Nissan Ship Through Fee		•	•	•	•	

Fleet only (RDR Type 2); Minimum quantity of 10

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PC-B



NISSAN NORTH AMERICA, INC.

2020 Nissan Maxima

Model Code	Description	Effective Date: November 5, 2019
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BASE VEHICLE		COMMENTS	
16010	Maxima 3.5 S	3.5 Liter V6	CVT
16110	Maxima 3.5 SV	3.5 Liter V6	CVT
16210	Maxima 3.5 SL	3.5 Liter V6	CVT
16310	Maxima 3.5 SR	3.5 Liter V6	CVT
16410	Maxima Platinum	3.5 Liter V6	CVT

FACTORY INSTALLED OPTIONS		COMMENTS	
B10	Splash Guards	\$ 205	•
E10	Special Paint - Pearl White, Carmellian Red and Sunset Drift	\$ 395	•
N10	Illuminated Kick Plates	\$ 375	•
R10	Premium Spoiler	\$ 420	•
W10	18" Alloy Wheels	\$ 900	•
X01	Reserve Package	\$ 1,140	•

PORT INSTALLED ACCESSORIES		COMMENTS	
B92	Rocker Panel Moldings	\$ 435	•
H92	Rear USB Charging Ports	\$ 140	•
L92	Floor Mats, Trunk Mat, Trunk Net, and First Aid Kit	\$ 365	•
L93	Sport Floor Mats, Trunk Mat, Trunk Nets, and First Aid Kit	\$ 375	•
N92	Illumination Package	\$ 545	•
R92	Rear Diffuser	\$ 370	•
S92	Impact Sensor	\$ 215	•
M92	Sliding Trunk Organizer Tray	\$ 90	•
Z98	Nissan Ship Through Fee	\$ 150	•

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(3) = Includes dealer allowances.
(3) = Dealer Net based on Option B Flooring Assistance Program. Dealer Net may vary with Option A based on current interest rates. See Flooring Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.

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PC-D



2021 Titan King Cab

NISSAN NORTH AMERICA, INC.

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Model Code	Description	Effective Date: August 12, 2020
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BASE VEHICLE		COMMENTS
37111	S KC V8 4x2	5.6 Liter V8
37311	SV KC V8 4x2	5.6 Liter V8
37011	S KC V8 4x4	5.6 Liter V8
37211	SV KC V8 4x4	5.6 Liter V8
37411	PRO-4X KC V8 4x4	5.6 Liter V8

FACTORY INSTALLED OPTIONS		S	SV	PRO-4X	COMMENTS
E10	Premium Paint	395		•	
K01	S Utility Package	990	•		
K02	SV Utility Package	1,690		•	Requires T01
K03	PRO-4X Utility Package	2,190		•	
K04	PRO-4X Convenience Package	3,190		•	Requires K03
T01	SV Tow Package	790	•		Requires U01
U01	SV Convenience Package	2,440	•		
Z69	SV Multi-Package Savings	(1,000)	•		Requires K02

PORT INSTALLED ACCESSORIES		S	SV	PRO-4X	COMMENTS
A92	Accessory Utility Package - Trailer Hitch And Bumper Step	795	•	•	
B92	Splash Guards**	245	•	•	Requires Loop Steps; S w/o Utility Pkg; SV w/o Utility Pkg
B93	PRO-4X Mud Flaps**	285		•	Requires Floor mats
F93	Loop Side Steps	690	•	•	Requires Splash Guards
F95	PRO-4X Rugged Step Boards	1,050		•	Requires Mud Flaps
F96	Bed Assist Grip	250		•	SV requires SV Utility Pkg and Loop steps; PRO-4X requires PRO-4X Utility Pkg and Rugged steps.
K93	Off-Road Protection Package (Interior Door Scurf, Off-Road Adventure Kit, Adventure Medic Kit, A/S Floor Mats)	440	•	•	PRO-4X requires Rugged Steps
L92	Floor Mats - Carpet	200		•	SV w/o Convenience Package
L93	Floor Mats - Carpet	200	•		SV w/ Convenience Package
L96	Floor Mats - All Season	160	•		
R92	Sports Bar	990	•	•	SV requires SV Utility Pkg; PRO-4X requires Utility Pkg
T92	Tow Mirror Kit (Black)	690	•	•	SV requires Accy Utility Pkg (SV w/o Tow Pkg); PRO-4X w/o Convenience Pkg
T94	Tow Mirror Kit (Black)	910		•	Requires PRO-4X Convenience Pkg
Z92	Electronic Tailgate Lock Deletion	(160)	•	•	
Z98	Nissan Ship Through Fee	150	•	•	Applies to SV Utility and PRO-4X Utility

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FCA



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Effective Date: August 12, 2020

383.11	S, CC V8 4x2	5, 6 Liter V8
383.11	5V CC V8 4x2	5, 6 Liter V8
385.11	SL, CC V8 4x2	5, 6 Liter V8
387.11	PLAT CC V8 4x2	5, 6 Liter V8
388.11	S, CC V8 4x4	5, 6 Liter V8
389.11	5V CC V8 4x4	5, 6 Liter V8
389.11	SL, CC V8 4x4	5, 6 Liter V8
389.11	PRO-4X CC V8 4x4	5, 6 Liter V8
389.11	SL, CC V8 4x4	5, 6 Liter V8
389.11	PLAT CC V8 4x4	5, 6 Liter V8

		SV	PRO-4X	SL	PCAT	
B10	Platinum Utility Package					
E10	Premium Paint	\$	1,390			Requires J01
E01		\$	395		•	
J01	Moorroof Package	\$	1,490		•	
J02	PRO-4X Moorroof Package	\$	1,490		•	Requires K04
K01	S Utility Package	\$	990	•		
K02	SV Utility Package	\$	1,690			Requires T01
K03	PRO-4X Utility Package	\$	2,190	•		
K04	PRO-4X Convenience Package	\$	3,390	•		Requires K03
T01	SV Tow Package	\$	790	•		Requires J02
T02	SL Tow Package	\$	490		•	Requires J01
U01	SV Convenience Package	\$	440			
W03	Accessory Wheels	\$	2,440	•		
W10	SV Chrome Package	\$	1,290		•	EOP 7/2020
X01	Monotone Paint Package	\$	1,250	•		Requires K02
X02	SV Multi-Package Savings	\$	(1,000)	•	•	Requires K02

A92	Accessory/Utility Package - Trailer Hitch And Bumper Step	\$	795	•	•					Requires Loop Steps; S w/o Utility; SV w/o Tow
A93	Drop In Bed liner	\$	340	•	•					Requires Accy Utility Pkg (S and SV); S w/o Utility; SV w/o Utility
B92	Splash Guards**	\$	245	•	•					Requires Floor mats
B93	PRO-4X Mud Flaps**	\$	285			•				
B94	Platinum Reserve Mud Flaps**	\$	285							
B95	Logo Light and Radiant Grille Emblem	\$	590				•	•		Requires Illuminated Kick plates
F92	Loop Side Steps	\$	690	•	•					Requires Splash Guards
F94	PRO-4X Rugged Step Boards	\$	1,050							Requires Mud Flaps
F96	Bed Assist Grip	\$	350		•	•	•	•		SV requires SV Utility & Loop steps; PRO-4X requires PRO-4X Utility & Rugged steps; P,T Reserve requires Mud Flaps
F97	Bumper Step and Bed Assist Grip	\$	550							Requires Logo Light
H92	Rear Seat Entertainment	\$	1,990	•	•					PRO-4X w/o Convenience Pkg
H93	Rear Seat Entertainment	\$	1,990			•	•			PRO-4X w/ Convenience Pkg
H94	Rear Seat Entertainment	\$	1,990					•	•	
K92	Off-Road Protection Package (Interior Door Scaff, Off-Road Adventure Kit, Adventure Medic Kit, All season floor mats)	\$	490	•	•	•			•	Requires Loop steps (SV) or Rugged steps (PRO-4X)
K94	Texas Titan Package (Texas Titan Illuminated Kick Plates, Texas Titan Mudflaps, Texas Titan Floor Mats)	\$	790	•	•		•	•		SV requires Convenience Pkg; N/A with Chrome Pkg, Splash Guards, Mud Flaps, 1Xp or Floor mats
L94	Floor Mats-Carpet	\$	215		•					SV w/o Conv Pkg
L95	Floor Mats-Carpet	\$	215		•					SV w/ Conv Pkg (N/A with Texas Titan Pkg)
L97	Floor Mats-All Season	\$	160		•					
N92	Illuminated Kick Plate - Titan	\$	350							SV w/o Texas Titan; SL requires Splash Guards
N93	Illuminated Kick Plate - PRO-4X	\$	350			•				Requires Mud Flaps
N94	Illuminated Kick Plate - Platinum	\$	350					•		Requires Mud Flaps
R92	Sports Bar	\$	990	•	•					SV requires SV Utility Pkg; PRO-4X requires Utility Pkg
R92	Tow Mirror Kit (Black)	\$	690	•	•					SV requires Accy Utility Pkg (SV w/o Tow Pkg); PRO-4X w/o Convenience Pkg
R93	Tow Mirror Kit (Black)	\$	910		•					PRO-4X w/ Convenience Pkg
R95	Tow Mirror Kit (Chrome)	\$	990				•		•	SL w/o Tow Pkg
Z92	Electronic Tailgate Lock Deflection	\$	160	•	•	•	•	•	•	Applies in SV utility; PRO-4X utility and Platinum utility
Z98	Nissan Ship Through Fee	\$	150	•	•	•	•	•	•	

NOTES:

¹ N/A dealer order required on vehicles sold in AK, ID, MT, OR, UT, WA, WI.
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Dealer can sell at whatever price, mark-up, or margin of profit.
PC-A



2020 Frontier King Cab

NISSAN NORTH AMERICA, INC.

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Model Code	Description	Effective Date: TBD 2020
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BASE VEHICLE

31110	S KC 4x2 A/T	3.8 Liter V6
31310	SV KC 4x2 A/T	3.8 Liter V6
31010	S KC 4x4 A/T	3.8 Liter V6
31210	SV KC 4x4 A/T	3.8 Liter V6

COMMENTS

FACTORY INSTALLED OPTIONS

K01	Value Truck Package
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S SV

COMMENTS

\$ 1,990

PORT INSTALLED ACCESSORIES

A92	S Utility Package (Under Rail Bedliner, Bed Rail Caps, Trailer Hitch Package)	\$ 900
A93	SV Utility Package (Under Rail Bedliner, Trailer Hitch Package)	\$ 795
B92	Splash Guards**	\$ 210
L92	Floor Mats	\$ 160
Z98	Nissan Ship Through Fee	\$ 150

S SV

COMMENTS

N/A with Value Truck Pkg

Fleet only (RDR Type 2); Minimum quantity of 10

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** 892 splash guards are required and only sold in the following states: Alaska, Idaho, Montana, Oregon, Rhode Island, Washington, and Wisconsin.

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PC-F

NOTES:



2020 Frontier Crew Cab

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* Price sheets are proprietary and confidential and should not be redistributed in any form.

NISSAN NORTH AMERICA, INC.

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Model Code	Description	Effective Date: TBD 2020
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BASE VEHICLE		COMMENTS	
32110	S CC 4X2	3.8 Liter V6	
32310	SV CC 4X2 SWB	3.8 Liter V6	
33110	SV CC 4X2 LWB	3.8 Liter V6	
32010	S CC 4X4	3.8 Liter V6	
32210	SV CC 4X4 SWB	3.8 Liter V6	
33210	SV CC 4X4 LWB	3.8 Liter V6	
32410	PRO-4X CC 4X4	3.8 Liter V6	

FACTORY INSTALLED OPTIONS		COMMENTS	
K01	Value Truck Package	1,990	
K02	Midnight Edition	-	Requires Value Truck Package
K03	Special Edition	-	Requires Value Truck Package

PORT INSTALLED ACCESSORIES		COMMENTS	
A92	5 Utility Package (Under Rail Bedliner, Bed Rail Caps, Trailer Hitch Package)	895	
A93	SV Utility Package (Under Rail Bedliner, Trailer Hitch Package)	790	N/A with Value Truck Pkg
A94	PRO-4X Utility Package (Trailer Hitch Package, Sliding Bed Extender)	445	
B92	Splash Guards**	210	
B93	PRO-4X Graphics	500	
L93	Floor Mats	160	N/A with Value Truck Pkg with Midnight Edition
L93	Midnight Edition Floor Mats	170	Requires Value Truck Package with Midnight Edition
Z98	Nissan Ship Through Fee	150	Fleet only (RDR Type 2); Minimum quantity of 10

NOTES:

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PC-F



2020 Titan King Cab

NISSAN NORTH AMERICA, INC.

Model Code Description

Effective Date: January 29, 2020

BASE VEHICLE

COMMENTS

37110	S KC V8 4x2	5.6 Liter V8	A/T	\$	36,190
37310	SV KC V8 4x2	5.6 Liter V8	A/T	\$	39,990
37010	S KC V8 4x4	5.6 Liter V8	A/T	\$	39,390
37210	SV KC V8 4x4	5.6 Liter V8	A/T	\$	43,190
37410	PRO-4X KC V8 4x4	5.6 Liter V8	A/T	\$	47,590

FACTORY INSTALLED OPTIONS

COMMENTS

K01	S Utility Package			\$	990
K02	SV Utility Package			\$	1,690
K03	PRO-4X Utility Package			\$	2,190
K04	PRO-4X Convenience Package			\$	3,190
T01	SV Tow Package			\$	790
U01	SV Convenience Package			\$	2,440
Z69	SV Multi-Package Discount			\$	(1,000)

PORT INSTALLED ACCESSORIES

COMMENTS

		S	SV	PRO-4X	
A93	Accessory Utility Package - Drop-In Bed Liner, Trailer Hitch And Bumper Step		•	•	Requires Floor mats; S w/o Utility; SV w/o Utility
A94	Titan Box - 6.5 foot		•	•	SV w/Utility - req Prot pkg 1; n/a with Sport Bar; PRO-4X w/Utility - Prot pkg 2; n/a with Sport Bar
B92	Splash Guards		•	•	Requires Floor mats
B93	Splash Guards		•	•	Requires Rugged Step Boards
B94	Titan Mud Flaps		•	•	Not available w/ Mud Guards
B95	PRO-4X Mud Flaps		•	•	Requires Rugged Step Boards; Not available w/ Mud Guards
F93	Loop Side Steps		•	•	Requires Protection Package One
F95	PRO-4X Rugged Step Boards		•	•	Requires Splash Guards or Mud Flaps
F96	Bed Assist Grip		•	•	
K95	Protection Package (Off-Road Adventure Kit, Adventure Medic Kit, All Season Floor Mats)		•	•	SV requires floor mats; S not available w/ floor mats
K96	Floor Mats - Carpet		•	•	Requires Rugged Step Boards
L92	Floor Mats - Carpet		•	•	SV w/o Convenience Package
L93	Floor Mats - Carpet		•	•	SV w/ Convenience Package
M92	Sports Bar		•	•	Requires Protection Package 1 or 2; SV and PRO-4X w/o Utility Package
R92	Sports Bar		•	•	Requires Protection Package 1 or 2; SV and PRO-4X w/ Utility Package
R93	Electronic Tailgate Lock		•	•	Requires Protection Package 1 or 2; SV and PRO-4X w/o Utility Package
S92	Electronic Tailgate Lock		•	•	
Z98	Nissan Ship Through Fee		•	•	

(1) = Manufacturer's suggested list price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.

(2) = Includes tax, title, license, and registration charges.

(3) = Dealer fee based on Option B Flooding Assistance Program. Dealer fee may vary with Option A.

Based on current internet rates. See Flooding Assistance Program Rules for details. Invoice may not reflect dealer's ultimate vehicle cost due to allowances, discounts, collections, rebates, holdback, incentives, etc.

NOTE: ** N/A dealer order - required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

Active prices are K04s any part of entry.

Additional costs per vehicle may apply due to local assessments.

Dealer can sell at whatever price, mark-up, or margin of profit.

PC-1



2020 Nissan Pathfinder

NISSAN NORTH AMERICA, INC.

Model	Description	Effective Date: September 12, 2019
Code		

BASE VEHICLE		COMMENTS	
25110	S 2WD	3.5 Liter V6	CVT \$ 31,680
25310	SV 2WD	3.5 Liter V6	CVT \$ 34,470
25510	SL 2WD	3.5 Liter V6	CVT \$ 38,090
25710	Platinum 2WD	3.5 Liter V6	CVT \$ 42,920
25010	S 4WD	3.5 Liter V6	CVT \$ 33,370
25210	SV 4WD	3.5 Liter V6	CVT \$ 36,160
25410	SL 4WD	3.5 Liter V6	CVT \$ 39,780
25610	Platinum 4WD	3.5 Liter V6	CVT \$ 44,610

FACTORY INSTALLED OPTIONS		COMMENTS	
B10	Splash Guards, 4-piece		
E10	Special Paint - Pearl White Tricoat		
H02	Special Paint - Scarlet Ember Tintcoat		
H02	Nissan Mobile Entertainment System Package		
K01	Rock Creek Edition		
H01	SL Rock Creek Edition Premium Package		
U01	SV Rock Creek Edition Technology Package		
N10	Illuminated Kick Plates		
B09	Running Boards		

PORT INSTALLED ACCESSORIES		COMMENTS	
B92	Splash Guards, Black, 4-piece		
B93	Cross Bars		
B94	Cross Bars - Rock Creek Edition		
B95	Rear Bumper Protector		
L92	Floor Mats, 4 piece		
L93	Rock Creek Floor and Cargo Mats		
M92	Cargo Package		
N92	Interior Accent Lighting		
N93	Welcome Lighting		
Z98	Nissan Ship Through Fee		

(1) Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

*** N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI
Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-B



NISSAN NORTH AMERICA, INC.

2020 Nissan Rogue Sport

Model Code	Description	Effective Date: November 12, 2019
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BASE VEHICLE		COMMENTS	
27110	S FWD	2.0 Liter 14	CVT \$ 23,240
27310	SV FWD	2.0 Liter 14	CVT \$ 24,750
27510	SL FWD	2.0 Liter 14	CVT \$ 28,450
27010	S AWD	2.0 Liter 14	CVT \$ 24,590
27210	SV AWD	2.0 Liter 14	CVT \$ 26,100
27410	SL AWD	2.0 Liter 14	CVT \$ 29,800

FACTORY INSTALLED OPTIONS		COMMENTS	
E10	Premium Paint		QAB available SV and SL only
K01	S Appearance Package		
P01	SL Premium Package		
U01	SV Technology Package		Includes X01
X01	SV All-Weather Package		

PORT INSTALLED ACCESSORIES		COMMENTS	
B92	**Splash Guards (set of 4)		Required for 7-state mandate
B93	Rear Bumper Protector-Chrome		
B94	Roof Rail Cross Bars		SL w/o Premium Package
L92	Carpeted Cargo Area Protector (2 pc), Floor mats and First Aid Kit		
L93	Carpeted Cargo Area Protector (1 pc), Floor mats and First Aid Kit		
N92	Illuminated Kick Plates		
N93	Frameless Rear View Mirror w/ USDO		SL w/o Premium Package
N94	External Ground Lighting		
S92	Impact Sensors		
Z98	Nissan Ship Through Fee		

(1) = Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
Excludes tax, title, license, and destination charges.

NOTES:
** N/A dealer order required on vehicles sold in AK, ID, MT, OR, RI, WA, WI
Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-ID



2020 Nissan Murano

NISSAN NORTH AMERICA, INC.

Page 1 of 4

Model Code	Description	Effective Date: November 5, 2019
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BASE VEHICLE		COMMENTS	
23110	S FWD	3.5 Liter V6	CVT
23310	SV FWD	3.5 Liter V6	CVT
23510	SL FWD	3.5 Liter V6	CVT
23710	Platinum FWD	3.5 Liter V6	CVT
23010	S AWD	3.5 Liter V6	CVT
23210	SV AWD	3.5 Liter V6	CVT
23410	SL AWD	3.5 Liter V6	CVT
23610	Platinum AWD	3.5 Liter V6	CVT

FACTORY INSTALLED OPTIONS		COMMENTS	
E10	Premium Paint		
V01	S Technology Package		
P01	SV Premium Package		
J01	SL Moonroof Package		
N10	Illuminated Kick Plates		
N09	Remote Engine Start		
W10	20" Satin Black Alloy Wheel		

PORT INSTALLED ACCESSORIES		COMMENTS	
B92	Splash Guards		
B93	Roof Rail Cross Bars		
B94	Rear Bumper Protector		
L92	Carpeted Floor Mats & Carpeted Cargo Mat		
S92	Impact Sensors		
M92	Cargo Package (Cargo Area Protector, Retractable Cargo Cover, Cargo Net, First Aid Kit)		
N92	Interior Accent Lighting		
N93	Exterior Accent Lighting		
Z98	Nissan Ship Through Fee		

(1)	Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included.
(2)	Excludes tax, title, license, and destination charges.
	Includes dealer allowances.

NOTES: Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-D

2020 Nissan Commercial Vehicle NV Cargo - Standard Roof

Page 1 of 13

Model Code	Description	Effective Date: July 7, 2020
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BASE VEHICLE		COMMENTS
61010	1500 Standard Roof S	4.0 Liter V6 A/T \$30,140
61110	1500 Standard Roof SV	4.0 Liter V6 A/T \$31,130
61210	2500 Standard Roof S	4.0 Liter V6 A/T \$31,040
61310	2500 Standard Roof SV	4.0 Liter V6 A/T \$32,030
61610	2500 Standard Roof SV	5.6 Liter V8 A/T \$33,630
61710	3500 Standard Roof S	5.6 Liter V8 A/T \$34,340
61810	3500 Standard Roof SV	5.6 Liter V8 A/T \$35,330
61910	3500 Standard Roof SL	5.6 Liter V8 A/T \$36,410

FACTORY INSTALLED OPTIONS		S	SV	SL	COMMENTS
F01	Rear Door Glass Package		•	•	
U01	Navigation Package		•	•	
X01	Vinyl Seat Package	•			

PORT INSTALLED ACCESSORIES		S	SV	SL	COMMENTS
B92	**Splash Guards (Set of 4)	•	•	•	7-States Required (Dealer Orderable) (Factory Only)
B93	Body Side Molding	•	•	•	
L92	All Season Floor Mats	•	•	•	
Z98	Ship Through Fee		•	•	Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price. Manufacturer's recommended pre-delivery service and factory to dealer allowances included.

Excludes tax, title, license, and destination charges.

** N/A dealer order, required on vehicles so **
Above prices are FOB any Port of Entry.

Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-G

**2020 Nissan Commercial Vehicle
NV Cargo - High Roof**

Model Code	Description	Effective Date: July 7, 2020
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BASE VEHICLE	COMMENTS
62010 2500 High Roof S	4.0 Liter V6 A/T \$33,190
62110 2500 High Roof SV	4.0 Liter V6 A/T \$34,180
62410 2500 High Roof SV	5.6 Liter V8 A/T \$35,780
62510 3500 High Roof S	5.6 Liter V8 A/T \$36,490
62610 3500 High Roof SV	5.6 Liter V8 A/T \$37,480
62710 3500 High Roof SL	5.6 Liter V8 A/T \$38,560

FACTORY INSTALLED OPTIONS		S	SV	SL	COMMENTS
F01	Rear Door Glass Package	\$190	●	●	
U01	Navigation Package	\$500		●	
X01	Vinyl Seat Package	\$100	●		

PORT INSTALLED ACCESSORIES		S	SV	SL	COMMENTS
B92	**Splash Guards (Set of 4)	\$155	●	●	7-States Required (Dealer Orderable) (Factory Only)
B93	Body Side Molding	\$160	●	●	
L92	All Season Floor Mats	\$105	●	●	
Z98	Ship Through Fee	\$150	●	●	
					Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

* N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

NOTES: Above prices are FOB any Port of Entry, prices and specifications are subject to change without notice. Additional costs per vehicle may apply due to local assessments. Dealer can sell at whatever price, mark-up, or margin of profit.

2020 Nissan Commercial Vehicle NV Passenger

Effective Date: July 7, 2020

Model Code	Description			
BASE VEHICLE				
65110	3500 S	4.0 Liter V6	A/T	\$36,360
65210	3500 SV	4.0 Liter V6	A/T	\$38,310
65310	3500 SL	5.6 Liter V8	A/T	\$43,110
COMMENTS				

FACTORY INSTALLED OPTIONS				
E10	Premium Paint - Pearl White			
U01	SV Navigation Package			
COMMENTS				

PORT INSTALLED ACCESSORIES				
B92	**Splash Guards (Set of 4)	\$155	•	•
B93	Body Side Molding	\$160	•	•
L92	All Season Rubber Floor Mats	\$105	•	•
L93	Carpeted Floor Mats	\$95	•	•
L94	Rear Carpet Floor Mats	\$165	•	•
Z98	Nissan Ship Through Fee	\$150	•	•
COMMENTS				
7-States Required (Dealer Orderable) (Factory Only)				
N/A with L93				
N/A with L92				
Fleet only (RDR Type 2); Minimum quantity of 10				

(1) = Manufacturer's Suggested List Price; Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

** N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

NOTES: Above prices are FOB any Port of Entry. Prices and specifications are subject to change without notice. Additional costs per vehicle may apply due to local assessments. Dealer can sell at whatever price, mark-up, or margin of profit. PC-G

2020 Nissan Commercial Vehicle NV200

Model Code	Description	Effective Date: July 7, 2020
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BASE VEHICLE			COMMENTS
66110	S	2.0 Liter I4	\$23,080
66210	SV	2.0 Liter I4	\$24,080

FACTORY INSTALLED OPTIONS			COMMENTS
F01	Cruise Control Package	•	\$200
F02	Rear Sonar System	•	\$250
F03	Back Door Glass Package	•	\$190
F04	Sliding Door Glass Package (Pass side)	•	\$380

PORT INSTALLED ACCESSORIES			COMMENTS
B92	**Splash Guards (set of 4)	•	\$160
B93	Body Side Molding	•	\$210
B94	Rear Bumper Protector	•	\$85
L92	All Season Floor Mats	•	\$105
Z98	Nissan Ship Through Fee	•	\$150
			Fleet only (RDR Type 2); Minimum quantity of 10

(1) = Manufacturer's Suggested List Price: Manufacturer's recommended pre-delivery service and factory to dealer allowances included. Excludes tax, title, license, and destination charges.

** N/A dealer order; required on vehicles sold in AK, ID, MT, OR, RI, WA, WI

NOTES:
Above prices are FOB any Port of Entry.
Prices and specifications are subject to change without notice.
Additional costs per vehicle may apply due to local assessments.
Dealer can sell at whatever price, mark-up, or margin of profit.
PC-G