

HGACBuy Solicitation: TS06-25
Response Price List

Respondent: Openwork LLC				
Catalog Pricing			Other/Custom Pricing -Specific Services	
Type of Service(s) or Categories of Position(s)/Service(s)	List Price Book Name (e.g. Company Name and Catalog Version). List Price Book Shall be included in Response	Discount % Off List Price	Description of Service(s)/Position(s)	Pricing (clearly show pricing basis e.g. per hour, per month, per project)
*** This form shall be completed in its entirety and submitted in its original Excel format (no PDF) ***				
*** Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response ***				
*** Respondent may include additional pricing on this form in the designated cells (<i>Other Pricing</i>) ***				
*** Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) ***				
ACCOUNTING ROLES		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
A01	Accountant I	10.00%	Accountant I	\$34.03
A02	Accountant II	10.00%	Accountant II	\$45.36
A03	Financial Analyst I	10.00%	Financial Analyst I	\$44.85
A04	Financial Analyst II	10.00%	Financial Analyst II	\$57.00
A05	Payroll Clerk	10.00%	Payroll Clerk	\$33.81
A06	Cost Accounting Specialist	10.00%	Cost Accounting Specialist	\$44.89
A07	CPA	10.00%	CPA	\$67.92
A08	Financial / Business Analyst	10.00%	Financial / Business Analyst	\$59.36
A09	Controller	10.00%	Controller	\$84.42
A10	Auditor I	10.00%	Auditor I	\$52.05
A11	Auditor II	10.00%	Auditor II	\$62.80
A99	All Other Accounting Department Roles	10.00%	All Other Accounting Department Roles	Pay Rate x 1.40 = Bill Rate
ADMINISTRATIVE SUPPORT AND CLERICAL		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
B01	Accounting Clerk I	10.00%	Accounting Clerk I	\$27.99
B02	Accounting Clerk II	10.00%	Accounting Clerk II	\$33.22
B03	Accounting Clerk III	10.00%	Accounting Clerk III	\$39.12
B04	Administrative Assistant	10.00%	Administrative Assistant	\$29.56
B05	Call Center Representative	10.00%	Call Center Representative	\$25.08
B06	Copy Machine Operator	10.00%	Copy Machine Operator	\$22.44
B07	Court Reporter	10.00%	Court Reporter	\$37.29
B08	Customer Service Representative I	10.00%	Customer Service Representative I	\$22.88
B09	Customer Service Representative II	10.00%	Customer Service Representative II	\$27.82
B10	Customer Service Representative III	10.00%	Customer Service Representative III	\$33.18
B11	Data Entry Operator I	10.00%	Data Entry Operator I	\$22.67
B12	Data Entry Operator II	10.00%	Data Entry Operator II	\$27.96
B13	Document Preparation Clerk	10.00%	Document Preparation Clerk	\$25.17
B14	Executive Assistant	10.00%	Executive Assistant	\$39.74
B15	General Clerk I	10.00%	General Clerk I	\$23.23
B16	General Clerk II	10.00%	General Clerk II	\$27.72
B17	General Clerk III	10.00%	General Clerk III	\$33.13

B18	Legal Secretary I	10.00%	Legal Secretary I	\$32.37
B19	Legal Secretary II	10.00%	Legal Secretary II	\$41.56
B20	Mail Room Clerk	10.00%	Mail Room Clerk	\$24.09
B21	Messenger Courier	10.00%	Messenger Courier	\$21.90
B22	Personnel Assistant (Employment) I	10.00%	Personnel Assistant (Employment) I	\$25.94
B23	Personnel Assistant (Employment) II	10.00%	Personnel Assistant (Employment) II	\$31.06
B24	Personnel Assistant (Employment) III	10.00%	Personnel Assistant (Employment) III	\$38.49
B25	Production Control Clerk	10.00%	Production Control Clerk	\$29.33
B26	Secretary I	10.00%	Secretary I	\$25.08
B27	Secretary II	10.00%	Secretary II	\$29.46
B28	Secretary III	10.00%	Secretary III	\$34.98
B29	Supply Technician	10.00%	Supply Technician	\$28.91
B30	Receptionist/Switchboard Operator	10.00%	Receptionist/Switchboard Operator	\$25.50
B31	Records Management Clerk	10.00%	Records Management Clerk	\$27.25
B32	Travel Clerk I	10.00%	Travel Clerk I	\$25.86
B33	Travel Clerk II	10.00%	Travel Clerk II	\$30.94
B34	Travel Clerk III	10.00%	Travel Clerk III	\$37.09
B35	Word Processor I	10.00%	Word Processor I	\$25.46
B36	Word Processor II	10.00%	Word Processor II	\$30.44
B37	Word Processor III	10.00%	Word Processor III	\$35.84
B99	All Other Administrative and Clerical Roles	10.00%	All Other Administrative and Clerical Roles	Pay Rate x 1.40 = Bill Rate
EDUCATION		DISCOUNT	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
C01	Teacher I	10.00%	Teacher I	\$28.84
C02	Teacher II	10.00%	Teacher II	\$36.11
C03	Teacher III	10.00%	Teacher III	\$45.23
C04	At Risk Counselor I	10.00%	At Risk Counselor I	\$32.40
C99	All Other Education Roles	10.00%	All Other Education Roles	Pay Rate x 1.38 = Bill Rate
GENERAL SERVICES AND MATERIALS HANDLING SUPPORT		DISCOUNT	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
D01	Forklift Operator	10.00%	Forklift Operator	\$28.50
D02	Gardener	10.00%	Gardener	\$23.34
D03	General Maintenance Worker	10.00%	General Maintenance Worker	\$25.65
D04	Janitor	10.00%	Janitor	\$22.73
D05	Laborer	10.00%	Laborer	\$24.48
D06	Librarian	10.00%	Librarian	\$34.15
D07	Library Aide/Clerk	10.00%	Library Aide/Clerk	\$26.64
D08	Library Technician	10.00%	Library Technician	\$27.89
D09	Material Coordinator	10.00%	Material Coordinator	\$27.13
D10	Material Handling Laborer	10.00%	Material Handling Laborer	\$23.87
D11	Order Filler	10.00%	Order Filler	\$22.33
D12	Shipping Packer	10.00%	Shipping Packer	\$21.98
D13	Shipping / Receiving Clerk	10.00%	Shipping / Receiving Clerk	\$25.53
D14	Stock Clerk	10.00%	Stock Clerk	\$25.39
D15	Park Naturalist	10.00%	Park Naturalist	\$27.93
D16	Recreation Specialist	10.00%	Recreation Specialist	\$27.80
D17	Warehouse Specialist	10.00%	Warehouse Specialist	\$26.24
D99	All Other General Services and Materials Handling Support Roles	10.00%	All Other General Services and Materials Handling Support Roles	Pay Rate x 1.40 = Bill Rate

Information Technology		DISCOUNT	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
F01	Application Developer	15.00%	Application Developer	\$53.86
F02	Application Support Analyst	15.00%	Application Support Analyst	\$46.64
F03	Applications Engineer	15.00%	Applications Engineer	\$55.61
F04	Computer Operator I	15.00%	Computer Operator I	\$23.52
F05	Computer Operator II	15.00%	Computer Operator II	\$28.96
F06	Computer Operator III	15.00%	Computer Operator III	\$34.62
F07	Computer Operator IV	15.00%	Computer Operator IV	\$42.48
F08	Computer Operator V	15.00%	Computer Operator V	\$47.00
F09	Computer Programmer I	15.00%	Computer Programmer I	\$43.12
F10	Computer Programmer II	15.00%	Computer Programmer II	\$52.50
F11	Computer Programmer III	15.00%	Computer Programmer III	\$63.41
F12	Computer Programmer IV	15.00%	Computer Programmer IV	\$75.41
F13	Computer Systems Analyst I	15.00%	Computer Systems Analyst I	\$42.38
F14	Computer Systems Analyst II	15.00%	Computer Systems Analyst II	\$52.49
F15	Computer Systems Analyst III	15.00%	Computer Systems Analyst III	\$63.77
F16	Customer Support Administrator	15.00%	Customer Support Administrator	\$32.44
F17	Customer Support Specialist	15.00%	Customer Support Specialist	\$26.75
F18	Database Administrator	15.00%	Database Administrator	\$56.31
F19	Data Center Support Specialist	15.00%	Data Center Support Specialist	\$42.93
F20	Desktop Support Manager	15.00%	Desktop Support Manager	\$52.26
F21	Desktop Support Specialist	15.00%	Desktop Support Specialist	\$33.26
F22	Developer	15.00%	Developer	\$53.15
F23	Director of Technology	15.00%	Director of Technology	\$77.47
F24	Front End Web Designer	15.00%	Front End Web Designer	\$53.83
F25	GIS (Geographic Info. Systems) Tech. I	15.00%	GIS (Geographic Info. Systems) Tech. I	\$40.27
F26	GIS (Geographic Info. Systems) Tech. II	15.00%	GIS (Geographic Info. Systems) Tech. II	\$49.67
F27	Help Desk Specialist	15.00%	Help Desk Specialist	\$27.96
F28	Help Desk Technician	15.00%	Help Desk Technician	\$27.96
F29	Information Systems Project Manager	15.00%	Information Systems Project Manager	\$61.20
F30	Information Technology Coordinator	15.00%	Information Technology Coordinator	\$41.12
F31	Information Technology Director	15.00%	Information Technology Director	\$78.91
F32	Information Technology Manager	15.00%	Information Technology Manager	\$62.20
F33	IT Support Manager	15.00%	IT Support Manager	\$57.04
F34	IT Support Specialist	15.00%	IT Support Specialist	\$34.72
F35	IT Systems Administrator	15.00%	IT Systems Administrator	\$46.41
F36	Java Developer	15.00%	Java Developer	\$57.36
F37	Management Information Systems Director	15.00%	Management Information Systems Director	\$74.56
F38	Network/Communications Support Clerk	15.00%	Network/Communications Support Clerk	\$34.77
F39	Network Systems Administrator	15.00%	Network Systems Administrator	\$46.22
F40	Peripheral Equipment Operator	15.00%	Peripheral Equipment Operator	\$30.66
F41	Senior Database Administrator	15.00%	Senior Database Administrator	\$64.08
F42	Senior Network System Administrator	15.00%	Senior Network System Administrator	\$61.25
F43	Senior Programmer	15.00%	Senior Programmer	\$66.13
F44	Senior Programmer Analyst	15.00%	Senior Programmer Analyst	\$60.12
F45	Senior Security Specialist	15.00%	Senior Security Specialist	\$64.20

F46	Senior Support Specialist	15.00%	Senior Support Specialist	\$43.16
F47	Senior System Administrator	15.00%	Senior System Administrator	\$57.05
F48	Senior System Analyst	15.00%	Senior System Analyst	\$55.79
F49	Senior Web Administrator	15.00%	Senior Web Administrator	\$51.52
F50	Senior Web Developer	15.00%	Senior Web Developer	\$58.88
F51	Software Developer	15.00%	Software Developer	\$56.98
F52	Software Quality Assurance Analyst	15.00%	Software Quality Assurance Analyst	\$50.16
F53	Support Specialist	15.00%	Support Specialist	\$32.74
F54	Systems Administrator	15.00%	Systems Administrator	\$45.34
F55	Systems Analyst	15.00%	Systems Analyst	\$47.63
F56	Systems Designer	15.00%	Systems Designer	\$50.88
F57	System Support Specialist	15.00%	System Support Specialist	\$35.59
F58	Technical Operations Officer	15.00%	Technical Operations Officer	\$49.92
F59	Technical Support Specialist	15.00%	Technical Support Specialist	\$35.70
F60	Technical Specialist	15.00%	Technical Specialist	\$39.44
F61	Telecommunications Specialist	15.00%	Telecommunications Specialist	\$44.25
F62	Web Administrator	15.00%	Web Administrator	\$46.10
F63	Web Developer	15.00%	Web Developer	\$48.44
F64	Web Master	15.00%	Web Master	\$50.36
E99	All Other Information Technology	10.00%	All Other Information Technology	Pay Rate x 1.38 = Bill Rate
Procurement		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
G01	Buyer I	10.00%	Buyer I	\$35.06
G02	Buyer II	10.00%	Buyer II	\$42.46
G03	Buyer III	10.00%	Buyer III	\$50.91
G04	Purchasing Manager	10.00%	Purchasing Manager	\$68.98
G99	All Other Procurement	10.00%	All Other Procurement	Pay Rate x 1.40 = Bill Rate
Professional		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
H01	Attorney	10.00%	Attorney	\$76.45
H02	Business Development Manager	10.00%	Business Development Manager	\$69.40
H03	Business Development Sales Rep.	10.00%	Business Development Sales Rep.	\$48.40
H04	Contract Administrator	10.00%	Contract Administrator	\$46.84
H05	Contract Specialist	10.00%	Contract Specialist	\$47.34
H06	Community Relations Representative II	10.00%	Community Relations Representative II	\$39.32
H07	Community Relations Representative III	10.00%	Community Relations Representative III	\$48.75
H08	Compliance Manager	10.00%	Compliance Manager	\$65.33
H09	Contract Administrator	10.00%	Contract Administrator	\$46.48
H10	Contract Manager	10.00%	Contract Manager	\$72.37
H11	Executive Consultant	10.00%	Executive Consultant	\$83.91
H12	Facility Manager	10.00%	Facility Manager	\$54.29
H13	Fire / HAZMAT Specialist	10.00%	Fire / HAZMAT Specialist	\$47.65
H14	Grant Administrator	10.00%	Grant Administrator	\$50.78
H15	Housing Specialist	10.00%	Housing Specialist	\$34.01
H16	Human Resources Coordinator	10.00%	Human Resources Coordinator	\$36.26
H17	Human Resources Manager	10.00%	Human Resources Manager	\$61.89
H18	Human Resources Specialist	10.00%	Human Resources Specialist	\$46.00
H19	Inspection Manager	10.00%	Inspection Manager	\$55.70

H20	Inspection Specialists	10.00%	Inspection Specialists	\$46.62
H21	Insurance Specialist I	10.00%	Insurance Specialist I	\$32.85
H22	Insurance Specialist II	10.00%	Insurance Specialist II	\$40.06
H23	Insurance Specialist III	10.00%	Insurance Specialist III	\$58.59
H24	Law Enforcement Specialist	10.00%	Law Enforcement Specialist	\$52.06
H25	Logistics Specialists	10.00%	Logistics Specialists	\$44.01
H26	Logistics Manager	10.00%	Logistics Manager	\$57.54
H27	Marketing Specialist	10.00%	Marketing Specialist	\$47.81
H28	Paralegal/Legal Assistant I	10.00%	Paralegal/Legal Assistant I	\$32.91
H29	Paralegal/Legal Assistant II	10.00%	Paralegal/Legal Assistant II	\$39.54
H30	Paralegal/Legal Assistant III	10.00%	Paralegal/Legal Assistant III	\$48.16
H31	Paralegal/Legal Assistant IV	10.00%	Paralegal/Legal Assistant IV	\$57.86
H32	Park Ranger	10.00%	Park Ranger	\$38.66
H33	Presentation Designer	10.00%	Presentation Designer	\$49.64
H34	Principle Consultant	10.00%	Principle Consultant	\$81.34
H35	Proofreader	10.00%	Proofreader	\$40.93
H36	Public Assistance Specialist	10.00%	Public Assistance Specialist	\$37.21
H37	Safety Manager	10.00%	Safety Manager	\$64.14
H38	Security - unarmed	10.00%	Security - unarmed	\$30.18
H39	Security - armed	10.00%	Security - armed	\$36.41
H40	Senior Writer	10.00%	Senior Writer	\$52.52
H41	Social Media Manager	10.00%	Social Media Manager	\$50.90
H42	Transportation Manager	10.00%	Transportation Manager	\$52.87
H43	Website Designer	10.00%	Website Designer	\$58.74
H99	All Other Professional Roles	10.00%	All Other Professional Roles	Pay Rate x 1.42 = Bill Rate
Scientific		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
I01	Wildlife Biologist	15.00%	Wildlife Biologist	\$40.39
I02	Environmental Coordinator I	15.00%	Environmental Coordinator I	\$43.68
I03	Geologist	15.00%	Geologist	\$48.40
I99	All Other Scientific	15.00%	All Other Scientific	Pay Rate x 1.38 = Bill Rate
Miscellaneous		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
J01	Cashier	10.00%	Cashier	\$22.34
J02	Desk Clerk	10.00%	Desk Clerk	\$22.56
J03	Lifeguard	10.00%	Lifeguard	\$25.13
J04	Park Attendant (Aide)	10.00%	Park Attendant (Aide)	\$23.59
J05	Recreation Aide/Health Facility Attendant	10.00%	Recreation Aide/Health Facility Attendant	\$24.24
J06	Recreation Specialist	10.00%	Recreation Specialist	\$27.16
J07	Sales Clerk	10.00%	Sales Clerk	\$26.70
J08	School Crossing Guard	10.00%	School Crossing Guard	\$24.38
J09	Sports Official	10.00%	Sports Official	\$30.65
J10	Load Ticket Data Entry Clerk	10.00%	Load Ticket Data Entry Clerk	\$24.82
J99	All Other Miscellaneous	10.00%	All Other Miscellaneous	Pay Rate x 1.40 = Bill Rate
All Other Categories		DISCOUNT %	TEMPORARY - TEMP-TO-HIRE SERVICES	HOURLY BILL RATE
TBD	Negotiable	10.00%	Negotiable	TBD