

## Response Price List

## Catalog Pricing

### Other/Custom Pricing -Specific Services

Type of Service(s) or Categories of Position(s)/Service(s)

**List Price Book Name (e.g. Company Name and Catalog Version). List Price Book Shall be included in Response**

**Discount % Off  
List Price**

**Description of Service(s)/Position(s)**

Item	Unit	Price	Quantity	Total
1. Labor	Hour	\$15.00	100	\$1,500.00
2. Materials	Per project	\$2,000.00	1	\$2,000.00
3. Overhead	Per project	\$500.00	1	\$500.00
4. Profit	Per project	\$1,000.00	1	\$1,000.00
<b>Total</b>				<b>\$5,000.00</b>

\*\*\* Respondent shall price list price book on this form (a X % off list) and include it in its entirety as an attachment in Response \*\*\*

\*\*\* Respondent may add as many lines as is needed and may use supplemental documents (to be noted on this form) \*\*\*

### Temporary Staffing Services

**30% Mark up on candidate hourly pay rate**

**Discount 2%**

### Direct Hire

**18% of candidates annual salary**

**Discount 2%**  
of candidates annu-

### Executive search and placement services

20% of candidates annual salary

Discount 2%

**Miscellaneous departmental staff augmentation services,**

**30% Mark up on candidate hourly pay rate**

**Discount 2%**

## Payroll Services

**26% on candidates pay rates**

Discount 2%