

Attachment A	
The Burnett Companies Consolidated, Inc.	
Temporary Staffing, Direct-Hire and Other Employer Services	
Contract No. TS06-21	
FORM D1 - PRICING PAGE #1	
Cost of services, Mark-up (MU) percentage pricing:	
When using the DOL website guidelines, as the Base pricing rate for <u>Temporary Hire</u> :	
1.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Administrative</u> position?	49%
2.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Light Industrial</u> position?	49%
3.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Heavy Industrial</u> position?	N/A
4.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>IT</u> position?	49%
5.) What is the minumum conversion time in (hours) for a temporary employee to be hired without incurring a conversion or buyout fee?	520 Hours for Non Professional 800 Hours for Professional
6.) Are there any liquidation fees if the above conversion hours are not met?	yes/no > > yes
7.) If there are liquidation fees or charges for the above transaction, what is the fee, percentage or hours charged? Briefly explain.	
fee: > > >	
hours: > > >	
percentage > >	
Explain here:	We will invoice the end user the gross margin (bill rate minus pay rate) and multiply that by the remaining hours required, whether that be 520 hours for non professional roles (Admin / Light Industrial) or 800 hours for professional roles
8.) Direct-Hire annual salary <u>percentage</u> of Mark-up.	20%
** The annual salary must be equal to or less than hourly rate provided in the job descriptions listed on Form D - Page #2, using the multiplier of 2080 hours.	
9.) Direct-Hire guarantee period in hours.	60 Days / 480 Hours
10.) Payrolling percentage of Mark-Up.	29%

Attachment A

The Burnett Companies Consolidated, Inc.

Temporary Staffing, Direct-Hire and Other Employer Services

Contract No. TS06-21

FORM D2 - PRICING PAGE #2.1

Code	Occupation Description	Pricing Range		Mark-Up %	Total	Total
		Low	High	Please Use a Whole Number as the % (MU). Example 25% = 1.25	Low	High
Accounting:						
A01	Accountant I	\$21.00	\$26.50	1.49	\$31.29	\$39.49
A02	Accountant II	\$26.50	\$33.50	1.49	\$39.49	\$49.92
A03	Financial Analyst I	\$26.50	\$33.50	1.49	\$39.49	\$49.92
A04	Financial Analyst II	\$33.50	\$41.00	1.49	\$49.92	\$61.09
A05	Payroll Clerk	\$18.00	\$20.00	1.49	\$26.82	\$29.80
A06	Cost Accounting Specialist	\$26.50	\$33.50	1.49	\$39.49	\$49.92
A07	CPA	\$33.50	\$48.00	1.49	\$49.92	\$71.52
A08	Financial / Business Analyst	\$26.50	\$33.50	1.49	\$39.49	\$49.92
A09	Controller	\$33.00	\$50.00	1.49	\$49.17	\$74.50
A10	Auditor I	\$22.00	\$28.50	1.49	\$32.78	\$42.47
A11	Auditor II	\$28.50	\$38.50	1.49	\$42.47	\$57.37
Administrative Support and Clerical:						
B01	Accounting Clerk I	\$16.00	\$18.00	1.49	\$23.84	\$26.82
B02	Accounting Clerk II	\$17.00	\$20.00	1.49	\$25.33	\$29.80
B03	Accounting Clerk III	\$20.00	\$25.00	1.49	\$29.80	\$37.25
B04	Administrative Assistant	\$16.00	\$20.00	1.49	\$23.84	\$29.80
B05	Call Center Representative	\$13.50	\$16.50	1.49	\$20.12	\$24.59
B06	Copy Machine Operator	\$12.00	\$14.00	1.49	\$17.88	\$20.86
B07	Court Reporter	\$25.00	\$30.00	1.49	\$37.25	\$44.70
B08	Customer Service Representative I	\$14.00	\$15.00	1.49	\$20.86	\$22.35
B09	Customer Service Representative II	\$15.00	\$16.50	1.49	\$22.35	\$24.59
B10	Customer Service Representative III	\$16.50	\$18.00	1.49	\$24.59	\$26.82
B11	Data Entry Operator I	\$13.00	\$16.00	1.49	\$19.37	\$23.84
B12	Data Entry Operator II	\$17.00	\$20.00	1.49	\$25.33	\$29.80
B13	Document Preparation Clerk	\$13.00	\$16.00	1.49	\$19.37	\$23.84
B14	Executive Assistant	\$22.00	\$35.00	1.49	\$32.78	\$52.15
B15	General Clerk I	\$13.00	\$15.00	1.49	\$19.37	\$22.35
B16	General Clerk II	\$15.00	\$17.00	1.49	\$22.35	\$25.33
B17	General Clerk III	\$17.00	\$19.00	1.49	\$25.33	\$28.31
B18	Legal Secretary I	\$18.00	\$22.00	1.49	\$26.82	\$32.78
B19	Legal Secretary II	\$22.00	\$29.00	1.49	\$32.78	\$43.21
B20	Mail Room Clerk	\$16.00	\$20.00	1.49	\$23.84	\$29.80
B22	Personnel Assistant (Employment) I	\$15.00	\$17.00	1.49	\$22.35	\$25.33
B23	Personnel Assistant (Employment) II	\$17.00	\$20.00	1.49	\$25.33	\$29.80
B24	Personnel Assistant (Employment) III	\$20.00	\$25.00	1.49	\$29.80	\$37.25
B25	Production Control Clerk	\$15.00	\$18.00	1.49	\$22.35	\$26.82
B26	Secretary I	\$16.00	\$18.00	1.49	\$23.84	\$26.82
B27	Secretary II	\$18.00	\$20.00	1.49	\$26.82	\$29.80
B28	Secretary III	\$20.00	\$25.00	1.49	\$29.80	\$37.25
B29	Supply Technician	\$16.00	\$20.00	1.49	\$23.84	\$29.80
B30	Receptionist/Switchboard Operator	\$14.00	\$18.00	1.49	\$20.86	\$26.82
B31	Records Management Clerk	\$13.00	\$16.00	1.49	\$19.37	\$23.84
B32	Travel Clerk I	\$15.00	\$16.00	1.49	\$22.35	\$23.84

B33	Travel Clerk II	\$16.00	\$17.00	1.49	\$23.84	\$25.33
B34	Travel Clerk III	\$17.00	\$18.00	1.49	\$25.33	\$26.82
B35	Word Processor I	\$14.00	\$16.00	1.49	\$20.86	\$23.84
B36	Word Processor II	\$16.00	\$18.00	1.49	\$23.84	\$26.82
B37	Word Processor III	\$18.00	\$20.00	1.49	\$26.82	\$29.80
General Services and Materials Handling Support :						
D01	Forklift Operator	\$15.00	\$20.00	1.49	\$22.35	\$29.80
D05	Laborer	\$12.00	\$15.00	1.49	\$17.88	\$22.35
D07	Library Aide/Clerk	\$13.00	\$15.00	1.49	\$19.37	\$22.35
D09	Material Coordinator	\$14.00	\$18.50	1.49	\$20.86	\$27.57
D10	Material Handling Laborer	\$14.00	\$16.00	1.49	\$20.86	\$23.84
D11	Order Filler	\$13.50	\$15.50	1.49	\$20.12	\$23.10
D12	Shipping Packer	\$13.00	\$16.00	1.49	\$19.37	\$23.84
D13	Shipping / Receiving Clerk	\$14.00	\$18.00	1.49	\$20.86	\$26.82
D14	Stock Clerk	\$12.00	\$14.00	1.49	\$17.88	\$20.86
D17	Warehouse Specialist	\$12.00	\$15.00	1.49	\$17.88	\$22.35
Health:						
E04	Claims Processor	\$18.00	\$24.00	1.49	\$26.82	\$35.76
E05	Claims Processor (Senior)	\$25.00	\$28.00	1.49	\$37.25	\$41.72
E11	Eligibility / Insurance Verifier	\$16.00	\$22.00	1.49	\$23.84	\$32.78
E12	Eligibility Referral Coordinator	\$16.00	\$22.00	1.49	\$23.84	\$32.78
E14	Insurance Coordinator	\$16.00	\$22.00	1.49	\$23.84	\$32.78
E20	Medical Record Clerk	\$14.00	\$17.00	1.49	\$20.86	\$25.33
E21	Medical Record Technician	\$14.00	\$17.00	1.49	\$20.86	\$25.33
E22	Medical Transcriptionist	\$17.00	\$21.00	1.49	\$25.33	\$31.29
E37	Scheduler (Drug and Alcohol Testing)	\$14.00	\$18.00	1.49	\$20.86	\$26.82
Information Technology:						
F01	Application Developer	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F02	Application Support Analyst	\$30.00	\$35.00	1.49	\$44.70	\$52.15
F03	Applications Engineer	\$40.00	\$45.00	1.49	\$59.60	\$67.05
F04	Computer Operator I	\$15.00	\$20.00	1.49	\$22.35	\$29.80
F05	Computer Operator II	\$20.00	\$25.00	1.49	\$29.80	\$37.25
F06	Computer Operator III	\$25.00	\$35.00	1.49	\$37.25	\$52.15
F07	Computer Operator IV	\$35.00	\$40.00	1.49	\$52.15	\$59.60
F08	Computer Operator V	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F09	Computer Programmer I	\$25.00	\$30.00	1.49	\$37.25	\$44.70
F10	Computer Programmer II	\$30.00	\$40.00	1.49	\$44.70	\$59.60
F11	Computer Programmer III	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F12	Computer Programmer IV	\$50.00	\$60.00	1.49	\$74.50	\$89.40
F13	Computer Systems Analyst I	\$20.00	\$25.00	1.49	\$29.80	\$37.25
F14	Computer Systems Analyst II	\$25.00	\$35.00	1.49	\$37.25	\$52.15
F15	Computer Systems Analyst III	\$35.00	\$40.00	1.49	\$52.15	\$59.60
F16	Customer Support Administrator	\$35.00	\$40.00	1.49	\$52.15	\$59.60
F17	Customer Support Specialist	\$20.00	\$25.00	1.49	\$29.80	\$37.25
F18	Database Administrator	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F19	Data Center Support Specialist	\$35.00	\$40.00	1.49	\$52.15	\$59.60
F20	Desktop Support Manager	\$40.00	\$45.00	1.49	\$59.60	\$67.05
F21	Desktop Support Specialist	\$25.00	\$30.00	1.49	\$37.25	\$44.70
F22	Developer	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F23	Director of Technology	\$55.00	\$65.00	1.49	\$81.95	\$96.85
F24	Front End Web Designer	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F25	GIS (Geographic Info. Systems) Tech. I	\$20.00	\$30.00	1.49	\$29.80	\$44.70
F26	GIS (Geographic Info. Systems) Tech. II	\$30.00	\$40.00	1.49	\$44.70	\$59.60
F27	Help Desk Specialist	\$20.00	\$28.00	1.49	\$29.80	\$41.72
F28	Help Desk Technician	\$20.00	\$25.00	1.49	\$29.80	\$37.25

F29	Information Systems Project Manager	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F30	Information Technology Coordinator	\$30.00	\$35.00	1.49	\$44.70	\$52.15
F31	Information Technology Director	\$50.00	\$60.00	1.49	\$74.50	\$89.40
F32	Information Technology Manager	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F33	IT Support Manager	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F34	IT Support Specialist	\$20.00	\$30.00	1.49	\$29.80	\$44.70
F35	IT Systems Administrator	\$35.00	\$40.00	1.49	\$52.15	\$59.60
F36	Java Developer	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F37	Management Information Systems Director	\$45.00	\$60.00	1.49	\$67.05	\$89.40
F38	Network/Communications Support Clerk	\$20.00	\$30.00	1.49	\$29.80	\$44.70
F39	Network Systems Administrator	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F40	Peripheral Equipment Operator	\$30.00	\$35.00	1.49	\$44.70	\$52.15
F41	Senior Database Administrator	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F42	Senior Network System Administrator	\$45.00	\$55.00	1.49	\$67.05	\$81.95
F43	Senior Programmer	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F44	Senior Programmer Analyst	\$45.00	\$60.00	1.49	\$67.05	\$89.40
F45	Senior Security Specialist	\$50.00	\$60.00	1.49	\$74.50	\$89.40
F46	Senior Support Specialist	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F47	Senior System Administrator	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F48	Senior System Analyst	\$30.00	\$40.00	1.49	\$44.70	\$59.60
F49	Senior Web Administrator	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F50	Senior Web Developer	\$35.00	\$50.00	1.49	\$52.15	\$74.50
F51	Software Developer	\$40.00	\$50.00	1.49	\$59.60	\$74.50
F52	Software Quality Assurance Analyst	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F53	Support Specialist	\$25.00	\$30.00	1.49	\$37.25	\$44.70
F54	Systems Administrator	\$35.00	\$45.00	1.49	\$52.15	\$67.05
F55	Systems Analyst	\$30.00	\$45.00	1.49	\$44.70	\$67.05
F56	Systems Designer	\$25.00	\$35.00	1.49	\$37.25	\$52.15
F57	System Support Specialist	\$20.00	\$30.00	1.49	\$29.80	\$44.70
F58	Technical Operations Officer	\$25.00	\$35.00	1.49	\$37.25	\$52.15
F59	Technical Support Specialist	\$25.00	\$30.00	1.49	\$37.25	\$44.70
F60	Technical Specialist	\$20.00	\$25.00	1.49	\$29.80	\$37.25
F61	Telecommunications Specialist	\$25.00	\$30.00	1.49	\$37.25	\$44.70
F62	Web Administrator	\$35.00	\$40.00	1.49	\$52.15	\$59.60
F63	Web Developer	\$35.00	\$50.00	1.49	\$52.15	\$74.50
F64	Web Master	\$45.00	\$60.00	1.49	\$67.05	\$89.40
Procurement:						
G01	Buyer I	\$19.00	\$25.00	1.49	\$28.31	\$37.25
G02	Buyer II	\$25.00	\$30.00	1.49	\$37.25	\$44.70
G03	Buyer III	\$30.00	\$35.00	1.49	\$44.70	\$52.15
G04	Purchasing Manager	\$35.00	\$40.00	1.49	\$52.15	\$59.60
Professional:						
H02	Business Development Manager	\$40.00	\$65.00	1.49	\$59.60	\$96.85
H03	Business Development Sales Rep.	\$20.00	\$30.00	1.49	\$29.80	\$44.70
H04	Contract Administrator	\$25.00	\$40.00	1.49	\$37.25	\$59.60
H05	Contract Specialist	\$20.00	\$28.00	1.49	\$29.80	\$41.72
H06	Community Relations Representative II	\$18.00	\$25.00	1.49	\$26.82	\$37.25
H07	Community Relations Representative III	\$25.00	\$35.00	1.49	\$37.25	\$52.15
H08	Compliance Manager	\$40.00	\$55.00	1.49	\$59.60	\$81.95
H09	Contract Administrator	\$25.00	\$40.00	1.49	\$37.25	\$59.60
H10	Contract Manager	\$40.00	\$60.00	1.49	\$59.60	\$89.40
H12	Facility Manager	\$25.00	\$35.00	1.49	\$37.25	\$52.15
H14	Grant Administrator	\$28.00	\$40.00	1.49	\$41.72	\$59.60
H15	Housing Specialist	\$17.50	\$25.00	1.49	\$26.08	\$37.25
H16	Human Resources Coordinati	\$18.00	\$22.00	1.49	\$26.82	\$32.78

H17	Human Resources Manager	\$35.00	\$50.00	1.49	\$52.15	\$74.50
H18	Human Resources Specialist	\$25.00	\$35.00	1.49	\$37.25	\$52.15
H25	Logistics Specialists	\$19.00	\$26.50	1.49	\$28.31	\$39.49
H26	Logistics Manager	\$26.20	\$35.00	1.49	\$39.04	\$52.15
H27	Marketing Specialist	\$25.00	\$40.00	1.49	\$37.25	\$59.60
H28	Paralegal/Legal Assistant I	\$16.00	\$20.00	1.49	\$23.84	\$29.80
H29	Paralegal/Legal Assistant II	\$21.00	\$25.00	1.49	\$31.29	\$37.25
H30	Paralegal/Legal Assistant III	\$25.00	\$30.00	1.49	\$37.25	\$44.70
H31	Paralegal/Legal Assistant IV	\$30.00	\$35.00	1.49	\$44.70	\$52.15
H35	Proofreader	\$22.00	\$28.00	1.49	\$32.78	\$41.72
H40	Senior Writer	\$25.00	\$45.00	1.49	\$37.25	\$67.05
H41	Social Media Manager	\$30.00	\$50.00	1.49	\$44.70	\$74.50
H42	Transportation Manager	\$26.20	\$35.00	1.49	\$39.04	\$52.15
H43	Website Designer	\$35.00	\$50.00	1.49	\$52.15	\$74.50
Miscellaneous:						
J01	Cashier	\$13.00	\$15.00	1.49	\$19.37	\$22.35
J02	Desk Clerk	\$14.00	\$16.00	1.49	\$20.86	\$23.84
J07	Sales Clerk	\$15.00	\$18.00	1.49	\$22.35	\$26.82
J10	Load Ticket Data Entry Clerk	\$14.50	\$18.50	1.49	\$21.61	\$27.57