

Attachment A Infojini, Inc. Temporary Staffing, Direct-Hire and Other Employer Services Contract No. TS06-21		
FORM D1 - PRICING PAGE #1		
Cost of services, Mark-up (MU) percentage pricing:		
When using the DOL website guidelines, as the Base pricing rate for <u>Temporary Hire</u> :		
1.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Administrative</u> position?	30%	
2.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Light Industrial</u> position?	40%	
3.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Heavy Industrial</u> position?	40%	
4.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>IT</u> position?	32%	
5.) What is the minumum conversion time in (hours) for a temporary employee to be hired without incurring a conversion or buyout fee?	900	
6.) Are there any liquidation fees if the above conversion hours are not met?	yes/no > >	Yes
7.) If there are liquidation fees or charges for the above transaction, what		
	fee: > > >	
	hours: > > >	
	percentage > >	15%-5%
Explain here:		1-3 Months- 12% 3-6 Months- 5%
8.) Direct-Hire annual salary <u>percentage</u> of Mark-up. ** The annual salary must be equal to or less than hourly rate provided in the job descriptions listed on Form D - Page #2 , using the multiplier of 2080 hours.	15%	
9.) Direct-Hire guarantee period in hours.	2 Months	
10.) Payrolling percentage of Mark-Up.	30%	

Attachment A

Infojini, Inc.

Temporary Staffing, Direct-Hire and Other Employer Services

Contract No. TS06-21

FORM D2 - PRICING PAGE #2.1

Code	Occupation Description	Pricing Range		Mark-Up %	Total	Total
		Low	High	Please Use a Whole Number as the % (MU). Example 25% = 1.25	Low	High
Accounting:						
A01	Accountant I	\$18.00	\$25.00	1.30	\$23.40	\$32.50
A02	Accountant II	\$26.00	\$33.00	1.30	\$33.80	\$42.90
A03	Financial Analyst I	\$35.00	\$51.00	1.30	\$45.50	\$66.30
A04	Financial Analyst II	\$25.00	\$34.00	1.30	\$32.50	\$44.20
A05	Payroll Clerk	\$18.00	\$24.00	1.30	\$23.40	\$31.20
A06	Cost Accounting Specialist	\$25.00	\$35.00	1.30	\$32.50	\$45.50
A07	CPA	\$38.00	\$53.00	1.30	\$49.40	\$68.90
A08	Financial / Business Analyst	\$27.00	\$35.00	1.30	\$35.10	\$45.50
A09	Controller	\$45.00	\$80.00	1.30	\$58.50	\$104.00
A10	Auditor I	\$24.00	\$32.00	1.30	\$31.20	\$41.60
A11	Auditor II	\$28.00	\$40.00	1.30	\$36.40	\$52.00
Administrative Support and Clerical:						
B01	Accounting Clerk I	\$21.00	\$27.00	1.30	\$27.30	\$35.10
B02	Accounting Clerk II	\$24.00	\$30.00	1.30	\$31.20	\$39.00
B03	Accounting Clerk III	\$28.00	\$33.00	1.30	\$36.40	\$42.90
B04	Administrative Assistant	\$21.00	\$28.00	1.30	\$27.30	\$36.40
B05	Call Center Representative	\$13.00	\$21.00	1.30	\$16.90	\$27.30
B06	Copy Machine Operator	\$13.00	\$21.00	1.30	\$16.90	\$27.30
B07	Court Reporter	\$22.00	\$35.00	1.30	\$28.60	\$45.50
B08	Customer Service Representative I	\$16.00	\$20.00	1.30	\$20.80	\$26.00
B09	Customer Service Representative II	\$18.00	\$22.00	1.30	\$23.40	\$28.60
B10	Customer Service Representative III	\$21.00	\$25.00	1.30	\$27.30	\$32.50
B11	Data Entry Operator I	\$14.00	\$19.00	1.30	\$18.20	\$24.70
B12	Data Entry Operator II	\$18.00	\$25.00	1.30	\$23.40	\$32.50
B13	Document Preparation Clerk	\$18.00	\$26.00	1.30	\$23.40	\$33.80
B14	Executive Assistant	\$27.00	\$32.00	1.30	\$35.10	\$41.60
B15	General Clerk I	\$20.00	\$25.00	1.30	\$26.00	\$32.50
B16	General Clerk II	\$22.00	\$27.00	1.30	\$28.60	\$35.10
B17	General Clerk III	\$27.00	\$32.00	1.30	\$35.10	\$41.60
B18	Legal Secretary I	\$22.00	\$25.00	1.30	\$28.60	\$32.50
B19	Legal Secretary II	\$25.00	\$32.00	1.30	\$32.50	\$41.60
B20	Mail Room Clerk	\$24.00	\$30.00	1.30	\$31.20	\$39.00
B21	Messenger Courier	\$16.00	\$20.00	1.30	\$20.80	\$26.00
B22	Personnel Assistant (Employment) I	\$23.00	\$28.00	1.30	\$29.90	\$36.40
B23	Personnel Assistant (Employment) II	\$26.00	\$30.00	1.30	\$33.80	\$39.00
B24	Personnel Assistant (Employment) III	\$30.00	\$33.00	1.30	\$39.00	\$42.90
B25	Production Control Clerk	\$24.00	\$29.00	1.30	\$31.20	\$37.70
B26	Secretary I	\$20.00	\$24.00	1.30	\$26.00	\$31.20
B27	Secretary II	\$25.00	\$28.00	1.30	\$32.50	\$36.40
B28	Secretary III	\$26.00	\$30.00	1.30	\$33.80	\$39.00
B29	Supply Technician	\$16.00	\$20.00	1.30	\$20.80	\$26.00

B30	Receptionist/Switchboard Operator	\$21.00	\$26.00	1.30	\$27.30	\$33.80
B31	Records Management Clerk	\$22.00	\$26.00	1.30	\$28.60	\$33.80
B32	Travel Clerk I	\$22.00	\$27.00	1.30	\$28.60	\$35.10
B33	Travel Clerk II	\$25.00	\$30.00	1.30	\$32.50	\$39.00
B34	Travel Clerk III	\$30.00	\$33.00	1.30	\$39.00	\$42.90
B35	Word Processor I	\$19.00	\$23.00	1.30	\$24.70	\$29.90
B36	Word Processor II	\$21.00	\$27.00	1.30	\$27.30	\$35.10
B37	Word Processor III	\$26.00	\$30.00	1.30	\$33.80	\$39.00
Education:						
C01	Teacher I	\$17.00	\$24.00	1.30	\$22.10	\$31.20
C02	Teacher II	\$20.00	\$30.00	1.30	\$26.00	\$39.00
C03	Teacher III	\$24.00	\$37.00	1.30	\$31.20	\$48.10
C04	At Risk Counselor I	\$18.00	\$25.00	1.30	\$23.40	\$32.50
General Services and Materials Handling Support :						
D01	Forklift Operator	\$15.00	\$22.00	1.29	\$19.35	\$28.38
D02	Gardener	\$13.00	\$19.00	1.29	\$16.77	\$24.51
D03	General Maintenance Worker	\$14.00	\$20.00	1.29	\$18.06	\$25.80
D04	Janitor	\$12.00	\$18.00	1.29	\$15.48	\$23.22
D05	Laborer	\$12.00	\$18.00	1.29	\$15.48	\$23.22
D06	Librarian	\$20.00	\$28.00	1.29	\$25.80	\$36.12
D07	Library Aide/Clerk	\$15.00	\$22.00	1.29	\$19.35	\$28.38
D08	Library Technician	\$18.00	\$25.00	1.29	\$23.22	\$32.25
D09	Material Coordinator	\$15.00	\$22.00	1.29	\$19.35	\$28.38
D10	Material Handling Laborer	\$13.00	\$20.00	1.29	\$16.77	\$25.80
D11	Order Filler	\$14.00	\$21.00	1.29	\$18.06	\$27.09
D12	Shipping Packer	\$12.00	\$17.00	1.29	\$15.48	\$21.93
D13	Shipping / Receiving Clerk	\$14.00	\$21.00	1.29	\$18.06	\$27.09
D14	Stock Clerk	\$15.00	\$20.00	1.29	\$19.35	\$25.80
D15	Park Naturalist	\$17.00	\$23.00	1.29	\$21.93	\$29.67
D16	Recreation Specialist	\$15.00	\$22.00	1.29	\$19.35	\$28.38
D17	Warehouse Specialist	\$16.00	\$23.00	1.29	\$20.64	\$29.67
Health:						
E01	Breath Alcohol Technician	\$20.00	\$35.00	1.35	\$27.00	\$47.25
E02	Certified Occupational Therapist Assistant	\$27.00	\$45.00	1.35	\$36.45	\$60.75
E03	Certified Physical Therapist Assistant	\$34.00	\$47.00	1.35	\$45.90	\$63.45
E04	Claims Processor	\$39.00	\$62.00	1.35	\$52.65	\$83.70
E05	Claims Processor (Senior)	\$46.00	\$73.00	1.35	\$62.10	\$98.55
E06	Dental Assistant	\$22.00	\$35.00	1.35	\$29.70	\$47.25
E07	Dental Hygienist	\$38.00	\$54.00	1.35	\$51.30	\$72.90
E08	Dietary Aide	\$21.00	\$27.00	1.35	\$28.35	\$36.45
E09	EKG Technician	\$21.00	\$29.00	1.35	\$28.35	\$39.15
E10	Electroneurodiagnostic Technologist	\$34.00	\$47.00	1.35	\$45.90	\$63.45
E11	Eligibility / Insurance Verifier	\$32.00	\$44.00	1.35	\$43.20	\$59.40
E12	Eligibility Referral Coordinator	\$22.00	\$29.00	1.35	\$29.70	\$39.15
E13	Emergency Medical Technician	\$21.00	\$29.00	1.35	\$28.35	\$39.15
E14	Insurance Coordinator	\$26.00	\$37.00	1.35	\$35.10	\$49.95
E15	Licensed Practical Nurse I	\$30.00	\$37.00	1.35	\$40.50	\$49.95
E16	Licensed Practical Nurse II	\$40.00	\$45.00	1.35	\$54.00	\$60.75
E17	Licensed Practical Nurse III	\$50.00	\$55.00	1.35	\$67.50	\$74.25
E18	Medical Assistant	\$19.00	\$25.00	1.35	\$25.65	\$33.75
E19	Medical Laboratory Technician	\$26.00	\$35.00	1.35	\$35.10	\$47.25
E20	Medical Record Clerk	\$21.00	\$29.00	1.35	\$28.35	\$39.15
E21	Medical Record Technician	\$24.00	\$32.00	1.35	\$32.40	\$43.20

E22	Medical Transcriptionist	\$22.00	\$29.00	1.35	\$29.70	\$39.15
E23	Nuclear Medicine Technologist	\$39.00	\$52.00	1.35	\$52.65	\$70.20
E24	Nursing Assistant I	\$15.00	\$20.00	1.35	\$20.25	\$27.00
E25	Nursing Assistant II	\$16.00	\$21.00	1.35	\$21.60	\$28.35
E26	Nursing Assistant III	\$18.00	\$23.00	1.35	\$24.30	\$31.05
E27	Nursing Assistant IV	\$19.00	\$24.00	1.35	\$25.65	\$32.40
E28	Optical Dispenser	\$23.00	\$31.00	1.35	\$31.05	\$41.85
E29	Optical Technician	\$36.00	\$51.00	1.35	\$48.60	\$68.85
E30	Pharmacy Technician	\$19.00	\$26.00	1.35	\$25.65	\$35.10
E31	Phlebotomist	\$20.00	\$25.00	1.35	\$27.00	\$33.75
E32	Radiologic Technologist	\$34.00	\$47.00	1.35	\$45.90	\$63.45
E33	Registered Nurse I	\$35.00	\$50.00	1.35	\$47.25	\$67.50
E34	Registered Nurse II	\$40.00	\$55.00	1.35	\$54.00	\$74.25
E35	Registered Nurse III	\$45.00	\$60.00	1.35	\$60.75	\$81.00
E36	Registered Nurse IV	\$50.00	\$65.00	1.35	\$67.50	\$87.75
E37	Scheduler (Drug and Alcohol Testing)	\$31.00	\$43.00	1.35	\$41.85	\$58.05
E38	Substance Abuse Treatment Counselor	\$33.00	\$45.00	1.35	\$44.55	\$60.75
Information Technology:						
F01	Application Developer	\$45.00	\$68.50	1.32	\$59.40	\$90.42
F02	Application Support Analyst	\$45.00	\$68.50	1.32	\$59.40	\$90.42
F03	Applications Engineer	\$53.00	\$77.00	1.32	\$69.96	\$101.64
F04	Computer Operator I	\$17.00	\$23.00	1.32	\$22.44	\$30.36
F05	Computer Operator II	\$18.00	\$25.00	1.32	\$23.76	\$33.00
F06	Computer Operator III	\$20.00	\$27.00	1.32	\$26.40	\$35.64
F07	Computer Operator IV	\$21.00	\$38.00	1.32	\$27.72	\$50.16
F08	Computer Operator V	\$22.00	\$31.00	1.32	\$29.04	\$40.92
F09	Computer Programmer I	\$33.00	\$49.00	1.32	\$43.56	\$64.68
F10	Computer Programmer II	\$37.00	\$53.00	1.32	\$48.84	\$69.96
F11	Computer Programmer III	\$40.00	\$62.50	1.32	\$52.80	\$82.50
F12	Computer Programmer IV	\$43.00	\$70.50	1.32	\$56.76	\$93.06
F13	Computer Systems Analyst I	\$33.00	\$48.00	1.32	\$43.56	\$63.36
F14	Computer Systems Analyst II	\$38.00	\$61.00	1.32	\$50.16	\$80.52
F15	Computer Systems Analyst III	\$45.00	\$70.00	1.32	\$59.40	\$92.40
F16	Customer Support Administrator	\$25.00	\$40.00	1.32	\$33.00	\$52.80
F17	Customer Support Specialist	\$18.00	\$27.00	1.32	\$23.76	\$35.64
F18	Database Administrator	\$52.00	\$77.00	1.32	\$68.64	\$101.64
F19	Data Center Support Specialist	\$30.00	\$44.00	1.32	\$39.60	\$58.08
F20	Desktop Support Manager	\$43.00	\$63.00	1.32	\$56.76	\$83.16
F21	Desktop Support Specialist	\$21.00	\$38.00	1.32	\$27.72	\$50.16
F22	Developer	\$53.00	\$77.00	1.32	\$69.96	\$101.64
F23	Director of Technology	\$82.00	\$100.00	1.32	\$108.24	\$132.00
F24	Front End Web Designer	\$40.00	\$55.00	1.32	\$52.80	\$72.60
F25	GIS (Geographic Info. Systems) Tech. I	\$19.00	\$38.00	1.32	\$25.08	\$50.16
F26	GIS (Geographic Info. Systems) Tech. II	\$22.00	\$46.00	1.32	\$29.04	\$60.72
F27	Help Desk Specialist	\$22.00	\$32.00	1.32	\$29.04	\$42.24
F28	Help Desk Technician	\$18.00	\$27.00	1.32	\$23.76	\$35.64
F29	Information Systems Project Manager	\$54.00	\$84.00	1.32	\$71.28	\$110.88
F30	Information Technology Coordinator	\$27.00	\$40.00	1.32	\$35.64	\$52.80
F31	Information Technology Director	\$82.00	\$100.00	1.32	\$108.24	\$132.00
F32	Information Technology Manager	\$46.00	\$84.00	1.32	\$60.72	\$110.88
F33	IT Support Manager	\$58.00	\$84.00	1.32	\$76.56	\$110.88
F34	IT Support Specialist	\$24.00	\$32.00	1.32	\$31.68	\$42.24
F35	IT Systems Administrator	\$45.00	\$67.00	1.32	\$59.40	\$88.44

F36	Java Developer	\$46.00	\$68.50	1.32	\$60.72	\$90.42
F37	Management Information Systems Director	\$54.00	\$70.00	1.32	\$71.28	\$92.40
F38	Network/Communications Support Clerk	\$35.00	\$48.00	1.32	\$46.20	\$63.36
F39	Network Systems Administrator	\$48.00	\$60.00	1.32	\$63.36	\$79.20
F40	Peripheral Equipment Operator	\$21.00	\$29.00	1.32	\$27.72	\$38.28
F41	Senior Database Administrator	\$50.00	\$73.00	1.32	\$66.00	\$96.36
F42	Senior Network System Administrator	\$65.00	\$85.00	1.32	\$85.80	\$112.20
F43	Senior Programmer	\$55.00	\$68.50	1.32	\$72.60	\$90.42
F44	Senior Programmer Analyst	\$50.00	\$68.50	1.32	\$66.00	\$90.42
F45	Senior Security Specialist	\$42.00	\$76.00	1.32	\$55.44	\$100.32
F46	Senior Support Specialist	\$27.00	\$57.00	1.32	\$35.64	\$75.24
F47	Senior System Administrator	\$55.00	\$77.00	1.32	\$72.60	\$101.64
F48	Senior System Analyst	\$45.00	\$68.50	1.32	\$59.40	\$90.42
F49	Senior Web Administrator	\$42.00	\$62.00	1.32	\$55.44	\$81.84
F50	Senior Web Developer	\$48.00	\$68.50	1.32	\$63.36	\$90.42
F51	Software Developer	\$53.00	\$77.00	1.32	\$69.96	\$101.64
F52	Software Quality Assurance Analyst	\$42.00	\$61.00	1.32	\$55.44	\$80.52
F53	Support Specialist	\$16.00	\$25.00	1.32	\$21.12	\$33.00
F54	Systems Administrator	\$45.00	\$72.00	1.32	\$59.40	\$95.04
F55	Systems Analyst	\$40.00	\$68.50	1.32	\$52.80	\$90.42
F56	Systems Designer	\$42.00	\$72.00	1.32	\$55.44	\$95.04
F57	System Support Specialist	\$31.00	\$45.00	1.32	\$40.92	\$59.40
F58	Technical Operations Officer	\$31.00	\$50.00	1.32	\$40.92	\$66.00
F59	Technical Support Specialist	\$39.00	\$57.00	1.32	\$51.48	\$75.24
F60	Technical Specialist	\$38.00	\$68.50	1.32	\$50.16	\$90.42
F61	Telecommunications Specialist	\$30.00	\$68.50	1.32	\$39.60	\$90.42
F62	Web Administrator	\$35.00	\$64.50	1.32	\$46.20	\$85.14
F63	Web Developer	\$40.00	\$68.50	1.32	\$52.80	\$90.42
F64	Web Master	\$50.00	\$67.00	1.32	\$66.00	\$88.44
Procurement:						
G01	Buyer I	\$20.00	\$28.00	1.30	\$26.00	\$36.40
G02	Buyer II	\$25.00	\$35.00	1.30	\$32.50	\$45.50
G03	Buyer III	\$30.00	\$41.00	1.30	\$39.00	\$53.30
G04	Purchasing Manager	\$40.00	\$54.00	1.30	\$52.00	\$70.20
Professional:						
H01	Attorney	\$51.00	\$85.00	1.30	\$66.30	\$110.50
H02	Business Development Manager	\$45.00	\$68.00	1.30	\$58.50	\$88.40
H03	Business Development Sales Rep.	\$28.00	\$47.00	1.30	\$36.40	\$61.10
H04	Contract Administrator	\$23.00	\$38.00	1.30	\$29.90	\$49.40
H05	Contract Specialist	\$25.00	\$47.00	1.30	\$32.50	\$61.10
H06	Community Relations Representative II	\$19.00	\$33.00	1.30	\$24.70	\$42.90
H07	Community Relations Representative III	\$30.00	\$42.00	1.30	\$39.00	\$54.60
H08	Compliance Manager	\$55.00	\$80.00	1.30	\$71.50	\$104.00
H09	Contract Administrator	\$23.00	\$38.00	1.30	\$29.90	\$49.40
H10	Contract Manager	\$55.00	\$80.00	1.30	\$71.50	\$104.00
H11	Executive Consultant	\$40.00	\$80.00	1.30	\$52.00	\$104.00
H12	Facility Manager	\$29.00	\$40.00	1.30	\$37.70	\$52.00
H13	Fire / HAZMAT Specialist	\$26.00	\$28.00	1.30	\$33.80	\$36.40
H14	Grant Administrator	\$31.00	\$40.00	1.30	\$40.30	\$52.00
H15	Housing Specialist	\$13.00	\$26.00	1.30	\$16.90	\$33.80
H16	Human Resources Coordinatiior	\$19.00	\$30.00	1.30	\$24.70	\$39.00
H17	Human Resources Manager	\$38.00	\$45.00	1.30	\$49.40	\$58.50
H18	Human Resources Specialist	\$25.00	\$33.00	1.30	\$32.50	\$42.90

H19	Inspection Manager	\$25.00	\$35.00	1.30	\$32.50	\$45.50
H20	Inspection Specialists	\$16.00	\$20.00	1.30	\$20.80	\$26.00
H21	Insurance Specialist I	\$24.00	\$30.00	1.30	\$31.20	\$39.00
H22	Insurance Specialist II	\$27.00	\$35.00	1.30	\$35.10	\$45.50
H23	Insurance Specialist III	\$30.00	\$42.00	1.30	\$39.00	\$54.60
H24	Law Enforcement Specialist	\$21.00	\$24.00	1.30	\$27.30	\$31.20
H25	Logistics Specialists	\$20.00	\$30.00	1.30	\$26.00	\$39.00
H26	Logistics Manager	\$35.00	\$55.00	1.30	\$45.50	\$71.50
H27	Marketing Specialist	\$31.00	\$47.00	1.30	\$40.30	\$61.10
H28	Paralegal/Legal Assistant I	\$18.00	\$21.00	1.30	\$23.40	\$27.30
H29	Paralegal/Legal Assistant II	\$21.00	\$25.00	1.30	\$27.30	\$32.50
H30	Paralegal/Legal Assistant III	\$25.00	\$30.00	1.30	\$32.50	\$39.00
H31	Paralegal/Legal Assistant IV	\$28.00	\$35.00	1.30	\$36.40	\$45.50
H32	Park Ranger	\$18.00	\$30.00	1.30	\$23.40	\$39.00
H33	Presentation Designer	\$20.00	\$27.00	1.30	\$26.00	\$35.10
H34	Principle Consultant	\$55.00	\$81.00	1.30	\$71.50	\$105.30
H35	Proofreader	\$20.00	\$29.00	1.30	\$26.00	\$37.70
H36	Public Assistance Specialist	\$25.00	\$32.00	1.30	\$32.50	\$41.60
H37	Safety Manager	\$42.00	\$68.00	1.30	\$54.60	\$88.40
H38	Security - unarmed	\$13.00	\$17.00	1.30	\$16.90	\$22.10
H39	Security - armed	\$16.00	\$20.00	1.30	\$20.80	\$26.00
H40	Senior Writer	\$30.00	\$37.00	1.30	\$39.00	\$48.10
H41	Social Media Manager	\$32.00	\$40.00	1.30	\$41.60	\$52.00
H42	Transportation Manager	\$30.00	\$47.00	1.30	\$39.00	\$61.10
H43	Website Designer	\$45.00	\$70.00	1.30	\$58.50	\$91.00
Scientific:						
I01	Wildlife Biologist	\$31.00	\$43.00	1.30	\$40.30	\$55.90
I02	Environmental Coordinator I	\$34.00	\$49.00	1.30	\$44.20	\$63.70
I03	Geologist	\$49.00	\$71.00	1.30	\$63.70	\$92.30
Miscellaneous:						
J01	Cashier	\$11.00	\$17.00	1.30	\$14.30	\$22.10
J02	Desk Clerk	\$10.00	\$18.00	1.30	\$13.00	\$23.40
J03	Lifeguard	\$15.00	\$19.00	1.30	\$19.50	\$24.70
J04	Park Attendant (Aide)	\$15.00	\$22.00	1.30	\$19.50	\$28.60
J05	Recreation Aide/Health Facility Attendant	\$13.00	\$18.00	1.30	\$16.90	\$23.40
J06	Recreation Specialist	\$19.00	\$28.00	1.30	\$24.70	\$36.40
J07	Sales Clerk	\$11.00	\$18.00	1.30	\$14.30	\$23.40
J08	School Crossing Guard	\$13.00	\$18.00	1.30	\$16.90	\$23.40
J09	Sports Official	\$18.00	\$25.00	1.30	\$23.40	\$32.50
J10	Load Ticket Data Entry Clerk	\$14.00	\$20.00	1.30	\$18.20	\$26.00