

<div>Attachment A</div> <div>Acara Solutions, Inc.</div> <div>Temporary Staffing, Direct-Hire and Other Employer Services</div> <div>Contract No. TS06-21</div>	
<div>FORM D1 - PRICING PAGE #1</div> <div>Cost of services, Mark-up (MU) percentage pricing:</div>	
<div>When using the DOL website guidelines, as the Base pricing rate for <u>Temporary Hire</u>:</div>	
<div>1.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Administrative</u> position?</div>	<div>38%</div>
<div>2.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Light Industrial</u> position?</div>	<div>42%</div>
<div>3.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Heavy Industrial</u> position?</div>	<div>N/A</div>
<div>4.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>IT</u> position?</div>	<div>38%</div>
<div>5.) What is the minumum conversion time in (hours) for a temporary employee to be hired without incurring a conversion or buyout fee?</div>	<div>520</div>
<div>6.) Are there any liquidation fees if the above conversion hours are not met?</div>	<div>yes/no > > Yes</div>
<div>7.) If there are liquidation fees or charges for the above transaction, what is the fee, percentage or hours charged? Briefly explain.</div>	<div><div>fee: > > ></div><div>hours: > > ></div><div>percentage > ></div><div><div>Explain here:</div><div>0 -160 hours = 20%</div><div>161-320 = 15%</div><div>321-520 = 10%</div></div></div>
<div>8.) Direct-Hire annual salary <u>percentage</u> of Mark-up.</div> <div>** The annual salary must be equal to or less than hourly rate provided in the job descriptions listed on Form D - Page #2, using the multiplier of 2080 hours.</div>	<div>20%</div>
<div>9.) Direct-Hire guarantee period in hours.</div>	<div>520</div>
<div>10.) Payrolling percentage of Mark-Up.</div>	<div>28%</div>

Attachment A Acara Solutions, Inc. Temporary Staffing, Direct-Hire and Other Employer Services Contract No. TS06-21						
FORM D2 - PRICING PAGE #2.1						
Code	Occupation Description	Pricing Range		Mark-Up %	Total	Total
		Low	High	Please Use a Whole Number as the % (MU). Example 25% = 1.25	Low	High
Accounting:						
A01	Accountant I	\$24.90	\$30.10	1.38	\$34.36	\$41.54
A02	Accountant II	\$27.98	\$34.15	1.38	\$38.61	\$47.13
A03	Financial Analyst I	\$31.55	\$42.91	1.38	\$43.54	\$59.22
A04	Financial Analyst II	\$36.96	\$49.95	1.38	\$51.00	\$68.93
A05	Payroll Clerk	\$17.23	\$21.98	1.38	\$23.78	\$30.33
A06	Cost Accounting Specialist	\$27.37	\$34.63	1.38	\$37.77	\$47.79
A07	CPA	\$39.98	\$52.89	1.38	\$55.17	\$72.99
A08	Financial / Business Analyst	\$48.48	\$61.68	1.38	\$66.90	\$85.12
A09	Controller	\$63.32	\$79.31	1.38	\$87.38	\$109.45
A10	Auditor I	\$24.23	\$29.47	1.38	\$33.44	\$40.67
A11	Auditor II	\$26.73	\$32.40	1.38	\$36.89	\$44.71
Administrative Support and Clerical:						
B01	Accounting Clerk I	\$15.40	\$17.31	1.38	\$21.25	\$23.89
B02	Accounting Clerk II	\$17.31	\$19.41	1.38	\$23.89	\$26.79
B03	Accounting Clerk III	\$19.41	\$21.73	1.38	\$26.79	\$29.99
B04	Administrative Assistant	\$18.81	\$23.87	1.38	\$25.96	\$32.94
B05	Call Center Representative	\$14.40	\$17.16	1.38	\$19.87	\$23.68
B06	Copy Machine Operator	\$13.85	\$16.68	1.38	\$19.11	\$23.02
B07	Court Reporter	\$23.26	\$28.08	1.38	\$32.10	\$38.75
B08	Customer Service Representative I	\$15.95	\$18.70	1.38	\$22.01	\$25.81
B09	Customer Service Representative II	\$17.57	\$19.94	1.38	\$24.25	\$27.52
B10	Customer Service Representative III	\$18.37	\$21.58	1.38	\$25.35	\$29.78
B11	Data Entry Operator I	\$14.36	\$17.97	1.38	\$19.82	\$24.80
B12	Data Entry Operator II	\$16.00	\$20.35	1.38	\$22.08	\$28.08
B13	Document Preparation Clerk	\$14.36	\$17.97	1.38	\$19.82	\$24.80
B14	Executive Assistant	\$29.82	\$37.18	1.38	\$41.15	\$51.31
B15	General Clerk I	\$14.36	\$17.97	1.38	\$19.82	\$24.80
B16	General Clerk II	\$16.00	\$20.35	1.38	\$22.08	\$28.08
B17	General Clerk III	\$17.57	\$19.94	1.38	\$24.25	\$27.52
B18	Legal Secretary I	\$20.93	\$27.75	1.38	\$28.88	\$38.30
B19	Legal Secretary II	\$26.29	\$34.41	1.38	\$36.28	\$47.49
B20	Mail Room Clerk	\$14.41	\$17.11	1.38	\$19.89	\$23.61
B21	Messenger Courier	\$14.41	\$17.11	1.38	\$19.89	\$23.61
B22	Personnel Assistant (Employment) I	\$18.41	\$23.44	1.38	\$25.41	\$32.35
B23	Personnel Assistant (Employment) II	\$20.28	\$25.80	1.38	\$27.99	\$35.60
B24	Personnel Assistant (Employment) III	\$24.28	\$30.38	1.38	\$33.51	\$41.92
B25	Production Control Clerk	\$18.73	\$25.67	1.38	\$25.85	\$35.42
B26	Secretary I	\$17.20	\$21.77	1.38	\$23.74	\$30.04
B27	Secretary II	\$19.82	\$25.54	1.38	\$27.35	\$35.25
B28	Secretary III	\$24.97	\$31.64	1.38	\$34.46	\$43.66
B29	Supply Technician	\$20.20	\$27.21	1.38	\$27.88	\$37.55
B30	Receptionist/Switchboard Operator	\$15.16	\$19.02	1.38	\$20.92	\$26.25
B31	Records Management Clerk	\$13.86	\$16.71	1.38	\$19.13	\$23.06

B32	Travel Clerk I	\$20.52	\$23.90	1.38	\$28.32	\$32.98
B33	Travel Clerk II	\$23.94	\$27.45	1.38	\$33.04	\$37.88
B34	Travel Clerk III	\$27.40	\$30.63	1.38	\$37.81	\$42.27
B35	Word Processor I	\$16.31	\$18.35	1.38	\$22.51	\$25.32
B36	Word Processor II	\$18.35	\$21.55	1.38	\$25.32	\$29.74
B37	Word Processor III	\$21.55	\$24.47	1.38	\$29.74	\$33.77
General Services and Materials Handling Support :						
D05	Laborer	\$13.59	\$15.67	1.42	\$19.30	\$22.26
D09	Material Coordinator	\$17.38	\$18.79	1.42	\$24.69	\$26.69
D10	Material Handling Laborer	\$13.86	\$15.78	1.42	\$19.68	\$22.41
D11	Order Filler	\$15.10	\$17.58	1.42	\$21.44	\$24.96
D12	Shipping Packer	\$13.52	\$15.76	1.42	\$19.19	\$22.37
D13	Shipping / Receiving Clerk	\$14.08	\$16.74	1.42	\$19.99	\$23.77
D14	Stock Clerk	\$15.43	\$17.74	1.42	\$21.91	\$25.19
D17	Warehouse Specialist	\$13.79	\$15.47	1.42	\$19.58	\$21.96
Information Technology:						
F01	Application Developer	\$35.22	\$41.73	1.38	\$48.60	\$57.59
F02	Application Support Analyst	\$28.56	\$36.68	1.38	\$39.41	\$50.62
F03	Applications Engineer	\$27.99	\$36.76	1.38	\$38.63	\$50.73
F04	Computer Operator I	\$18.51	\$25.08	1.38	\$25.54	\$34.61
F05	Computer Operator II	\$22.84	\$29.43	1.38	\$31.52	\$40.61
F06	Computer Operator III	\$26.75	\$35.15	1.38	\$36.92	\$48.51
F07	Computer Operator IV	\$30.22	\$39.56	1.38	\$41.70	\$54.59
F08	Computer Operator V	\$34.45	\$45.86	1.38	\$47.54	\$63.29
F09	Computer Programmer I	\$27.16	\$35.48	1.38	\$37.48	\$48.96
F10	Computer Programmer II	\$29.64	\$36.45	1.38	\$40.90	\$50.30
F11	Computer Programmer III	\$35.48	\$39.71	1.38	\$48.96	\$54.80
F12	Computer Programmer IV	\$39.71	\$45.86	1.38	\$54.80	\$63.29
F13	Computer Systems Analyst I	\$26.22	\$32.82	1.38	\$36.18	\$45.29
F14	Computer Systems Analyst II	\$32.75	\$38.50	1.38	\$45.20	\$53.13
F15	Computer Systems Analyst III	\$40.75	\$44.63	1.38	\$56.24	\$61.59
F16	Customer Support Administrator	\$17.25	\$24.05	1.38	\$23.81	\$33.19
F17	Customer Support Specialist	\$15.68	\$22.99	1.38	\$21.64	\$31.73
F18	Database Administrator	\$39.28	\$51.10	1.38	\$54.21	\$70.52
F19	Data Center Support Specialist	\$13.75	\$18.23	1.38	\$18.98	\$25.16
F20	Desktop Support Manager	\$35.20	\$45.26	1.38	\$48.58	\$62.46
F21	Desktop Support Specialist	\$18.82	\$26.60	1.38	\$25.97	\$36.71
F22	Developer	\$19.06	\$24.10	1.38	\$26.30	\$33.26
F23	Director of Technology	\$44.60	\$57.53	1.38	\$61.55	\$79.39
F24	Front End Web Designer	\$19.25	\$25.16	1.38	\$26.57	\$34.72
F25	GIS (Geographic Info. Systems) Tech. I	\$24.03	\$31.64	1.38	\$33.16	\$43.66
F26	GIS (Geographic Info. Systems) Tech. II	\$27.54	\$35.09	1.38	\$38.01	\$48.42
F27	Help Desk Specialist	\$19.70	\$24.68	1.38	\$27.19	\$34.06
F28	Help Desk Technician	\$19.52	\$24.47	1.38	\$26.94	\$33.77
F29	Information Systems Project Manager	\$32.97	\$40.78	1.38	\$45.50	\$56.28
F30	Information Technology Coordinator	\$23.02	\$29.68	1.38	\$31.77	\$40.96
F31	Information Technology Director	\$76.73	\$94.99	1.38	\$105.89	\$131.09
F32	Information Technology Manager	\$53.61	\$65.94	1.38	\$73.98	\$91.00
F33	IT Support Manager	\$34.69	\$45.06	1.38	\$47.87	\$62.18
F34	IT Support Specialist	\$23.15	\$29.31	1.38	\$31.95	\$40.45
F35	IT Systems Administrator	\$32.87	\$42.21	1.38	\$45.36	\$58.25
F36	Java Developer	\$38.48	\$51.27	1.38	\$53.10	\$70.75
F37	Management Information Systems Director	\$76.77	\$95.00	1.38	\$105.94	\$131.10
F38	Network/Communications Support Clerk	\$24.54	\$33.56	1.38	\$33.87	\$46.31
F39	Network Systems Administrator	\$32.87	\$42.21	1.38	\$45.36	\$58.25

F40	Peripheral Equipment Operator	\$18.03	\$25.41	1.38	\$24.88	\$35.07
F41	Senior Database Administrator	\$39.28	\$51.10	1.38	\$54.21	\$70.52
F42	Senior Network System Administrator	\$40.42	\$49.65	1.38	\$55.78	\$68.52
F43	Senior Programmer	\$40.78	\$53.79	1.38	\$56.28	\$74.23
F44	Senior Programmer Analyst	\$39.44	\$48.64	1.38	\$54.43	\$67.12
F45	Senior Security Specialist	\$41.75	\$56.13	1.38	\$57.62	\$77.46
F46	Senior Support Specialist	\$34.89	\$50.32	1.38	\$48.15	\$69.44
F47	Senior System Administrator	\$43.82	\$55.91	1.38	\$60.47	\$77.16
F48	Senior System Analyst	\$36.25	\$51.35	1.38	\$50.03	\$70.86
F49	Senior Web Administrator	\$47.03	\$60.85	1.38	\$64.90	\$83.97
F50	Senior Web Developer	\$42.69	\$54.59	1.38	\$58.91	\$75.33
F51	Software Developer	\$29.14	\$36.49	1.38	\$40.21	\$50.36
F52	Software Quality Assurance Analyst	\$29.55	\$36.99	1.38	\$40.78	\$51.05
F53	Support Specialist	\$28.56	\$36.68	1.38	\$39.41	\$50.62
F54	Systems Administrator	\$28.36	\$36.45	1.38	\$39.14	\$50.30
F55	Systems Analyst	\$33.06	\$41.13	1.38	\$45.62	\$56.76
F56	Systems Designer	\$28.27	\$35.17	1.38	\$39.01	\$48.53
F57	System Support Specialist	\$18.83	\$25.34	1.38	\$25.99	\$34.97
F58	Technical Operations Officer	\$23.11	\$28.98	1.38	\$31.89	\$39.99
F59	Technical Support Specialist	\$18.82	\$26.60	1.38	\$25.97	\$36.71
F60	Technical Specialist	\$32.60	\$43.45	1.38	\$44.99	\$59.96
F61	Telecommunications Specialist	\$32.84	\$43.83	1.38	\$45.32	\$60.49
F62	Web Administrator	\$32.79	\$43.00	1.38	\$45.25	\$59.34
F63	Web Developer	\$26.68	\$36.87	1.38	\$36.82	\$50.88
F64	Web Master	\$65.72	\$76.85	1.38	\$90.69	\$106.05
Procurement:						
G01	Buyer I	\$23.96	\$28.21	1.38	\$33.06	\$38.93
G02	Buyer II	\$25.36	\$28.47	1.38	\$35.00	\$39.29
G03	Buyer III	\$30.92	\$35.07	1.38	\$42.67	\$48.40
G04	Purchasing Manager	\$43.53	\$49.90	1.38	\$60.07	\$68.86
Professional:						
H04	Contract Administrator	\$26.18	\$32.91	1.38	\$36.13	\$45.42
H05	Contract Specialist	\$18.89	\$22.23	1.38	\$26.07	\$30.68
H06	Community Relations Representative II	\$34.52	\$42.40	1.38	\$47.64	\$58.51
H07	Community Relations Representative III	\$43.89	\$50.09	1.38	\$60.57	\$69.12
H08	Compliance Manager	\$45.54	\$53.50	1.38	\$62.85	\$73.83
H09	Contract Administrator	\$26.18	\$32.91	1.38	\$36.13	\$45.42
H10	Contract Manager	\$52.95	\$60.73	1.38	\$73.07	\$83.81
H11	Executive Consultant	\$57.67	\$75.83	1.38	\$79.58	\$104.65
H12	Facility Manager	\$27.16	\$35.49	1.38	\$37.48	\$48.98
H13	Fire / HAZMAT Specialist	\$27.78	\$34.13	1.38	\$38.34	\$47.10
H14	Grant Administrator	\$30.96	\$34.57	1.38	\$42.72	\$47.71
H15	Housing Specialist	\$17.98	\$21.39	1.38	\$24.81	\$29.52
H16	Human Resources Coordinator	\$18.97	\$27.43	1.38	\$26.18	\$37.85
H17	Human Resources Manager	\$44.84	\$50.46	1.38	\$61.88	\$69.63
H18	Human Resources Specialist	\$24.80	\$31.46	1.38	\$34.22	\$43.41
H19	Inspection Manager	\$58.26	\$71.35	1.38	\$80.40	\$98.46
H20	Inspection Specialists	\$33.98	\$46.41	1.38	\$46.89	\$64.05
H21	Insurance Specialist I	\$21.41	\$26.37	1.38	\$29.55	\$36.39
H22	Insurance Specialist II	\$29.75	\$32.84	1.38	\$41.06	\$45.32
H23	Insurance Specialist III	\$32.84	\$35.65	1.38	\$45.32	\$49.20
H25	Logistics Specialists	\$20.87	\$23.20	1.38	\$28.80	\$32.02
H26	Logistics Manager	\$48.52	\$54.83	1.38	\$66.96	\$75.67
H27	Marketing Specialist	\$28.97	\$33.95	1.38	\$39.98	\$46.85
H28	Paralegal/Legal Assistant I	\$24.63	\$27.85	1.38	\$33.99	\$38.43

H29	Paralegal/Legal Assistant II	\$27.85	\$32.45	1.38	\$38.43	\$44.78
H30	Paralegal/Legal Assistant III	\$34.27	\$38.32	1.38	\$47.29	\$52.88
H31	Paralegal/Legal Assistant IV	\$42.64	\$46.58	1.38	\$58.84	\$64.28
H33	Presentation Designer	\$29.73	\$40.37	1.38	\$41.03	\$55.71
H34	Principle Consultant	\$43.51	\$48.95	1.38	\$60.04	\$67.55
H35	Proofreader	\$22.30	\$24.93	1.38	\$30.77	\$34.40
H36	Public Assistance Specialist	\$24.03	\$31.64	1.38	\$33.16	\$43.66
H37	Safety Manager	\$43.65	\$50.18	1.38	\$60.24	\$69.25
H40	Senior Writer	\$29.73	\$38.43	1.38	\$41.03	\$53.03
H41	Social Media Manager	\$21.10	\$27.87	1.38	\$29.12	\$38.46
H42	Transportation Manager	\$38.91	\$44.88	1.38	\$53.70	\$61.93
H43	Website Designer	\$23.94	\$35.42	1.38	\$33.04	\$48.88
Scientific:						
I02	Environmental Coordinator I	\$38.75	\$43.21	1.38	\$53.48	\$59.63
Miscellaneous:						
J02	Desk Clerk	\$11.60	\$13.72	1.38	\$16.01	\$18.93
J07	Sales Clerk	\$17.50	\$20.03	1.38	\$24.15	\$27.64
J10	Load Ticket Data Entry Clerk	\$17.93	\$20.54	1.38	\$24.74	\$28.35