

Attachment A	
Abacus Service Corporation	
Temporary Staffing, Direct-Hire and Other Employer Services	
Contract No. TS06-21	
FORM D1 - PRICING PAGE #1	
Cost of services, Mark-up (MU) percentage pricing:	
When using the DOL website guidelines, as the Base pricing rate for <u>Temporary Hire</u> :	
1.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Administrative</u> position?	35%
2.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Light Industrial</u> position?	40%
3.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>Heavy Industrial</u> position?	40%
4.) What is the percentage of <u>Mark-Up</u> added to the Base rate for an <u>IT</u> position?	32%
5.) What is the minumum conversion time in (hours) for a temporary employee to be hired without incurring a conversion or buyout fee?	480
6.) Are there any liquidation fees if the above conversion hours are not met?	yes/no > > yes
7.) If there are liquidation fees or charges for the above transaction, what is the fee, percentage or hours charged? Briefly explain.	
	fee: > > >
	hours: > > >
	percentage > >
Explain here:	0-160 - 12% 161-320 - 8% 321-480 - 6% More than 480 hours- No Fee
8.) Direct-Hire annual salary <u>percentage</u> of Mark-up.	12%
** The annual salary must be equal to or less than hourly rate provided in the job descriptions listed on Form D - Page #2 , using the multiplier of 2080 hours.	
9.) Direct-Hire guarantee period in hours.	160
10.) Payrolling percentage of Mark-Up.	28%

Attachment A

Abacus Service Corporation

Temporary Staffing, Direct-Hire and Other Employer Services

Contract No. TS06-21

FORM D2 - PRICING PAGE #2.1

Code	Occupation Description	Pricing Range		Mark-Up %	Total	Total
		Low	High	Please Use a Whole Number as the % (MU). Example 25% = 1.25	Low	High
Accounting:						
A01	Accountant I	\$18.90	\$25.08	1.35	\$25.52	\$33.86
A02	Accountant II	\$24.01	\$71.46	1.35	\$32.41	\$96.47
A03	Financial Analyst I	\$22.73	\$30.28	1.35	\$30.69	\$40.88
A04	Financial Analyst II	\$29.42	\$38.16	1.35	\$39.72	\$51.52
A05	Payroll Clerk	\$15.18	\$20.57	1.35	\$20.49	\$27.77
A06	Cost Accounting Specialist	\$21.97	\$30.67	1.35	\$29.66	\$41.40
A07	CPA	\$33.47	\$51.08	1.35	\$45.18	\$68.96
A08	Financial / Business Analyst	\$29.75	\$42.90	1.35	\$40.16	\$57.92
A09	Controller	\$44.36	\$68.17	1.35	\$59.89	\$92.03
A10	Auditor I	\$27.49	\$36.24	1.35	\$37.11	\$48.92
A11	Auditor II	\$36.09	\$45.89	1.35	\$48.72	\$61.95
Administrative Support and Clerical:						
B01	Accounting Clerk I	\$14.79	\$19.33	1.35	\$19.97	\$26.10
B02	Accounting Clerk II	\$17.63	\$21.80	1.35	\$23.80	\$29.43
B03	Accounting Clerk III	\$20.89	\$25.58	1.35	\$28.20	\$34.53
B04	Administrative Assistant	\$16.28	\$22.74	1.35	\$21.98	\$30.70
B05	Call Center Representative	\$12.30	\$17.24	1.35	\$16.61	\$23.27
B06	Copy Machine Operator	\$11.69	\$15.85	1.35	\$15.78	\$21.40
B07	Court Reporter	\$19.72	\$28.18	1.35	\$26.62	\$38.04
B08	Customer Service Representative I	\$12.31	\$16.20	1.35	\$16.62	\$21.87
B09	Customer Service Representative II	\$15.03	\$18.90	1.35	\$20.29	\$25.52
B10	Customer Service Representative III	\$17.38	\$21.97	1.35	\$23.46	\$29.66
B11	Data Entry Operator I	\$12.84	\$17.08	1.35	\$17.33	\$23.06
B12	Data Entry Operator II	\$15.44	\$20.04	1.35	\$20.84	\$27.05
B13	Document Preparation Clerk	\$14.45	\$19.89	1.35	\$19.51	\$26.85
B14	Executive Assistant	\$22.61	\$32.76	1.35	\$30.52	\$44.23
B15	General Clerk I	\$12.71	\$16.57	1.35	\$17.16	\$22.37
B16	General Clerk II	\$15.70	\$19.49	1.35	\$21.20	\$26.31
B17	General Clerk III	\$18.60	\$22.84	1.35	\$25.11	\$30.83
B18	Legal Secretary I	\$17.96	\$23.32	1.35	\$24.25	\$31.48
B19	Legal Secretary II	\$22.47	\$29.10	1.35	\$30.33	\$39.29
B20	Mail Room Clerk	\$11.89	\$15.38	1.35	\$16.05	\$20.76
B21	Messenger Courier	\$11.89	\$15.72	1.35	\$16.05	\$21.22
B22	Personnel Assistant (Employment) I	\$14.88	\$19.97	1.35	\$20.09	\$26.96
B23	Personnel Assistant (Employment) II	\$18.07	\$22.75	1.35	\$24.39	\$30.71
B24	Personnel Assistant (Employment) III	\$21.81	\$27.67	1.35	\$29.44	\$37.35
B25	Production Control Clerk	\$16.74	\$23.35	1.35	\$22.60	\$31.52
B26	Secretary I	\$14.43	\$18.52	1.35	\$19.48	\$25.00
B27	Secretary II	\$17.39	\$22.28	1.35	\$23.48	\$30.08
B28	Secretary III	\$21.11	\$26.94	1.35	\$28.50	\$36.37
B29	Supply Technician	\$15.03	\$20.73	1.35	\$20.29	\$27.99
B30	Receptionist/Switchboard Operator	\$14.45	\$19.18	1.35	\$19.51	\$25.89
B31	Records Management Clerk	\$14.45	\$20.99	1.35	\$19.51	\$28.34

B32	Travel Clerk I	\$14.73	\$18.48	1.35	\$19.89	\$24.95
B33	Travel Clerk II	\$16.75	\$22.29	1.35	\$22.61	\$30.09
B34	Travel Clerk III	\$19.27	\$25.88	1.35	\$26.01	\$34.94
B35	Word Processor I	\$14.25	\$18.42	1.35	\$19.24	\$24.87
B36	Word Processor II	\$16.53	\$20.75	1.35	\$22.32	\$28.01
B37	Word Processor III	\$20.12	\$24.74	1.35	\$27.16	\$33.40
Education:						
C01	Teacher I	\$17.50	\$23.00	1.35	\$23.63	\$31.05
C02	Teacher II	\$20.25	\$27.50	1.35	\$27.34	\$37.13
C03	Teacher III	\$23.25	\$31.50	1.35	\$31.39	\$42.53
C04	At Risk Counselor I	\$19.84	\$26.39	1.35	\$26.78	\$35.63
General Services and Materials Handling Support :						
D01	Forklift Operator	\$13.68	\$18.11	1.4	\$19.15	\$25.35
D02	Gardener	\$12.85	\$17.33	1.4	\$17.99	\$24.26
D03	General Maintenance Worker	\$13.94	\$18.74	1.4	\$19.52	\$26.24
D04	Janitor	\$10.96	\$14.62	1.4	\$15.34	\$20.47
D05	Laborer	\$11.46	\$15.09	1.4	\$16.04	\$21.13
D06	Librarian	\$15.75	\$25.47	1.4	\$22.05	\$35.66
D07	Library Aide/Clerk	\$12.48	\$16.66	1.4	\$17.47	\$23.32
D08	Library Technician	\$14.63	\$20.04	1.4	\$20.48	\$28.06
D09	Material Coordinator	\$18.30	\$24.22	1.4	\$25.62	\$33.91
D10	Material Handling Laborer	\$12.91	\$17.53	1.4	\$18.07	\$24.54
D11	Order Filler	\$13.25	\$16.68	1.4	\$18.55	\$23.35
D12	Shipping Packer	\$11.60	\$14.79	1.4	\$16.24	\$20.71
D13	Shipping / Receiving Clerk	\$12.35	\$17.32	1.4	\$17.29	\$24.25
D14	Stock Clerk	\$11.50	\$15.91	1.4	\$16.10	\$22.27
D15	Park Naturalist	\$15.80	\$22.11	1.4	\$22.12	\$30.95
D16	Recreation Specialist	\$15.33	\$20.97	1.4	\$21.46	\$29.36
D17	Warehouse Specialist	\$12.75	\$17.04	1.4	\$17.85	\$23.86
Health:						
E01	Breath Alcohol Technician	\$17.80	\$25.80	1.35	\$24.03	\$34.83
E02	Certified Occupational Therapist Assistant	\$20.43	\$29.79	1.35	\$27.58	\$40.22
E03	Certified Physical Therapist Assistant	\$22.66	\$33.90	1.35	\$30.59	\$45.77
E04	Claims Processor	\$15.42	\$22.08	1.35	\$20.82	\$29.81
E05	Claims Processor (Senior)	\$19.44	\$27.27	1.35	\$26.24	\$36.81
E06	Dental Assistant	\$15.71	\$22.03	1.35	\$21.21	\$29.74
E07	Dental Hygienist	\$29.20	\$42.29	1.35	\$39.42	\$57.09
E08	Dietary Aide	\$13.26	\$19.68	1.35	\$17.90	\$26.57
E09	EKG Technician	\$18.58	\$24.70	1.35	\$25.08	\$33.35
E10	Electroneurodiagnostic Technologist	\$20.80	\$30.73	1.35	\$28.08	\$41.49
E11	Eligibility / Insurance Verifier	\$14.74	\$20.41	1.35	\$19.90	\$27.55
E12	Eligibility Referral Coordinator	\$15.06	\$21.53	1.35	\$20.33	\$29.07
E13	Emergency Medical Technician	\$18.01	\$26.15	1.35	\$24.31	\$35.30
E14	Insurance Coordinator	\$15.82	\$22.51	1.35	\$21.36	\$30.39
E15	Licensed Practical Nurse I	\$17.88	\$24.92	1.35	\$24.14	\$33.64
E16	Licensed Practical Nurse II	\$22.57	\$30.25	1.35	\$30.47	\$40.84
E17	Licensed Practical Nurse III	\$25.70	\$33.12	1.35	\$34.70	\$44.71
E18	Medical Assistant	\$14.04	\$19.13	1.35	\$18.95	\$25.83
E19	Medical Laboratory Technician	\$18.07	\$27.28	1.35	\$24.39	\$36.83
E20	Medical Record Clerk	\$12.96	\$18.10	1.35	\$17.50	\$24.44
E21	Medical Record Technician	\$13.83	\$20.62	1.35	\$18.67	\$27.84
E22	Medical Transcriptionist	\$16.83	\$25.06	1.35	\$22.72	\$33.83
E23	Nuclear Medicine Technologist	\$23.96	\$36.20	1.35	\$32.35	\$48.87
E24	Nursing Assistant I	\$15.93	\$17.59	1.35	\$21.51	\$23.75
E25	Nursing Assistant II	\$16.20	\$20.77	1.35	\$21.87	\$28.04

E26	Nursing Assistant III	\$18.05	\$22.74	1.35	\$24.37	\$30.70
E27	Nursing Assistant IV	\$20.41	\$25.73	1.35	\$27.55	\$34.74
E28	Optical Dispenser	\$18.21	\$23.31	1.35	\$24.58	\$31.47
E29	Optical Technician	\$17.98	\$25.57	1.35	\$24.27	\$34.52
E30	Pharmacy Technician	\$14.88	\$21.48	1.35	\$20.09	\$29.00
E31	Phlebotomist	\$14.70	\$20.42	1.35	\$19.85	\$27.57
E32	Radiologic Technologist	\$22.89	\$29.66	1.35	\$30.90	\$40.04
E33	Registered Nurse I	\$28.56	\$34.71	1.35	\$38.56	\$46.86
E34	Registered Nurse II	\$32.71	\$38.41	1.35	\$44.16	\$51.85
E35	Registered Nurse III	\$31.94	\$42.34	1.35	\$43.12	\$57.16
E36	Registered Nurse IV	\$36.53	\$50.85	1.35	\$49.32	\$68.65
E37	Scheduler (Drug and Alcohol Testing)	\$12.60	\$19.21	1.35	\$17.01	\$25.93
E38	Substance Abuse Treatment Counselor	\$17.88	\$30.17	1.35	\$24.14	\$40.73
Information Technology:						
F01	Application Developer	\$38.37	\$56.73	1.32	\$50.65	\$74.88
F02	Application Support Analyst	\$33.43	\$50.81	1.32	\$44.13	\$67.07
F03	Applications Engineer	\$42.97	\$57.35	1.32	\$56.72	\$75.70
F04	Computer Operator I	\$17.20	\$22.22	1.32	\$22.70	\$29.33
F05	Computer Operator II	\$20.76	\$25.69	1.32	\$27.40	\$33.91
F06	Computer Operator III	\$24.46	\$31.09	1.32	\$32.29	\$41.04
F07	Computer Operator IV	\$30.29	\$35.26	1.32	\$39.98	\$46.54
F08	Computer Operator V	\$35.05	\$40.22	1.32	\$46.27	\$53.09
F09	Computer Programmer I	\$29.70	\$36.82	1.32	\$39.20	\$48.60
F10	Computer Programmer II	\$32.84	\$41.85	1.32	\$43.35	\$55.24
F11	Computer Programmer III	\$40.60	\$51.93	1.32	\$53.59	\$68.55
F12	Computer Programmer IV	\$48.40	\$62.04	1.32	\$63.89	\$81.89
F13	Computer Systems Analyst I	\$28.14	\$36.57	1.32	\$37.14	\$48.27
F14	Computer Systems Analyst II	\$34.19	\$43.13	1.32	\$45.13	\$56.93
F15	Computer Systems Analyst III	\$40.79	\$55.28	1.32	\$53.84	\$72.97
F16	Customer Support Administrator	\$21.68	\$30.20	1.32	\$28.62	\$39.86
F17	Customer Support Specialist	\$20.48	\$27.75	1.32	\$27.03	\$36.63
F18	Database Administrator	\$37.19	\$57.20	1.32	\$49.09	\$75.50
F19	Data Center Support Specialist	\$31.33	\$43.73	1.32	\$41.36	\$57.72
F20	Desktop Support Manager	\$34.46	\$43.69	1.32	\$45.49	\$57.67
F21	Desktop Support Specialist	\$26.21	\$34.26	1.32	\$34.60	\$45.22
F22	Developer	\$39.07	\$49.19	1.32	\$51.57	\$64.93
F23	Director of Technology	\$64.68	\$87.31	1.32	\$85.38	\$115.25
F24	Front End Web Designer	\$25.00	\$44.00	1.32	\$33.00	\$58.08
F25	GIS (Geographic Info. Systems) Tech. I	\$25.27	\$35.16	1.32	\$33.36	\$46.41
F26	GIS (Geographic Info. Systems) Tech. II	\$31.18	\$42.39	1.32	\$41.16	\$55.95
F27	Help Desk Specialist	\$21.24	\$29.58	1.32	\$28.04	\$39.05
F28	Help Desk Technician	\$21.35	\$29.82	1.32	\$28.18	\$39.36
F29	Information Systems Project Manager	\$44.86	\$63.39	1.32	\$59.22	\$83.67
F30	Information Technology Coordinator	\$31.12	\$42.04	1.32	\$41.08	\$55.49
F31	Information Technology Director	\$58.41	\$79.27	1.32	\$77.10	\$104.64
F32	Information Technology Manager	\$43.33	\$58.75	1.32	\$57.20	\$77.55
F33	IT Support Manager	\$40.52	\$51.75	1.32	\$53.49	\$68.31
F34	IT Support Specialist	\$25.31	\$31.52	1.32	\$33.41	\$41.61
F35	IT Systems Administrator	\$34.30	\$46.71	1.32	\$45.28	\$61.66
F36	Java Developer	\$38.91	\$56.39	1.32	\$51.36	\$74.43
F37	Management Information Systems Director	\$56.56	\$77.14	1.32	\$74.66	\$101.82
F38	Network/Communications Support Clerk	\$19.90	\$27.10	1.32	\$26.27	\$35.77
F39	Network Systems Administrator	\$33.79	\$42.78	1.32	\$44.60	\$56.47
F40	Peripheral Equipment Operator	\$20.41	\$27.11	1.32	\$26.94	\$35.79
F41	Senior Database Administrator	\$45.85	\$64.82	1.32	\$60.52	\$85.56

F42	Senior Network System Administrator	\$40.85	\$57.54	1.32	\$53.92	\$75.95
F43	Senior Programmer	\$46.68	\$63.25	1.32	\$61.62	\$83.49
F44	Senior Programmer Analyst	\$42.26	\$57.37	1.32	\$55.78	\$75.73
F45	Senior Security Specialist	\$42.78	\$63.34	1.32	\$56.47	\$83.61
F46	Senior Support Specialist	\$32.22	\$45.02	1.32	\$42.53	\$59.43
F47	Senior System Administrator	\$41.38	\$55.58	1.32	\$54.62	\$73.37
F48	Senior System Analyst	\$37.24	\$50.75	1.32	\$49.16	\$66.99
F49	Senior Web Administrator	\$38.05	\$52.51	1.32	\$50.23	\$69.31
F50	Senior Web Developer	\$41.83	\$57.13	1.32	\$55.22	\$75.41
F51	Software Developer	\$41.39	\$58.33	1.32	\$54.63	\$77.00
F52	Software Quality Assurance Analyst	\$35.73	\$47.91	1.32	\$47.16	\$63.24
F53	Support Specialist	\$23.23	\$34.23	1.32	\$30.66	\$45.18
F54	Systems Administrator	\$32.34	\$42.55	1.32	\$42.69	\$56.17
F55	Systems Analyst	\$32.57	\$43.45	1.32	\$42.99	\$57.35
F56	Systems Designer	\$36.07	\$47.52	1.32	\$47.61	\$62.73
F57	System Support Specialist	\$26.19	\$35.86	1.32	\$34.57	\$47.34
F58	Technical Operations Officer	\$37.58	\$51.89	1.32	\$49.61	\$68.49
F59	Technical Support Specialist	\$21.41	\$32.37	1.32	\$28.26	\$42.73
F60	Technical Specialist	\$26.26	\$37.88	1.32	\$34.66	\$50.00
F61	Telecommunications Specialist	\$30.78	\$41.00	1.32	\$40.63	\$54.12
F62	Web Administrator	\$33.89	\$45.30	1.32	\$44.73	\$59.80
F63	Web Developer	\$35.38	\$47.23	1.32	\$46.70	\$62.34
F64	Web Master	\$43.91	\$55.32	1.32	\$57.96	\$73.02
Procurement:						
G01	Buyer I	\$18.89	\$25.93	1.35	\$25.50	\$35.01
G02	Buyer II	\$23.76	\$30.11	1.35	\$32.08	\$40.65
G03	Buyer III	\$24.11	\$37.65	1.35	\$32.55	\$50.83
G04	Purchasing Manager	\$35.34	\$49.33	1.35	\$47.71	\$66.60
Professional:						
H01	Attorney	\$35.45	\$54.74	1.35	\$47.86	\$73.90
H02	Business Development Manager	\$34.98	\$50.86	1.35	\$47.22	\$68.66
H03	Business Development Sales Rep.	\$23.63	\$34.04	1.35	\$31.90	\$45.95
H04	Contract Administrator	\$23.85	\$32.66	1.35	\$32.20	\$44.09
H05	Contract Specialist	\$26.19	\$38.19	1.35	\$35.36	\$51.56
H06	Community Relations Representative II	\$16.94	\$26.64	1.35	\$22.87	\$35.96
H07	Community Relations Representative III	\$22.32	\$35.18	1.35	\$30.13	\$47.49
H08	Compliance Manager	\$24.75	\$41.78	1.35	\$33.41	\$56.40
H09	Contract Administrator	\$23.85	\$32.66	1.35	\$32.20	\$44.09
H10	Contract Manager	\$31.50	\$55.75	1.35	\$42.53	\$75.26
H11	Executive Consultant	\$35.99	\$56.33	1.35	\$48.59	\$76.05
H12	Facility Manager	\$18.58	\$36.68	1.35	\$25.08	\$49.52
H13	Fire / HAZMAT Specialist	\$24.96	\$33.82	1.35	\$33.70	\$45.66
H14	Grant Administrator	\$24.40	\$33.91	1.35	\$32.94	\$45.78
H15	Housing Specialist	\$16.00	\$23.34	1.35	\$21.60	\$31.51
H16	Human Resources Coordinatior	\$17.71	\$23.68	1.35	\$23.91	\$31.97
H17	Human Resources Manager	\$30.86	\$43.09	1.35	\$41.66	\$58.17
H18	Human Resources Specialist	\$23.32	\$33.09	1.35	\$31.48	\$44.67
H19	Inspection Manager	\$30.76	\$41.70	1.35	\$41.53	\$56.30
H20	Inspection Specialists	\$22.07	\$29.55	1.35	\$29.79	\$39.89
H21	Insurance Specialist I	\$17.77	\$24.45	1.35	\$23.99	\$33.01
H22	Insurance Specialist II	\$21.50	\$28.22	1.35	\$29.03	\$38.10
H23	Insurance Specialist III	\$26.29	\$33.98	1.35	\$35.49	\$45.87
H24	Law Enforcement Specialist	\$26.66	\$33.10	1.35	\$35.99	\$44.69
H25	Logistics Specialists	\$22.88	\$32.57	1.35	\$30.89	\$43.97
H26	Logistics Manager	\$31.38	\$43.27	1.35	\$42.36	\$58.41

H27	Marketing Specialist	\$26.34	\$40.20	1.35	\$35.56	\$54.27
H28	Paralegal/Legal Assistant I	\$18.86	\$24.12	1.35	\$25.46	\$32.56
H29	Paralegal/Legal Assistant II	\$22.52	\$26.85	1.35	\$30.40	\$36.25
H30	Paralegal/Legal Assistant III	\$26.40	\$33.28	1.35	\$35.64	\$44.93
H31	Paralegal/Legal Assistant IV	\$31.20	\$39.93	1.35	\$42.12	\$53.91
H32	Park Ranger	\$17.73	\$26.25	1.35	\$23.94	\$35.44
H33	Presentation Designer	\$24.73	\$36.25	1.35	\$33.39	\$48.94
H34	Principle Consultant	\$42.12	\$55.75	1.35	\$56.86	\$75.26
H35	Proofreader	\$18.79	\$32.41	1.35	\$25.37	\$43.75
H36	Public Assistance Specialist	\$18.00	\$25.72	1.35	\$24.30	\$34.72
H37	Safety Manager	\$32.52	\$43.99	1.35	\$43.90	\$59.39
H38	Security - unarmed	\$12.84	\$17.69	1.35	\$17.33	\$23.88
H39	Security - armed	\$16.58	\$20.63	1.35	\$22.38	\$27.85
H40	Senior Writer	\$26.64	\$37.23	1.35	\$35.96	\$50.26
H41	Social Media Manager	\$22.54	\$41.14	1.35	\$30.43	\$55.54
H42	Transportation Manager	\$27.86	\$40.52	1.35	\$37.61	\$54.70
H43	Website Designer	\$24.52	\$45.72	1.35	\$33.10	\$61.72
Scientific:						
I01	Wildlife Biologist	\$32.40	\$49.00	1.35	\$43.74	\$66.15
I02	Environmental Coordinator I	\$24.34	\$33.95	1.35	\$32.86	\$45.83
I03	Geologist	\$33.26	\$47.87	1.35	\$44.90	\$64.62
Miscellaneous:						
J01	Cashier	\$10.72	\$14.90	1.35	\$14.47	\$20.12
J02	Desk Clerk	\$12.16	\$17.11	1.35	\$16.42	\$23.10
J03	Lifeguard	\$12.30	\$17.13	1.35	\$16.61	\$23.13
J04	Park Attendant (Aide)	\$12.20	\$16.13	1.35	\$16.47	\$21.78
J05	Recreation Aide/Health Facility Attendant	\$13.53	\$18.38	1.35	\$18.27	\$24.81
J06	Recreation Specialist	\$15.33	\$20.97	1.35	\$20.70	\$28.31
J07	Sales Clerk	\$13.40	\$19.47	1.35	\$18.09	\$26.28
J08	School Crossing Guard	\$12.63	\$18.32	1.35	\$17.05	\$24.73
J09	Sports Official	\$14.76	\$19.68	1.35	\$19.93	\$26.57
J10	Load Ticket Data Entry Clerk	\$12.37	\$16.37	1.35	\$16.70	\$22.10