

Product Summary (detailing the items, equipment and/or services being offered for the specific product code)	New Bid Price
ACU-Z1 Next-Generation Modular Interoperability Gateway	
The ACU-Z1, with 12 slots, maintains the modular nature of the company's signature ACU product with many significant improvements such as: smaller form factor (2U), web-based user interface, virtual IP channels, embedded Dispatch functionality, IP Recorder integration, Video server integration. Includes the ACU-Z1 chassis, PSM-Z1 Power Supply Module, CPM-Z1 Control Processor/Handset Module, and up to 24 Virtual IP Channels	\$11,191.74
Includes the ACU-Z1 chassis, PSM-Z1 Power Supply Module, CPM-Z1 Control Processor/Handset Module, and up to 24 Virtual IP Channels	
VIM-Z1 Voice Interface Module	\$2,049.60
PSTN-Z1 Public Switched Telephone Interface Module	\$2,631.11
CPM-Z1 Module	\$2,183.06
PSM-Z1 Module	\$1,725.47
ACU-Z1 HC-128 Encryption (on all RoIP and Bridge channels)	\$2,297.45
ACU-Z1 AES-256 Encryption (on all RoIP and Bridge channels)	\$3,450.95
ACU-M Package, AC/DC Powered	
Includes 110/220V power supply and AC/DC power cords	\$6,387.11
Network option - enables two VoIP channels and WAIS capability	\$791.24
ACU-M bundle packages VoIP/Network-enabled ACU-M bundle	\$8,436.71
Carrying case option for ACU-M - includes battery backup and charger	\$1,449.02
Optional spare mounting bracket	\$66.73
Handset Black (includes Coiled Cord - P/N 0313-060000)	\$181.13
NXU-2B (Desktop 110 VAC to +12V DC Powered 115/220 VAC 50/60Hz)	\$1,325.09
RSP-Z2 Dual Radio (Desktop 110 VAC to +12V DC Powered 115/220 VAC 50/60Hz)	\$2,526.25
RSP-Z2 Dual Radio HC-128 Encryption (on all RoIP and Bridge channels)	\$409.92
RSP-Z2 Dual Radio AES-256 Encryption (on all RoIP and Bridge channels)	\$600.58
Z2 Controller (up to 24 resources)	\$6,377.58
Z2 Controller (up to 24 resources) HC-128 Encryption (on all RoIP and Bridge channels)	\$867.50
Z2 Controller (up to 24 resources) AES-256 Encryption (on all RoIP and Bridge channels)	\$1,143.96
Z2 Controller (up to 80 resources)	\$15,329.06
Z2 Controller (up to 80 resources) HC-128 Encryption (on all RoIP and Bridge channels)	\$1,725.47
Z2 Controller (up to 80 resources) AES-256 Encryption (on all RoIP and Bridge channels)	\$2,297.45
MCC-4 Multi-Channel Desktop Console (ETC 4-button mic)	\$3,002.90
MCC-1 Single-Channel Desktop Console (ETC 1-button mic)	\$2,040.06
MCC-8 Eight-Channel Desktop Console (ETC 8-button mic)	\$5,185.95
MCC-12 Twelve-Channel Desktop Console (ETC 21-button mic)	\$6,463.37
SNV-12 Receiver Voter Chassis, (Rack Mount, AC/DC Powered)	\$7,206.95

SVM-2 Site Voter Module for trad'l connections - up to 12 per chassis	\$1,172.56
SVM-3 Site Voter Module for IP backhaul, which handles 3 QMTs/rcvrs,	\$2,125.86
QMT-1B Single Channel Remote for Voting using IP backhaul	\$1,258.36
PTG-10 Pilot Tone Generator	\$676.84
Expansion Cable to Second Chassis (up to 24 voted sites)	\$247.86
Expansion Cable to Second and Third Chassis (up to 36 voted sites)	\$409.92
PSM-1A Power Supply Module	\$1,725.47
CIM-2A Console Interface Module	\$1,363.22
CPM-3 CPU Module	\$1,420.42
Extender Card Assembly	\$114.40

Old Bid Price	Bid Price Dollar Difference	New List Price	Old List Price	List Price Dollar Difference
\$10,705.56	\$486.18	\$11,740.00	\$11,230.00	\$510.00
\$1,963.80	\$85.80	\$2,150.00	\$2,060.00	\$90.00
\$2,516.71	\$114.40	\$2,760.00	\$2,640.00	\$120.00
\$2,087.73	\$95.33	\$2,290.00	\$2,190.00	\$100.00
\$1,649.21	\$76.26	\$1,810.00	\$1,730.00	\$80.00
\$2,202.12	\$95.33	\$2,410.00	\$2,310.00	\$100.00
\$3,298.42	\$152.53	\$3,620.00	\$3,460.00	\$160.00
\$6,110.65	\$276.46	\$6,700.00	\$6,410.00	\$290.00
\$753.11	\$38.13	\$830.00	\$790.00	\$40.00
\$8,074.45	\$362.26	\$8,850.00	\$8,470.00	\$380.00
\$1,382.29	\$66.73	\$1,520.00	\$1,450.00	\$70.00
\$66.73	\$0.00	\$70.00	\$70.00	\$0.00
\$171.59	\$9.54	\$190.00	\$180.00	\$10.00
\$1,267.89	\$57.20	\$1,390.00	\$1,330.00	\$60.00
\$2,421.38	\$104.87	\$2,650.00	\$2,540.00	\$110.00
\$390.85	\$19.07	\$430.00	\$410.00	\$20.00
\$571.98	\$28.60	\$630.00	\$600.00	\$30.00
\$6,101.12	\$276.46	\$6,690.00	\$6,400.00	\$290.00
\$829.37	\$38.13	\$910.00	\$870.00	\$40.00
\$1,096.30	\$47.66	\$1,200.00	\$1,150.00	\$50.00
\$14,671.29	\$657.77	\$16,080.00	\$15,390.00	\$690.00
\$1,649.21	\$76.26	\$1,810.00	\$1,730.00	\$80.00
\$2,202.12	\$95.33	\$2,410.00	\$2,310.00	\$100.00
\$2,869.43	\$133.47	\$3,150.00	\$3,010.00	\$140.00
\$1,954.27	\$85.79	\$2,140.00	\$2,050.00	\$90.00
\$4,966.69	\$219.26	\$5,440.00	\$5,210.00	\$230.00
\$6,186.92	\$276.45	\$6,780.00	\$6,490.00	\$290.00
\$6,549.17	\$657.78	\$7,560.00	\$6,870.00	\$690.00

\$1,124.89	\$47.67	\$1,230.00	\$1,180.00	\$50.00
\$2,030.53	\$95.33	\$2,230.00	\$2,130.00	\$100.00
\$1,201.16	\$57.20	\$1,320.00	\$1,260.00	\$60.00
\$648.24	\$28.60	\$710.00	\$680.00	\$30.00
\$238.33	\$9.53	\$260.00	\$250.00	\$10.00
\$390.85	\$19.07	\$430.00	\$410.00	\$20.00
\$1,649.21	\$76.26	\$1,810.00	\$1,730.00	\$80.00
\$1,306.02	\$57.20	\$1,430.00	\$1,370.00	\$60.00
\$1,363.22	\$57.20	\$1,490.00	\$1,430.00	\$60.00
\$104.86	\$9.54	\$120.00	\$110.00	\$10.00

Percentage of Increase
4.54%
4.37%
4.55%
4.57%
4.62%
4.33%
4.62%
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