

**Attachment A**  
**IPKeys Power Partners Inc**  
**Radio Communications/Emergency Response Equipment**  
**Contract No.: RA05-21**

Line Item Reference Number	Product Code	Product Summary (detailing the items, equipment and/or services being offered for the specific product code)	Manufacturer	Vendor	Item Description	Bid Price
1	D	Network Assessment	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	A network assessment is an in-depth analysis of your current IT infrastructure that provides you with a comprehensive understanding of your existing environment and recommends improvements	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
2	D	Site Survey	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	The process of planning and designing a wireless network, to provide a wireless solution that will deliver the required wireless coverage, data rates, network capacity, roaming capability and quality of service (QoS)	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
3	D	Design	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	Network design is the integration of different network devices to achieve end-to-end communication between network hosts. Some requirements are common in today's networks, such as high levels of availability, performance, reliability and low latency, all of which are a must for excellent customer experience	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
4	D	Staging	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	System staging allows a complete system to be assembled, programmed, tested, and inspected before it is shipped to the field	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16

5	D	Installation	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	Install the equipment, connect cabling, and power it up in preparation for optimization and testing. Particular attention paid to standards compliance to R56, earthquake and cataclysmic weather	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
6	D	Implementation	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	The holistic approach of activating the network for end-to-end performance from assessment through survey, design, staging, and installation.	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
7	D	Optimization	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	The final adjustment of equipment for optimal operation and functionality. To provide the technical support necessary to tune and adjust system equipment to its peak operational capability.	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
8	D	Acceptance Testing	Vendors including Motorola Solutions, Harris, Tait, EFJohnson, Aviat, Nokia, Microwave Networks Inc., Cisco, Juniper, and several others.	IPKeys Power Partners	The system testing and results documented as defined in the Acceptance Test Plan. System tests shall include operational testing of any system management terminal subsystem and deevices and elements delivered.	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
9	D	Documentation	IPKeys Power Partners	IPKeys Power Partners		Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16

10	D	Training	Please reference section H of our offering	IPKeys Power Partners	<p>IPKeys provides training designed to correspond to the Customer's newly implemented network as provided by IPKeys. The training sessions can be conducted remotely via video-teleconference or on-site at a Customer facility. IPKeys can provide a training plan and training manuals. We can provide instructional material, if required, to conduct the training sessions, including test equipment, training manuals, interactive self-paced personal computer programs, and complete equipment operating instructions. These sessions typically use the Customer's spare equipment for training purposes and includes up to eight individuals but can vary based on customers' requirements. The training courses will cover all new equipment, including devices and solutions such as MPLS router, switches, firewalls, and networking equipment in the system. The training will include basic theory, router maintenance, configuration, and troubleshooting.</p>	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
11	D	Warranty and Ongoing Support	Please reference section D of our offering	IPKeys Power Partners	<p>IPKeys will provide warranty, maintenance, and support that complies with each agency's requirement for response time and restoration. This includes warranty, software and firmware upgrade support, and spare parts and equipment, which will begin on final system acceptance.</p>	Priced for each client's requirements. Please see attached pricing information on label categories below starting on line 16
12	D	Hardware/Software Installation Technician Lead	N/A	IPKeys Power Partners	<p>"Hardware/Software Installation Technician Lead: Installs monitors and services more complex systems and equipment at off site locations or customer sites. Investigates and resolves complex problems. Provides on-going preventive maintenance, repair and calibration services after installation. Resolves most questions and problems and refers only the most complex issues to higher levels. Provides guidance to less experienced installation technicians. Can supervise lower level technicians. Education: Bachelors Years Experience: 4."</p>	\$70.05

16	D	Program Manager III	N/A	IPKeys Power Partners	<p>"Program Manager III: Responsible for and leads team on large IT complex projects. Translates customer requirements into formal agreements and plans to culminate in customer acceptance or results. Possesses expert knowledge of business processes. Responsible for performance, cost, scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment/industry/technology/discipline trends. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project (or segment of a project) to produce the solution deliverable. Executes a wide range of process activities beginning with the request for proposal through development, test, and final delivery. Anticipates future customer, industry, and business trends. Applies this understanding to complex problems to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implements actions independently and or through the management team, to ensure project objectives are met. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools and solution components. Possesses significant breadth of knowledge in business matters, finance, planning, and forecasting and personnel in order to manage team and business processes. Education: Bachelors Years Experience: 12."</p>	\$165.15
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"The following is a link to our GSA IT70 Schedule showing all labor categories.  
<https://www.gsaelibrary.gsa.gov/ElibMain/home.do>  
<http://www.gsaelibrary.gsa.gov/ElibMain/contractorInfo.do?contractNumber=GS-35F-419CA&contractorName=IPKEYS+TECHNOLOGIES+LLC&executeQuery=YES>"