

**FORM D - OFFERED ITEMS PRICING (LINE ITEMS)**

INSTRUCTIONS: Complete one line for each product code. Add lines as needed. Use TAB A to enter Line Items Offered. Use TAB B for Price Books Offered.

Solicitation #: RA05-21					Respondent Name: EFJohnson Company	
Line Item Reference Number	Product Code	Product Summary (detailing the items, equipment and/or services being offered for the specific product code)	Manufacturer	Vendor	Item Description	Bid Price
1	FD	Services - EFJohnson Consultation	EFJohnson	EFJohnson	EFJohnson provides consulting services for the design and deployment of cost-effective, resilient, and reliable public safety communications systems. (hourly rate, LIST price)	\$ 248.00
2	FD	Services - EFJohnson Project Management	EFJohnson	EFJohnson	EFJohnson's approach is predicated upon always having an primary point of contact who is easily accessible to the Customer and has a deep knowledge of the account history relative to overall scope, requirements, products/services, orders, deliverables, issues, and resolutions. The primary points of contact (the Program Manager [PM] and the local service provider [LSP]) will help facilitate the following: • Develop and manage a project schedule, negotiate a contract, oversee quality, and manage risks. • Oversee and manage activities, deliverables, equipment warranty, and maintenance. • Oversee local field installation teams and ensure tasks are performed as contracted, per standards/guidelines, and using preferred methods as communicated to the Customer. • Inspect and inventory all shipped and received equipment. • Train Customer personnel as required and proposed. • Ensure timely follow-up on any technical issues. (hourly rate, LIST price)	\$ 248.00
3	FD	Services - EFJohnson Implementation	EFJohnson	EFJohnson	EFJohnson provides implementation services and support for ATLAS, NEXEDGE, and KAIROS systems. (hourly rate, LIST price)	\$ 248.00
4	FD	Services - EFJohnson Installation	EFJohnson	EFJohnson	Through the use of the EFJohnson engineering team, Project Management Office (PMO), and the local service provider/dealer network, EFJohnson can provide installation services ranging from the install of a single mobile radio to a full, turnkey public safety radio system. (hourly rate, LIST price)	\$ 248.00
5	FD	Services - EFJohnson Configuration/Design	EFJohnson	EFJohnson	EFJohnson offers up to full turnkey RF and System Design services for KENWOOD ATLAS, KENWOOD NEXEDGE, and KENWOOD KAIROS product lines. For smaller agencies and proposals EFJohnson will work with local service providers (LSP) and provide support to augment the LSP in their implementation of the proposed system. Depending on the needs of our customers, services can be customized to the needs of the End-User and can include coverage design, acceptance testing, site development, and frequency coordination. (hourly rate, LIST price)	\$ 248.00
6	FD	Services - EFJohnson Maintenance/Repair	EFJohnson	EFJohnson	EFJohnson hourly rate for maintenance and/or repair services on KENWOOD branded products. (hourly rate, LIST price)	\$ 248.00

7	FD	Services - EFJohnson Customer Service Support, regular business hours	EFJohnson	EFJohnson	The JVCKENWOOD TSC houses our Help Desk representatives and Service Technicians. Service Technicians are engaged when local support resources cannot fix the issue at hand and additional engineering expertise is required. JVCKENWOOD Technical Support 1-800-328-3911, ext. 3 (hourly rate, LIST price)	\$ 248.00
8	FD	Services - EFJohnson Customer Service Support, after-hours business hours	EFJohnson	EFJohnson	The JVCKENWOOD TSC houses our Help Desk representatives and Service Technicians. Service Technicians are engaged when local support resources cannot fix the issue at hand and additional engineering expertise is required. JVCKENWOOD Technical Support 1-800-328-3911, ext. 3 (hourly rate, LIST price)	\$ 372.00
9	FD	Services - EFJohnson Technical Support, regular business hours	EFJohnson	EFJohnson	The JVCKENWOOD TSC houses our Help Desk representatives and Service Technicians. Service Technicians are engaged when local support resources cannot fix the issue at hand and additional engineering expertise is required. JVCKENWOOD Technical Support 1-800-328-3911, ext. 3 (hourly rate, LIST price)	\$ 248.00
10	FD	Services - EFJohnson Technical Support, after-hours business hours	EFJohnson	EFJohnson	The JVCKENWOOD TSC houses our Help Desk representatives and Service Technicians. Service Technicians are engaged when local support resources cannot fix the issue at hand and additional engineering expertise is required. JVCKENWOOD Technical Support 1-800-328-3911, ext. 3 (hourly rate, LIST price)	\$ 248.00
11	FD	Services - EFJohnson ATLAS DISPATCH OPERATOR TRAINING	EFJohnson	EFJohnson	LIST price ATLAS StarGate Dispatch Operator Training -High-level overview of the features and options utilized in the console configuration of various dispatch profiles and user screen set ups -Review of the various modules and user screen set ups - Overview of the hardware components and operations of these components -Peripheral hardware like headsets, audio interfaces, footswitches, and inter-console functions	\$ 5,060.00
12	FD	Services - EFJohnson ATLAS ADMINISTRATOR TRAINING	EFJohnson	EFJohnson	LIST price ATLAS System Administrator Training -Conventional, trunked, and P25 components -Overview of the ATLAS subsystems and Network Management System -Customized administration instructions for profile assignments	\$ 7,920.00
13	FD	Services - EFJohnson ATLAS TECHNICAL TRAINING	EFJohnson	EFJohnson	LIST price ATLAS Technician Training High-level list of system components, features, and functions covered: -ATLAS System troubleshooting -Technical buildouts of the Network Management system and the various ATLAS subsystems -Technical diagnostics and system troubleshooting using the alarm structure of the Network Management System	\$ 19,800.00
14	FD	Services - EFJohnson ATLAS MAINTENANCE TRAINING	EFJohnson	EFJohnson	LIST price ATLAS Maintenance Training High-level list of system components, features, and functions covered: -ATLAS repeater operation -RF interference troubleshooting -ATLAS System software upgrades and Agency-specific system releases -System preventive maintenance process (checklist review; RF site and antenna system maintenance)	\$ 2,821,525,650.00

15	FD	Services - EFJohnson ATLAS DATA SERVER TRAINING	EFJohnson	EFJohnson	LIST price ATLAS Data Server Training -Overview of various application servers and modules within the ATLAS system -Key Management Server and OTAR setup and configuration -Stargate and text messaging configuration	\$ 7,920.00
16	FD	Services - EFJohnson VIKING USER TRAINING	EFJohnson	EFJohnson	LIST price Viking User Training -Customized master template -Radio Overview -Radio User Training -Customized Agency Training	\$ 5,060.00
17	FD	Services - EFJohnson VIKING BASIC ARMADA PROGRAMMER TRAINING	EFJohnson	EFJohnson	LIST price Viking Basic Armada Programmer Training -Toolbar menus -Template and codeplug panes -Basic Armada P25 Trunking template creation -Global folder -Button/Menu folder -P25 Trunking System folder -Zones folder -P25 Trunking Channel -Conventional Analog Channel -Conventional Digital Channel -EFJ Diagnostic Tools for Viking products	\$ 7,920.00
18	FD	Services - EFJohnson VIKING ADVANCED ARMADA PROGRAMMER TRAINING	EFJohnson	EFJohnson	LIST price Viking Advanced Armada Programmer Training Includes all components of Basic Armada Training, plus: -Armada Fleetmap Training -Customized Master Template	\$ 10,780.00

FORM D - OFFERED ITEMS PRICING (CATALOG/PRICE BOOK)

INSTRUCTIONS: Complete one line for each product code. Add lines as needed. Use TAB A to enter Line Items Offered. Use TAB B for Price Books Offered.

Solicitation# RA05-21						Respondent Name: EFJohnson Company					
Product Code	Product Summary (detailing the items, equipment and/or services being offered for the specific product code)	Manufacturer	Catalog Name/Number	Catalog Expiration Date	Vendor	Catalog Description	Fixed Percentage Discount (Off List Price)	Unit of Measure	Restrictions	Keywords	Catalog Link
NA	Viking P25 Subscribers & Accessories	KENWOOD	Viking P25 Subscribers & Accessories Catalog  HGAC Tab L_attd_VikingProductCatalog.xls HGAC Tab L_attd_VikingProductCatalog.pdf	N/A	EFJohnson	Viking ® series subscribers configured from Price List, included herein. Part Number ordering description and List Price of mobile and portable subscriber equipment may be developed using the configurator on each Price List. Users are encouraged to contact E.F. Johnson Company for a binding Quote that applies the 20% H-GAC Discount.	20%	each	N/A	N/A	N/A
NA	ATLAS P25 Infrastructure Components	KENWOOD	ATLAS P25 Product Catalog  HGAC Tab L_atta_ATLASProductCatalog.pdf	N/A	EFJohnson	ATLAS P25 Infrastructure Components per included catalog. H-GAC Discount of 20% applied to all catalog pricing.	20%	each	N/A	N/A	N/A
NA	NEXEDGE Subscribers, Subscriber Accessories, & Infrastructure Components	KENWOOD	NEXEDGE Product Catalog  HGAC Tab L_attc_NEXEDGEProductCatalog.xls HGAC Tab L_attc_NEXEDGEProductCatalog.pdf	N/A	EFJohnson	NEXEDGE Subscribers, Subscriber Accessories, & Infrastructure Components per included catalog. H-GAC Discount of 20% applied to all catalog pricing.	20%	each	N/A	N/A	N/A
NA	Kairos DMR Infrastructure Components	KENWOOD	Kairos DMR Product Catalog  HGAC Tab L_attb_KairosProductCatalog.xls	N/A	EFJohnson	Kairos DMR Infrastructure Components per included catalog. H-GAC Discount of 20% applied to all catalog pricing.	20%	each	N/A	N/A	N/A

