

Attachment A
All Points Communications, Inc.
Radio Communications/Emergency Response Equipment
Contract No.: RA05-21

All catalogs effective date: August 1, 2021

Line Item Reference Number	Product Code	Product Summary (detailing the items, equipment and/or services being offered for	Manufacturer	Vendor	Item Description	Bid Price
1	PA	Commerical Analog and Digital Radios	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
2	PA	Commerical Analog and Digital Radios	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios Service	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
3	PA	Commerical Analog and Digital Radios	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Accessories	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
4	PA	Commerical Analog and Digital Radios	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Test Equipment, Programming Software and Cables	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price

5	PA	Professional Digital Radios - Non Project 25	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
6	PA	Professional Digital Radios - Non Project 25	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios Service	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
7	PA	Professional Digital Radios - Non Project 25	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Accessories	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
8	PA	Professional Digital Radios - Non Project 25	Motorola	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Test Equipment, Programming Software and Cables	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
9	PA	Professional Digital Infrastructure	Motorola	All Points Communications, Inc. dba Advantage Communications	Infrastructure Radios	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price

10	PA	Professional Digital Infrastructure	Motorola	All Points Communications, Inc. dba Advantage Communications	Infrastructure Radios Extended Service	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
11	PA	Professional Digital Infrastructure	Motorola	All Points Communications, Inc. dba Advantage Communications	Infrastructure Accessories	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
12	PA	Professional Digital Infrastructure	Motorola	All Points Communications, Inc. dba Advantage Communications	Infrastructure Test Equipment, Programming Software and Cables	Advantage Communications has included Detailed Price Pages for the products being offered. MSRP Pricing is used and Tab B % can be used to calculate price
13	XD	Product and System Services		All Points Communications, Inc. dba Advantage Communications	System Analysis and Design - Technology Planning and Plan Development - Installation and Testing of Products/Systems - After Sales Demonstration	\$125.00 per hour or by specific project cost quote
14	XD	In Service Facilities Installation		All Points Communications, Inc. dba Advantage Communications	Dash Mount Mobile Unit - Remote Mount Mobile Unit - Mobile Unit Removal	Dash - \$125.00 Remote - \$250.00 Removal - By Quote
15	XD	Field Services		All Points Communications, Inc. dba Advantage Communications	Mobile Unit Install - Control Station Install - Base/Repeater Station Install - Other Infield Services	By Quote

16	XD	In Shop Services		All Points Communications, Inc. dba Advantage Communications	Service Bench Rate and Field Technician Rate	Bench Rate - \$100.00 per hr. Field Rate \$125.00 per hr.
17	XD	Radio Programming		All Points Communications, Inc. dba Advantage Communications	Commercial Conventional Analog/Digital - Code Plug Development - Commercial Trunking Analog/Digital	Conventional - \$30.00 1st unit/\$15.00 additional units Code Plug \$125.00 per hour Trunking - \$50.00 1st unit \$30.00 additional units

Tab B %

Product Code	Product Summary (detailing the items, equipment and/or services being offered for the specific product code)	Manufacturer	Catalog Name/Number	Catalog Expiration Date	Vendor	Catalog Description	Fixed Percentage Discount (Off List Price)
PA	Commerical Analog and Digital Radios	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios	20%
PA	Commerical Analog and Digital Radios	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios Service	List
PA	Commerical Analog and Digital Radios	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Accessories	12%
PA	Commerical Analog and Digital Radios	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Test Equipment, Programming Software and Cables	List
PA	Professional Digital Radios - Non Project 25	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios	20%
PA	Professional Digital Radios - Non Project 25	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Radios Service	List
PA	Professional Digital Radios - Non Project 25	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Accessories	12%
PA	Professional Digital Radios - Non Project 25	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Mobile and Portable Test Equipment, Programming Software and Cables	List

PA	Professional Digital Infrastructure	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Infrastructure Radios	20%
PA	Professional Digital Infrastructure	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Infrastructure Radios Extended Service	List
PA	Professional Digital Infrastructure	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Infrastructure Accessories	12%
PA	Professional Digital Infrastructure	Motorola	US RESELLER	None Specified	All Points Communications, Inc. dba Advantage Communications	Infrastructure Test Equipment, Programming Software and Cables	List