



CONFIDENTIAL

AT32

Changes since June 1, 2025 price list:

Effective July 1, 2025

ALL PRICES INCLUDE SURCHARGE

Supersedes All Previous Price Lists---Prices Subject to Change Without Notice  
The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT32 - 218)

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)****Effective July 1, 2025**

PART NO.	DESCRIPTION	MSRP (USD)
<b>AT32 HRC PACKAGE #1</b>		
	<ul style="list-style-type: none"><li>Cummins 4.5, turbocharged and charge air cooled, liquid cooled diesel engine (155 hp @ 2200 rpm) EPA Tier 4, EU Stage V compliant</li></ul>	
	Includes: Multimode Dual Joysticks, 70GPM Pump Assembly, HD Anchor System with Rock Anchors, AT Tall Open Station, Canopy Kit, Advanced Ground Drive Control, Telematics	
		<b>\$433,019.16 T</b>
<b>AT32 HRC PACKAGE #2</b>		
	<ul style="list-style-type: none"><li>Cummins 4.5, turbocharged and charge air cooled, liquid cooled diesel engine (155 hp @ 2200 rpm) EPA Tier 4, EU Stage V compliant</li></ul>	
	Includes: Multimode Dual Joysticks, 70GPM Pump Assembly, HD Anchor System with Rock Anchors, AT Tall Climate Control Cab, Advanced Ground Drive Control, Telematics	
		<b>\$469,757.52 T</b>
<b>AT32 HRC BASE UNIT</b>		
	<ul style="list-style-type: none"><li>Cummins 4.5, turbocharged and charge air cooled, liquid cooled diesel engine (155 hp @ 2200 rpm) EPA Tier 4, EU Stage V compliant</li></ul>	
	Includes: Multimode Dual Joysticks, 70GPM Pump Assembly, HD Anchor System with Rock Anchors, AT Tall HD Dirt Anchors, Open Station, Canopy Kit, Advanced Ground Drive Control, Telematics	
		<b>\$433,021.23 T</b>
<b>AT32 LRC BASE UNIT</b>		
	<ul style="list-style-type: none"><li>Cummins 4.5, turbocharged and charge air cooled, liquid cooled diesel engine (155 hp @ 2200 rpm) LRC, EU Stage II compliant</li></ul>	
	Includes: Multimode Dual Joysticks, 70GPM Pump Assembly, HD Anchor System with Rock Anchors, AT Tall HD Dirt Anchors, Open Station, Canopy Kit, Advanced Ground Drive Control, Telematics	
		<b>\$410,787.36 T</b>
<b>OPTIONAL UPGRADES</b>		
Dirt Pipe Accessories	(Includes 190-3205, JT Pipe Box (Tall), Saverlok JT/2.11)	\$814.55 T
HDX Dirt Pipe Accessories	(Includes 190-3205, JT Pipe Box (Tall), Saverloks JT/#600)	\$1,011.20 T
Climate Control Cab		\$36,742.50 T
Exit Pit Tooling		\$11,978.06 T
<b>ORANGE INTEL™ OPTIONS</b>		
190-2693 CLM3000 GPS KIT	(2yrs included)	\$1,541.92 D
190-2695 CLM3000 TELEMATICS KIT	(2yrs included)	\$2,245.83 D
240-7222 Hosting Plan - CLM 3657 TM 1yr (20MB/mo)	(Sold in One Year Increments)	\$513.39 A
240-1359 Hosting Plan - CLM 3657 GPS 1yr (5MB/mo)	(Sold in One Year Increments)	\$220.03 A

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT32 - 219)

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)****Effective July 1, 2025**

PART NO.	DESCRIPTION	MSRP (USD)
<b>ACCESSORIES</b>		
100-074	STRIKE MAT KIT	\$1,160.37 C
100-794	GROUNDING KIT	\$1,703.34 C
149-973	SPLIT ROD WIPER 1.75" ID	\$142.23 C
190-2386	WIRELINE PLATFORM	\$4,926.82 C
190-3205	AT TO JT CONVERSION PARTS (W/O SAVERLOK)	\$892.06 C
	(190-3205 includes Sensor Mount, Wrench Insert, Stop Plate, Wear Pad, Gripper Pad)	
190-2474	AT 10' PIPE BOX ASSEMBLY (SHORT)	\$5,385.37 C
190-2795	AT 10' PIPE BOX ASSEMBLY (TALL)	\$6,318.83 C
190-2472	JT 10' PIPE BOX ASSEMBLY (TALL)	\$7,108.69 C
190-2473	JT 10' PIPE BOX ASSEMBLY (SHORT)	\$5,457.18 C
190-1861	HEATED HOSE KIT	\$924.45 C
190-10164	JT/AT32 HRC UPTIME KIT	\$649.22 B
190-10165	JT/AT32 LRC UPTIME KIT	\$432.82 B
<b>DRILL PIPE</b>		
355-1244	DW FORGED HD 2.38 X 2.75 2.11-4 3M	each \$445.71 D
355-1111	POWER PIPE HD FM 2.38 X 2.75 2.11-4 3M	each \$481.01 D
355-1094	POWER PIPE HD UL 2.38 X 2.75 2.11-4 3M	each \$413.72 D
355-1350	HDX DRILL PIPE 2.38 X 2.63 #600 3M	each \$421.44 D
355-1403	POWER PIPE AT 2.50 X 3.00 2.36-4 10'	each \$1,015.38 D

**HDD TOOLING**

For accurate tooling selection, please go to HDD Advisor®

**TRACKING ELECTRONICS / DrillLok®**

Please refer to the Subsite® Electronics Price List

**SPECIAL PAINT CHARGES**

For Special Paint information, please refer to the Additional Charges section at the end of the Price List

**ALL PRICES INCLUDE SURCHARGE**

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT32 - 220)



CONFIDENTIAL

AT40

Changes since June 1, 2025 price list:

Effective July 1, 2025

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT40 - 224)

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)**

Effective July 1, 2025

PART NO.	DESCRIPTION	MSRP (USD)
<b>AT40 HRC PACKAGE #1</b>		
	<ul style="list-style-type: none"><li>Cummins B4.5 turbocharged and charge air cooled, liquid cooled diesel engine (165 hp @ 2200 rpm) EPA Tier 4, EU Stage V</li></ul>	
	Includes: Multimode Dual Joysticks, HD Anchor System with Rock Anchors, Tall Pipe Box, Climate Control Cab, 70GPM Mud Pump	
		<b>\$611,941.68 T</b>
<b>AT40 HRC PACKAGE #2</b>		
	<ul style="list-style-type: none"><li>Cummins B4.5 turbocharged and charge air cooled, liquid cooled diesel engine (165 hp @ 2200 rpm) EPA Tier 4, EU Stage V</li></ul>	
	Includes: Multimode Dual Joysticks, HD Anchor System with Rock Anchors, Tall Pipe Box, Climate Control Cab, 120 GPM Mud Pump	
		<b>\$629,751.96 T</b>
<b>AT40 HRC BASE UNIT</b>		
	<ul style="list-style-type: none"><li>Cummins B4.5 turbocharged and charge air cooled, liquid cooled diesel engine (165 hp @ 2200 rpm) EPA Tier 4, EU Stage V</li></ul>	
	Includes: Multimode Dual Joysticks, 70 GPM Mud Pump, HD Anchor System with Rock Anchors, Tall Pipe Box, Canopy Kit	
		<b>\$576,321.13 T</b>
<b>AT40 LRC BASE UNIT</b>		
	<ul style="list-style-type: none"><li>Cummins QSB4.5 turbocharged and charge air cooled, liquid cooled diesel engine (165 hp @ 2200 rpm) EU Stage II EXPORT ONLY</li></ul>	
	Includes: Multimode Dual Joysticks, 70 GPM Mud Pump, HD Anchor System with Rock Anchors, Tall Pipe Box, Canopy Kit	
		<b>\$552,975.67 T</b>
<b>VESSEL SHIPMENT OPTION</b>		
	Vessel Shipment (Will be shipped with any basic unit shipped outside of the United States)	\$133.52 T
	120 GPM Vessel Kit	\$280.49 T
<b>OPTIONAL UPGRADES</b>		
	Dual Controls	\$1,440.72 T
	Climate Control Cab	\$35,623.67 T
	Dirt Pipe Accessories	\$2,545.07 T
	120 GPM Mud Pump	\$17,811.32 T
	Exit Pit Tooling	\$11,612.70 T
<b>ORANGE INTEL™ OPTIONS</b>		
190-2693	CLM3000 GPS KIT (2yrs included)	\$1,541.92 D
190-2695	CLM3000 TELEMATICS KIT (2yrs included)	\$2,245.83 D
240-7222	Hosting Plan - CLM 3657 TM 1yr (20MB/mo) (Sold in One Year Increments)	\$513.39 A
240-1359	Hosting Plan - CLM 3657 GPS 1yr (5MB/mo) (Sold in One Year Increments)	\$220.03 A

ALL PRICES INCLUDE SURCHARGE

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT40 - 225)

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)****Effective July 1, 2025**

PART NO.	DESCRIPTION	MSRP (USD)
<b>ACCESSORIES</b>		
100-794	GROUNDING KIT	\$1,703.34 C
190-1861	HEATED HOSE KIT (Dealer installed only)	\$924.45 C
190-2715	JT CONVERSION KIT	\$2,119.01 C
190-2349	WIRE LINE PLATFORM ASSY.	\$2,939.30 C
190-2329	JT 15' PIPE BOX (SHORT) ASSEMBLY	\$6,588.43 C
190-2348	AT 15' PIPE BOX (SHORT) ASSEMBLY	\$7,215.91 C
190-10168	JT/AT40A HRC UPTIME KIT	\$676.28 B
<b>DRILL PIPE</b>		
355-1210	POWER PIPE HD UL 2.81 X 3.13 2.10-4 15'	each \$674.06 D
355-1211	POWER PIPE HD FM 2.81 X 3.13 2.10-4 15'	each \$700.56 D
355-1195	POWER PIPE AT 3.06 X 3.75 2.95-4 15'	each \$1,507.56 D
355-1303	DW FORGED HD 2.75 X 3.13 2.10-4 15'	each \$778.89 D
355-1352	DW FORGED HD 2.75 X 3.13 #700 15'	each \$793.23 D

**HDD TOOLING**

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**SPECIAL PAINT CHARGES**

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT40 - 226)



CONFIDENTIAL

AT60

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT60 - 230)

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)****Effective July 1, 2025**

PART NO.	DESCRIPTION	MSRP (USD)
<b>AT60 HRC PACKAGE #1</b>		
	• Cummins QSB6.7 turbocharged and charge air cooled, liquid cooled diesel engine (200 hp @ 2,200 rpm) EPA Tier 4	
	Includes: Single Joystick Controls, 150GPM Fluid Pump, Wireline Platform, Anchor Shaft, Rock Bit Assembly, Wireless Ground Drive Control, Tall Pipe Box	
		<b>\$814,132.04 T</b>
<b>AT60 HRC BASE UNIT</b>		
	• Cummins QSB6.7 turbocharged and charge air cooled, liquid cooled diesel engine (200 hp @ 2,200 rpm) EPA Tier 4	
	Includes: Single Joystick Controls, 150GPM Fluid Pump, Wireline Platform, Anchor Shaft, Rock Bit Assembly, Wireless Ground Drive Control, Tall Pipe Box	
		<b>\$814,132.04 T</b>
<b>AT60 LRC BASE UNIT</b>		
	• Cummins QSB6.7 turbocharged, charge air cooled, liquid cooled diesel engine (190 hp @ 2,200 rpm) EPA Tier 3, Export Only	
	Includes: Single Joystick Controls, 150GPM Fluid Pump, Anchor Shaft, Rock Bit Assembly, Tall Pipe Box	
		<b>\$750,444.35 T</b>
<b>OPTIONAL UPGRADES</b>		
	Dirt Pipe Accessories	\$3,970.26 T
	Hydra Tong	\$12,501.77 T
<b>ORANGE INTEL™ OPTIONS</b>		
190-2693	CLM3000 GPS KIT (2yrs included)	\$1,541.92 D
240-1359	Hosting Plan - CLM 3657 GPS 1yr (5MB/mo) (Sold in One Year Increments)	\$220.03 A
<b>ACCESSORIES</b>		
100-074	STRIKE MAT KIT (Required when hand loading pipe)	\$1,160.37 C
100-794	GROUNDING KIT (Required if not using anchor system)	\$1,703.34 C
157-196	SPLIT ROD WIPER 3.25" ID	\$334.46 C
190-1861	HEATED HOSE KIT (Dealer installed only)	\$924.45 C
190-1899	JT CONVERSION KIT	\$3,777.68 C
190-2226	JT PIPE BOX (SHORT) (Pipe quantity = 16)	\$6,459.36 C
315-981	AT PIPE BOX (SHORT) (Pipe quantity = 9)	\$6,852.66 C
190-1016	JT/AT60 T3 UPTIME KIT	\$459.87 B
<b>DRILL PIPE</b>		
355-1258	POWER PIPE AT 3.63 X 4.13 3.25-4 14.3'	each \$1,863.26 D
355-1079	POWER PIPE HD UL 3.06 X 3.50 2.46-4 15'	each \$878.25 D
355-1100	POWER PIPE HD FM 3.06 X 3.50 2.46-4 15'	each \$920.82 D

**ALL PRICES INCLUDE SURCHARGE**

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT60 - 231)





CONFIDENTIAL

AT60

SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)

Effective July 1, 2025

PART NO.	DESCRIPTION	MSRP (USD)
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**HDD TOOLING**  
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**SPECIAL PAINT CHARGES**  
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CONFIDENTIAL

AT120

Changes since June 1, 2025 price list:

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The Charles Machine Works, Inc.; PO Box 66; Perry, OK 73077

(AT120 - 236)

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)**

**Effective July 1, 2025**

PART NO.	DESCRIPTION	MSRP (USD)
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**AT120 PACKAGE #1**

- Cummins QSB6.7 turbocharged and charge air cooled, liquid cooled diesel engine  
(284 hp @ 2,200 rpm) EPA Tier 4, EU Stage V

Includes: Multimode Dual Joysticks, Climate Control Cab, 285 GPM Fluid Pump, Wireline Platform, Fixed Pipe Box

**\$1,044,359.87 C**

**AT120 BASE UNIT**

Includes: Multimode Dual Joysticks, Climate Control Cab, 285 GPM Fluid Pump, Wireline Platform, Fixed Pipe Box

**\$838,732.28 C**

**ENGINE OPTIONS (Select one)**

- Cummins QSB6.7 turbocharged and charge air cooled, liquid cooled diesel engine  
(284 hp @ 2,200 rpm) EPA Tier 4, EU Stage V

Stage V Engine \$205,627.59 C

Stage V w/o Telematics \$202,380.80 C

**ORANGE INTEL™ OPTIONS**

190-2693 CLM3000 GPS KIT (2yrs included) \$1,541.92 D

240-1359 Hosting Plan - CLM 3657 GPS 1yr (5MB/mo) (Sold in One Year Increments) \$220.03 A

350-10077 HYDRAULIC ANCHOR ASSEMBLY \$41,298.24 C

Select One:

350-10220 DIRT ANCHOR ASSEMBLY \$2,523.79 C

350-10226 ROCK ANCHOR ASSEMBLY \$2,466.43 C

I Beams Stake Plate (If selected must take anchor plate and anchor pin assembly) \$2,629.94 C

Includes:

Bushing, Stakes (Qty 2)

Stake, Weldment (Qty 2)

303-2820 ANCHOR PLATE \$8,078.39 C

350-10270 ANCHOR PIN ASSEMBLY \$2,674.35 C

**Note: Additional I Beams for stake plate available.**

Additional I Beams \$2,629.94 C

Includes:

Bushing, Stakes (Qty 2)

Stake, Weldment (Qty 2)

**ACCESSORIES**

157-196 SPLIT ROD WIPER 3.25" ID \$334.46 C

100-794 GROUNDING KIT \$1,703.34 C

190-1861 HEATED HOSE KIT (Qty 2) \$1,848.90 C

190-3145 PIPE BOX ASSEMBLY (REMOVABLE) \$12,243.87 C

190-10039 JT/AT120 SHIP KIT \$3,038.37 C

190-2118 JT/AT120 HRC UPTIME KIT \$2,218.18 B

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(AT120 - 237)



CONFIDENTIAL

AT120

**SUGGESTED PRICE LIST  
(F.O.B. PERRY, OKLAHOMA)**

**Effective July 1, 2025**

PART NO.	DESCRIPTION	MSRP (USD)
	Kerr Fluid Plunger Pump Oil	
255-10001	PLUNGER PUMP OIL 6 (1 GAL)	\$67.88 C
255-10002	PLUNGER PUMP OIL (5 GAL)	\$444.22 C

**DRILL PIPE**

355-1367	POWER PIPE UL 3.95 X 4.38 3.36DS 20'	each	\$1,339.42 D
355-1368	POWER PIPE AT 3.95 X 4.38 3.36DS 20'	each	\$2,678.84 D

**HDD TOOLING**

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(AT120 - 238)