Trailers Pricing Form

HGACBuy Solicitation: HT07-26

Catalog Discount & Options Pricing Form

Respondent:

* This form shall be completed in its entirety and submitted in its original Excel format (no PDF)
* Respondent shall use this form to show: (1) Respondent's proposed catalog(s) and (2) other options (equipment, services, and fees) not found in the r
* Respondent shall describe the catalog / list price book submitted on this form and show the discount off list that will be applied at the time of purcha list/standad pricing shall NOT be priced here, but separately)
* Respondent may add as many lines as is needed, and may use supplemental pricing documents (which shall be noted on this form)

Catalog Discount

Type of Equipment, Options, or Services	Manufacturer	Manufacturer MSRP/List Price Book Name (List price book SHALL be included separately, in proposal response)
16' Oil Filtration Trailer (HGACBUY-TTB-16FT-T-4211-16)	TriVan Truck Body	$151,716
16' Concrete Saw Cutting Trailer (HGACBUY-TTB-16FT-TR-LADWP-2906)	TriVan Truck Body	$146,472
20' Bumper-Tow Office Trailer (HGACBuy-TTB-20FT-T-IDAHO-4266)	TriVan Truck Body	$190,907.85
24' Bumper-Tow Crew Trailer (HGACBuy-TTB-24FT-T-SPU-4152)	TriVan Truck Body	$323,785.65
34' Asphalt Lab Trailer (HGACBuy-TTB-34FT-TR-WSDOTLAB-3976)	TriVan Truck Body	$364,801.67

Options

Description	Source	STANDARD Pricing (e.g. extended warranties, services, etc.)
For proposal responses covering equipment/machinery (vs. proposals for services only), this subsection shall be used to to detail options not found in t main catalog (e.g. equipment, services, and fees). For proposal responses that cover equipment/machinery (vs. proposals for services only), this subsec to price options that fall outside of the main manufacturer MSRP/list price book. These may be physical options (e.g. replacement parts) or associated (installation fees, extended warranties, dealer value-added services in the case of dealer Respondents, et cetera)		
Example		

main catalog.

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Point of Purchase Percentage Discount-Off-MSRP/List
0.00%
0.00%
0.00%
0.00%
0.00%

Point of Purchase Discount-Off-Standard Pricing
he proposed ction shall be used services