

## OFFICIAL LIST PRICE BOOK – H2O PARTNERS

The following table lists not-to-exceed standard hourly rates for the labor categories anticipated to fulfill requirements for All Hazards Preparedness, Planning, Consulting, and Recovery Services. H2O Partners will discount these rates by 10 percent for HGACBuy members. Pricing is exclusive of freight; no freight costs are anticipated for the services offered.

Any travel expenses will be submitted for reimbursement at cost and will not exceed current rates established by the U.S. General Services Administration (GSA).

Labor Category	Standard Hourly Rate
Accountant / Auditor (SME)	\$194.76
Accountant / Auditor (Sr)	\$150.14
Accountant / Auditor (Mid)	\$133.46
Accountant / Auditor (Jr)	\$116.78
Administrative Services Manager (SME)	\$247.48
Administrative Services Manager (Sr)	\$216.87
Administrative Services Manager (Mid)	\$208.53
Administrative Services Manager (Jr)	\$166.82
Administrative Support Specialist (SME)	\$127.32
Administrative Support Specialist (Sr)	\$108.43
Administrative Support Specialist (Mid)	\$91.75
Administrative Support Specialist (Jr)	\$75.07
Business Operations Specialist (SME)	\$192.68
Business Operations Specialist (Sr)	\$183.50
Business Operations Specialist (Mid)	\$150.14
Business Operations Specialist (Jr)	\$133.46
Engineer (SME)	\$200.94
Engineer (Sr)	\$183.50
Engineer (Mid)	\$166.82
Engineer (Jr)	\$158.48

Labor Category	Standard Hourly Rate
Field Technician (SME)	\$167.41
Field Technician (Sr)	\$150.14
Field Technician (Mid)	\$141.80
Field Technician (Jr)	\$133.46
Financial and Investment Analyst (SME)	\$207.59
Financial and Investment Analyst (Sr)	\$150.14
Financial and Investment Analyst (Mid)	\$133.46
Financial and Investment Analyst (Jr)	\$116.78
Geographic Information System (GIS) Specialist (SME)	\$133.46
Geographic Information System (GIS) Specialist (Sr)	\$125.12
Geographic Information System (GIS) Specialist (Mid)	\$120.11
Geographic Information System (GIS) Specialist (Jr)	\$108.43
Graphic Designer (SME)	\$158.48
Graphic Designer (Sr)	\$146.80
Graphic Designer (Mid)	\$108.43
Graphic Designer (Jr)	\$90.08
Grant Manager, Mitigation (SME)	\$194.76
Grant Manager, Mitigation (Sr)	\$150.14
Grant Manager, Mitigation (Mid)	\$133.46
Grant Manager, Mitigation (Jr)	\$116.78
Grant Manager, Recovery (SME)	\$224.79
Grant Manager, Recovery (Sr)	\$200.19
Grant Manager, Recovery (Mid)	\$191.85
Grant Manager, Recovery (Jr)	\$183.50
Grant Manager, Other (SME)	\$224.79

Labor Category	Standard Hourly Rate
Grant Manager, Other (Sr)	\$200.19
Grant Manager, Other (Mid)	\$191.85
Grant Manager, Other (Jr)	\$183.50
Insurance Specialist (SME)	\$175.16
Insurance Specialist (Sr)	\$158.48
Insurance Specialist (Mid)	\$141.80
Insurance Specialist (Jr)	\$125.12
Logistician (SME)	\$167.41
Logistician (Sr)	\$150.14
Logistician (Mid)	\$141.80
Logistician (Jr)	\$133.46
Management Analyst (SME)	\$222.12
Management Analyst (Sr)	\$200.19
Management Analyst (Mid)	\$191.85
Management Analyst (Jr)	\$183.50
Manager (SME)	\$244.56
Manager (Sr)	\$200.19
Manager (Mid)	\$183.50
Manager (Jr)	\$166.82
Mitigation Planner (SME)	\$187.59
Mitigation Planner (Sr)	\$158.48
Mitigation Planner (Mid)	\$141.80
Mitigation Planner (Jr)	\$125.12
Outreach/Engagement Specialist (SME)	\$234.49
Outreach/Engagement Specialist (Sr)	\$225.21
Outreach/Engagement Specialist (Mid)	\$200.19

Labor Category	Standard Hourly Rate
Outreach/Engagement Specialist (Jr)	\$191.85
Operations Research Analyst (SME)	\$200.60
Operations Research Analyst (Sr)	\$183.50
Operations Research Analyst (Mid)	\$166.82
Operations Research Analyst (Jr)	\$150.14
Program Executive (SME)	\$190.18
Program Executive (Sr)	\$166.82
Project Manager (SME)	\$264.83
Project Manager (Sr)	\$166.82
Project Manager (Mid)	\$133.46
Project Manager (Jr)	\$125.12
Technical Editor (SME)	\$110.10
Technical Editor (Sr)	\$91.75
Technical Editor (Mid)	\$75.07
Technical Editor (Jr)	\$66.73
Technical Writer (SME)	\$175.16
Technical Writer (Sr)	\$166.82
Technical Writer (Mid)	\$163.49
Technical Writer (Jr)	\$100.09
Training – Delivery Specialist (SME)	\$146.80
Training – Delivery Specialist (Sr)	\$108.43
Training – Delivery Specialist (Mid)	\$100.09
Training – Delivery Specialist (Jr)	\$91.75
Training – Instructional Design Manager (SME)	\$254.65
Training – Instructional Design Manager (Sr)	\$233.55

Labor Category	Standard Hourly Rate
Training – Instructional Design Manager (Mid)	\$216.87
Training – Instructional Design Manager (Jr)	\$191.85
Training – Instructional Designer (SME)	\$145.87
Training – Instructional Designer (Sr)	\$133.46
Training – Instructional Designer (Mid)	\$125.12
Training – Instructional Designer (Jr)	\$108.43
Translation Specialist (SME)	\$110.10
Translation Specialist (Sr)	\$91.75
Translation Specialist t (Mid)	\$75.07
Translation Specialist (Jr)	\$66.73
Webinar Producer (SME)	\$130.12
Webinar Producer (Sr)	\$116.78
Webinar Producer (Mid)	\$108.43
Webinar Producer (Jr)	\$93.42
Video Production Specialist (Producer/Director)	\$264.83
Video Production Specialist (SME)	\$163.49
Video Production Specialist (Sr)	\$155.14
Video Production Specialist (Mid)	\$145.14
Video Production Specialist (Jr)	\$128.45