

Attachment A
The CNA Corporation
All Hazards Preparedness, Planning, Consulting & Recovery Services
Contract No.: HP08-21

CNA FEE SCHEDULE FOR SOLICITATION NUMBER: HP08-21			
PROJECT ORGANIZATION AND MANAGEMENT STAFF			
Labor Category	Hourly Rate (NTE)	Name	Roles and Responsibilities Service Alignment (See Tab I for Service Details)
All Hazards (AH) Program Manager	\$336.21	Monica Giovachino	Overall Program Manager of all 19 CNA Services for HGACBuy members; responsible for all aspects of program implementation, coordination with, and service delivery for HGACBuy members.
		Jason McNamara	Technical oversight of all 19 CNA Services for HGACBuy members; responsible for validity of research and analytical techniques, methodological approaches, as well as accuracy of programmatic results and outcomes.
		David Kaufman	As required in the RFP, Mr. Kaufman serves as contingency or backup to Ms. Giovachino or Mr. McNamara. Mr. Kaufman is the Vice President of CNA's Safety and Security Division.
AH Subject Matter Expert (SME)	\$285.39	Erin Mohres	Provides technical expertise and consultation for CNA Services: 1, 2, 3, 4, 10, and 19.
		Yee San Su	Provides technical expertise and consultation for CNA Services: 10, 11, 13, 16, 17, and 18.
		Eric Trabert	Provides technical expertise and consultation for CNA Services: 5, 6, 7, 8, 9, and 11.
		Dawn Thomas	Provides technical expertise and consultation for CNA Services: 4, 5, 8, 9, 12, 14, and 15.
AH Project Manager	\$234.86	James Baney	Responsible for day-to-day implementation for CNA Services: 1, 2, 3, 10, 12, 13, 16, and 19.
		Tammy Felix	Responsible for day-to-day implementation for CNA Services: 4, 5, 8, 9, 10, 14, and 15.
		Yang Li	Responsible for day-to-day implementation for CNA Services: 2, 3, 5, 6, 7, 11, 16, 17, 18, and 19.
		Angie De Groot	Responsible for day-to-day implementation for CNA Services: 1, 2, 3, 4, 5, 6, 8, 9, 10, 12, 15, and 19.
		Zoe Thorkildsen	Responsible for day-to-day implementation for CNA Services: 2, 3, 4, 5, 9, 12, 13, 14, and 16.
AH Task Manager	\$218.90	Delliah Barton	Complex and large-scale projects often have multiple and concurrent tasks as well as subtasks. To ensure both successful program and project implementation, our multidisciplinary Task Managers are skilled and experienced in managing individual task(s) and subtask(s) across all 19 CNA Services. The Task Manager(s) report directly to the Project Manager(s) during project implementation, who in turn, report directly to the Program Manager.
		Robert Hall	
		Elizabeth Ralstrick	
		Kim Fletcher	
PROJECT IMPLEMENTATION AND SUPPORT STAFF			
Labor Category	Hourly Rate (NTE)	Name	Roles and Responsibilities
Senior Emergency Management Analyst	\$205.95	Robert Baumann	CNA has an extensive pool of staff across these labor categories; staff in addition to these listed may be assigned. Based on specific project scope and requirements of HGACBuy members, the CNA Program Manager will assign project staff based on individual qualifications and experiences for all 19 CNA Services while ensuring highest-quality services and minimizing costs to HGACBuy members.
		Prasad Nerikar	
		Joel Silverman	
		Lars Hanson	
Emergency Management Analyst II	\$196.75	Ann Casey	
		Manybeth Shelton	
		CaraLee Starnes	
Emergency Management Analyst II	\$135.68	Charles Stephenson	
		Tschuna Patterson	
		Dorothy Morgan	
Junior Emergency Management Analyst	\$109.20	NhuGoc Pham	
		Austen Hawk	
		Russell Koehler	
		Jamie Bigelow	
Senior Research Specialist	\$90.01	Siddhi Suva	
		Rebecca Composto	
		Shadelle Gregory	
		Sonali Dawar	
Research Specialist	\$77.80	Michael Speer	
		Victoria Johnson	
		Anna Chocallo	
SUBCONTRACTOR (WOMEN BUSINESS ENTERPRISE [WBE]) STAFF			
Labor Category (Service)	Hourly Rate (NTE)	Name	Roles and Responsibilities
Creative Director	\$154.69	Heather Chandler	Oversees the creative development of video production and animation; CNA Service: 17.
Director of Photography	\$154.69	Jason Martinez	Oversees the technical execution of video production shoots; CNA Service: 17.
Videographer / Editor	\$154.69	Jacob Glombowski	Shoots video at the direction of the Director of Photography and video editing; CNA Service: 17.
Motion / Animation Designer	\$128.91	Rachel Bheandaraji	Creates and animates 2D and 3D assets; CNA Service: 17.
Software Developer	\$154.69	Andrew Jacobson	Develops the code and database associated with the software; CNA Service: 18.
Software Designer	\$154.69	Enrique Urbina	Designs the user interface and graphics for the software; CNA Service: 18.
Quality Assurance Specialist	\$128.91	Rachel Roberts	Test all aspects of the software to make sure it is running smoothly; CNA Service: 18.