

**Attachment A**  
**Five23 Group Inc.**

**All Hazards Preparedness, Planning, Consulting & Recovery Services**

**Contract No.: HP08-21**

Labor Category	Hourly Rates
<b>Additional Lumenor Services</b>	
Additional Organizational Change project work hourly rate: OCM Associate	\$190.00
Additional Organizational Change project work hourly rate: OCM Senior Associate	\$230.00
Additional Organizational Change project work hourly: OCM Principal	\$275.00
Additional IT Systems Assessment project work hourly rate: IT Associate	\$180.00
Additional IT Systems Assessment project work: IT Senior Associate	\$210.00
Additional IT Systems Assessment project work hourly rate: IT Principal	\$265.00
Additional Enterprise Data project work hourly rate: Enterprise Date Analyst	\$195.00
Additional Enterprise Data project work: Enterprise Data Senior Analyst	\$230.00
Additional Enterprise Data project work hourly rate: Enterprise Data Principal Architect	\$285.00
Additional Organizational Change project work: Project Manager	\$200.00
Additional IT Systems Assessment project work: Project Manager	\$200.00

Additional Enterprise Data project work: Project Manager		\$200.00
Training Lead		\$210.56
Training Specialist - Senior		\$171.08
Training Specialist		\$131.60
Training Specialist - Associate		\$92.12
<b>Cultivate Geospatial Solutions</b>		
Additional Geographic Information System project work: GIS Analyst 1	\$125.00	\$125.00
Additional Geographic Information System project work: GIS Analyst 2	\$160.00	\$160.00
Additional Geographic Information System project work: GIS System Architect	\$200.00	\$200.00
Additional Geographic Information System project work: GIS Application Developer	\$225.00	\$225.00
Additional ISO 55000 Asset Management project work: Junior Asset Management Consultant	\$175.00	\$175.00
Additional ISO 55000 Asset Management project work: Senior Asset Management Consultant	\$235.00	\$235.00
Additional ISO 55000 Asset Management project work: Principal Asset Management Consultant	\$275.00	\$275.00
Additional ISO 55000 Asset Management project work: Certified Senior Fellow & Subject Matter Expert Asset Management Consultant	\$315.00	\$315.00

Additional Geographic Information System project work: Project Manager	\$200.00	\$200.00
Additional ISO 55000 Asset Management project work: Project Manager	\$200.00	\$200.00
Trainer	\$150.00	\$150.00
Data Collection Asset Management Subject Matter Expert	\$150.00	\$150.00
Pavement Subject Matter Expert	\$275.00	\$275.00
Transportation Subject Matter Expert	\$200.00	\$200.00
Aerial Data Collection Project Planning Set-up	\$6,000.00	\$6,000.00
UAV Drone Pilot in Command	\$200.00	\$200.00
UAV Drone Pilot	\$175.00	\$175.00
UAV Drone Sensor Operator	\$175.00	\$175.00
UAV Drone Visual Observer for Remote UAV	\$150.00	\$150.00
Terrestrial Data Collection Project Planning Set-up	\$7,500.00	\$7,500.00
Terrestrial Data Collect per Test Mile Roads Network	\$85.00	\$85.00
Terrestrial Data Collect per Lane Mile Line Features	\$45.00	\$45.00

Terrestrial Data Collect per Lane Mile Point Features	\$50.00	\$50.00	
PCI 80% Test Mile ASTM D6433 surveys	\$50.00	\$50.00	
AI PCI 100% Test Mile ASTM D6433	\$40.00	\$40.00	
Product Code	Item/Product Description	Bid Price	Vendor
L-OCM-S	Organizational Change Management Assessment and Preparedness Plan – Small (1 Process )	\$ 50,000.00	Lumenor Consulting Group
L-OCM-M	Organizational Change Management Assessment and Preparedness Plan – Medium (3 Processes)	\$ 150,000.00	Lumenor Consulting Group
L-OCM-L	Organizational Change Management Assessment and Preparedness Plan – Large (5 Processes)	\$ 250,000.00	Lumenor Consulting Group
L-IT-S	IT Systems Assessment, Implementation, and Recovery Plan – Small (1 System)	\$ 50,000.00	Lumenor Consulting Group
L-IT-M	IT Systems Assessment, Implementation, and Recovery Plan – Medium (3 Systems)	\$ 150,000.00	Lumenor Consulting Group
L-IT-L	IT Systems Assessment, Implementation, and Recovery Plan – (5 Systems)	\$ 250,000.00	Lumenor Consulting Group
L-ED-S	Enterprise Data Assessment, Data Migration, and Data Recovery Plan – Small (1 Database)	\$ 50,000.00	Lumenor Consulting Group
L-ED-M	Enterprise Data Assessment, Data Migration, and Data Recovery Plan – Medium (3 Databases)	\$ 150,000.00	Lumenor Consulting Group

L-ED-L	Enterprise Data Assessment, Data Migration, and Data Recovery Plan – Large (5 Databases)	\$ 250,000.00	Lumenor Consulting Group
C-GIS-S	Geographic Information System Assessment, Enhancement, Recovery Planning and Services - Small (10 layers)	\$ 50,000.00	Cultivate Geospatial Solutions
C-GIS-M	Geographic Information System Assessment, Enhancement, Recovery Planning and Services - Medium (20 layers)	\$ 150,000.00	Cultivate Geospatial Solutions
C-GIS-L	Geographic Information System Assessment, Enhancement, Recovery Planning and Services - Small (40 layers)	\$ 250,000.00	Cultivate Geospatial Solutions
C-AMS-S	ISO 55000 - Infrastructure Asset Management Assessment, Preparedness, and Planning Services - Small (<\$500 million infrastructure value)	\$ 60,000.00	Cultivate Geospatial Solutions
C-AMS-M	ISO 55000 - Infrastructure Asset Management Assessment, Preparedness, and Planning Services - Small (\$500 million to \$1.0 billion infrastructure value)	\$ 150,000.00	Cultivate Geospatial Solutions
C-AMS-L	ISO 55000 - Infrastructure Asset Management Assessment, Preparedness, and Planning Services - Small (>\$1.0 billion infrastructure value)	\$ 300,000.00	Cultivate Geospatial Solutions