

| HGACBuy FS12-23 Solicitation            |                              |                     |   |                  |              |        |
|---|------------------------------|---------------------|---|------------------|--------------|--------|
| Base Response Price List                |                              |                     |   |                  |              |        |
| Respondent: Ferrara Fire                |                              |                     |   |                  |              |        |
| Category                                | Manufacturer                 | Model               | Description   | List/ MSRP Price | Discount (%) | No Bid |
| A - Wildland and Brush                  | Ferrara Fire Apparatus, Inc. | DEFENDER-2023       | Side Mount Wildland Mounted on a 4x4 Commercial Chassis w/ 360 Engine, 3000 Transmission, 4-Door Cab, 500 GPM Pump, 500 Water Tank, Stainless Steel, LED Warning Lights and Ladders   | \$ 570,038.00    | 5%           | N/A    |
| B - Aerial Fire Apparatus               | Ferrara Fire Apparatus, Inc. | HD77RML-2023        | 77' Rear Mount Ladder Mounted on a Cinder Chassis w/ 450 Engine, 3000 Transmission, XD96 XMFD Cab, 1500 GPM Pump, 500 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders / Poke Poles.  | \$ 1,097,228.00  | 5%           | N/A    |
| B - Aerial Fire Apparatus               | Ferrara Fire Apparatus, Inc. | HD107RML-2023       | 107' Rear Mount Ladder Mounted on an Inferno Chassis w/ 455 Engine, 4000 Transmission, XD100 XMFD Cab, 1500 GPM Pump, 500 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders / Poke Poles.  | \$ 1,478,853.00  | 5%           | N/A    |
| B - Aerial Fire Apparatus               | Ferrara Fire Apparatus, Inc. | HD100RMP-2023       | 100' Rear Mount Platform Mounted on an Inferno Chassis w/ 455 Engine, 4000 Transmission, XD100 XMFD Cab, 1500 GPM Pump, 300 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders / Poke Poles.  | \$ 1,516,199.00  | 5%           | N/A    |
| B - Aerial Fire Apparatus               | Ferrara Fire Apparatus, Inc. | HD100TDA-2023       | 100' Tractor Drawn Aerial Mounted on an Inferno Chassis w/ 605 Engine, 4000 Transmission, XD100 MFD Cab, Aluminum Body, LED Warning Lights and NFPA Ladders / Poke Poles.   | \$ 1,708,634.00  | 5%           | N/A    |
| C - Pumper Fire Apparatus               | Ferrara Fire Apparatus, Inc. | FRTLNRPUMPER-2023   | Side Mount Pumper Mounted on a Freightliner Chassis w/ 360 Engine, 3000 Transmission, 2-Door Cab, 1500 GPM Pump, 1000 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders  | \$ 399,535.00    | 5%           | N/A    |
| C - Pumper Fire Apparatus               | Ferrara Fire Apparatus, Inc. | CINDERPUMPER-2023   | Side Mount Pumper Mounted on a Cinder Chassis w/ 450 Engine, 3000 Transmission, XD96 XMFD Cab, 1500 GPM Pump, 1000 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders   | \$ 635,605.00    | 5%           | N/A    |
| D - Pumper-Tanker/Tender                | Ferrara Fire Apparatus, Inc. | FRTLNRRTANKER-2023  | Side Mount Tanker Mounted on a Freightliner Chassis w/ 360 Engine, 3000 Transmission, 2-Door Cab, 1500 GPM Pump, 3000 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders  | \$ 459,788.00    | 5%           | N/A    |
| D - Pumper-Tanker/Tender                | Ferrara Fire Apparatus, Inc. | CINDERTANKER-2023   | Side Mount Pumper Mounted on a Cinder Chassis w/ 450 Engine, 3000 Transmission, XD96 XMFD Cab, 1500 GPM Pump, 3000 Water Tank, Extruded Body, LED Warning Lights and NFPA Ladders   | \$ 738,544.00    | 5%           | N/A    |
| E - ARFF Vehicles                       | No Bid                       | No Bid              | No Bid  | No Bid           | No Bid       | No Bid |
| F - Special Service Vehicles            | Ferrara Fire Apparatus, Inc. | FORDLDRESCUE-2023   | LD Special Service Vehicle Mounted on a Ford F550 Chassis w/ Ford Engine, Automatic Transmission, 2-Door Cab, Extruded Walk-Around Body and LED Warning Lights.   | \$ 224,561.00    | 5%           | N/A    |
| F - Special Service Vehicles            | Ferrara Fire Apparatus, Inc. | FRTLNRMDRESCUE-2023 | MD Special Service Vehicle Mounted on a Freightliner Chassis w/ 360 Engine, 3000 Transmission, 2-Door Cab, Extruded Walk-Around Body and LED Warning Lights.  | \$ 251,471.00    | 5%           | N/A    |
| F - Special Service Vehicles            | Ferrara Fire Apparatus, Inc. | CINDERRESCUE-2023   | HD Special Service Vehicle Mounted on a Cinder Chassis w/ 450 Engine, 3000 Transmission, XD96 XMFD Cab, Extruded Walk-Around Body and LED Warning Lights.   | \$ 534,589.00    | 5%           | N/A    |
| G - Fire/Rescue Boats                   | No Bid                       | No Bid              | No Bid  | No Bid           | No Bid       | No Bid |
| H - Command Vehicles                    | Ferrara Fire Apparatus, Inc. | CINDERCOMMAND-2023  | HD Command Vehicle Mounted on an Inferno Chassis w/ 455 Engine, 4000 Transmission, XD100 XMFD Cab w/ 21" Raised Roof, Extruded Walk-In Body, Interior Compartments, Light Tower, 360 Camera System, Weather Station, Communications System, LED Warning Lights and Additional Features. | \$ 972,793.00    | 5%           | N/A    |
| I - Electric/Alternative Fuel           | Ferrara Fire Apparatus, Inc. | VECTOR-2023         | Custom Pumper Mounted on a REV Aluminum Chassis w/ 360 Engine, Automatic Transmission, XMFD Cab, Aluminum Body, 750 Water Tank and 1250 GPM Pump.   | \$ 1,954,840.00  | 5%           | N/A    |
| J - Apparatus Service/Maintenance Plans | No Bid                       | No Bid              | No Bid  | No Bid           | No Bid       | No Bid |
| K - Apparatus Parts/Supplies            | No Bid                       | No Bid              | No Bid  | No Bid           | No Bid       | No Bid |
| L - Published Options                   | Ferrara Fire Apparatus, Inc. | Published Options   | See Separate Spreadsheet  | See Attached     | 5%           | N/A    |