SECTION C - H-GAC FORMS

(Rev 03/21/2017)

For Use In Responding To Competitive Bid And Proposal Invitations

Invitation No.: FL03-21

Title: Fleet Services Equipment

This Section contains the following H-GAC Forms (Reference the separate worksheets within this document)

FORM	DESCRIPTION
Form-A	Offeror Identification and Authorized Signatory
Form-B	Historically Underutilized Business Enterprises
Form-C	Response Checklist
Form-D	Offered Items Pricing
Form-E	Published Options
Form-H	Service and Marketing Plan
Form W-9	Request for Taxpayer Identification Number and Certification
Form CIQ	Conflict of Interest Questionnaire
Form 1295	Certificate of Interested Parties
HB89	Prohibition on Contracts with Companies Boycotting Israel
CCI	Contractor Contact Information

These Forms are hereby made available in electronic format. They should be copied to Offeror's computer for completion and/or printout as required. The Forms **may** **not** be changed or altered in any way, except as may be specified on the Forms. This document SHALL be submitted in its orginal Excel format (no PDF) with all tabbed worksheets intact.

ALL completed Forms must also be submitted electronically on electronic media (flash/thumb drive), excepting of course for signatures. The printed "Original" of the response will be considered as the official copy in case of any discrepancy between the electronic version and the printed Original.

FORM-A: OFFEROR IDENTIFICATION & AUTHORIZED SIGNATORY
(DO NOT handwrite this Form. Information must be typed in.)

Invitation No.: **FL03-21**

Invitation Title: Fleet Services Equipment

Offeror Company: Gray Manufacturing Company, Inc.
(Legal name of business which will appear on contract, if awarded)

Offeror Status: ☑ **Manufacturer** ☐ **Dealer/Distributor** ☐ **Other**

Response Type(1): ☑ **Single Offeror Acting Alone Or As Lead** ☐ **Multiple Offerors Acting Jointly**

Contract Signatory(2): Michael W. Hurst **Title:** Corporate Treasurer

Mailing Address(3): 3501 S Leonard Rd., St. Joseph, MO 64503
Street/PO Box City State & Zip

Physical Address: 3501 S Leonard Rd., St. Joseph, MO 64503
Street City State & Zip

Phone: 800-821-7320 **Fax:** **816-233-7251**

Email Address: governmentsales@grayusa.com

Federal Tax ID No.: 43-1293208 **Web Page URL:** www.grayusa.com

(1) If Joint Offering, all parties must submit a signed Form A. A contract will be offered to each.
(2) Person who will sign final contract documents if an award is made.
(3) Address to which final contract documents would be sent for signature.

Member Contact Information

Contact Person (4): Amy Cline-Shelton **Title:** Government Contract Admin

Mailing Address: 3501 S Leonard Rd., St. Joseph, MO 64503
Street/PO Box City State & Zip

Physical Address: 3501 S Leonard Rd., St. Joseph, MO 64503
Street City State & Zip

Toll Free Phone: 800-821-7320 **Fax:** 816-233-7251

Email Address: governmentsales@grayusa.com

(4) Person who End Users will contact for product information and to get pricing quotes.

The Signatory below, on behalf of Offeror:

- Acknowledges having thoroughly reviewed the Invitation;
- Attests to having the authority to sign this response and commit Offeror to honor all requirements;
- Makes, under penalty of perjury, all required Offeror Certifications as detailed in General Terms;
- Certifies that all information provided in this Response is true and correct.

Signature (2): **Title:** VP of Mfg / VP of Engr

Printed Name: Michael W. Hurst / Raymond W. Karlesekint **Date:** 11/10/2020

FORM-B:HISTORICALLY UNDERUTILIZED BUSINESS ENTERPRISES

Invitation No.: **FL03-21**

Title: Fleet Services Equipment

Offeror: Gray Manufacturing Company, Inc.

HUB Status Of Offeror

☐ Offeror is a HUB, as detailed below. ☑ Offeror is not a HUB.

Designation(s): ☐ HUB ☐ DBE ☐ MBE ☐ WBE ☐ Other

*Certifying/Listing Authority(s):

* **Note**: The terms "Certified" and "Listed" as used in conjunction with HUB programs relate to the process of HUB qualification review. Jurisdictions usually require that companies claiming HUB status be reviewed and confirmed as meeting certain minimum requirements to claim that status, and that the review and confirmation process be carried out by certain designated entities.

Members of HGACBuy are subject to various requirements relative to purchasing goods and services from Historically Underutilized Business Enterprises (HUBs)(See Note 1). These requirements are promulgated by federal and state governmental authorities, and include measureable criteria such as "percentage of total dollars spent directed to HUBs", "number of HUB contractors used", "HUB subcontractors employed by primary contractors", etc. These requirements are generally formalized in goal oriented programs.

Offeror agrees to work with and assist HGACBuy members in meeting HUB targets and goals, as may be required by any rules, processes or programs they might have in place. Such assistance may include such things as compliance with reporting requirements, provision of documentation, consideration of Certified/Listed subcontractors, provision of documented evidence that an active participatory role for a HUB entity was considered in a procurement transaction, etc.

Accepted and Agreed By (Name):				
Title:	VP of Manufacturing / Corp Treasurer	VP of Engineering	Date:	11/10/2020

Subcontracts

On a separate sheet, list any subcontractors that would be employed in providing products or services related to this solicitation. Include the following information for each subcontractor:

a. Company Name
b. Address
c. Phone number
d. Applicable HUB designation/certification (DBE, MBE, etc.)
e. Type of work subcontractor has been certified to perform as a HUB. Firm must be certified in a North American Industry Classification System (NAISC) code applicable to the kind of work the firm would perform on the contract.

☐ Subcontractor List attached. ☑ No Subcontractors will be used.

FORM C - RESPONSE CHECKLIST		Invitation No.: FL03-21

Title: Fleet Services Equipment

Offeror: Gray Manufacturing Company, Inc.

This Form is provided to help insure that all required response elements have been completed and included

This Response Includes:

1	All H-GAC forms (HGAC Forms Packet and those included in this table below), **completed, and signed where prompted**
2	A copy of the complete submission, including all required H-GAC forms, and all required documents. The HGAC forms docment shall be unalterend except for the prompted data fields (name, pricing, etc.) and submitted in its original Excel format only (no PDF). Offeror shall not split the Forms document into its respective worksheets, but kept as a single document.
3	A comprehensive list of applicable priced options on Form-E
4	Per Section-B, for catalog line items, complete electroic copies of each catalog priced and its associated list price book/sheet
5	A **signed** Form-A from all entities who are party to this submission and who should be offered a contract if this submission is successful.
6	The required list of References.
7	Details of "Service Organization", including locations, hours, personnel and parts/service availability
8	Complete Warranty Documentation for all products offered.
9	Completed Form-H (in HGAC Forms packet)
10	W-9 Form, completed and signed for each party to the bid.
11	CIQ Form, completed and signed for each party to the bid. The form and instructions for its use can be found at: https://www.ethics.state.tx.us/filinginfo/conflict_forms.htm .
12	1295 Form, completed, signed for each party to the bid. The form and instructions for its use can be found at: https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm .
13	HB 89 Form for each party to the bid, completed and signed.
14	Contractor Contact Information form for each party to the bid, completed and signed.

FORM-D: OFFERED ITEMS PRICING **Invitation No.: FL03-21**

INSTRUCTIONS: Fill in unshaded data fields areas only.

NOTE: Pricing on this document shall be in one of two forms: (1) for catalog / price book line items (subsections A, B, C, D, E), price a % discount off list; (2) for non-catalog line items (i.e. specific models/systems, such as wash systems), price as a specific H-GAC price ($X). On catalog bids, Offeror shall include a copy of catalog, and if separate, an associated list price document (in printed and electronic formats). Catalog line items below that are submitted by Offeror with a zero-percent discount shall be deemed as non-compliant. The catalog and associated list price book in effect at the time of H-GAC's open bid period shall apply. Offeror shall refer to Section-B for additional requirements. As per Section-B, for vehicle lifts and wash systems, Offeror shall include pricing (on Form-E) for installation and other related services. Per Section-B, all pricing shall be exclusive of delivery charges.

Product Code	Manufacturer	Description	Offeror (for joint bids, insert the company names of all parties. Joint bids must include the required forms (Form-A, W-9, CIQ, 1295, HB89, and CIF) for ALL participants)	Base Unit Price, in Whole Dollars	Discount-Off-List Percentage (use this column for "catalog" line items)
A: Vehicle Lift and Support Equipment					
FL21A01	American Forge & Foundry	The most current catalog along along with associated catalog list pricing (covering mobile lifts, jacks, dollies,stands, and material handlers) (Offeror shall price any other American Forge equipment that falls outside of this category on Form-E)	No Bid		No Bid
FL21A02	ARI-Hetra	The most current, complete catalog along with associated catalog list pricing (covering mobile lifts, scissor lifts, jacks, stands, lifting tables, elevating work platforms, with other associated catalog equipment)	No Bid		No Bid
FL21A03	BendPak	The most current, complete catalog along with associated catalog list pricing (covering 2-post, 4-post, mobile, scissor, parallelogram, etc., with other associated catalog equipment)	No Bid		No Bid
FL21A04	Challenger Lifts	The most current, complete catalog along with associated catalog list pricing (covering 2-post, 4-post, in-ground, scissor, and column lifts, with other associated catalog equipment)	No Bid		No Bid
FL21A05	Gray Manufacturing	The most current, complete catalog along with associated catalog list pricing (covering mobile column lifts, wheel / service lifts, stands, with other associated catalog equipment)			8.00%
FL21A06	Hein-Werner	The most current, complete catalog along with associated catalog list pricing (covering jacks, lifts, stands, with other associated catalog equipment)	No Bid		No Bid
FL21A07	Hunter	The most current, complete catalog along with associated catalog list pricing (covering 4-post, parallelogram, scissor, in ground, and power rack lifts, with other associated catalog equipment)	No Bid		No Bid
FL21A08	Mohawk	The most current, complete catalog along with associated catalog list pricing (covering 2-post, 4-post, mobile, scissor, parallelogram, in-ground, specialty lift equipment, with other associated catalog	No Bid		No Bid

FL21A09	Norco	The most current, complete catalog along with associated catalog list pricing (covering jacks, cranes, dollies, shop presses; with other associated catalog equipment)	No Bid		No Bid
FL21A10	Omega Lift (Hein-Werner)	The most current, complete catalog along with associated catalog list pricing (covering jacks, lifts, stands, dollies, with other associated catalog equipment)	No Bid		No Bid
FL21A11	OMER Lifts	The most current, complete catalog along with associated catalog list pricing (covering 4-post, scissor, mobile, parallelogram, etc., in light and heavy duty applications, with other associated catalog equipment)	No Bid		No Bid
FL21A12	Pro-Lift (Hein-Werner)	The most current, complete catalog along with associated catalog list pricing (covering jacks, lifts, stands, with other associated catalog equipment)	No Bid		No Bid
FL21A13	QSP (Quality Stainless Products)	The most current, complete catalog along with associated catalog list pricing (covering jacks, tire and wheel lifts, and stands, with other associated catalog equipment)	No Bid		No Bid
FL21A14	Rotary Lift	The most current, complete "U.S. Light Duty" catalog along with associated catalog list pricing (covering low rise pad lifts, 2-Post asymmetrical and symmetrical lifts, 4-post alignment lifts, 4-post general service lifts, and single/twin post SmartLift in-ground lifts, with other associated catalog equipment)	No Bid		No Bid
FL21A15	Rotary Lift	The most current, complete "U.S. Heavy Duty" catalog along with associated catalog list pricing (covering in-ground, parallelogram, hydraulic portable, two-post, four-post, and floor running/ suspended pit lifts, with other associated catalog equipment)	No Bid		No Bid
FL21A16	Stertil-Koni	The most current, complete catalog along with associated catalog list pricing (covering 2-post, 4-post, mobile column, scissors, parallelogram, in-ground lifts, with other associated catalog	No Bid		No Bid
B: Tire and Wheel Equipment					
FL21B01	Ammco (Hennessy Industries)	The most current, complete catalog along with associated catalog list pricing (covering brake lathe equipment, with other associated catalog equipment)	No Bid		No Bid
FL21B02	ARI-Hetra	The most current, complete catalog along with associated catalog list pricing (covering tire changers, wheel balancers, brake lathes, with other associated catalog equipment)	No Bid		No Bid
FL21B03	Coats (Hennessy Industries)	The most current, complete catalog along with associated catalog list pricing (covering balancing and tire changing equipment, with other associated catalog equipment)	No Bid		No Bid
FL21B04	Hunter	The most current, complete catalog along with associated catalog list pricing (covering balancers, lathes, tire changers, and alignment machines, diagnostic equipment, with other associated catalog	No Bid		No Bid
FL21B05	Pro-Cut	The most current, complete catalog along with associated catalog list pricing (covering brake lathe equipment, with other associated catalog equipment)	No Bid		No Bid
FL21B06	Rotary Lift	The most current, complete catalog along with associated catalog list pricing (covering balancers, tire changers, and alignment machines, with other associated catalog equipment)	No Bid		No Bid
C: Exhaust Extraction Equipment					

FL21C01	ARI-Hetra	The most current, complete catalog along with associated catalog list pricing (covering trucks, buses, car, and light truck exhaust extraction equipment, with other associated catalog equipment)	No Bid		No Bid
FL21C02	Magnegrip (Clean Air Concepts)	The most current, complete catalog along with associated catalog list pricing (covering exhaust extraction equipment for fire stations, transit bus and fleet facilities, etc, with other associated catalog	No Bid		No Bid
FL21C03	NS Corporation	RoboXhaust: complete, functional system; standard two vehicle configuration; single pendant, hand held remote control; robotic arm design (17'6" horizontal / 12' vertical limit); flexible silicon hose and scoop	No Bid	No Bid	
D: Lubrication and Fluid Management Equipment					
FL21D01	Duro Manufacturing	The most current, complete catalog along with associated catalog list pricing (covering hose reels for air/water/oil/electric applications, with other associated catalog equipment)	No Bid		No Bid
FL21D02	Flo-Dynamics	The most current, complete catalog along with associated catalog list pricing (covering fuel, brake, transmission, power steering, and coolant fluid exchange equipment, with other associated catalog	No Bid		No Bid
FL21D03	Lincoln Industrial	The most current, complete catalog along with associated catalog list pricing (covering shop lubrication equipment, including pumps, hose reels, grease guns, etc., with other associated catalog equipment)	No Bid		No Bid
FL21D04	Mahle	The most current, complete catalog along with associated catalog list pricing (covering refrigerant and other fluid exchange equipment, with other associated catalog equipment)	No Bid		No Bid
FL21D05	Motorvac	The most current, complete catalog along with associated catalog list pricing (covering fuel, brake, transmission, and coolant fluid exchange equipment, with other associated catalog equipment)	No Bid		No Bid
FL21D06	Robinair	The most current, complete catalog along with associated catalog list pricing (covering refrigerant fluid exchange equipment, with other associated catalog equipment)	No Bid		No Bid
E: Miscellaneous Catalogs					
FL21E01	Aaladin Cleaning Systems	The most current, complete catalog along with associated catalog list pricing (covering portable and stationary, cold and hot water, pressure washers, in gas, oil/diesel, electric, natural gas, and LP; plus recovery systems; part washers; water heaters, with other associated catalog equipment)	No Bid		No Bid
FL21E02	Atlas-Copco	The most current, complete catalog along with associated catalog list pricing (covering all air compressors, portable, stationary, piston, rotary screw, etc., with other associated catalog equipment)	No Bid		No Bid
FL21E03	Carolina Pride	The most current, complete catalog, along with associated catalog list pricing (covering self-serve car wash equipment, RO spot-free systems, prep stations, tunnel solutions, chemical delivery systems, with other associated catalog equipment)	No Bid		No Bid
FL21E04	Champion Compressors	The most current, complete catalog along with associated catalog list pricing (covering all air compressors, with other associated catalog equipment)	No Bid		No Bid

FL21E05	Landa Cleaning Systems	The most current, complete catalog along with associated catalog list pricing (covering portable and stationary cold and hot water pressure washers, in gas, oil/diesel, electric, natural gas, and LP, plus parts washers, water heaters, waste oil heaters, with other associated catalog equipment)	No Bid		No Bid
FL21E06	Mattei Compressors	The most current, complete catalog along with associated catalog list pricing (covering all air compressors, with other associated catalog equipment)	No Bid		No Bid
FL21E07	Saylor-Beall	The most current, complete catalog along with associated catalog list pricing (covering all industrial air compressors, with other associated catalog equipment)	No Bid		No Bid
FL21E08	Steel Eagle	The most current, complete catalog along with associated catalog list pricing (covering both portable and stationary all-in-one cleaning/recovery systems and industrial reels - in gas, oil/diesel, electric, natural gas, and LP, with other associated catalog equipment)	No Bid		No Bid
FL21E09	Water Maze	The most current, complete catalog along with associated catalog list pricing (covering hose reels, surface spinner cleaners, undercarriage cleaners, pressure washing / vacuum equipment, waste oil heaters, hose reels, with associated catalog equipment)	No Bid		No Bid
F: Vehicle Wash (and Related) Systems					
These base unit configurations shall include, unless noted, all standard and necessary factory components needed to make these complete, functional systems, priced with all standard manufacturer wash equipment components for basic operation, **such as standard operator controls, control valves, float switches rails, water and detergent pumps, brushes**, **et cetera**, but exclusive of freight. **This Form-D price shall be exclusive of additional site work, such as installation, demolition, additional plumbing and electrical work, et cetera - which Offeror shall price separately on Form-E (Reference language in this Invitation's Section-B). Offeror shall price each wash system as a complete equipment price (not a % discount). Offeror shall submit, for each line item system priced below, a detailed quote sheet showing all components included.**					
FL21F01	Bitimec	Model 626 EZ Single Brush System: Battery powered wash bot Applications: large vehicles such as school and transit buses, coaches, RVs, trucks, trailers, and light railcars; Features: dual controls, centrally located traction wheel, 100% battery drive, brush-only inclination, stainless steel frame	No Bid	No Bid	
FL21F02	Interclean	Centri-Spinner System: Drive-through touchless style maintenance wash system; Applications: vehicles with up to 14' height, including cars, vans, pick-up trucks, buses, utility trucks; Featuers: one step detergent application arch; Centri-Spinner high pressure arch and under-chassis unit; high pressure rear spray arch; 75 hp pump; photo eyes, water tank, tire guards, slip plates, HMI graphic based OS panel.	No Bid	No Bid	
FL21F03	Interclean	XJ-404 Transit System: Drive-through 4-brush system, Applications: vehicles with up to 12' height, including transit buses, paratransit buses, and vans; Features: one-step detergent application; 4 counter rotating brushes with direct detergent injection (for front, sides and rear); underchassis spray bar; wheel wash manifolds; final rinse arch; 30 hp pump; tire guides, slip plates, photo eyes, water tank, HMI graphic based OS/panel.	No Bid	No Bid	

FL21F04	Interclean	Ultra Gantry 3-Brush System: Gantry style 3-brush system; Applications: transit buses, paratransit buses, vans, tractor trailers, box trucks and similar; Features: two side brushes for complete horizontal cleaning (sides, rear and front of vehicles); top brush detergent mixing/metering station and application arch; final rinse arch, tire guides, skid plates, water tanks, HMI graphic based OS/panel.	No Bid	No Bid	
FL21F05	Istobal	Progress System: Moving gantry, 2-brush standard automatic design wash system; Applications: standard vehicle wash height 12'8", including cars, light to heavy trucks, school buses, transit buses, coaches, etc; Features: amp sensing controlled brushes with overlap capability, guide rails, LED touch screen for programming and diagnostics, emergency stop, water tank, hydbrid & Touch-Free wash capable when properly optioned. (Offeror shall include with Form-E options: all upgrade component pricing, including horizontal top brush, fixed side brushes, activation system, remote access system, stainless steel frame, water reclamation system, medium/high pressure systems, undercarriage rinse, frost protection, and additional wash heights available, et cetera)	No Bid	No Bid	
FL21F06	Istobal	4HWD-300NA System: Drive-through wash system; Applications: buses and some large vehicles up to 13'6"; Features: low pressure presoak, and rinse arch, safety and speed control system with photo cells, 4 wash brushes, wash activation pad (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, mitter curtain, stainless steel frame, activation system, undercarriage rinse, medium pressure, frost protection, heater, vacuum, et cetera)	No Bid	No Bid	
FL21F07	Istobal	M1 Rollover System: moving gantry, Applications: vehicles up to 7', including cars and light duty trucks, vans, SUVs; Features: 3-brush standard automatic design with amp sensing technology, on-board chemical system with soap and wax delivery, 3-button activation box, treadle-less activation system, LED touch screen for programming and diagnostics (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, remote access system, activation system, undercarriage rinse, splash guards, additional chemical options, offboard chemical system, frost protection, heater, vacuum, et cetera)	No Bid	No Bid	

FL21F08	Istobal	Flex 5 Rollover System: Three brush automatic car wash, treadle-free operation, with voice signaling for vehicle placement assistance placement; Applications: vehicles up to 7'6", including cars and light duty trucks, vans, SUVs; Features: photo-eye activation, driver's side LED vehicle positioning sign, protective yellow guide rails, hose/cable feed system with two wall mounting brackets and tray, *Link-It* closed cell soft foam brushes, electronically controlled amp-sensing system (with tilting system), Istobal venturi-based chemical delivery system, galvanized travel rails with shims and hardware, touch-screen technician command center, screen access for remote programming, diagnosis, and resetting (customer Internet access); Standard color ("Traffic White RAL9016") (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, activation system, undercarriage rinse, splash guards, additional chemical options, frost protection, heater, vacuum, et cetera)	No Bid	No Bid	
FL21F09	Istobal	Rotators System: Drive-through touchless high-pressure wash system: Appl;icaions: irregular shaped commercial vehicles (not suitable for brush configurations), up to 13’ 9” (waste trucks, tankers, dump trucks, stake trucks, etc.). Features: presoak / foaming chemical arch application, frost protection, photocell activation, integrated pumping system with low level safety protection, 100 micron filter	No Bid	No Bid	
FL21F10	MacNeil	45' Drive Thru Wash System: Applications: vehicles up to 7', including light-duty trucks, vans; Features: guide rail, presoak arch, RS-680 Z-Frame Module (wrap-around brushes with top brush), rinse arch, Control Center, start/stop station (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, undercarriage rinse, heater, vacuum, et cetera)	No Bid	No Bid	
FL21F11	MacNeil	45' Drive Thru Wash System with Dryer: Applications: vehicles up to 7', including light-duty trucks, vans; Features: guide rail, presoak arch, RS-680 Z-Frame Module (wrap-Around brushes with top brush), rinse/drying agent arch, Control Center, Tech 21 dryer with 30 HP fixed nozzle drying unit on Pro Build Arch, start/stop station (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, undercarriage rinse, heater, vacuum, et cetera)	No Bid	No Bid	
FL21F12	NS Corporation	ECO 5 Side-to Side Fleet Car Wash System: Drive-through automatic wash system, Clearance: vehicles up to 96'"; Features: 4 leg support structure; Clearance: 96"; Primary cleaning components: flex-a-round washers, rocker panel washers; oscillating side-to-side mitter; System includes: air hose activation; (1) pair wrap-a-round washers, (1) oscillating side-to-side mitter, (1) pair rocker panel washers; bypass chemical injection; driver-side utility connection; polished aluminum framework; 27-1/2 ft of curb rail; DIA-100 final rinse arch with electric eye activation; PVC solenoid and check valves	No Bid	No Bid	

FL21F13	NS Corporation	HPW-414 System: Drive-through touchless, high pressure wash system; Clearance: 180"; Applications: car, light and heavy trucks and buses; Primary cleaning component: 10-spinner high pressure arch (235 GPM); System includes: 4" curb rail, 7" x 68'; stainless steel entry skid plates; (2) diffuse electronic eye activation system for detergent & spinner arches; single chemical applicator arch; detergent injection system (DIS-200); chemical metering pump; undercarriage spray, entrance and exit; high pressure arch; 1500-gallon storage tank, with level control switches; vehicle counter; electro-mechanical relays (offeror shall price digital/PLC option on Form-E)	No Bid	No Bid	
FL21F14	NS Corporation	SYS-3100 System: Drive-through wash system; Clearance: 120"; Applications: transit, school, para-transit and mini buses; Primary cleaning components: polyethylene-lammscloth brush pelts, dual oscillating side to side top mitter curtains; System includes: 6-legged aluminum frame; 4" curb rail, stainless steel entry skid plates; 7" x 38'; brush package injection system; DEMA bypass loop, with chemical pump; electronic eye activation; wash and rinse; (1) pair wrap-a-round front, side, and rear sbrushes; variable density brush pelts, counter-oscillating side-to-side; automatic air retraction system; air retraction system for mirrors (filter, regulator, and lubricator (offeror shall price higher clearance options on Form-E)	No Bid	No Bid	
FL21F15	NS Corporation	5M-420 System: Heavy-duty, drive-through wash system; Clearance: 120"; Applications: transit buses; System includes: (1) pair sectional wrap around brushes; (2) pairs maintenance free side brushes, breakaway feature; overhead oscillating lammscloth scrubber; detergent injection system; air retract system (offeror shall price higher clearance options on Form-E)	No Bid	No Bid	
FL21F16	NS Corporation	Nautica 4M-12 System: 3-brush rollover gantry type wash system (washing elements on floor mounted tracks over stationary vehicle); Applications: cars, trucks, buses and tractor-trailers; Clearnce: 138"; System includes: top follower brush for front/top/rear; set of side brushes; soft fiber brushes; 55" top brush; 36"-42" side brudhes; air retract system (air compressor not included); detergent injection metering pump & container; cable carrier system for electrical/water/air supply lines; PLC control panel, pre-wired, gantry-mounted; manual override push-buttons & joystick override control; 22' tire guide rails; galvanized steel frame; overspray splash guards, sides & top 60' steel gantry running tracks	No Bid	No Bid	
FL21F17	NS Corporation	Super Chassis Blaster System: High pressure, hot water chassis cleaning system; fully computerized with and programmable function and speed; Applications up tp a 40'; Low volume water design; System includes: inline water heater (5 GPM); oscillating spray nozzles (90˚-110˚); touch screen control panel; chemical injection pump; heavy-duty e-chain cable and hose carrier; stainless steel trolley tracks; permanently lubricated bearings.	No Bid	No Bid	

FL21F18	PDQ	Tandem ProTouch System: Ultrasonic vehicle loading system; 2 Brush design; applications: vehicles up to 7', including cars and light duty trucks, vans, SUVs; foam side and top brushes, lube system, wax delivery (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, air pressure detailer, wheel scrubbers, dryer, high pressure top washer, ozone generator, vacuum, et cetera)	No Bid	No Bid	
FL21F19	PDQ	Surfline Light-Touch System: Ultrasonic vehicle loading system; Available 3 Brush configuration; Applications: vehicles up to 7', including cars and light duty trucks, vans, SUVs; Features: foam side and top brushes, off-board low pressure pump panel, lube system, wax delivery (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, air pressure detailer, wheel scrubbers, dryer, high pressure top washer, ozone generator, vacuum, et cetera)	No Bid	No Bid	
FL21F20	PDQ	Laserwash Vehicle Wash System: Automatic touch-free wash system; Applications: vehicles up to 7', including cars, light-duty trucks, vans; Features: open-bay, non-guardrail, virtual treadle vehicle loading, soap-conditioner-rinse delivery, site networking (Offeror shall include with Form-E options: all upgrade component pricing, including water reclamation system, wheel scrubbers, ozone generator, vacuum, et cetera)	No Bid	No Bid	
FL21F21	Proto-Vest	Windshear I Dryer: Stand-alone drying system; Applicatins: standard vehicles (car, van, pickup trucks; Features: (1) 30 hp motor blower; Standard dimensions: 170" W x 120" H (Bidder shall include with Form-E options pricing: noise reduction package)	No Bid	No Bid	
FL21F22	Proto-Vest	Windshear II Dryer: Stand-alone drying system for standard vehicles (cars, vans, pickup trucks; Features: (2) 30 hp motor blowers; Standard dimensions: 187" W x 120" H (Bidder shall include with Form-E options pricing: noise reduction package)	No Bid	No Bid	
FL21F23	Proto-Vest	Class 8 Large Truck Windshear II Dryer: Stand-alone high efficiency drying system; Applications: LArger trucks (up to Class 8); Features: (2) 30 hp blowers; Standard dimensions: 204" W x 219" H (Bidder shall include with Form-E options pricing: noise reduction package)	No Bid	No Bid	
FL21F24	Proto-Vest	Bus Windshear II Dryer: Stand-alone high efficiency drying system; Applications: school and transit buses; Features: (2) 30 hp blowers; Standard dimensions: 204" W x 219" H (Bidder shall include with Form-E options pricing: noise reduction package)	No Bid	No Bid	

FL21F25	Whiting Systems	SmartWash Supra Wash System: Automatic three-brush roll-over type system (traveling gantry over standing vehicle on surface mounted tracks); selectable programs: front, roof, rear and sides; applications: cars, trucks, buses, tractor-trailers, trucks up to 13'6"; two side brushes, one top brush, and eleven rotating motor driven spinners; pre-soak, final rinse arch; photo eye activation/de-activation (Offeror shall include with Form-E options: all upgrade component pricing)	No Bid	No Bid	
FL21F26	Whiting Systems	SmartWash Storm Wash System: Automatic touch-free roll-over blaster system; applications: standard and irregular shaped cars and trucks up to 13'6"; side and top mounted high pressure nozzles; floor mounted gantry tracks (Offeror shall include with Form-E options: all upgrade component pricing)	No Bid	No Bid	
FL21F27	Whiting Systems	Sprite Drive-Thru Fleet Washer System: Two-step system (wash step, rinse step): fully automatic, with manual override; front, side, and rear washing; applications: heavy duty cleaning on large trucks and trailers and similarly dimensioned equipment up to 13'6"; infrared fiber optic beams, starters, and overloads (Offeror shall include with Form-E options: all upgrade component pricing)	No Bid	No Bid	
FL21F28	Whiting Systems	Sprite Drive-Thru Fleet Washer System: Single-step system (single wash-rinse design): fully automatic, with manual override; front, side, and rear washing. applications: heavy duty cleaning on large trucks and trailers and similarly dimensioned equipment up to 13'6"; infrared fiber optic beams, starters, and overloads (Offeror shall include with Form-E options: all upgrade component pricing)	No Bid	No Bid	
FL21F29	Whiting Systems	SmartWash Super Scout System: Fully automatic three-brush roll-over type system (traveling gantry over standing vehicle on surface mounted tracks); selectable programs: front, roof, rear and both sides; applications: cars and small trucks, buses, tractor-trailers, large trucks up to 13'6"; two side brushes, one top brush; pre-soak, final rinse arch; photo eye activation/de-activation (Offeror shall include with Form-E options: all upgrade component pricing)	No Bid	No Bid	
FL21F30	Whiting Systems	SmartWash Scout System: All-electric 3-brush roll-over system applications: standard size cars and light trucks, including buses, and larger trucks up to 12'; floor mounted tracks; two step wash-rinse design(Offeror shall include with bid options: (Offeror shall include with Form-E options: all upgrade component pricing, including 14' clearance option upgrade)	No Bid	No Bid	
G: GPS Tracking and Other Monitoring Solutions					

GPS and video solutions shall be complete, turn-key pricing and shall include, on this Form-D: (1) **all hardware (including digital recorders and standard GPS in-vehicle transponder-sender unit** (on video systems: a camera $/vehicle or $/camera, et cetera) standard wiring, cabling, harnesses, etc., for a single vehicle base system application), and (2) associated, required standard "home office" software and mobile applications (Application Service Provider (ASP)/Single-Instance, Single-Tenant Legacy application and/or Software-as-a-Service (SaaS)). **Any required activation, service / monitoring, and maintenance fees shall be detailed and included as well on Form-D (such mandatory fees that are usually monthly in nature must be presented as a yearly figures to accommodate the HGAC purchase order system (one-time single PO, with associated single PO fee remittance to HGAC)**. Options, such as multi-seat licenses, additional vehicle pricing (e.g. 2+, 5+, 10+ vehicles, et cetera, shall be priced on Form-E, along with all available options. **All bid responses shall include detailed descriptions of (and technical specifications for) all the equipment comprising their Form-D price**. As needed, Offeror may include attachments for additional Form-D pricing clarification / itemization. **Offeror shall include a separate quotation document detailing all the components, hardware, software, requried fees / licensing that are included in the Base Unit system described and priced on this Form-D document as the "Base Unit" solution.**

FL21G01	FieldLogix	GPS fleet tracking & workforce management software; "black box" plug & play vehicle activity recorder/GPS sender unit and *Fieldlogix* software; applications: real-time GPS vehicle & equipment tracking; features: closest vehicle to landmark/address, driver behavior monitoring, aggressive driving monitoring, vehicle diagnostics (via OBD-II), check engine alerts, seat belt usage monitoring, green reports, maintenance reminders, landmark entry/exit tracking, driver scorecard, fleet benchmarks, restricted zone (geo-fence) alerts, county mileage tracking, device health monitoring, fuel fraud monitoring, vehicle breadcrumb trail, posted speed limit alerts, mileage tracking, application program interface/API (Offeror shall include pricing on Form-E for optional upgraded hardware, software modules, et cetera)	No Bid	No Bid	
FL21G02	Geotab	GPS fleet tracking package: real-time GPS vehicle & equipment tracking, with "G09" plug & play vehicle telematics/GPS sending unit device for tracking and monitoring, and Geotab software; Features: closest vehicle to landmark/address routing, driver behavior monitoring, aggressive driving monitoring, vehicle diagnostics (via OBD-II), seat belt usage monitoring, fuel usage & IFTA reports, maintenance reminders, landmark entry/exit tracking, restricted zone (geo-fence) alerts, vehicle breadcrumb trail, posted speed limit alerts, mileage tracking, application program interface/API, wifi hotspot	No Bid	No Bid	
FL21G03	Lytx	Video Telematics, Driver Safety System: turn-key fleet safety video tracking solution; machine vision/automated sensor monitoring design; Applications: driver safety improvement, vehicle collision reduction, and fuel consumption reduction; Features: SF300 event recorder, onboard, cloud-connected digital video recorder (DVR), sensors ((incorporated into SF300) for event recorder to capture critical data (accelerometers to detect speed, gyroscopes to detect motion), GPS to detect location, and software licensing for Lytx-hosted workspace (Offeror shall use Form-E to price multiple vehicle packages, additional software modules, installation, monitoring services, et cetera)	No Bid	No Bid	

FL21G04	Routeware	"Basic" solution: per vehicle license, priced as a single vehicle; home office license; web based fleet management; cloud hosted; GPS; real-time; cellular (CDMA & GSM/GPRS); light duty vehicle applications; Xirgo *XT-2050C* GPS transponder-cellular modem (OBDII interface); home office software includes dashboards, reports, mapping, route playback, geofencing, breadcrumb trails; vehicle proximity to landmarks and addresses; Alerts & notifications include speeding, idling, engine on/off, mileage, time (Offeror shall include the Form-E options prices: differential upgrade price for GPS modem for heavy duty vehicle applications)	No Bid	No Bid	
FL21G05	Routeware	"Premium" solution: per vehicle license, priced as a single vehicle; home office license; web based fleet management; operations efficiency; cloud hosted and onsite server options; inclusive of Basic solution features; GPS; real-time; cellular (CDMA & GSM/GPRS); light duty vehicle applications; Sierra Wireless *GX400* GPS transponder-cellular modem (OBDIII interface); touch screen computer options; driver records pickups, skips, extras, timers, comments; turn-by-turn directions; route based or work order based; home office software includes: dashboards, route management, work order management, alerts, driver messaging interface, route details, customer service, mapping, reporting; mapping functionality includes: bread crumb trails, route playback, geofencing, proximity to landmarks and addresses; alerts and notifications include speeding, idling, engine on/off, mileage, time, behind schedule, off route, timers (Offeror shall include the Form-E options prices: differential upgrade price for GPS modem for heavy duty vehicle applications).	No Bid	No Bid	
FL21G06	Rubicon Global	Smart City Fleet and Route Management Solution: standard, automatic data upload, cloud-based solution; Features: smartphone or tablet in-cab monitoring; onboard plugin device (OBD port interface), GPS transponder, software (and phone app) licensing; software functionality includes: active vehicle status tracking and monitoring (idle time, stationary time, fuel consumption, engine status, fault code tracking, miles traveled, etc.), asset management (refuse bin condition, location flagging, etc.), route management (route progress, speeding and hard driving, automated service verifications, work order tracking, pre and post trip reports, etc.), data collection (pot holes, graffiti, vacant home, downed trees, etc.), navigation (turn-by-turn directions, navigation to disposal sites, etc.) (Offeror shall include the Form-E options prices: differential upgrade price for hardware enhancements beyond the standard offering including camera integration)	No Bid	No Bid	

FL21G07	Track Star	Track Star AVLS GPS Fleet Tracking & Management Solutions: Cloud-based system, with Queclink GV500MAP OBD-II plugin GPS 4G LTE device; Features: 30 second position updates, 1 year historical data retention, live tracking, automatic alerts/notifications (geofence, speeding, idling, hard driving, etc.), extensive reporting capabilities, vehicle replay/breadcrumbs features, administrative controls	No Bid	No Bid	

FORM-E: PUBLISHED OPTIONS		Invitation No.:	FL03-21
Offeror:	**Gray Manufacturing Company, Inc.**		
Notes:	(1) Use a single **Form-E** for ALL option/accessory items and quote each on a single, separate line. Add or insert additional lines as necessary.		
	(2) Completely describe each item. Include the manufacturer's code or part number. Each item listed **MUST** have a unique code or part number so that it can be identified in any subsequest contract's PO.		
	(3) Options which replace standard equipment on a **Form-D** Item should be priced net of any credit due for the replaced item.		
	(4) Options which are upgrades/downgrades of a **Form D** Item should be priced at the differential amount between the cost of the **Form D** Item and the upgrade/downgrade option.		

Code or Part No. (leave blank, as applicable, for services)	**Option Description**	**Offered Price in Whole Dollars**
Note for catalog type line items: list pricing books shall be included as separate documetns (**NOT listed on this form**)		
	None	

FORM-H: SERVICE AND MARKETING PLAN		FL03-21
Offeror:	**Gray Manufacturing Company, Inc.**	
Instructions: Reference Section-B		

Gray Manufacturing Company, Inc. acknowledges the Marketing & Service Plan requirements as laid out in FL03-21, 7.0 Marketing & Support Plan.

We have dedicated personnel assigned to managing and tracking contract activity from order processing to HGAC confirmation through shipment and quarterly reporting. Our Government team has been trained on the benefits of the program to the customer, not in just Fleet Service Equipment but the full extent of the contract. We will actively promote and discuss the contract with existing members and provide program and benefit information to non-members through sales calls, mail and email campaigns as well as trade show booth signage and electronic campaigns as approved. (Gray Website, LinkedIn, Facebook, Twitter, etc.)

W-9

Respondent should reference the W-9 form included in this solicitation package.

CIQ

Respondent should reference the CIQ/Conflict of Interest Questionnaire form included in this solicitation package.

If it is the Offeror's judgement that no conflict of interest exists, this form must still be submitted, and should include the Offeror's name and a signature

1295

Respondent should reference the Texas Ethics Commission document highlighted in this solicitation package ("Certificate of Interested Parties - Form 1295"). This State of Texas document is found online and must be completed in associated with this solicitation. TEC site:

https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

<u>HB 89</u>
Prohibition on Contracts with Companies Boycotting Israel

The 85th Texas Legislature approved new legislation, effective Sept. 1, 2017, which amends Texas Local Government Code Section 1. Subtitle F, Title 10, Government Code by adding Chapter 2270 which states that a governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it:

1) does not boycott Israel; and
2) will not boycott Israel during the term of the contract

Respondent should reference the *HB 89* form included in this solicitation package. It should be completed and submitted with response in both printed and digital formats.

CCI

Respondent shall complete the enclosed H-GAC document, "Contractor Contact Information", and include in response in both printed and electonic formats.

On joint bids, a CCI form is required for each party to the bid.