



# Cosmas® 2019 Gold Distributor Pricelist USA

**Distribution Cosmas USA Inc.**  
162 Cowie street, suite 100  
Granby, Qc Canada J2G 3V3  
T. 844-308-6719; F. 866-378-1212  
[info@cosmasusa.com](mailto:info@cosmasusa.com)  
[www.cosmasusa.com](http://www.cosmasusa.com)

STYLE NUMBER	DESCRIPTION	SIZES AVAILABLE	MSRP	MAP	DIST PRICE	GOLD DIST PRICE
CMF241	VULCAN – 14" Leather/Kermel® Bunker Boot	D, E, EEE 5-13, 14, 15, 16	\$460.00	\$369.00	\$310.00	\$287.50
CMF141	TITAN – 14" Leather Bunker Boot	D, E, EEE 4-13, 14, 15, 16	\$395.00	\$309.00	\$270.00	\$242.50
CMF341	APOLLO – 14" Leather Bunker Boot	EEE, E, D (with inserts) 4-16 ½ sizes 6.5 – 12.5	\$310.00	\$240.00	\$225.00	\$190.00
CMF541	ZEUS – 8" Leather EMS, Wildland, station boot	EEE, E, D (with inserts) 4-16 ½ sizes 6.5 – 12.5	\$310.00	\$235.00	\$210.00	\$190.00
CMF191	HERCULES V2 – 9" Leather Wildland Boot	D, E, EEE 5-13, 14, 15	\$395.00	\$299.00	\$255.00	\$235.00
CMF06	HELIOS – 6" Leather Station Boot	E 8-13, 14, 15	\$135.00	\$99.00	\$85.00	\$70.00
E780090	JAVA – Rubber fire boot – felt lining	R, W 4 – 16 half sizes 8.5 to 11.5	\$155.00	\$119.00	\$100.00	\$92.00
E790090	JAVA – Rubber fire boot – Nomex lining	R, W 4 – 16 half sizes 8.5 to 11.5	\$170.00	\$135.00	\$115.00	\$102.00
E650090	JAVA – Rubber hip boot – Felt lining	R 5 – 15 full sizes only	\$240.00	\$170.00	\$140.00	\$125.00

## STANDARD TERMS AND CONDITIONS

- Delivery Terms: FCA, Champlain, NY. All orders will be shipped via standard ground service by Cosmas USA's preferred carrier.
- Payment Terms: Net 30 Days for customers with approved credit.
- Past Due: Finance Charge of 1-1/2% per month. We do not ship past due accounts.
- Minimum Opening Order to Qualify for Distributor Pricing: \$2,500.00
- Minimum Annual Sales to Qualify for Gold Distributor Pricing: \$50,000.00
- All orders subject to acceptance by Novation North America, Inc., and such acceptance is conditioned upon dealers' acceptance of the terms and conditions set forth in this document.
- All prices, terms, and conditions subject to change without notice.

## FREIGHT ALLOWANCE

- Free ground freight in the continental U.S. (except Alaska) on orders for 12 or more pairs.
- Flat rate shipping in the continental U.S. (except Alaska) on orders for fewer than 12 pairs. See table below.

Pairs	1	2	3	4	5	6	7	8	9	10	11
Flat Rate	\$17.00	\$26.00	\$35.00	\$44.00	\$53.00	\$62.00	\$71.00	\$79.00	\$86.00	\$94.00	\$99.00

**GOLD PRICING AND FREIGHT ALLOWANCE ELIGIBILITY:** Invoices must be paid in full within payment terms for Gold Distributor pricing and freight allowance to apply. Payments must be dated and postmarked by the due date to be considered paid within terms. Distributor understands and agrees that late payment will result in pricing reverting to standard distributor pricing and forfeit of the freight allowance.

**MINIMUM ADVERTISED PRICING:** While each retailer is free to set pricing to meet its business objectives, COSMAS® understands the need to provide pricing guidance in order to help each retailer effectively position the products. Each retailer must advertise COSMAS® footwear at or above the listed Minimum Advertised Price (MAP).

**WARRANTY:** Cosmas USA warrants its COSMAS® fire fighting protective footwear to be free from defects in workmanship or materials as well as premature wear and tear. This warranty shall extend for a period of three (3) years from the date of purchase. EXCEPT AS SET FORTH ABOVE, COSMAS® MAKES NO OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR USE. Repair, replacement, or distributor credit, at the manufacturer's sole option, shall be the exclusive remedy available for breach of this warranty. The manufacturer shall not be liable for incidental or consequential damages.

**WARRANTY RETURNS:** For warranty returns, please contact us at [info@cosmasusa.com](mailto:info@cosmasusa.com) to obtain a Returns Authorization number and return shipping instructions. Please include your name, address, and the reason for the return. Products returned for warranty inspection should be sent by distributor, prepaid and insured. Distribution Cosmas USA, Inc. will not be held responsible for lost or damaged packages. Once we receive and inspect the returned goods, we will either repair, replace or credit the distributor for defective goods, at our sole discretion. No returns will be accepted without a Returns Authorization number.

**NON-WARRANTY RETURNS:** For non-warranty returns for credit, please contact us at [info@cosmasusa.com](mailto:info@cosmasusa.com) to obtain a Returns Authorization number and return shipping instructions. **All returns for credit require sales manager approval.** All goods returned for credit must be new and in retail condition, in the original packaging with all associated labels and hangtags. Products returned for credit should be sent by distributor, prepaid and insured. Distribution Cosmas USA, Inc. will not be held responsible for lost or damaged packages. There is a standard \$15/pair restocking fee. No returns will be accepted without a Returns Authorization number.

By signing below, you (the Buyer) acknowledge that you have read and understood the terms and conditions above, and that you agree to them accordingly.

Signature \_\_\_\_\_

Date \_\_\_\_\_

Pricing and Terms Effective as of January 1, 2019