



NorthSouth GIS HGAC- Buy Price List

Professional Consulting, Staff Augmentation, and Enesgy® Software

July 1, 2023 – June 30, 2025

All prices subject to change
Discounts are applicable for the term
of the HGAC Buy contract.

Enesgy® Documents for ArcGIS Online (5.0% Discount)				
Description		License Fee		
Part #	Product Name	Unit Cost	% Discount	Member Cost
ENESGY04100NU	Enesgy Documents Core [1], [2]	\$11,500	5.0%	\$10,925
ENESGY04200NU	Enesgy Documents Core Year One Bundle [3]	\$21,500	5.0%	\$20,425
ENESGY04101NU	Enesgy Documents Toolbar, additional	\$4,000	5.0%	\$3,800
ENESGY04102NU	Enesgy Creator, additional [4]	\$500	5.0%	\$475
ENESGY04103NU	Enesgy Editor, additional [5]	\$200	5.0%	\$190
ENESGY04104NU	Enesgy Viewer, additional [6]	\$100	5.0%	\$95

NOTES:

[1] "Enesgy® Documents":

- Renewal for one (1) year of use/access, per terms and conditions set forth in Enesgy Master License Agreement (MLA)
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Online Organizational Account (minimum of 2 Creator user types)

[2] Entitlements:

- Enesgy® Documents is deployable in up to two (2) Enesgy toolbars. Additional toolbars or CPU cores on same server may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order.
- Enesgy® Documents is usable by up to five (5) Enesgy Creator users and ten (10) Enesgy Viewer users. Additional Enesgy Creator, Enesgy Editor and Enesgy Viewer users may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order. All Enesgy users require corresponding Esri user types (i.e., Creator, Editor, Viewer)

[3] "Enesgy® Documents Core Year One Bundle"

- Includes first full year of use/access, per terms and conditions set forth in MLA.
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Online Organizational Account (minimum of 2 Creator user types)
 - o SharePoint Online (Recommended)
- Includes the basic installation of Enesgy Documents
 - o Install Geocortex Essentials
 - o Install Enesgy Documents server software and API
 - o Create basic Site and deploy out-of-the-box Enesgy Documents Viewer Template
 - o Connect to client's ArcGIS Online Organization and sample data structures that are setup by client using provided directions
 - o Connect to client's SharePoint Online and sample data structures that are setup by client using provided directions (Recommended)
 - o Client training for using the Enesgy Documents Viewer, creating new projects, and loading client data.
- Custom configuration and client data creation, manipulation, or loading not included

[4] "Enesgy Creator" – Enesgy user with unrestricted capability, use for one year

[5] "Enesgy Editor" – Enesgy user with limited capability allowing creation and editing of primary features but without the ability to update status, move features through a workflow process, or create reports, use for one year

[6] "Enesgy Viewer" – Enesgy user without any editing capabilities but who has view only capabilities which includes advanced search and query, , use for one year

Enesgy® Lease Manager for ArcGIS Online (5.0% Discount)				
Description		License Fee		
Part #	Product Name	Unit Cost	% Discount	Member Cost
ENESGY05100NU	Enesgy Lease Manager Core [7], [8]	\$11,500	5.0%	\$10,925
ENESGY05200NU	Enesgy Lease Manager Year One Bundle [9]	\$21,500	5.0%	\$20,425
ENESGY05101NU	Enesgy Lease Manager Toolbar, additional	\$4,000	5.0%	\$3,800
ENESGY04102NU	Enesgy Creator, additional [10]	\$500	5.0%	\$475
ENESGY04103NU	Enesgy Editor, additional [11]	\$200	5.0%	\$190
ENESGY04104NU	Enesgy Viewer, additional [12]	\$100	5.0%	\$95

NOTES:

[7] "Enesgy® Lease Manager":

- Renewal for one (1) year of use/access, per terms and conditions set forth in the Enesgy Master License Agreement (MLA)
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Online Organizational Account (minimum of 2 Creator user types)

[8] Entitlements:

- Enesgy® Lease Manager is deployable in up to two (2) Enesgy toolbars. Additional toolbars or CPU cores on same server may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order.
- Enesgy® Lease Manager is usable by up to five (5) Enesgy Creator users and ten (10) Enesgy Viewer users. Additional Enesgy Creator, Enesgy Editor and Enesgy Viewer users may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order. All Enesgy users require corresponding Esri user types (i.e., Creator, Editor, Viewer)

[9] "Enesgy® Lease Manager Core Year One Bundle"

- Includes first full year of use/access, per terms and conditions set forth in MLA.
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Online Organizational Account (minimum of 2 Creator user types)
 - o SharePoint Online (Recommended)
- Includes the basic installation of Enesgy Lease Manager
 - o Install Geocortex Essentials
 - o Install Enesgy Documents server software and API
 - o Create basic Site and deploy out-of-the-box Enesgy Documents Viewer Template
 - o Connect to client's ArcGIS Online Organization and sample data structures that are setup by client using provided directions
 - o Connect to client's SharePoint Online and sample data structures that are setup by client using provided directions (Recommended)
 - o Client training for using the Enesgy Lease Manager Viewer, creating new projects, and loading client data.
- Custom configuration and client data creation, manipulation, or loading not included

[10] "Enesgy Creator" – Enesgy user with unrestricted capability, use for one year

[11] "Enesgy Editor" – Enesgy user with limited capability allowing creation and editing of primary features but without the ability to update status, move features through a workflow process, or create reports, use for one year

[12] "Enesgy Viewer" – Enesgy user without any editing capabilities but who has view only capabilities which includes advanced search and query, use for one year

Enesgy® Documents for ArcGIS Enterprise (5.0% Discount)				
Description		License Fee		
Part #	Product Name	Unit Cost	% Discount	Member Cost
ENESGY04100ENTNU	Enesgy Documents Enterprise Core [13], [14]	\$14,500	5.0%	\$13,775
ENESGY04200ENTNU	Enesgy Documents Enterprise Core Year One Bundle [15]	\$24,500	5.0%	\$23,275
ENESGY04101ENTNU	Enesgy Documents Enterprise Toolbar, additional	\$6,000	5.0%	\$5,700
ENESGY04102ENTNU	Enesgy Creator, additional [16]	\$500	5.0%	\$475
ENESGY04103ENTNU	Enesgy Editor, additional [17]	\$200	5.0%	\$190
ENESGY04104ENTNU	Enesgy Viewer, additional [18]	\$0	5.0%	\$0

NOTES:

[13] Enesgy® Documents Enterprise":

- Renewal for one (1) year of use/access, per terms and conditions set forth in the Enesgy Master License Agreement (MLA).
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Enterprise
 - o Esri's ArcGIS Enterprise user types (minimum of 2 Creator user types)

[14] Entitlements:

- Enesgy® Documents is deployable in up to two (2) Enesgy toolbars. Additional toolbars or CPU cores on same server may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order.
- Enesgy® Documents is usable by up to five (5) Enesgy Creator users and unlimited Enesgy Viewer users. Additional Enesgy Creator and Enesgy Editor users may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order. All Enesgy users require corresponding Esri user types (i.e., Creator, Editor, Viewer)
- Server Installations
 - o One Production Server¹⁹ for up to four (4) server cores
 - o One Staging Server²⁰
 - o One Development Server²¹

[15] "Enesgy® Documents Enterprise Core Year One Bundle"

- Includes first full year of use/access, per terms and conditions set forth in MLA.
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Online Organizational Account (minimum of 2 Creator user types)
 - o SharePoint Online (Recommended)
- Includes the basic installation of Enesgy Documents
 - o Install Geocortex Essentials
 - o Install Enesgy Documents server software and API
 - o Create basic Site and deploy out-of-the-box Enesgy Documents Viewer Template
 - o Connect to client's ArcGIS Online Organization and sample data structures that are setup by client using provided directions
 - o Connect to client's SharePoint Online and sample data structures that are setup by client using provided directions (Recommended)
 - o Client training for using the Enesgy Documents Viewer, creating new projects, and loading client data.
- Custom configuration and client data creation, manipulation, or loading not included

[16] "Enesgy Creator" – Enesgy user with unrestricted capability, use for one year

[17] "Enesgy Editor" – Enesgy user with limited capability allowing creation and editing of primary features but without the ability to update status, move features through a workflow process, or create reports, use for one year

[18] "Enesgy Viewer" – Enesgy user without any editing capabilities but who has view only capabilities which includes advanced search and query, use for one year

[19] "Production Server License." Licensee may install and use the Software or Data to provide data access and services to multiple users on the same or other computer(s), not used for staging or development purposes.

[20] "Staging Server License." Licensee may use and install the Software for the following purposes; user acceptance testing, performance testing, load testing of other third-party software, staging new commercial data update, and training activities.

[21] "Development Server License." Licensee may install and use the Software on a single computer to design and build applications that interface with or utilize server Software as described in the Documentation.

Enesgy® Lease Manager for ArcGIS Enterprise (5.0% Discount)				
Description		License Fee		
Part #	Product Name	Unit Cost	% Discount	Member Cost
ENESGY05100ENTNU	Enesgy Lease Manager Enterprise Core [22], [23]	\$14,500	5.0%	\$13,775
ENESGY05200ENTNU	Enesgy Lease Manager Enterprise Core Year One Bundle [24]	\$24,500	5.0%	\$23,275
ENESGY05101ENTNU	Enesgy Lease Manager Enterprise Toolbar, additional	\$6,000	5.0%	\$5,700
ENESGY05102ENTNU	Enesgy Creator, additional [25]	\$500	5.0%	\$475
ENESGY05103ENTNU	Enesgy Editor, additional [26]	\$200	5.0%	\$190
ENESGY05104ENTNU	Enesgy Viewer, additional [27]	\$0	5.0%	\$0

NOTES:

[22] Enesgy® Lease Manager Enterprise":

- Renewal for one (1) year of use/access, per terms and conditions set forth in the Enesgy Master License Agreement (MLA).
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Enterprise
 - o Esri's ArcGIS Enterprise user types (minimum of 2 Creator user types)

[23] Entitlements:

- Enesgy® Lease Manager Enterprise is deployable in up to two (2) Enesgy toolbars. Additional toolbars or CPU cores on same server may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order.
- Enesgy® Lease Manager Enterprise is usable by up to five (5) Enesgy Creator users and unlimited Enesgy Viewer users. Additional Enesgy Creator and Enesgy Editor users may be licensed subject to additional fees billed in accordance with the cost-per-unit listed in the Product Order. All Enesgy users require corresponding Esri user types (i.e., Creator, Editor, Viewer)
- Server Installations
 - o One Production Server²⁸ for up to four (4) server cores
 - o One Staging Server²⁹
 - o One Development Server³⁰

[24] "Enesgy® Lease Manager Core Year One Bundle"

- Includes first full year of use/access, per terms and conditions set forth in MLA.
- Includes access to application interface, data, and documentation.
- Prerequisite Software required for functionality:
 - o Geocortex Essentials (Starter Kit license or higher)
 - o Esri's ArcGIS Online Organizational Account (minimum of 2 Creator user types)
 - o SharePoint Online (Recommended)
- Includes the basic installation of Enesgy Lease Manager
 - o Install Geocortex Essentials
 - o Install Enesgy Documents server software and API
 - o Create basic Site and deploy out-of-the-box Enesgy Documents Viewer Template
 - o Connect to client's ArcGIS Online Organization and sample data structures that are setup by client using provided directions
 - o Connect to client's SharePoint Online and sample data structures that are setup by client using provided directions (Recommended)
 - o Client training for using the Enesgy Lease Manager Viewer, creating new projects, and loading client data.
- Custom configuration and client data creation, manipulation, or loading not included

[25] "Enesgy Creator" – Enesgy user with unrestricted capability, use for one year

[26] "Enesgy Editor" – Enesgy user with limited capability allowing creation and editing of primary features but without the ability to update status, move features through a workflow process, or create reports, use for one year

[27] "Enesgy Viewer" – Enesgy user without any editing capabilities but who has view only capabilities which includes advanced search and query, use for one year

[28] "Production Server License." Licensee may install and use the Software or Data to provide data access and services to multiple users on the same or other computer(s), not used for staging or development purposes.

[29] "Staging Server License." Licensee may use and install the Software for the following purposes; user acceptance testing, performance testing, load testing of other third-party software, staging new commercial data update, and training activities.

[30] "Development Server License." Licensee may install and use the Software on a single computer to design and build applications that interface with or utilize server Software as described in the Documentation.

Reality Capture Field Team Packaged Rates – 2024 - 2025 (5.0% Discount)				
Description		License Fee		
Part #	Product Name	Unit Cost	% Discount	Member Cost
RC2BASIC	Basic Reality Capture Package[31][32]	\$00.1026 (per sq ft)	5.0%	\$00.0975 (per sq ft)
RC2MOB	2 Person Field Team Mobilization Package[33]	\$2,112	5.0%	\$2,006

NOTES:

[31] Basic Reality Capture Data Capture package includes

- 2-person field team to collect detailed 3D data with a mobile LiDAR scanner
- Processing of LiDAR data to industry standard .las, .laz, or .e57 file depending on client needs
- Accurate 2D floor plans delivered as .dgn or .dwg with optional PDF included
 - Includes walls, doors, windows, stairs, columns, and dimensions
- Basic Packages Deliverables Include:
 - 2D floor plan delivered as .dgn or .dwg
 - PDF of floor plans
- Additional services can be had utilizing the Reality Capture Rates below

[32] Minimum threshold of 100,000 sqft

[33] Basic package assumes 1 round trip flight or equivalent drive for the mobilization effort and includes per diem for a 2-person field team

- Additional sites that require relocation of the field team or mobilizations requiring over 2 weeks will require a mobilization package

NSGIS Standard Consulting Rates - 2023 (7.0% Discount) ^{34,35}			
Description		License Fee	
Consulting Category	2023 Hourly Rate	% Discount	Member Hourly Rate
Sr. GIS Consultant	\$251	7.0%	\$233
GIS Consultant	\$228	7.0%	\$212
GIS Systems Architect	\$228	7.0%	\$212
Software Architect	\$223	7.0%	\$207
GIS Solutions Architect	\$216	7.0%	\$201
Project Manager	\$216	7.0%	\$201
Senior GIS Developer	\$194	7.0%	\$180
Senior GIS Analyst	\$194	7.0%	\$180
Senior GIS Solutions Engineer	\$194	7.0%	\$180
Intermediate GIS Analyst	\$166	7.0%	\$154
Intermediate GIS Developer	\$166	7.0%	\$154
Junior GIS Analyst	\$137	7.0%	\$127
Junior GIS Developer	\$137	7.0%	\$127
Senior GIS Technician	\$113	7.0%	\$105
Intermediate GIS Technician	\$107	7.0%	\$100
Junior GIS Technician	\$96	7.0%	\$89

NSGIS Standard Consulting Rates - 2024			
Description		License Fee	
Consulting Category	2024 Hourly Rate	% Discount	Member Hourly Rate
Sr. GIS Consultant	\$264	7.0%	\$246
GIS Consultant	\$239	7.0%	\$222
GIS Systems Architect	\$239	7.0%	\$222
Software Architect	\$234	7.0%	\$218
GIS Solutions Architect	\$227	7.0%	\$211
Project Manager	\$227	7.0%	\$211
Senior GIS Developer	\$204	7.0%	\$190
Senior GIS Analyst	\$204	7.0%	\$190
Senior GIS Solutions Engineer	\$204	7.0%	\$190
Intermediate GIS Analyst	\$174	7.0%	\$162

Intermediate GIS Developer	\$174	7.0%	\$162
Reality Capture Crew Chief	\$168	7.0%	\$157
Junior GIS Analyst	\$144	7.0%	\$134
Junior GIS Developer	\$144	7.0%	\$134
Reality Capture Drafter (CAD)	\$136	7.0%	\$127
Senior GIS Technician	\$119	7.0%	\$111
Intermediate GIS Technician	\$112	7.0%	\$104
Junior GIS Technician	\$100	7.0%	\$93
Reality Capture Field Technician	\$86	7.0%	\$80

NSGIS Standard Consulting Rates - 2025			
Description		License Fee	
Consulting Category	2025 Hourly Rate	% Discount	Member Hourly Rate
Sr. GIS Consultant	\$277	7.0%	\$258
GIS Consultant	\$251	7.0%	\$233
GIS Systems Architect	\$251	7.0%	\$233
Software Architect	\$246	7.0%	\$229
GIS Solutions Architect	\$238	7.0%	\$221
Project Manager	\$238	7.0%	\$221
Senior GIS Developer	\$214	7.0%	\$199
Senior GIS Analyst	\$214	7.0%	\$199
Senior GIS Solutions Engineer	\$214	7.0%	\$199
Intermediate GIS Analyst	\$183	7.0%	\$170
Intermediate GIS Developer	\$183	7.0%	\$170
Reality Capture Crew Chief	\$177	7.0%	\$165
Junior GIS Analyst	\$151	7.0%	\$140
Junior GIS Developer	\$151	7.0%	\$140
Reality Capture Drafter (CAD)	\$143	7.0%	\$134
Senior GIS Technician	\$124	7.0%	\$116
Intermediate GIS Technician	\$118	7.0%	\$109
Junior GIS Technician	\$106	7.0%	\$98
Reality Capture Field Technician	\$91	7.0%	\$85

Notes:

[34] All Professional Services engagements subject to the terms and conditions as defined in the NSGIS Master Services Agreement (MSA)

[35] All Professional Services engagements may incur travel expenses, plus a 10% administrative fee on those expenses, which in total shall not, however, exceed 25% of the total cost of those engagements

NSGIS Staff Augmentation Rates - 2023 (7.0% Discount) ^{36,37}			
Description		License Fee	
Consulting Category for Staff Augmentation (SA denoted)	2023 Hourly SA Rate	% Discount	Member Hourly Rate
SA Sr. GIS Consultant	\$188	7.0%	\$175
SA GIS Consultant	\$171	7.0%	\$159
SA GIS Systems Architect	\$171	7.0%	\$159
SA Software Architect	\$167	7.0%	\$156
SA GIS Solutions Architect	\$162	7.0%	\$151
SA Project Manager	\$162	7.0%	\$151
SA Senior GIS Developer	\$146	7.0%	\$135
SA Senior GIS Analyst	\$146	7.0%	\$135
SA Senior GIS Solutions Engineer	\$146	7.0%	\$135
SA Intermediate GIS Analyst	\$125	7.0%	\$116
SA Intermediate GIS Developer	\$125	7.0%	\$116
SA Junior GIS Analyst	\$103	7.0%	\$96
SA Junior GIS Developer	\$103	7.0%	\$96
SA Senior GIS Technician	\$85	7.0%	\$79
SA Intermediate GIS Technician	\$80	7.0%	\$75
SA Junior GIS Technician	\$72	7.0%	\$67

NSGIS Staff Augmentation Rates - 2024 (7.0% Discount)			
Description		License Fee	
Consulting Category for Staff Augmentation (SA denoted)	2024 Hourly SA Rate	% Discount	Member Hourly Rate
SA Sr. GIS Consultant	\$198	7.0%	\$184
SA GIS Consultant	\$179	7.0%	\$167
SA GIS Systems Architect	\$179	7.0%	\$167
SA Software Architect	\$176	7.0%	\$163
SA GIS Solutions Architect	\$170	7.0%	\$158
SA Project Manager	\$170	7.0%	\$158
SA Senior GIS Developer	\$153	7.0%	\$142
SA Senior GIS Analyst	\$153	7.0%	\$142
SA Senior GIS Solutions Engineer	\$153	7.0%	\$142
SA Intermediate GIS Analyst	\$131	7.0%	\$121

SA Intermediate GIS Developer	\$131	7.0%	\$121
SA Junior GIS Analyst	\$108	7.0%	\$100
SA Junior GIS Developer	\$108	7.0%	\$100
SA Senior GIS Technician	\$89	7.0%	\$83
SA Intermediate GIS Technician	\$84	7.0%	\$78
SA Junior GIS Technician	\$75	7.0%	\$70

NSGIS Staff Augmentation Rates - 2025 (7.0% Discount)			
Description		License Fee	
Consulting Category for Staff Augmentation (SA denoted)	2025 Hourly SA Rate	% Discount	Member Hourly Rate
SA Sr. GIS Consultant	\$149	7.0%	\$139
SA GIS Consultant	\$134	7.0%	\$125
SA GIS Systems Architect	\$134	7.0%	\$125
SA Software Architect	\$132	7.0%	\$123
SA GIS Solutions Architect	\$128	7.0%	\$119
SA Project Manager	\$128	7.0%	\$119
SA Senior GIS Developer	\$115	7.0%	\$107
SA Senior GIS Analyst	\$115	7.0%	\$107
SA Senior GIS Solutions Engineer	\$115	7.0%	\$107
SA Intermediate GIS Analyst	\$98	7.0%	\$91
SA Intermediate GIS Developer	\$98	7.0%	\$91
SA Junior GIS Analyst	\$81	7.0%	\$75
SA Junior GIS Developer	\$81	7.0%	\$75
SA Senior GIS Technician	\$67	7.0%	\$62
SA Intermediate GIS Technician	\$63	7.0%	\$59
SA Junior GIS Technician	\$56	7.0%	\$52

Notes:

[36] All Professional Services engagements subject to the terms and conditions as defined in the NSGIS Master Services Agreement (MSA)

[37] All Professional Services engagements may incur travel expenses, plus a 10% administrative fee on those expenses, which in total shall not, however, exceed 25% of the total cost of those engagements