



May 1, 2023

HGAC  
3555 Timmons Suite 120  
Houston TX 77027

Re: Furniture Consoles Pricing contract EC07-23

Dear HGAC Team,

We have been on this HGAC contract for five terms now. It has been very successful for Xybix and we are offering this discount structure for C-Furniture and D-911 Equipment and services.

Volume Discounts:

Volume List Price	HGAC Discount
<\$20,000	40%
\$20,001 - \$80,000	45%
\$80,001 - \$170,000	48%
\$170,001 - \$350,000	50%
\$350,001 - \$1,000,000	51%

For the Carpet components there is no discount.  
Xybix Part #'s 16396 through 16559

Prompt Payment Terms: 1%/20 NET 30 Days (\*not applicable for credit card / purchase card orders)  
Delivery Terms: Domestic, 60-90 days ARO (expedited delivery available upon customer request)  
FOB Terms: Origin - Domestic delivery including Washington DC, Alaska, Hawaii and Puerto Rico  
Warranty: 5 Years

Please call with any questions. I am personally available to answer questions or direct you to the team member who can answer your question.

Sincerely,

Kenneth R Carson  
Owner



8207 SouthPark Circle • Littleton, CO 80120  
o: 800.788.2810 • f: 303.683.5454  
[www.xybix.com](http://www.xybix.com)