



AT&T offers of Carbyne Inc. 2024

*All tiered pricing is based on total concurrent licenses. All Low/Medium/High pricing is based on annual call volume/level of effort.

Product Name	Currency	MRC/NRC	List Price	Notes
APEX Concurrent License	USD	MRC	\$1,250.00	2:1 installed workstations to concurrent licenses
APEX Primary License	USD	MRC	\$1,000.00	
APEX Backup License	USD	MRC	\$500.00	
APEX Additional Installed Workstations Recurring	USD	MRC	\$125.00	This SKU must be quoted for each workstation above the workstation threshold determined by Carbyne's concurrent model. The workstation threshold is (no. of concurrent licenses * 2.2).
APEX Control Center Events History (1 - 4)	USD	MRC	\$350.00	
APEX Control Center Events History (5 - 10)	USD	MRC	\$500.00	
APEX Control Center Events History (11 - 19)	USD	MRC	\$750.00	
APEX Control Center Events History (20 - 34)	USD	MRC	\$1,250.00	
APEX Control Center Events History (35- 49)	USD	MRC	\$1,750.00	
APEX Control Center Events History (50+ Custom)	USD	MRC	\$35.00	
APEX Control Center Analytics (1 - 4)	USD	MRC	\$250.00	
APEX Control Center Analytics (5 - 10)	USD	MRC	\$350.00	
APEX Control Center Analytics (11 - 19)	USD	MRC	\$550.00	
APEX Control Center Analytics (20 - 34)	USD	MRC	\$900.00	
APEX Control Center Analytics (35-49)	USD	MRC	\$1,400.00	
APEX Control Center Analytics (50+ Custom)	USD	MRC	\$30.00	
APEX Control Center Seat Map (1 - 4)	USD	MRC	\$150.00	
APEX Control Center Seat Map (5 - 10)	USD	MRC	\$250.00	
APEX Control Center Seat Map (11 - 19)	USD	MRC	\$400.00	
APEX Control Center Seat Map (20 - 34)	USD	MRC	\$650.00	
APEX Control Center Seat Map (35 - 49)	USD	MRC	\$1,000.00	
APEX Control Center Seat Map (50+ Custom)	USD	MRC	\$20.00	
APEX Control Center Video Board	USD	MRC	\$1,500.00	
APEX Responder Connect	USD	MRC	\$75.00	
APEX Translation & Transcription (Low call volume)	USD	MRC	\$100.00	*Early Access
APEX Translation & Transcription (Med call volume)	USD	MRC	\$200.00	*Early Access

APEX Translation & Transcription (High call volume)	USD	MRC	\$300.00	*Early Access
APEX Emergency Call Triage	USD	MRC	\$200.00	*Early Access
APEX AI-V for Admin Lines	USD	MRC	\$250.00	*Early Access
APEX Deployment Package - (1-4 Licenses)	USD	NRC	\$50,000.00	
APEX Deployment Package - (5-10 Licenses)	USD	NRC	\$55,000.00	
APEX Deployment Package - (11-19 Licenses)	USD	NRC	\$65,000.00	
APEX Deployment Package - (20-34 Licenses)	USD	NRC	\$80,000.00	
APEX Deployment Package - (35-49 Licenses)	USD	NRC	\$95,000.00	
APEX Deployment Package - (50+ Licenses) Per additional License	USD	NRC	\$1,000.00	
APEX Deployment Additional Physical Location	USD	NRC	\$10,000.00	
Standard Integration Package (3 Included)	USD	NRC	Included	
Additional Integration Fee - Low Effort	USD	NRC	\$1,250.00	
Additional Integration Fee - Med Effort	USD	NRC	\$2,500.00	
Additional Integration Fee - High Effort	USD	NRC	\$5,000.00	
Open API	USD	NRC	\$2,500.00	
Additional Integration - Included	USD	NRC	Included	
Custom Integration	USD	NRC	Custom	
APEX Professional Services Hourly Rate	USD	NRC	\$225.00	
APEX Essentials Customer Success Services	USD	MRC	Included	
APEX Premium Customer Success Services	USD	MRC	\$2,500.00	
APEX Premium Customer Success Services (Custom 50+ seats)	USD	MRC	\$50.00	
APEX Essentials Technical Services	USD	MRC	Included	
APEX Professional Services Ongoing Maintenance & Support	USD	MRC	\$200.00	
Travel Fees	USD	NRC	\$5,000.00	
Additional PSE Trip	USD	NRC	\$5,000.00	
Training 1-Day Virtual	USD	NRC	\$1,000.00	
Training 3-Day On-Site	USD	NRC	\$6,000.00	
Training 1-Week On-Site	USD	NRC	\$9,000.00	
SD-WAN Secure Service Pack FG-S (recurring)	USD	MRC	\$374.00	
Secure Switch - 24 Port - 1G (recurring)	USD	MRC	\$52.00	
10Mb port into the HA backbone (recurring)	USD	MRC	\$538.00	
20Mb port into the HA backbone (recurring)	USD	MRC	\$597.00	
50Mb port into the HA backbone (recurring)	USD	MRC	\$772.00	

70Mb port into the HA backbone (recurring)	USD	MRC	\$889.00	
100Mb port into the HA backbone (recurring)	USD	MRC	\$1,064.00	
150Mb port into the HA backbone (recurring)	USD	MRC	\$1,146.00	
200Mb port into the HA backbone (recurring)	USD	MRC	\$1,228.00	
500Mb port into the HA backbone (recurring)	USD	MRC	\$1,719.00	
1GB port into the HA backbone (recurring)	USD	MRC	\$2,537.00	
AWS Direct Connect Expansion (100Mb) (recurring)	USD	MRC	\$269.00	
AWS Direct Connect Expansion (200Mb) (recurring)	USD	MRC	\$415.00	
AWS Direct Connect Expansion (300Mb) (recurring)	USD	MRC	\$561.00	
AWS Direct Connect Expansion (400Mb) (recurring)	USD	MRC	\$708.00	
Connectivity Subscription (recurring)	USD	MRC	\$8,000.00	
Installation Services (one-time)	USD	NRC	\$100,000.00	
5G Cradlepoint Modem	USD	MRC	\$149.00	
SIP Trunking Inbound - A	USD	MRC	\$4.68	
SIP Trunking Outbound - A	USD	MRC	\$5.53	
SIP Trunking - Number Rental Cost - A	USD	MRC	\$1.00	
SIP Trunking Outbound - Fixed Cost Per CPS/Trunk - A	USD	MRC	\$17.66	
SIP Trunking Inbound - B	USD	MRC	\$6.83	
SIP Trunking Outbound - B	USD	MRC	\$11.77	
SIP Trunking - Number Rental Cost - B	USD	MRC	\$0.35	
APEX AI-V SIP Trunking Additional Fee	USD	MRC	\$4.52	*Early Access
Third Party Hardware	USD	NRC	Variable	
Carbyne Audio Trigger Module	USD	NRC	\$650.00	
DIGI Device	USD	NRC	\$430.00	
Serial Splitter	USD	NRC	\$118.00	