

Attachment A
Westnet, Inc.
911 Equipment & Emergency Notification Software and Services
Contract No. EC07-20

H-GAC Product Code	<u>Item Description</u>	<u>List Priced</u>	H-GAC Price
FiAP-CORE-CS-UPG	FiAP Core Software Upgrade to Client/Server Model	\$ 8,150.00	\$ 7,742.50
FiAP-ISS	FiAP Information System Software	\$ 6,475.00	\$ 6,151.25
FiAP-RSVC	Dual FiAP Redundant Server Core and Synchronized System	\$ 15,500.00	\$ 14,725.00
FiAP-CORE-01S	First-In Alerting Platform 1 Station Package	\$ 1,385.00	\$ 1,315.75
FiAP-CORE-5S-PKG	First-In Alerting Platform Core Station Alerting Software with up to 5 Station License Package	\$ 12,850.00	\$ 12,207.50
FiAP-CORE-05S-HA	First-In Alerting Platform 5 Station Package for HA Server	\$ 2,492.50	\$ 2,367.88
FiAP-CORE-CS-HA	First-In Alerting Platform Core Software (Client/Server) HA	\$ 15,560.00	\$ 14,782.00
FiAP-MSSVR-2016	Microsoft Windows Server Standard for First-In Alerting Platform	\$ 1,105.50	\$ 1,050.23
FiAP-MSSQL-2016	Microsoft SQL Standard Server for First-In Alerting Platform	\$ 1,275.99	\$ 1,212.19
FiAP-CORE-TEST	First-In Alerting Platform Core Test License	\$ 6,885.00	\$ 6,540.75
FiAP-CORE-05S	First-In Alerting Platform 5 Station Package	\$ 4,985.00	\$ 4,735.75
FiAP-CADI-SLIC	First-In Alerting Platform CADI License for Second CAD	\$ 8,895.00	\$ 8,450.25
FiAP-Client-01	First-In Alerting Platform Client License (Single License)	\$ 849.00	\$ 806.55
FiAP-CLIENT-05	First-In Alerting Platform Client License Package (5 Licenses)	\$ 2,500.00	\$ 2,375.00
FiAP-CLIENT-WS	First-In Alerting Platform Client Workstation	\$ 1,950.00	\$ 1,852.50
FiAP-CORE-CS	First-In Alerting Platform Core Software (Client/Server)	\$ 19,450.00	\$ 18,477.50
FiAP-CORE-P2P	First-In Alerting Platform Core Software (P2P)	\$ 9,589.00	\$ 9,109.55
FiAP-CORE-SA	First-In Alerting Platform Core Software with Client Application (Stand-Alone)	\$ 9,589.00	\$ 9,109.55
FiAP-CORE-5S-PKG	First-In Alerting Platform Core Station Alerting Software with 5 Station License Package	\$ 12,850.00	\$ 12,207.50
FiAP-CORE-TEST	First-In Alerting Platform Core Test License	\$ 6,885.00	\$ 6,540.75
FiAP-CORE-SVR	First-In Alerting Platform Server	\$ 7,850.00	\$ 7,457.50
FiAP-CORE-SVR-SD	First-In Alerting Platform Standard Server	\$ 3,974.60	\$ 3,775.87
FIAS-SU	First-In Alerting Software - Single User Version	\$ 2,250.00	\$ 2,137.50

FIAS-MS5	First-In Alerting Software (up to 5 stations)	\$ 7,499.95	\$ 7,124.95
FiAP-WS	First-In Alerting Workstation with License	\$ 1,118.45	\$ 1,062.53
FiAP-AVD	First-In Automated Voice Dispatch System	\$ 28,500.00	\$ 27,075.00
FiAP-AVD-EDT	First-In Automated Voice Dispatch Word Editor	\$ 3,245.00	\$ 3,082.75
CADIC	First-In CAD Interface Software and Server	\$ 49,295.00	\$ 46,830.25
FRIC-LT	Radio Interface Controller (Lite) with 2 Keypads	\$ 15,872.00	\$ 15,078.40
QRIC-05-IVD	Radio Interface Controller with 5 Alerting Keypads	\$ 48,750.00	\$ 46,312.50
FiAP-MSGN	SMS and Email Messaging Software	\$ 4,850.00	\$ 4,607.50
TRS-IM-AD	Trunked Radio Interface Adaptor	\$ 3,795.00	\$ 3,605.25
TR-IM	Trunked Radio Interface Module	\$ 2,750.00	\$ 2,612.50
SSAKB	Acknowledgement Button	\$ 225.00	\$ 213.75
SACTXTLTG-1	Active-X-IT Lighting - Single 7.5' unit	\$ 412.88	\$ 392.24
SACTXTLTG	Active-X-IT Lighting - Two 7.5' units	\$ 825.75	\$ 784.46
ADV-VM-40	Advanced Video Messenger w/ 40" Display	\$ 2,045.00	\$ 1,942.75
ADV-VM-46	Advanced Video Messenger w/ 46" Display	\$ 2,245.00	\$ 2,132.75
ADV-VM-50	Advanced Video Messenger w/ 50" Display	\$ 2,520.00	\$ 2,394.00
ADV-VM-55	Advanced Video Messenger w/ 55" Display	\$ 2,695.00	\$ 2,560.25
ADV-VM-60	Advanced Video Messenger w/ 60" Display	\$ 2,975.00	\$ 2,826.25
ADV-VM-32	Advanced Video Messenger with 32" Display	\$ 1,764.00	\$ 1,675.80
SSRSW	Alert Reset Switch	\$ 225.00	\$ 213.75
SS-AST-LF	Alerting Strobe Light Fixture	\$ 225.00	\$ 213.75
SS-AST-M	Alerting Strobe Module w/2 Lights (Can Drive 4 Lights)	\$ 1,285.00	\$ 1,220.75
SS-SAIU-10	Appliance and Systems Interface Unit	\$ 1,925.00	\$ 1,828.75
SS-CI5C-M	Company Indicator (Apparatus Bay)	\$ 825.00	\$ 783.75
SS-CI5C-M-OS	Company Indicator (Outside)	\$ 950.00	\$ 902.50
SCR26-24VC5	Control Remote (each controls up to 8 functions)	\$ 1,175.95	\$ 1,117.15
SCR26-24VTX	Control Remote with External Power Supply (controls up to 8 functions)	\$ 1,195.25	\$ 1,135.49
S99LM	Crash Line Module	\$ 1,200.00	\$ 1,140.00
SS-DVCS	Digital Volume Controller	\$ 225.00	\$ 213.75
SDBS1	Doorbell Button	\$ 225.00	\$ 213.75
SDRM38V-SM	Dorm Remote (surface mount)	\$ 938.45	\$ 891.53
DRM-ALA-R	Dorm Remote Attached Lamp (Red Light)	\$ 175.00	\$ 166.25

SDRMKIT-TBD	Dorm Remote Mounting Kit - TBD	\$ 218.25	\$ 207.34
SDRM38V-FM	Dorm Remote -Flush Mount Kit also required	\$ 898.25	\$ 853.34
DRM-FLA-R	Dorm Remote Flush Mount Lamp (Red Light)	\$ 172.00	\$ 163.40
DRM-FLA-RW	Dorm Remote Flush Mount Lamp (Red/White Light)	\$ 205.00	\$ 194.75
SDRMKIT-STD	Dorm Remote Mounting Kit - Standard	\$ 218.25	\$ 207.34
SSETS	Emergency Button	\$ 225.00	\$ 213.75
FIN-Eth-T10	Ethernet Data Activated First-In Type 10 MCU	\$ 9,495.95	\$ 9,021.15
FIN-Eth-L	Ethernet Data Activated MCU Lite	\$ 7,830.00	\$ 7,438.50
FIN-EUL	Ethernet Data Activated Ultra-Lite MCU	\$ 2,945.00	\$ 2,797.75
FIS-ALERT-CTRL	First-In Alerting Endpoint Controller	\$ 1,445.00	\$ 1,372.75
FIS-EP-32	First-In Alerting Endpoint w/ 32" Monitor	\$ 2,125.20	\$ 2,018.94
FIS-EP-40	First-In Alerting Endpoint w/ 40" Monitor	\$ 2,447.20	\$ 2,324.84
FIS-EP-46	First-In Alerting Endpoint w/ 46" Monitor	\$ 2,587.20	\$ 2,457.84
FIS-EP-50	First-In Alerting Endpoint w/ 50" Monitor	\$ 2,867.20	\$ 2,723.84
FIS-EP-55	First-In Alerting Endpoint w/ 55" Monitor	\$ 3,045.00	\$ 2,892.75
FIS-EP-60	First-In Alerting Endpoint w/ 60" Monitor	\$ 3,345.00	\$ 3,177.75
FiAP-IDM	First-In Alerting Incident Dispatch Module	\$ 68,650.00	\$ 65,217.50
FIS-MAP-CTRL	First-In Mapping Endpoint Controller	\$ 1,764.00	\$ 1,675.80
FIN-AUX-L01	First-In MCU Auxiliary Module Lite	\$ 635.00	\$ 603.25
MCU-SW-MON	First-In MCU Remote Monitor Switch	\$ 225.00	\$ 213.75
SHPA150	High Power Paging Audio Module (includes one speaker)	\$ 1,875.00	\$ 1,781.25
SHPA150-D	High Power Paging Audio Module (includes two speakers)	\$ 2,175.49	\$ 2,066.72
FIS-SDS-32-MAP	Information System 32" Non-Touch Display Point with Mapping	\$ 2,436.00	\$ 2,314.20
FIS-SDP-32-TCH-MAP	Information System 32" Touch Screen Display Point with Mapping	\$ 3,956.86	\$ 3,759.02
FIS-SDP-40-MAP	Information System 40" Non-Touch Display Point with Mapping	\$ 2,775.00	\$ 2,636.25
FIS-SDP-40-TCH-MAP	Information System 40" Touch Screen Display Point with Mapping	\$ 5,330.64	\$ 5,064.11
FIS-DSP-46-MAP	Information System 46" Non-Touch Display Point with Mapping	\$ 2,985.00	\$ 2,835.75
FIS-SDP-46-TCH-MAP	Information System 46" Touch Screen Display Point with Mapping	\$ 5,345.00	\$ 5,077.75
FIS-SDP-50-MAP	Information System 50" Non-Touch Display Point with Mapping	\$ 3,235.00	\$ 3,073.25
FIS-SDP-55-MAP	Information System 55" Non-Touch Screen Display Point with Mapping	\$ 3,385.00	\$ 3,215.75
FIS-SDP-55-TCH-MAP	Information System 55" Touch Screen Display Point with Mapping	\$ 5,875.90	\$ 5,582.11

FIS-CTLR	Information System Controller	\$ 5,667.00	\$ 5,383.65
FIS-NGW	Information System Gateway	\$ 735.00	\$ 698.25
FIS-MOD	Information System Modulator	\$ 3,979.80	\$ 3,780.81
FIS-NFW	Information System Network Switch and Firewall	\$ 1,260.00	\$ 1,197.00
SSMU-J	Jumbo Messenger	\$ 3,450.00	\$ 3,277.50
SKL-LF	Knight Light Lamp Fixture	\$ 185.00	\$ 175.75
SKL-SW	Knight Light On/Off Switch	\$ 225.00	\$ 213.75
SKL-LS	Knight Light Strip (7.5 ft.)	\$ 584.80	\$ 555.56
SKL-LSM-02	Knight Light System Module w/ 2 7.5' Strips	\$ 1,685.00	\$ 1,600.75
SKL-LFM-02	Knight Light System Module w/ 2 Lamp Fixtures	\$ 685.00	\$ 650.75
SKL-LFM-04	Knight Light System Module w/ 4 Lamp Fixtures	\$ 1,055.00	\$ 1,002.25
SS-LSC-8P	Light Strip Controller Module	\$ 340.00	\$ 323.00
SS-LSC-4-5C-KIT	Light Strip Controller with 4, 5-Color Indicators	\$ 944.00	\$ 896.80
SS-LSI-5C	Light Strip Indicator - 5 Color	\$ 151.00	\$ 143.45
SS-LSI-7C	Light Strip Indicator - 7 Color	\$ 191.46	\$ 181.89
SSMAS	Manual Alert Switch for Dispatch	\$ 225.00	\$ 213.75
SSMNB	Mass Notification Button	\$ 225.00	\$ 213.75
FRMKit-Dual	MCU and Radio Rack Mount Kit	\$ 193.95	\$ 184.25
DLSP	MCU Data Line Surge Protector	\$ 95.00	\$ 90.25
FRMKIT5X19	MCU Rack Mount Kit	\$ 164.94	\$ 156.69
SS-MON-VCS	Monitor Volume Control Switch	\$ 225.00	\$ 213.75
SSICM3M	Network Interface Controller	\$ 925.13	\$ 878.87
FIN-PRINT-N	Network Ready Laser Printer	\$ 523.00	\$ 496.85
FIN-PRINT-NTH	Network Ready Thermal Printer	\$ 650.00	\$ 617.50
SPC1000-2U	On-Line UPS Double Conversion w/ Mounting Bracket	\$ 855.85	\$ 813.06
SS-OS	Outside Speaker	\$ 115.00	\$ 109.25
SS-OSA	Outside Speaker Audio Module (includes one speaker)	\$ 599.98	\$ 569.98
SS-OSA-D	Outside Speaker Audio Module (includes two speakers)	\$ 698.98	\$ 664.03
SS-TA-OSA	Outside Tone Alert Speaker Module (includes one speaker)	\$ 599.98	\$ 569.98
SPC28-LT	Power Module Lite	\$ 627.12	\$ 595.76
SPC28-LT-1PS	Power Module Lite w/ Single Power Supply	\$ 985.00	\$ 935.75
SPC28-LT-1K1PS	Power Module Lite w/ UPS & Single Power Supply	\$ 1,663.24	\$ 1,580.08
SPC28-HSL	Power Module w/ Dual Mode	\$ 750.00	\$ 712.50

SPC28-HSL-2PS	Power Module w/ Dual Mode & Dual Power Supplies	\$ 1,116.00	\$ 1,060.20
SPC28-HSL-1PS	Power Module w/ Dual Mode & Single Power Supply	\$ 933.00	\$ 886.35
SPC28-HSL-1K2PS	Power Module w/ Dual Mode, UPS & Dual Power Supplies	\$ 1,972.00	\$ 1,873.40
SPC28-HSL-1K1PS	Power Module w/ Dual Mode, UPS & Single Power Supply	\$ 1,789.00	\$ 1,699.55
SPC28-HS-2PS	Power Module w/ Hub & Spoke Controller & Dual Power Supplies	\$ 1,116.00	\$ 1,060.20
SPC28-HS-1PS	Power Module w/ Hub & Spoke Controller & Single Power Supply	\$ 993.00	\$ 943.35
SPC28-HS-1K2PS	Power Module w/ Hub & Spoke Controller, UPS & Dual Power Supplies	\$ 1,972.00	\$ 1,873.40
SPC28-HS-1K1PS	Power Module w/ Hub & Spoke Controller, UPS & Single Power Supply	\$ 1,789.00	\$ 1,699.55
SPC28-HS	Power Module w/ Hub and Spoke Controller	\$ 750.00	\$ 712.50
SPC28-PL	Power Module w/ Light Controller	\$ 750.00	\$ 712.50
SPC28-PL-2PS	Power Module w/ Light Controller & Dual Power Supplies	\$ 1,116.00	\$ 1,060.20
SPC28-PL-1PS	Power Module w/ Light Controller & Single Power Supply	\$ 993.00	\$ 943.35
SPC28-PL-1K2PS	Power Module w/ Light Controller, UPS & Dual Power Supplies	\$ 1,972.00	\$ 1,873.40
SPC28-PL-1K1PS	Power Module w/ Light Controller, UPS & Single Power Supply	\$ 1,789.00	\$ 1,699.55
PTR010	Printer Interface Module	\$ 485.75	\$ 461.46
FINISO4P	Radio Isolation Unit - Four Channel	\$ 831.00	\$ 789.45
FINISO1P	Radio Isolation Unit - Single Channel	\$ 653.24	\$ 620.58
SSMSW	Radio Monitor Switch	\$ 225.00	\$ 213.75
SSPK-SW	Satellight & Dorm Remote Speaker Switch	\$ 225.00	\$ 213.75
SSAT	Satellight (driven off Satellight Controller)	\$ 295.00	\$ 280.25
SSAT-M	Satellight Controller	\$ 599.98	\$ 569.98
SSAT-M-KL	Satellight Controller with Knight Light	\$ 749.95	\$ 712.45
SSAT-M-KL-7C	Satellight Controller with Knight Light - 7 Color	\$ 945.00	\$ 897.75
SSAT35C-OS	Satellight Controller with Outside Speaker	\$ 599.98	\$ 569.98
SSATKIT-H-7C	Satellight Mounting Kit - 7 Color	\$ 72.00	\$ 68.40
SSATKIT-TBD	Satellight Mounting Kit - TBD	\$ 48.00	\$ 45.60
SSPK-SW-S	Satellight Speaker Switch-Subnet	\$ 295.00	\$ 280.25
SSAT-KL	Satellight with Knight Light - (Driven by SSAT-M)	\$ 545.00	\$ 517.75
SSIL2	Silencer	\$ 685.00	\$ 650.75
SS-AMP	Smart PA Amplifier	\$ 1,025.00	\$ 973.75
SPA-SPKR	Smart PA Speaker with no Lights	\$ 198.00	\$ 188.10

SPA-SPKR-L	Smart PA Speaker with Red LED Lighting.	\$ 245.00	\$ 232.75
SS-CP	Smart Station Cabling	\$ 64.84	\$ 61.60
SSPK-SW-M	Smart Station Speaker Switch-Main	\$ 225.00	\$ 213.75
SPA-MKIT-A	SPA Speaker Mounting Kit - Acoustic Ceiling	\$ 48.00	\$ 45.60
SSTSW	System Test Button	\$ 225.00	\$ 213.75
SS-TIM-01	Telephone Interface Module	\$ 1,199.95	\$ 1,139.95
SSMU16	Text Messenger Unit - One Line - 16 character display	\$ 773.00	\$ 734.35
A-912MK2	TOA Amplifier, 120W Modular Mixer	\$ 904.75	\$ 859.51
M-61S	TOA MIC Preamp, 200 Ohm Single Input	\$ 91.23	\$ 86.67
SS-TAM-D	Tone Alerting Module (includes two speakers)	\$ 698.98	\$ 664.03
SS-TTMR-M	Turnout Timer (Medium)	\$ 825.00	\$ 783.75
FiAP-VDB-CTRL-4C	Video Doorbell Controller	\$ 950.00	\$ 902.50
FiAP-VDB-1B	Video Doorbell with 1 Button	\$ 1,350.88	\$ 1,283.34
FiAP-VDB-1B-KP	Video Doorbell with 1 Button and Keypad	\$ 1,539.00	\$ 1,462.05
SSVM-200	Video Messenger	\$ 875.00	\$ 831.25
SSVM-32MT	Video Messenger w/ 32" Monitor	\$ 1,547.00	\$ 1,469.65
SSVM-40MT	Video Messenger w/ 40" Monitor	\$ 1,827.00	\$ 1,735.65
SSVM-46MT	Video Messenger w/ 46" Monitor	\$ 1,967.00	\$ 1,868.65
SSVM-55MT	Video Messenger w/ 55" Monitor	\$ 2,247.00	\$ 2,134.65
SSVM-60MT	Video Messenger w/ 60" Monitor	\$ 3,265.00	\$ 3,101.75
FiAP-VOIP-SW	VoIP Communications Core Software	\$ 7,885.50	\$ 7,491.23
FiAP-VOIP-CTRL	VoIP Communications Gateway Controller	\$ 6,450.00	\$ 6,127.50
FiAP-VOIP-C-HGW	VoIP Console Device Gateway	\$ 895.00	\$ 850.25
FiAP-VOIP-C-SGW	VoIP Console Software UX Gateway	\$ 485.00	\$ 460.75
FiAP-VOIP-AM	VoIP Fire Station Audio Module	\$ 1,765.00	\$ 1,676.75
FiAP-VOIP-S-GW	VoIP Fire Station Gateway Controller	\$ 1,150.00	\$ 1,092.50
FiAP-VOIP-R-GW	VoIP Radio Gateway	\$ 3,950.00	\$ 3,752.50
FiAP-VDB-AP-TCH	VoIP Station Video Answering Point with Touch	\$ 540.00	\$ 513.00
FiAP-VOIP-TIM	VoIP Telephone Interface Module	\$ 1,589.00	\$ 1,509.55
SPK-VC	Volume Controller	\$ 225.00	\$ 213.75
APP-DUAL-KL	Apparatus Bay Dual Knight Light Strips	\$ 1,354.60	\$ 1,286.87
SSRS	Appliance Reset Switch	\$ 225.00	\$ 213.75
SS-SAIU-10-1RB	Appliance and Systems Interface Unit (Comes with 1 Reset Button)	\$ 1,925.00	\$ 1,828.75

SS-SLA-4L	Alerting Strobe Light Adaptor	\$ 95.00	\$ 90.25
DL-STROBE-BB	Dorm Light / Strobe Light Back Box - Kit	\$ 34.50	\$ 32.78
SS-IH-PMIC	In-House Paging Microphone	\$ 285.00	\$ 270.75
2U-SLT-SH-KIT	2U Slotted Shelf - Kit	\$ 85.00	\$ 80.75
RK-WM-1U	Wire Management - 1 Unit - Kit	\$ 65.00	\$ 61.75
SS-TTMR-MDC	Turnout Timer - Dual Color (Medium-17.37 inch)	\$ 825.00	\$ 783.75
FiAP-VOIP-CTRL	VoIP Communications Gateway Controller	\$ 6,127.50	\$ 5,821.13
FIN-DIS-INT	Alerting Platform Dispatch Integration	\$ 1,850.00	\$ 1,757.50
FIN-RIC-INT	Radio Interface Controller Intergration	\$ 925.00	\$ 878.75
FiAP-AVD-PSC	First-In Automated Voice Dispatch System per Station Cost	\$ 1,475.00	\$ 1,401.25
SSPS-SERIAL	Smart Station Programming Software - Serial Version	\$ 1,285.00	\$ 1,220.75
FIN-MSC-PEXP-SET	Doorbell Cable Expander Set	\$ 815.00	\$ 774.25
RMPKIT	Equipment Rack Mount Kit -3U	\$ 315.00	\$ 299.25
FiAP-M-APP-PU	First-In Mobile App - Per User (Discounted with Support Agreement)	\$ 125.00	\$ 118.75
FiAP-M-APP-ADMIN	First-In Mobile App Administrative License	\$ 250.00	\$ 237.50
MCU-Lite-UPG	MCU Lite Upgrade	\$ 1,665.95	\$ 1,582.65
FIN-Eth-L	MCU Lite	\$ 7,830.00	\$ 7,438.50
FiAP-AES-CORE	First-In AES Core Software	\$ 31,950.00	\$ 30,352.50
FiAP-AES-TWR-SYS	First-In AES Alerting Tower Touch Screen System	\$ 12,850.00	\$ 12,207.50
AESTPC-02	AES Phone Controller	\$ 14,995.00	\$ 14,245.25
SVC-DGN	Fire Station Alerting System Design Services	\$ 250.00	\$ 237.50
INST-HELP	Fire Station Alerting System Installation - Helper Installer*	\$ 185.00	\$ 175.75
INST-LEAD	Fire Station Alerting System Installation - Lead Installer*	\$ 145.00	\$ 137.75
STD-P	Standard Programming	\$ 185.00	\$ 175.75
TECH-L	Technician - Lead*	\$ 185.00	\$ 175.75
INST-PM	Fire Station Alerting System Installation - Project Management	\$ 185.00	\$ 175.75
CPTS	Custom Programming & Testing Services*	\$ 275.00	\$ 261.25
SVC-HELP	Fire Station Alerting System Service/Maintenance - Helper Installer*	\$ 145.00	\$ 137.75
SVC-LEAD	Fire Station Alerting System Service/Maintenance - Lead Installer*	\$ 185.00	\$ 175.75
FIS-TECH-TRN	First-In Technical Training*		\$150 per hour
FIS-OM-TRN	First-In Operation & Manual Training*		\$150 per hour
EXT-WTY-ONSITE	First-In Alerting Extended Warranty - Onsite Maintenance including Technical Support*		10 - 20% of total equipment cost

EXT-WTY-TECH	First-In Alerting Extended Warranty - 24/7 Technical Support		5 - 15% of total equipment cost
EST-SHIP	Estimated Shipping		5 - 15% FOB of total equipment cost

* Installation price can vary due to the various choices a customer can select, as well as prevailing wage rate adjustments (where legally required). Hourly rate does not include travel, training, etc. Final pricing can only be determined once all choices have been made and an agreed upon Statement of Work has been developed.