Attachment A
Terry Stokes dba New Markets Economic Strategies, LLC
Community Planning Services
Contract No. CP04-20

Service Offering	Audience	Hourly Price for each Assigned Consultant	If Entire Team Assigned To Engagement	Minimum Price	Maximum Price
Comprehensive Planning (including EDA-required CEDS)	Local Governments, Councils of Governments, Districts, Authorities, Para-Government Agencies, Not-for-Profit Agencies	$125/hour	$625/hour	$50,000.00	$180,000.00
Strategic Planning	Local, State, and Federal Agencies, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies, Academia	$125/hour	$625/hour	$17,500.00	$150,000.00
Sustainable Development Planning	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies	$125/hour	$625/hour	$50,000.00	$180,000.00
Establishment of Public/Private Partnerships	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies	$125/hour	$625/hour	$25,000.00	$100,000.00
Charettes, Workshops, Meeting Facilitation and Consensus Building	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies, Academia	$125/hour	$625/hour	$15,000.00	$150,000.00
Community Outreach Tools	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies	$125/hour	$625/hour	$15,000.00	$150,000.00
Information and Outreach Tools	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies	$125/hour	$625/hour	$15,000.00	$80,000.00
Feasibility Studies	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies, Academia	$125/hour	$625/hour	$50,000.00	$250,000.00
Visioning	Local Governments, Councils of Governments, Districts, Authorities, Para Government Agencies, Not-for-Profit Agencies	$125/hour	$625/hour	$30,000.00	$150,000.00