

**COOPERATIVE PURCHASING PROGRAM** 

Houston-Galveston Area Council of Governments 3555 Timmons, Suite 120, Houston, TX 77027 Phone: 800-926-0234 Fax: 713-993-4548 www.hgacbuy.org

BIDS

INVITATION TO SUBMIT COMPETITIVE:

Issue Date: November 12, 2020

**PROPOSALS** 

INVITATION NO.: **TS06-21** 

CATEGORY: TEMPORARY STAFFING, DIRECT-HIRE AND OTHER EMPLOYER SERVICES

## PURPOSE OF THIS INVITATION

The Cooperative Purchasing Program (HGACBuy) of the Houston-Galveston Area Council of Governments is soliciting offerings for the furnishing of products/services as described herein. These products/services may be purchased by any of more than 7,000-member local governments, districts, agencies in 49 states across the nation.

# Note: Responses will be accepted by online electronic submissions. Responses are scheduled to be "Opened by HGAC" on the date and time indicated.

Go to https://www.hgacbuy.org/bid-notices and click on the corresponding link.

## PROCUREMENT SCHEDULE & DETAILS

DRAFT SPECIFICATION / INVITATION:	September 16, 2020	
PRE-BID/PROPOSAL CONFERENCE:	October 13, 2020 at 9:00 a.m. CT H-GAC Clock	
FINAL SPECIFICATION / INVITATION:	November 12, 2020	
BID/PROPOSAL RESPONSES DUE:	December 15. 2020 at 1:00 p.m. CT H-GAC Clock	
PUBLIC RESPONSE OPENING:	December 15. 2020 at 2:00 p.m. CT H-GAC Clock	
<b>RECOMMENDATIONS TO BOARD:</b>	March 17, 2021	
CONTRACT START DATE & TERM:	June 01, 2021 through May 31, 2024	
The documents comprising this Invitation are available via web download at: https://www.hgacbuy.org/bids/		
For assistance regarding this Invitation, please contact:		
Name: Jasmine Wilson P	none: 713-993-4554 E-mail: Jasmine.Wilson@h-gac.com	

#### **CONTENTS OF THIS INVITATION**

**SECTION A** - General Terms & Conditions

**SECTION B** - Product/Service Specific Requirements & Specifications (Final)

SECTION C - HGACBuy FORMS (Final)

SECTION D - Pro-Forma (Sample) Contract

#### This procurement conforms to government requirements for Competitive Procurement.

# LABELING OF SEALED RESPONSE PACKAGE

# **IMPORTANT:**

**Responses will be accepted by online electronic submission only. There will be (2) links provided in the solicitation documents detailing the following:** 

- How to submit your bid electronically
- Instruction on uploading your bid

These links can be downloaded from HGACBuy website: <u>https://hgacbuy.org/bid-notices</u>



**GENERAL TERMS & CONDITIONS** 

FOR BIDS AND PROPOSALS

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## 1. INTRODUCTION

The Houston-Galveston Area Council (**H-GAC**) is a "Government-to-Government" procurement service for States, State Agencies, Local Governments, Districts, Authorities, and qualifying Not-for-Profit Corporations (**End Users**). End Users become **Members** of the **H-GAC** Cooperative Purchasing Program (**HGACBuy**) by executing an Interlocal Contract, which is free of cost and evergreen unless cancelled. **HGACBuy**, acting on behalf of **Members**, is soliciting competitive offerings for the furnishing of products and/or services, as described elsewhere, which MAY be purchased by **Members** during the contract term. **Members** using the Program issue purchase orders directly to **HGACBuy** contractors.

## 2. DEFINITIONS, ABBREVIATIONS & ACRONYMS

The following definitions, abbreviations and acronyms may be found in these specifications, and shall be interpreted herein as specified below.

## **Definitions and Abbreviations:**

Acceptance. Acceptance takes place when the **End User** agrees with the **Contractor** that the terms and conditions of the contract have been met and verified. Acceptance is not the same as Receipt, and can only occur after intact shipping, inspection by **End User**, and any onsite testing that has been stipulated as part of the order

Aggregate/Single Occurrence. The term "aggregate" in insurance terms is the sum of all claims against a specific policy for a specific loss incident. The term "single occurrence" differentiates between multiple claims and single claims against a specific policy. The inherent value of a policy's aggregate value is less important to an End User than is the value of a single claim as stated under "single occurrence."

## Approved. Acceptable to the "authority having jurisdiction."

**ARO.** "After Receipt of Order". Used in conjunction with a defined time period (usually days or weeks) to establish the delivery or lead time pursuant to any individual purchase transaction. In the case of orders for bodies which will be mounted on a customer furnished cab/chassis, the term ARO shall be construed to mean "After Receipt Of Cab/Chassis".

Authority Having Jurisdiction. The authority shall be either H-GAC or the relevant End User based on the requirements as stated in each specification item. Unless specifically stated, the authority shall be H-GAC.

Bidder. Any entity that submits a competitive bid to this Invitation. (See also "Offeror")

**Change Order.** Request by an **End User** for a change in the composition of an already submitted purchase order, for example to change quantity ordered, add or delete items, etc.

**Contract.** Specifically, a contract between **H-GAC** and a successful **Offeror** which is executed based on an award made pursuant this Invitation.

**Contract Pricing Worksheet.** The standard **H-GAC** form to by used by **Contractor** in preparing a quotation to an End User, upon which End User's purchase order will be based. **Contractor** may use another quotation form provided it contains required information, and only if approved by **H-GAC**.

Contractor. The contracted business entity responsible for fulfilling a contract executed pursuant to this Invitation.

**Dealer/Distributor.** A duly authorized and/or franchised business entity which sells and services a manufacturer's product in a specified marketing area.

**Defect.** A discontinuity in a part or a failure to function that interferes with the service or reliability for which the part was intended.

**Electronic Media.** As used herein, means computer based media such as 100mb Zip Disk, CDRom, e-mail, e-mail attachment, file downloaded from the web, etc.

End User. (See "Participant" and "Member")

**Listed.** Equipment or materials included in a list published by an organization, acceptable to the "Authority Having Jurisdiction" and concerned with product evaluation, that conducts periodic inspection of production of listed equipment or materials and whose listing states either that the equipment or materials meet appropriate standards or has been tested and found suitable for use in a specified manner. NOTE: The means for identifying listed equipment may vary for each organization concerned with product evaluation, some of which do not recognize equipment as listed unless it is also labeled. The "authority having jurisdiction" should utilize the system employed by the listing organization to identify a listed product.

**Manufacturer.** The person or persons, company firm, corporation, partnership, or other organization responsible for taking raw materials or components and making a finished product.

May. A term indicating a permissive use or an acceptable alternative to a specified requirement.

Member. An authorized Participant in the Program. (See "Participant" and "End User")

**Motor Vehicle.** The meaning of this term shall be based on the legal definition ascribed to it by the laws and/or regulations of the state in which any specific sale made pursuant to a Contract takes place.

Must. A term indicating a mandatory requirement.

Offer or Offering. Any product or service offered in reply to this Invitation.

Offeror. Any entity that submits a competitive bid or proposal in response to this Invitation. Bidder or Proposer.

**Participant.** Generally, any qualifying governmental or non-profit entity which has executed an Interlocal Contract for cooperative purchasing services with **H-GAC**.

**Product Liability Insurance.** Failure of Components and/or assembled equipment resulting in personal injury, disability or death and/or property damage is covered under the product liability insurance provisions.

**Product** or **Product Item.** Any of the specific goods, materials, equipment or service(s) specified in this Invitation. This term encompasses the base line item itself, and any and all accessories, options, modifications, ancillary services, assembly, testing, etc. that may be included in the delivered Product.

Proposer. Any entity that submits a competitive proposal in response to this Invitation. (See also "Offeror")

**Purchaser.** The **End User** having responsibility for the specification, requisition, ordering and acceptance of the Product or Service. (See also "**End User**")

**Purchasing Authority.** The agency that has sole responsibility and authority for negotiating, placing and, if necessary, modifying any solicitation, purchase order, or other award issued by a governing body [**H-GAC**].

Quotation. See "Contract Pricing Worksheet".

**Receipt.** Receipt takes place when a Product or Service is delivered to an **End User** and a document is executed that establishes that the Product is now in the possession of the **End User** or that the Service has been completed. Receipt DOES NOT connote or imply Acceptance.

**Response.** All or part of any offering submitted in response to this Invitation.

Shall. A term indicating a mandatory requirement or action.

Should. A term indicating a recommended or advised response to a specified requirement.

Vendor. A manufacturer's representative or dealer authorized to make sales and supply parts and service.

#### Acronyms:

 $ANSI = \underline{A}$ merican  $\underline{N}$ ational  $\underline{S}$ tandards  $\underline{I}$ nstitute

 $ASTM = \underline{A}$ merican  $\underline{S}$  ociety for  $\underline{T}$  esting and  $\underline{M}$  aterials

 $ASME = \underline{A}$ merican  $\underline{S}$ ociety of  $\underline{M}$ echanical  $\underline{E}$ ngineers

 $CFR = U.S. \underline{C}$ ode of <u>F</u>ederal <u>R</u>egulations

**DOJ** = U.S. **D**epartment **O**f **J**ustice

**DOT** = U.S. <u>D</u>epartment <u>Of</u> <u>T</u>ransportation

 $\mathbf{EPA} = \mathbf{U.S.} \ \mathbf{\underline{E}}$ nvironmental  $\mathbf{\underline{P}}$ rotection  $\mathbf{\underline{A}}$ gency

**FAA** = **F**ederal Aviation Administration

 $FMVSS = U.S. \underline{F}ederal \underline{M}otor \underline{V}ehicle \underline{S}afety \underline{S}tandards$ 

 $\mathbf{H}$ - $\mathbf{GAC} = \mathbf{H}$ ouston- $\mathbf{G}$ alveston  $\mathbf{A}$ rea  $\mathbf{C}$ ouncil of Governments

IEEE = Institute of Electrical and Electronics Engineers MVD = Motor Vehicle Division of Texas Department of Transportation NFPA = National Fire Protection Association NHTSA = National Highway Traffic Safety Administration NIOSH = National Institute For Occupational Safety And Health NIST = National Institute of Standards and Technology NTEA = National Truck Equipment Association OSHA = U.S. Occupational Safety and Health Administration RRC = Railroad Commission of Texas SAE = Society of Automotive Engineers TBPC = Texas Building and Procurement Commission (formerly GSC) TxDOT = Texas Department Of Transportation UL = Underwriter's Laboratories Inc. VTCS = Vernon's Texas Civil Statutes

## 3. NON-BINDING ORAL COMMENTS

No <u>oral</u> comment, utterance or response made by any employee, member, or agent of **H-GAC** or any Member of the Cooperative Purchasing Program shall be considered factual or binding with regard to this Invitation, or any contract awarded as a result of this Invitation. Valid and binding terms, conditions, provisions, changes or clarifications, or requests thereof, shall ONLY be communicated <u>written</u> form.

## 4. STRUCTURE OF RESPONSE

Depending on the Product or Service, market structures and sales practices can differ substantially. For example, dealers may sell into any market or may be restricted to certain territories, manufacturers may sell direct or may be limited by law to selling thru independent dealerships, etc. **H-GAC**'s objective is to ensure that **End Users**, no matter where located, can buy contracted products/services and receive quality and timely service and support, while at the same time allowing for the most appropriate and effective response to this Invitation. Therefore, responses to this Invitation will be accepted in conformance with the following scenarios and requirements:

#### A. Single Respondent Acting Alone Or As "Lead" For A Group:

**Offeror** shall complete and sign a **Form A** and, if contracted, shall be solely responsible for all contractual requirements including administration, processing of purchase orders and handling of payments for transactions which may involve other dealers who actually deliver the products or services.

#### **B.** Multiple Respondents Acting Jointly:

A single Response shall be submitted, and each party to the Response shall complete and sign a separate **Form A** to be included in the single Response. If the Response is successful each party shall sign a separate contract with **H-GAC** and shall be responsible for compliance with all terms and conditions. Only those which have executed a written contract with **H-GAC** may process purchase orders and payments.

### In any event, Offeror may be a party to one, and only one, response.

#### 5. BASIC REQUIREMENTS & CONDITIONS

- a. The final requirements and specifications contained herein may be different, perhaps materially, from those in the "Invitation To Attend Pre-Bid / Pre-Proposal Conference", if any. It is **Offeror**'s sole responsibility to thoroughly examine and review all documentation associated with this Invitation, including any Addendums, and to insure that any response submitted complies in every respect with all requirements.
- b. Any Addendum to this Invitation which may be required prior to the Response due date will be delivered to those prospective Offerors of record who have previously obtained a copy of this Invitation from **H-GAC**. Prospective Offerors shall be responsible for obtaining all documents relating to submission of a Response.
- c. **Offeror** shall thoroughly examine any drawings, specifications, schedules, instructions and any other documents, supplied as a part of this Invitation, and is solely responsible for understanding and compliance.
- d. **H-GAC** shall not be liable for **Offeror's** incomplete documentation, or for any costs associated with preparation and submission of any Response hereto. Additionally, all components of any Response become the property of **H-GAC**, and shall be considered to be in the public domain.

- e. **Offeror** shall make all investigations necessary to become thoroughly informed regarding any plan and/or infrastructure that may be required to support delivery of any Product or Service covered by this Invitation. No plea of ignorance by **Offeror** stemming from failure to investigate conditions that may now or hereafter exist, shall be accepted as a basis for varying **H-GAC's** requirements, or **Offeror's/Contractor's** obligations or entitlements.
- f. Requests for changes to the requirements or specifications herein must be in writing (e-mail, fax, letter) and must be received by **H-GAC** no later than fifteen (15) calendar days prior to the Response Due Date. **H-GAC** will review such requests, but may or may not make changes at its sole discretion. Changes, if any, will only be made by written Addendum sent to addressees of record. In any event, it is **Offeror's** sole responsibility to insure that any and all Addendums which may have been issued have been received and addressed.
- g. <u>By submission of a response</u>, **Offeror** expressly understands and agrees that all terms and conditions herein will <u>be part of any subsequent contract that is executed pursuant to this Invitation</u>.
- h. **Offeror** is advised that all **H-GAC** contracts are subject to the legal requirements established in any applicable Local, State or Federal statute.
- i. **Offeror/Contractor** must be in compliance with all licensing, permitting, registration and other applicable legal or regulatory requirements imposed by any governmental authority having jurisdiction. It is **Offeror/Contractor's** responsibility to insure that this requirement is met, and to supply to **H-GAC** upon request, copies of any license, permit or other documentation bearing on such compliance.
- j. Unless otherwise established elsewhere in this Invitation, NO minimum purchase quantities or spending levels are provided or guaranteed by **H-GAC** or any **End User**.
- k. This Invitation is not meant to restrict competition, but rather is intended to allow for a wide range of responses.
- 1. Responses which are 'qualified' with conditional clauses or alterations of or exceptions to any of the terms and conditions in this Invitation may be deemed non-compliant at **H-GAC**'s sole discretion.
- m. The term 'Offeror', or derivative thereof, shall become synonymous with 'Contractor' for any successful Offeror recommended for a contract pursuant to this Invitation.
- n. **H-GAC** reserves the right to:
  - Reject any and all offers received in response to this Invitation.
  - Reject any part of an offer received in response to this Invitation.
  - Determine the correct price and/or terminology in the event of any discrepancies in any response.
  - Accept a response from, and enter into agreement with, other than the lowest price **Offeror**.
  - Accept responses and award contracts to as many or as few Offerors as H-GAC may select.
  - Amend, waive, modify, or withdraw (in part or in whole) this Invitation, or any requirements herein.
  - Hold discussions with **Offerors**, although award may be made without discussion.
  - Request an Offeror to give a presentation of the Response at a time and place scheduled by H-GAC.
  - Exercise any of these rights at any time without liability to any **Offeror**.
- o. **H-GAC** reserves the right to determine that conditions exist which prevent the public opening of responses on the date and at the time advertised, and to reschedule the public opening for a future date and time. Responses received by **H-GAC** by the original deadline will be secured unopened until the rescheduled opening date and time, and those having timely submitted such responses will be notified.

#### 6. OFFEROR'S AUTHORIZED SIGNATORY

The signatory shall be authorized to sign and contractually bind **Offeror**, and shall sign any and all Response documentation requiring a signature.

## 7. SURETY FOR INSURANCE

**Contractor** shall be responsible for using a surety company properly licensed by any and all states in which Contractor will do business with Participants. The surety company shall not expose itself to any loss on any one risk in an amount exceeding ten percent (10%) of its surplus to policy holders, provided any risk or portion of any risk shall have been reinsured, and such reinsurance shall be deducted in determining the limitation of risk applicable to **H-GAC**'s insurance requirements.

#### 8. CONFIDENTIAL / PROPRIETARY MATERIALS

All documentation submitted as part of **Offeror's** response to this Invitation will be considered to be in the public domain and may be made available to Members and others, after contract award, upon properly submitted request. If **Offeror** submits documents marked "confidential" or "proprietary", the Response may be deemed non-compliant.

#### 9. **REFERENCES**

- a. **Offeror** shall list the names of at least five government agencies within the continental United States which have purchased from **Offeror** products or services similar to those covered by this Invitation, within the last two years. **H-GAC** reserves the right to determine if such products or services are appropriately similar.
- b. **Offeror** may provide reference information in whatever format desired, but each should include the following specific information:
  - Agency name
  - Contact person name
  - Address
  - Phone & Fax numbers
  - Description of product(s) or service(s) and date sold
- c. Other information, including criticism however learned, may be used by **H-GAC** in evaluation of responses.

#### **10. INSURANCE**

a. Unless otherwise stipulated in Section B, **Offeror/Contractor** must have the following insurance and coverage minimums:

**General liability** insurance with a Single Occurrence limit of at least \$1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit.

**Product liability** insurance with a Single Occurrence limit of at least 1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit for all Products except Automotive Fire Apparatus. For Automotive Fire Apparatus, see Section B – Product Specific of this Invitation.

**Property Damage or Destruction** insurance is required for coverage of **End User** owned equipment while in **Contractor**'s possession, custody or control. The minimum Single Occurrence limit is \$500,000.00 and the General Aggregate limit must be at least two times the Single Occurrence limit. This insurance may be carried in several ways, e.g. under an Inland Marine policy, as part of Automobile coverage, or under a Garage Keepers policy. In any event, this coverage must be specifically and clearly listed on insurance certificate(s) submitted to **H-GAC**.

- b. Insurance coverage shall be in effect for the length of any contract made pursuant to this Invitation, and for any extensions thereof, plus the number of days/months required to *deliver* any outstanding order after the close of the contract period.
- c. Original Insurance Certificates must be furnished to **H-GAC** on request, showing **Offeror/Contractor** as the insured and showing coverage and limits for the insurances listed above.
- d. If any Product(s) or Service(s) will be provided by parties other than **Offeror/Contractor**, all such parties are required to carry the minimum insurance coverages specified herein, and if requested by **H-GAC**, a separate insurance certificate must be submitted for each such party.
- e. **H-GAC** reserves the right to contact insurance underwriters to confirm policy and certificate issuance and document accuracy.

#### **11. OFFEROR CERTIFICATIONS**

Offeror, by submission of a Response hereto, makes the following certifications under penalty of perjury and possible contract termination if any of these certifications are found to be false.

#### **Non-Collusive Response**

a. The prices in the Response have been arrived at independently without collusion, consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other **Offeror** or potential competitor.

- b. The prices which have been quoted in the Response (unless otherwise required by law), have not been knowingly disclosed by **Offeror** and will not be knowingly disclosed by **Offeror** prior to the public response opening, either directly or indirectly, to any other **Offeror** or competitor.
- c. No attempt has been made or will be made by **Offeror** to induce any other person, partnership or corporation to submit or not to submit a response for the purpose of restricting competition.

#### **Non-Biased Specifications**

This Invitation contains no requirements considered to be unduly biased in favor of **Offeror** or any other **Offeror**s that may be competing for this procurement.

#### **No Financial Interest or Other Conflict**

- a. No **H-GAC** officer, employee, Board of Directors member or member of any **H-GAC** board or commission, nor family member of any such person, has a financial interest, direct or indirect, in **Offeror** or in any contract **Offeror** might enter into with **H-GAC**.
- b. No economic or employment opportunity, gift, loan, gratuity, special discount, trip, favor or service has been, or will be, offered or given to any officer, employee, Board of Directors member, or member of any **H-GAC** board or commission, nor to any family member of any such person.

#### **Debarment and Suspension Status**

- a. **Offeror** is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any government agency, nor is **Offeror** an agent of any person or entity that is currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transaction by any government agency.
- b. **Offeror** has not within a three year period preceding this Invitation been convicted of or had a civil suit judgement renedered against **Offeror** for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public transaction or contract under a public transaction; violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statement, or receiving stolen property.
- c. **Offeror** is not presently indicted for or otherwise criminally or civilly charged by a government entity (federal, state, or local) with commission of any of the offenses enumerated above.
- d. Offeror has not, within a three year period preceding this Invitation, had any government (federal, state, or local) transactions terminated for cause or default.

#### **Insurance Coverages**

Offeror has and will maintain insurance coverage in accordance with the requirements of this Invitation.

#### Licensing & Permits

**Offeror(s)** has (have) all licenses and/or permits, required by any and all governmental entities having jurisdiction, to legally sell the products/services offered.

## 12. HISTORICALLY UNDERUTILIZED BUSINESS (HUB) PARTICIPATION

- a. To satisfy Texas' statutory requirements [Government Code, Chapter 2161, Subchapter D], **H-GAC** requires all **Offerors** to supply information in any bid/proposal response listing (1) the total number of subcontracts and (2) the total number of HUB contracts applicable to the Products or Services offered in the response. Local governments often require this information for their own reporting requirements prior to placing orders through the **H-GAC** Cooperative Purchasing Program.
- b. Offeror must complete Form B and include subcontracts with HUB's that provide any materials or services related to sales that may be made thru H-GAC's Cooperative Purchasing Program.

#### 13. NON-RESIDENT RECIPROCAL SALES ACT

As required by Texas Civil Statutes in the award of contracts, an offeror which is not a Texas resident business must determine if its state of residence prohibits award of government contracts to Texas resident offerors without penalty. If **Offeror's** resident state DOES penalize Texas offerors, **Offeror** must provide this information along with a copy of its applicable resident state's statute in the Response.

#### 14. TEXAS MOTOR VEHICLE COMMISSION CODE & LICENSING

Sales of motor vehicles in the State of Texas are subject to the Texas Motor Vehicle Commission Code. If this Invitation includes any motor vehicle to be sold in the State of Texas, **Offeror** certifies by submission of a response hereto that all required Texas Motor Vehicle Commission licenses are in place and current, and that copies of all such licenses <u>have been submitted with the Response</u>. Further, it shall be **Contractor**'s responsibility to keep current all required Texas Motor Vehicle Commission licensing during the term of the contract, and to furnish license copies at any time on request by **H-GAC**. If **Contractor** does not maintain current licensing, **H-GAC** reserves the right to immediately terminate the contract.

**NOTE:** In accordance with the Texas Motor Vehicle Commission Code, contracts for motor vehicles to be sold within the state of Texas may be made <u>ONLY</u> with properly licensed Texas Motor Vehicle Dealers. Therefore, to be considered for a contract covering Texas End Users, the Response must include a **Form A** from a licensed Texas Motor Vehicle Dealer

#### **15. INTENT AND SCOPE OF SPECIFICATIONS**

- a. The intent of the specifications herein is to provide **Offeror** with sufficient information concerning the Products/Services to be contracted such that **Offeror** can prepare and submit an acceptable Response.
- b. The specifications may be detailed or general in nature with regard to any particular Product/Service. Where not otherwise specified, details of construction, materials, or the way in which services will be provided, are left to the discretion of the **Offeror**, provided only that any offering shall conform, as a minimum, to best Industry standards and practices and to what is currently being sold in the marketplace.
- c. Responses shall be considered only from **Offerors** that have established good reputations in their markets, and who furnish satisfactory evidence of ability to supply the Products/Services specified herein.
- d. **Offeror** shall show proof of ability to provide to **End Users** prompt and competent service, including parts if applicable, for all Products/Services covered by this Invitation, by proper completion of a Service Organization Document as described elsewhere herein.

#### 16. REQUIREMENTS APPLICABLE TO PHYSICAL GOODS

In the case of physical goods (e.g. equipment, material, supplies, as opposed to services), all Products offered must, unless otherwise stipulated in Section B:

- a. Be new, unused, and not refurbished.
- b. Not be a prototype insofar as the general design, operation and performance. This requirement is NOT meant to preclude **Offeror** from offering new models or configurations which incorporate improvements in a current design or add functionality, but which in such new model or configuration may be new to the marketplace.
- c. Include any and all accessories which may or may not be specifically mentioned herein, but which are normally furnished or which are necessary to make a delivered Product ready for its intended use. Such accessories shall be assembled, installed and adjusted such that the Product is ready for continuous operation at time of delivery.
- d. Have assemblies, sub-assemblies and component parts that are standard and interchangeable throughout the entire quantity of a particular Product as may be purchased simultaneously by any individual **End User**.
- a. Be designed and constructed using current industry accepted engineering and safety practices, and materials.
- b. Be available for inspection at any time prior to or after procurement.

#### **17. PRODUCT CODES**

Unless otherwise addressed in Section B of this Invitation, the following requirements shall apply:

- a. Each Product/Service offered shall be uniquely identified using an **H-GAC** Product Code, which shall be determined as described in Section B of this Invitation. **Offeror** shall offer <u>ONLY ONE</u> Product for any particular Product Code. For example, **Offeror** may wish to submit a bid for Product Code ABC and may have another offering that also meets the requirements for ABC. **Offeror** <u>MAY NOT</u> submit two offerings for ABC. The alternate offering that also meets the requirements for ABC must be offered as an option "upgrade/downgrade" to ABC on **Form E**.
- b. Pricing for optional upgrades or downgrades to base bid items should be quoted as an "adder" or "deduct" amount as appropriate, to be applied to the offered price of the base Product Item listed on **Form D**.
- c. Base bid items and their associated HGACBuy Product Codes are included in the Section B and/or on Form D.

d. Selection of Product Codes for which to submit an offer is at **Offeror**'s sole discretion.

#### **18. SPECIFIC DESCRIPTIVE REFERENCES**

Except for Base Product Items listed on Form **D**, any reference to a specific catalog, data sheet, form, brochure, model name or number, etc. used herein to describe an item such as an option or accessory is only descriptive and is not to be considered restrictive unless otherwise noted. Such references are normally used only to indicate a type, general description, level of quality and/or required performance standards.

## **19. MANUALS**

Unless otherwise specified or superceded herein, each Product delivered under an **H-GAC** contract, and if applicable any options thereto, shall be supplied with at least one (1) copy of a safety and operating manual. The cost of any such manuals must be included in the base price for any Product Item offered hereunder. If more detailed and technically orientated parts and maintenance manuals are available for a Product or option, at a cost, they shall be offered as options on the *FORM* designated herein for such options, or elsewhere in the Response as may be directed herein.

#### 20. STANDARD FEATURES & OPTIONS

The following requirements are applicable primarily to physical goods.

#### Standard Features

- a. The stated minimum requirements for all Products listed herein include what **H-GAC** considers to be "standard" features. Even though such features might normally be offered as options rather than as standard, they are nonetheless considered to be standard in this Invitation, and must be included in the base price for any Product offered. Such features **SHOULD NOT** be offered as options except as deducts for their omission from the base Product.
- b. If it is unclear in the Response that an **H-GAC** standard feature is included in the base price, it will be assumed that such is the case. If awarded a contract **Offeror** will be expected to sell the Product with all **H-GAC** specified standard features included in the base price.
- c. Any feature or accessory normally offered by manufacturer as "standard" shall be considered a standard feature and shall be included in the base price of any offering, even though not specifically listed as a requirement in H-GAC's specifications. Such features <u>SHOULD NOT</u> be offered as options except as deducts for their omission from the base Product.

#### **Options - General**

- a. Options are considered to be any features or accessories, other than **H-GAC**'s and Manufacturer's "standard" features or accessories.
- b. Options should be offered on the *FORMS* designated for quoting options. Each option should be listed and described on a separate line, and should include any Manufacturer's/Dealer's code number. If no Manufacturer's/Dealer's code number exists, **Offeror** should create one.
- c. Prices for all offered options shall be assumed to include any installation or mounting required to make it a fully functional component of the Product, unless otherwise stated in **Offeror's** response.

#### **Required Options**

- a. Product specifications in this Invitation may include **H-GAC** "Required Options". If so, **Offeror** must quote a price for <u>ALL</u> such options, and, if there is an **H-GAC** Option Code provided in this Invitation for such options, it <u>MUST</u> be used as part of the description.
- b. For any specific "Required Option", **Offeror** may quote an equivalent so long as its design and performance are as good as, or better than, the specified option item. Responses which do not include pricing for Required Options <u>may be considered non-compliant</u>.

### **Other Options**

a. "Suggested" or "Other" options may be listed for any particular Product in this Invitation, and **Offeror** is encouraged to quote pricing for such options. The extent of offered options in any response may be taken into consideration as part of the award criteria, at **H-GAC**'s sole discretion.

b. **Offeror** is encouraged to include options for non-equipment items that may be applicable to a sale, such as: Extended Warranties, Maintenance Agreements, Buy-back or Trade-In Agreements, Out-of-state Delivery Charges, Quantity or Special Discounts, Extended Training Classes, etc.

#### Published & Unpublished Options

- a. H-GAC Cooperative Purchasing Program (Program) contracts are awarded through a public competitive bid or proposal (RFP) process. Further to that process, Program policy considers an 'option' listed and priced in a bid or RFP Response: (1) To be a "Published Option"; (2) To be part of any awarded contract; and (3) To be available for purchase by Program members separately and independently from associated base line items. However, since Published Options may have not been subjected to the same scrutiny as the associated base line items, it cannot be concluded they were directly competed. Therefore, pursuant to Local Government Code 252.021(a), purchase of a published option costing more than \$50,000 shall not be allowed. Furthermore, H-GAC reserves the right at its sole discretion to disallow purchase of any Published Option through the Program if deemed contrary to the intent of the law.
- b. Any option that has not been listed and priced in the Response is considered to be an "**Unpublished Option**". Unpublished Options may be sold, but only in connection with the sale of a base Product Item, and only insofar as the total cost of all Unpublished Options remains below twenty five percent (25%) of the total summed cost of the base Product(s) plus any Published Options.
- c. No Published or Unpublished Option may be sold which essentially converts a Product such that it competes with a Product Item awarded to another contractor.

## 21. WARRANTIES, SALES & SERVICE

Unless otherwise addressed in Section B, the following requirements shall apply:

- a. Offeror must be a properly franchised dealer authorized to sell and service, including warranty service, all products offered and sold in response to the bid invitation or under any **H-GAC** contract.
- b. **Offeror** shall provide detailed <u>Parts and Labor Warranty</u> information with the Response. If **Offeror** submits a warranty with the Response which does not meet the minimum requirements herein, **Offeror** agrees by submission of a Response that such warranty shall be considered to be amended to meet those minimums.
- c. Warranties shall be manufacturer's standard and shall be inclusive of any other warranty requirements which may be stipulated elsewhere herein.
- d. Any warranties offered by a dealer shall be in addition to the manufacturer's standard warranty, and shall not be a substitute for such. **Offeror**'s base price for any Product shall be inclusive of the standard warranty.
- e. Complete warranty information will be supplied to End User with each Product sold.
- a. Warranties need not apply to normal maintenance service or adjustments, or to any product reasonably shown to have been repaired or altered in any way so as to affect its stability, or to any product which has been subject to misuse, negligence, or accident.
- f. Offeror/Contractor is encouraged to offer extended warranties as an option.
- g. Neither **H-GAC** nor **End User** assume any warranty or liability on **Contractor**'s behalf unless made or assumed in writing, initiated by **Contractor**, and agreed to in writing by **H-GAC** or the **End User** respectively.
- h. **Contractor** shall be responsible for the execution and effectiveness of <u>all</u> product warranty, and shall be the sole source for solution to problems arising from warranty claims. **Contractor** agrees to respond directly to correct warranty claims and to ensure reconciliation of warranty claims that have been assigned to a third party.

#### 22. H-GAC ORDER PROCESSING CHARGE

**H-GAC** will levy an Order Processing Charge on **Contractor** for each sale done thru the **H-GAC** contract, <u>with the</u> <u>exception of orders for motor vehicles</u>. Any bid pricing submitted will be considered to include the Charge. The amount of the applicable charge shall be per the most current **H-GAC** schedule. For motor vehicle orders, the Processing Charge shall be levied on and paid by the **End User**.

### 23. PRE-PAYMENTS AND DISCOUNTS

- a. Progress, pre-payment and special discounts of any kind may be offered and detailed in the Response. Such discounts shall be clearly explained, but shall not be a determining factor in awarding contracts except in the case of tie offerings.
- b. Quantity discounts applicable to similar Products sold to one or more **End User** Departments may be offered. Determination as to product similarity shall rest solely with **Contractor**.
- c. For specific purchases, any proposed quantity, pre-payment or special discounts shall be clearly shown on the Contract Pricing Worksheet.

#### 24. INSPECTION / TESTING

All Products sold pursuant to this Invitation shall be subject to inspection/testing by or at the direction of **H-GAC** and/or the ordering **End User**, either at the delivery destination or the place of manufacture. In the event a Product fails to meet or exceed all requirements of this Invitation, and unless otherwise agreed in advance, the cost of any inspection and/or testing, shall be borne by the **Contractor**.

## 25. PRODUCT DELIVERY

Unless otherwise addressed in Section B, the following requirements shall apply:

- a. Title to goods, and responsibility and liability for loss and/or damage in shipping pass to End User at the delivery destination after receipt and acceptance have taken place. Cost of shipping/delivery shall be paid by End User unless otherwise agreed to by Contractor. If Contractor will be paying for shipping/delivery, shipping terms must be "F.O.B. Destination, Freight Prepaid". If End User will be paying for shipping/delivery, shipping terms must be "F.O.B. Destination Freight Collect".
- b. The details for the application and calculation of shipping and delivery charges must be stated in the Response on **Form E**. Any freight, shipping or delivery charged to **End User** will be prepaid and added to the invoice, and will be clearly shown an any Contract Pricing Worksheet or other quote presented to the **End User**.
- c. The estimated delivery time after receipt of order (ARO), inclusive of Saturdays, Sundays and holidays, for all Products offered must be stated in the Response. Actual delivery for any particular order must be confirmed with **End User** at time of order placement, and must be stated clearly on the Contract Pricing Worksheet.
- d. **Contractor** shall be responsible for delivery and Acceptance according to the requirements of the Contract and the Purchase Order.
- e. Contractor shall advise **End User** prior to making any shipment/delivery, and shall make such shipment/delivery in accordance with **End User**'s requirements, providing only that such arrangements do not contravene any requirement of the **H-GAC** contract unless agreed to by **Contractor**.
- f. The execution of all required tests, certifications and/or licensing, and costs thereof, shall be the responsibility of **Contractor**. Upon request by **End User** or **H-GAC**, **Contractor** shall provide any documentation or certification related to such tests, certifications or licensing.

### 26. OFFERED PRODUCT ITEM VARIANCES

Any variance in the specifications or performance of Products offered pursuant to this Invitation shall be acceptable to **H-GAC** only insofar as it MEETS or EXCEEDS the specifications and requirements of this Invitation.

#### 27. REQUIREMENTS FOR SUBMISSION OF A RESPONSE

Unless otherwise addressed in Section B, the following requirements shall apply:

- Responses shall be submitted in two complete printed sets including an Original and one (1) Copy in separate "hard side" three-ring binders. The outer spine of each binder shall be labeled showing this Invitation No., Offeror Name, and either "Original" or "Copy", as applicable. The Original printed response will be considered to be the binding Response in case of any conflicts between printed copies and electronic copies. Except for required forms, H-GAC Invitation documents should not be included in the Response.
- b. The Original and the Copy shall be submitted complete, except that the Electronic Media should be submitted only with the Copy.
- c. All required H-GAC FORMS and documents shall be properly completed, without exception or Offeror's <u>Response may be deemed non-compliant</u>. Offeror may not modify the format of any H-GAC FORM in any way. Offeror may photocopy or print blank FORMS as needed. Information submitted on the printed copies of the FORMS may not be handwritten except for signatures and initials. It is Offeror's responsibility to insure that printed FORMS are clear and legible. <u>Handwritten and illegible entries may be rejected</u>. Offeror's printed, stamped or typed name shall appear on every FORM submitted in the Response.
- d. <u>The entire response submission</u> shall also be submitted on electronic media, including all required **H-GAC** *FORMS*. **Offeror** is strongly advised to make and work with <u>copies</u> of the original electronic *FORMS*. The originals can then be used to make additional electronic or printed copies of the blank *FORMS*. Signatures are not required on the electronic *FORMS*.
- e. The Response shall include ample written evidence, in the form of technical specifications, cut/tear sheets, brochures, pictures, drawings, etc., to demonstrate that all specifications herein have been met and/or exceeded.

- f. The Response shall include, in any format desired, an overview of the <u>Service Organization</u> which will support Products sold under any **H-GAC** contract. <u>The overview must include facility locations</u>, phone numbers and <u>Service Manager names</u>, as well as the following:
  - The procedure to be used by an **End User** requiring repairs.
  - Typical turn-around time on repairs.
  - Service Department days and hours of operation.
  - Number of qualified / factory trained service personnel normally on hand.
  - Description of the parts inventory on hand.
  - Training services, facilities and personnel available.
- g. Responses shall be enclosed in a sealed package(s) addressed to the Houston-Galveston Area Council, Cooperative Purchasing. The following information shall be stated on the exterior of the package(s):
  - Name and address of **Offeror**.
  - Date and hour of public response opening.
  - Bid/Proposal Invitation number.
  - The statement: "SEALED BID/PROPOSAL, DO NOT OPEN IN MAIL ROOM".

H-GAC shall not be responsible for any Response not properly labeled.

- h. Submission of a COMPLETE Response by telegraphic or electronic transmission is not acceptable. However, Responses may be modified by telegraphic or electronic notice if such notice is received prior to the deadline for submission.
- i. Samples, when required, shall be submitted within the time specified and at no expense to **H-GAC**. If not destroyed or consumed during testing, samples will be returned upon request at **Offeror**'s expense.
- j. **Offeror** shall provide firm contract pricing for all Products and Options being offered.
- k. If applicable, responses shall include copies of all current licensing which may be required by the Texas Motor Vehicle Division for execution of sales pursuant to any contract with **H-GAC**.
- 1. Due to the complexity of responses and to aid in evaluation, the Response should contain <u>ALL</u> required information in tabbed sections as detailed below. <u>Omission of any required *FORM* or information will be sufficient grounds for **H-GAC** to consider your response to be non-compliant.</u>

#### m. First Section:

- Form(s) A Offeror Identification & Signatory: Identifies the offering party(ies), and should be completed by each party to the Response. If awarded, a contract will be executed with each.
- Form B Historically Underutilized Business Enterprises: Used to collect information about disadvantaged and minority suppliers and subcontractors, and to commit Offeror to working with Participants toward their program goals.
- Form C Response Checklist: Certification, and also an aid, to insure that all required information has been included in your Response.
- <u>References</u>, formatted as described elsewhere herein.
- <u>Service Organization Document</u>, formatted as described elsewhere herein.

#### Second Section:

- Form D Offered Items Pricing: For Bids, contains the list of the Product Items covered by this Invitation. Select the items offered and fill in the price for each. (For RFPs, follow the instructions in Section B as this Form may or may not be used.)
- Form E Published Options: Used to <u>list and price</u> all offered options. List, each on a separate line, all upgrades, downgrades, optional equipment, features, accessories and services which you desire to sell thru the **H-GAC** contract, if awarded. Published catalogs/price sheets may be listed, along with the discount structure that will apply. (For RFPs, follow the instructions in Section B as this **Form** may or may not be used.)
- Form W-9 Request for Taxpayer Identification Number and Certification: Should be completed by each party to the response.

#### **Third Section:**

• Technical Specifications, Product Brochures, Tear Sheets, Cut Sheets, Strippers, etc. <u>which clearly list and</u> show all the standard features and capabilities of each Product Item offered on **Form D**. • Warranty Documentation, as described elsewhere herein, for all items offered.

### **Fourth Section:**

- Copies of any applicable Texas MVD Licenses.
- Electronic Media, containing the complete response including all required *FORMS*, stored in a pouch or an envelope such that it will not fall out of the binder. (Required in 'Copy' only, not in 'Original'.)
- Form CIQ Conflict Of Interest Questionnaire: Chapter 176 of the Texas Local Government Code requires vendors and consultants contracting or seeking to contract with H-GAC to file a Conflict of Interest Questionnaire (CIQ) if they have an employment or other business relationship with an H-GAC officer or an officer's close family member. The required questionnaire is located at the Texas Ethics Commission website: http://www.ethics.state.tx.us/whatsnew/conflict\_forms.htm. It is Bidder's responsibility to download the form and furnish a completed copy with the Response, if it is applicable.
- n. By submittal of Response, **Offeror** certifies to the best of its knowledge that all information is true and correct.

## 28. CLARIFICATION TO SPECIFICATIONS & REQUIREMENTS

- a. If **Offeror** is in doubt as to the meaning of any item in this Invitation, a written request for clarification may be submitted to **H-GAC** up to fifteen (15) calendar days prior to the deadline for response submission. **H-GAC** shall not be responsible for late delivery. Requests may be transmitted by FAX or e-mail to the assigned Specification Specialist, and should clearly reference this Invitation number and the specific page and paragraph in question. If there are multiple questions, they should be stated separately and numbered.
- Any interpretation of Invitation documents, if made, will be by written Addendum duly issued. A copy of such Addendum will be mailed or delivered to each person officially on record as having been sent a copy of this Invitation. H-GAC will not be responsible for any other explanation or interpretation of the Invitation documents made or given prior to the award of the contract.
- c. <u>Any objections to the Invitation documents must be filed in writing with **H-GAC** on or before fifteen (15) calendar days prior to the deadline for submission of responses.</u>
- d. Prospective offerors are advised that, after a draft specification has been issued, the Pre-Bid/Proposal Conference is the primary forum through which comments and suggestions may be offered for consideration by **H-GAC** prior to issuance of the final invitation and specifications.
- e. All best efforts have been made to insure that the product/service descriptions and associated specification information in Sections B & C are correct, and adequate time has been given to prospective Offerors to point out mistakes. However, if an error remains and is caught by Offeror before the scheduled bid/proposal opening, Offeror shall make note of the required correction in the Response, and shall also notify **H-GAC** prior to the opening of responses.

#### 29. INCONSISTENT INFORMATION

**H-GAC** review of responses supplied on **H-GAC** *FORMS* is a significant part of the evaluation process. **Offeror** shall state clearly all information required on the *FORMS*. **Offeror**'s information supplied on the *FORMS* shall take precedence in the event any standard "boilerplate" type language included in **Offeror**'s response is inconsistent with the information supplied by **Offeror** on the **H-GAC** *FORMS*. In all cases, information on **H-GAC**'s printed *FORMS* supplied as part of **Offeror**'s response shall take precedence over information supplied on electronic media.

#### **30. REJECTION OF RESPONSES**

- a. **H-GAC** may reject a response if:
  - Offeror misstates or conceals any material fact in the Response, or if,
  - **Offeror** does not strictly conform to law or the requirements of this Invitation.
- b. **H-GAC** may reject any and all responses, and may reject any part of a response.
- c. **H-GAC, at it's sole discretion,** may also waive any formalities or irregularities in any response, or ask for corrected information except for pricing.
- d. The following occurrences require disqualification of the bid/proposals:
  - Unsigned or unauthorized signatures on bids/proposals;
  - Bids received after the date and time for opening
  - Bids where prices are conditional on award of another bid or are subject to unlimited escalation

e. **H-GAC** may refuse to award a contract to or enter into a transaction with an apparent low bidder if that bidder is indebted to **H-GAC**.

#### 31. WITHDRAWAL OR MODIFICATION OF RESPONSES

Once received by **H-GAC**, responses may be modified or withdrawn <u>prior</u> to the submission deadline only if the request to do so is in writing submitted by **Offeror's** authorized representative. Responses and requests for modification received <u>after</u> the submission deadline will not be accepted. Requests for response withdrawal received <u>after</u> the submission deadline will be accepted if the request to do so is in writing submitted by **Offeror's** authorized representative.

#### 32. RESPONSE EVALUATION

#### For Bid Responses:

- a. Section B will state whether the contract will be awarded to the lowest responsible bidder or to the bidder who provides goods or services at the best value for **H-GAC** and its participants.
- b. If the contract will be awarded based on best value, Section B will state any relevant criteria which **H-GAC** will consider.
- c. For each offered Product Item, **H-GAC** may use the offered price, prices for Required Options, and the prices of selected common Published Options to determine the lowest responsible offer.
- d. <u>Failure of **Offeror** to submit pricing for **frequently purchased** options and any **H-GAC** required options may cause response to be considered non-compliant at **H-GAC**'s sole discretion.</u>

#### For Proposal Responses:

- e. **H-GAC** will evaluate proposals as detailed in Section B.
- f. By submission of a Response Offeror indicates acceptance of the evaluation technique, and recognizes and accepts that **H-GAC** may at it's sole discretion make subjective judgments during the evaluation process.

#### 33. ORDER OF PRECEDENCE PRIOR TO CONTRACT AWARD

In the event of conflict between this document and any references or documents cited herein, this document shall take precedence prior to contract award.

#### 34. AWARD OF CONTRACT

- a. **H-GAC** reserves the right to accept or reject any Product Item or option offered. Additionally, all options included in Offeror's response and accepted by **H-GAC** are understood to be included in any contract.
- b. **H-GAC** shall award contract(s) for line items or groups of line items, at its sole discretion.
- c. With authority granted by the H-GAC Board of Directors, a written contract shall be presented to the successful Offeror(s) and shall be subject to acceptance by the successful Offeror(s) within thirty (45) calendar days after presentation by H-GAC. If a contract is not executed within thirty (45) calendar days, H-GAC may rescind the contract offer and award a contract to the next Offeror in order of rank as determined by H-GAC.
- d. Delivery time and prompt payment discounts, including time allowed for payment, may be considered in tiebreaking of offers which are judged by **H-GAC** to be equal in all other criteria.
- e. The contract shall include the following documents in the stated order of precedence:
  - 1st The contract document signed by H-GAC and Offeror.
  - **2nd** This Invitation and all specifications referenced herein.
  - **3rd Offeror**'s response to this Invitation.

## **35. PRO-FORMA CONTRACT**

This Invitation includes a Pro-Forma (sample) Contract which successful offerors will be expected to sign. The actual final contract will be the same or nearly the same as the Pro-Forma. <u>NOTE: Successful Offerors MAY NOT</u> process any purchase orders until the contract documents have been executed and returned to **H-GAC**.

## **36. CONTRACT TERM**

The contract shall be in effect throughout the period stated elsewhere in the contract documents, and thereafter until such time as any outstanding orders against the contract have been fulfilled. The contract may be extended if deemed by **H-GAC** to be in the best interests of the Program, and subject to mutual agreement of the parties.

#### **37. PERFORMANCE & PAYMENT BOND**

**H-GAC**'s contractual requirements DO NOT include a Performance & Payment Bond (PPB), and offered pricing should reflect this cost saving. However, **Contractor** must be prepared to offer a PPB to cover any specific order if so requested by **End User**. **Contractor** shall quote a price to **End User** for provision of any requested PPB, and agrees to furnish the PPB within ten business (10) days of receipt of **End User's** purchase order.

#### **38. CHANGE ORDERS**

**End Users** shall have the right to make additions by addenda for the purpose of clarification or inclusion of additional specifications, qualifications, conditions, etc. Any such addenda shall be made in writing and agreed upon by **Contractor** and the **End User** agency prior to issuance of any Change Order. A copy of any such Change Order shall be furnished by **Contractor** to **H-GAC**.

#### **39. DUPLICATION OF TERMS OR STATEMENTS**

Where statements or terms are duplicated or are extremely similar, **H-GAC** and the **End User** reserve the right to use the statement or term most favorable to **H-GAC** and/or the **End User**.

#### 40. PUBLICITY

**H-GAC** encourages contractors to "market" the Program, and can provide some information and artwork to be used in published promotional materials. However, any publicity or published material released by **Contractor** referencing the contract, whether in the form of a press release, brochure, photographic coverage, or verbal announcement, shall be issued only with prior review and approval by **H-GAC**.

### 41. TAXES

**HGAC** and **End User** participants are either units of government or qualified non-profit agencies, and are generally exempt from Federal and State sales, excise or use taxes. **Offeror** <u>shall not</u> include any such taxes in the Response. Further, it shall be the responsibility of **Contractor** to determine the applicability of any taxes to a particular order and act accordingly. Exemption certificates will be provided upon request.

#### 42. DRUG FREE WORKPLACE

**Contractor** shall provide notice to its employees and sub-contractors, as required under the Drug-Free Workplace Act of 1988. A copy of **Contractor's** Drug-Free Workplace policy shall, on request, be furnished to any **End User**.

#### 43. PRODUCT NOTICES & MAILINGS

**H-GAC** is <u>NOT</u> the owner of Products sold pursuant to this Invitation, but acts only in the capacity of purchasing agent. In that regard, **Contractor** accepts sole responsibility for insuring that notices and mailings, such as Safety Alerts, Safety Recall Notices and Customer Surveys, are sent directly to the **End User** of record.

#### 44. HANDLING OF ORDERS & PAYMENTS

In general, orders and payments will be handled as described below. More specific instructions and information regarding handling of purchase orders and the Order Processing Charge may be provided after contract award. Established procedures may be changed at any time by **H-GAC** as may be dictated by efficient business practice. The particulars of any sale, e.g. specific products, pricing, delivery, warranty, etc., will be in strict accordance with the terms and conditions of this Invitation and the specific contract awarded to **Contractor**. Beyond that:

- a. For any particular procurement to be made under the provisions of an **H-GAC** contract, **End User** and **Contractor** will discuss requirements and agree as to what will be provided.
- b. **Contractor** will prepare a Contract Pricing Worksheet and provide it to **End User**. The Worksheet will list everything being purchased including the base bid item(s), all published and unpublished options and the delivery date. All pricing shall be per the current contract.

- c. End User will send a purchase document to Contractor, which Contractor will send H-GAC together with the Contract Pricing Worksheet. NOTE: Contractor agrees not to offer, agree to or accept from End User any terms or conditions that conflict with or contravene those in Contractor's H-GAC contract, except for pricing discounts.
- d. **H-GAC** will prepare an "Order Confirmation" and send it to **End User** and to **Contractor**. The Order Confirmation verifies that **Contractor** has a valid **H-GAC** contract and that the order is in compliance with the requirements of the **H-GAC** Cooperative Purchasing Program. **Contractor** will not ship any goods before receipt of both **End User**'s purchase document and **H-GAC**'s Order Confirmation.
- e. On notification that **Contractor** has received an order, **H-GAC** will invoice **Contractor** for the applicable Order Processing Charge. **NOTE:** The Order Processing Charge is charged to **Contractor**, **EXCEPT** in the **case of motor vehicles**. For all sales of motor vehicles the Order Processing Charge is levied on the **End User**, collected by **Contractor**, and remitted to **H-GAC** by Contractor.
- f. **Contractor** will deliver products/services ordered, and will invoice **End User** for products/services accepted by **End User**. (See other Sub-Section herein dealing with Product Delivery.) **Contractor** will not invoice before shipment has been made.
- g. End User will pay Contractor for those products and/or services ordered which have been received and accepted. Under no circumstances shall any check be made payable to a representative or agent. Should a representative or agent submit an invoice to End User for any cost related to a purchase order issued to Contractor for products/services covered by an H-GAC contract, such invoice shall be forwarded to Contractor and Contractor will take action to correct the error.
- h. Upon delivery of any product/service by **Contractor** and acceptance by **End User**, **Contractor** shall remit to **H-GAC** the full amount of the applicable Order Processing Charge in accordance with the payment terms established in the **H-GAC** contract. Note, the Order Processing Charge is due whether or not **Contractor** has ever received an invoice from **H-GAC**. Sales executed based on the particulars of **Contractor**'s **H-GAC** contract, without payment of the Order Processing Charge, may constitute fraud.

#### 45. PRICE CHANGES

- a. Any permanent increase or decrease in offered pricing for a base contract item or published option is considered to be a price change. Temporary increases in pricing by whatever name (e.g. 'surcharge', 'adjustment', 'equalization charge', 'compliance charge', 'recovery charge', etc.), are also considered to be price changes.
- b. Except in the case of contracted published catalogs and price sheets, prices for Base Bid Items and Published Options are expected to be held firm for a minimum of 90 days from the date an awarded Offeror signs the H-GAC contract. Thereafter, changes will be considered if accompanied by justifying documentation satisfactory to H-GAC. For published catalogs and price sheets which are on an H-GAC contract, requests to amend the contract to reflect any new published catalog or price sheet may be submitted whenever the manufacturer publishes the new document. Any such request must include the new catalog or price sheet.
- c. If **Contractor** routinely offers discounted contract pricing, **H-GAC** may request **Contractor** to accept amended contract pricing equivalent to the routinely discounted pricing.
- d. No price change will be allowed unless it has been reviewed and approved by **H-GAC** in writing. **Contractor** must have received **H-GAC's** written approval of any change prior to charging the new price or using it in any quotation prepared for an End User.
- e. Price change requests must be submitted to **H-GAC** in writing and must be received by **H-GAC** at least thirty (30) calendar days prior to the requested effective date of the change, and must state the time period for which the requested pricing will remain firm.
- f. Price change requests shall include **H-GAC Forms D** and **E**, or whatever documentation was used to submit pricing in the original Response hereto, showing all affected items with current contract price, requested price, and percentage change shown clearly for each. This documentation should be submitted in MSExcel format to facilitate analysis and updating of the website.
- g. Price change requests <u>MUST</u> be supported with substantive documentation (e.g. manufacturer's price increase notices, copies of invoices from suppliers, etc.) showing that **Contractor's** <u>actual costs</u> have increased. The Producer Price Index (PPI) may be used as partial justification, subject to approval by **H-GAC**, but no price increase based solely on an increase in the PPI will be allowed.
- h. All Products shall, at time of sale, be equipped as may be required under any then current applicable local, state, and federal government requirements. If, during the course of any contract, changes are made to such government requirements which cause a manufacturer's costs of production to increase, **Contractor** may

increase Product pricing to the extent of **Contractor's** actual cost increase. The increase must be substantiated with support documentation acceptable to **H-GAC** prior to taking effect. Modifications to a Product required to comply with such requirements which become effective <u>after</u> the date of any sale shall be the responsibility of the **End-User**.

- i. In cases involving contract extensions exceeding sixty-one (61) days beyond the stated expiration date of the contract, **Contractor** may request a price change based on the same conditions as stated above. However the thirty (30) day prior notice is waived and **H-GAC** will consider the request immediately on receipt.
- j. H-GAC reserves the right to accept or reject any price change request. Acceptance, if granted, will be in writing and the approved changes will become part of the contract.

#### 46. CONTRACT ITEM CHANGES

- a. If a manufacturer discontinues a contracted item, that item will automatically be considered to be deleted from the contract with no penalty to Contractor. However, **H-GAC** may at it's sole discretion elect to make a contract award to the next low offeror for the item, or take any other action deemed by **H-GAC** to be in the best interests of **End Users**, at its sole discretion.
- b. If a manufacturer makes any change in a contracted item which <u>does not affect the contract price</u>, Contractor shall advise **H-GAC** of the details. If the 'new' item is equal to or better than the originally contracted item, the 'new' item shall be approved as a replacement. Otherwise **H-GAC** may allow or reject the change, or take any other action deemed by **H-GAC** to be in the best interests of **End Users**, at its sole discretion. If the change is rejected there will be no penalty to Contractor.
- c. If a manufacturer makes any kind of change in a contracted item which <u>affects the contract price</u>, Contractor shall advise **H-GAC** of the details. **H-GAC** may allow or reject the change at its sole discretion. If the change is rejected there will be no penalty to Contractor. However, **H-GAC** may elect to make a contract award to the next low offeror for the item, or take any other action deemed by **H-GAC** to be in the best interests of **End Users**, at its sole discretion.
- d. In the case of specifically identified catalogs or price sheets which have been contracted as base bid items or as published options, routine published changes to products and pricing shall be automatically incorporated into the contract. However, **Contractor** must still provide thirty (30) calendar days written notice and an explanation of the changes to products and pricing. **H-GAC** will respond with written approval.

#### **47. FORCE MAJEURE**

If either party shall be wholly or partially prevented from the performance of any contractual obligation or duty by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident., order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of Force Majeure shall rest solely with **H-GAC**..

#### **48. PERFORMANCE UNDER CONTRACT**

**H-GAC** is committed to insuring that **Contractor** provides effective and efficient service to all Participants in the Cooperative Purchasing Program, and expects that certain Performance Conditions must be met. Failure to meet these conditions may result in contract termination. In that regard, **Contractor shall**:

- a. Appoint a dedicated representative to be the contact person and focal point for all matters relating to End User quotations and orders. The representative shall have: A <u>toll free phone number with voice mail</u>; A <u>fax number</u>; A working <u>e-mail address</u>; and A <u>postal address</u>.
- b. Insure that the representative timely monitors all communication modes listed above, and <u>promptly responds to</u> <u>communications</u> from **End Users** and **H-GAC** in any of these modes. Phone calls will be promptly returned, in any event not later than the next business day. Acceptable failure will be due only to Force Majeure.
- c. Maintain <u>sufficient qualified staff</u> to promptly process all communications from **H-GAC** or **End Users**, and to efficiently, effectively and accurately service all requirements of the contract.
- d. As may be requested by **H-GAC**, replace any staff members who are not providing the service and expertise deemed necessary by **H-GAC** for acceptable support of **End Users**.
- e. Properly prepare and provide to **End User** a Contract Pricing Worksheet, or a quotation in other format as approved by **H-GAC**, for each and every order that is to be executed.
- f. Furnish, on request of **H-GAC**, reasonable data, forms and graphic material to be used in brochures or other print media, or on **H-GAC**'s website.

g. Allow access to **H-GAC** authorized personnel for inspection of operating facilities, and auditing of purchase orders during the contract period, and for a period extending thru the completion of any outstanding orders. Site inspection may be arranged not less than ten (10) calendar days prior, shall include the names of all participants, and shall be at no expense to **Contractor**.

#### h. Reporting Requirements:

- **Contractor** agrees to submit written quarterly reports to **H-GAC** detailing all transactions during the previous three month period. Such reports shall include, but are not limited to the following:
- End User name
- Product/Service purchased, including Product Code if applicable
- End User Purchase Order Number
- Purchase Order Date
- Product/Service dollar amount
- HGACBuy Order Processing Charge amount
- Reports must be provided to **H-GAC** in MSExcel or other acceptable electronic format, and are due by the 30<sup>th</sup> day of the month following the applicable quarter being reported.
- i. Should **Contractor** default in providing Products or Services as required by this Invitation and the contract, recourse may be exercised thru cancellation of the contract and other legal remedies as may be appropriate.

## 49. IMPLEMENTATION OF INTERNET BASED E-COMMERCE

**H-GAC** Cooperative Purchasing has adopted E-Commerce as part of its business model and maintains an internet website at <u>www.HGACBuy.org.</u> At any point in time, various information and process functions may be implemented and made operational thru the website, including but not limited to items such as:

#### **Information Items**

- Contract information
- Procurement schedules
- Response requirements & specifications

## **Functions**

- End User product inquiries
- Product configuration and price quotes
- Purchase Orders and Confirmations

- Product and option item catalog listings
- End User & Contractor information
- Shipping/Delivery notices
- Invoice generation
- Payment remittances, etc.

All **H-GAC Contractors**, as a condition of contract, will be required to work with **H-GAC** and it's E-Commerce provider(s) to maximize use of E-Commerce within the context of **H-GAC** Cooperative Purchasing business. **Offeror** is encouraged to refer to **H-GAC**'s Cooperative Purchasing web site where additional information can be found. If you have any questions, please contact **H-GAC** for assistance.

#### 50. CONTRACTOR ORIENTATION/TRAINING

**H-GAC** believes that **Contractor's** familiarity with the operational policies and requirements of the Cooperative Purchasing Program is a key factor in achieving **End User** satisfaction. In that regard, the Contact Person listed on **Form A**, or an alternate, shall be required to participate in an **H-GAC** vendor orientation/training as soon as possible after contract award. In addition, any other of Contractor's staff who will be involved in any way with the HGACBuy Program should participate in orientation. The orientation may be presented as a teleconference or webinar, or may be held in **H-GAC**'s offices as may be determined by **H-GAC** and Contractor to be the most efficient and effective form of delivery.

#### 51. LEGAL & CONTRACTUAL REMEDIES

#### **RESOLUTION OF PROTESTED SOLICITATIONS AND AWARDS**

#### Procedure

Any actual or prospective **Offeror** or **Contractor** who is aggrieved in connection with a purchase transaction may file a grievance. The grievance may be filed at any phase of the procurement. In order for an above mentioned party to enter the grievance process, a written complaint must be sent to the Office Services Manger of **H-GAC** by certified mail which identifies the following:

- 1. Name, mailing address and business phone number of the complainant.
- 2. Appropriate identification of the procurement being questioned.
- 3. A precise statement of reasons for the protest.

4. Supporting exhibits evidence or documents to substantiate any claims.

The grievance must be based on an alleged violation of **H-GAC**'s Procurement Procedures, a violation of State or Federal law (if applicable), or a violation of applicable grant or contract agreements to which **H-GAC** is a party. Failure to receive a procurement award from **H-GAC** in and of itself does not constitute valid grievance. Upon receipt of grievance, the Office Services Manager will initiate the informal resolution process.

#### **Expedited Resolution**

The Procurement Officer or Departmental Manager responsible for the solicitation shall contact the complainant and all interested parties and attempt to resolve the allegations informally within ten (10) working days from date of complaint. If the allegations are successfully resolved by mutual agreement, documentation will be forwarded to the Office Service Manager of the resolution with specifics on each point addressed in the original complaint.

If the Procurement Officer or Departmental Manager is not successful in resolving the allegations, the complaint along with the comments will be forwarded to the Office Service Manager immediately. The Office Service Manager will review all documentation. All interested parties will be given written notice of the date, time, and place of the hearing and an opportunity to present evidence. A written decision will be issued within five (5) working days after the hearing along with notice of appeal rights.

#### Appeals

The complainant may appeal the Office Service Manager's decision by submitting a written appeal, within five (5) working days, to the Executive Director of **H-GAC**. The Executive Director, upon receipt of a written notice of appeal, shall contact the complainant and schedule a hearing within ten (10) working days. The Executive Director of **H-GAC** has the option of appointing a Hearing Officer to preside over the hearing. If appointed, the Hearing Officer shall conduct a hearing and forward a summary and recommended resolution to the Executive Director.

The decision reached by the Executive Director or his designee shall be final and conclusive. This decision will be forwarded to the complainant in writing within thirty (30) working days.

The **Contractor** may, if it elects to do so, appeal the final and conclusive decision of the Executive Director to a Court of competent jurisdiction.

#### **RESOLUTION OF CONTRACT DISPUTES**

Upon breach or default, **H-GAC** shall give the **Contractor** written notice of default. If the default is not remedied, within a reasonable specified time from date of notification, to the satisfaction and approval of **H-GAC**, default will be declared.

Upon breach of contract or default, **H-GAC** may exercise any and all of its rights afforded by law, including but not limited to those referenced in the General Contract Provisions.

#### SOLICITATIONS OR AWARDS IN VIOLATION OF THE LAW

Contracts awarded in violation of the competitive process or otherwise in violation of the law are voidable by **H-GAC**.

#### 52. NATIONWIDE SALES OPPORTUNITIES

**HGACBuy** provides purchasing services to local governments qualifying non-profits throughout the nation, and desires to make established contracts available to them wherever and whenever practicable. Therefore, once a contract is awarded, **Contractor** is expected to expand the scope of its marketing effort to include sales to **End Users** in all areas of the United States, and/or to assign any **H-GAC** contract to another contractor(s) as deemed appropriate by **H-GAC** in the interest of its End Users.

- Contractor may sell through HGACBuy anywhere subject to compliance with applicable laws and regulations. If the market structure in which Contractor operates requires a contract assignment for any particular sale, H-GAC will expect Contractor to assign the contract to a Manufacturer or to another Dealer(s). Such assignment must be approved by H-GAC.
- **Contractor**'s differential costs (e.g. transportation & delivery charges) and allowances (e.g. manufacturer's sales incentives) related to any sale may be charged to buyer.

#### End of Section A General Terms And Conditions

# SECTION B - SERVICE SPECIFICATION REQUIREMENTS

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## **DEFINITIONS**:

imary contact person for the Temporary Staffing/Direct-Hire Agency, that is
contract.
essful Respondent to this RFP subsequently contracted by H-GAC.
nember of HGACBuy's Cooperative Purchasing Program, which uses
ctor services provided pursuant to an H-GAC contract. For purposes of this
ion, H-GAC itself may also be an End User using services contracted pursuant
RFP.
et person for the End User.
tity under contract with H-GAC, that provides temporary staffing or direct-
rvices. Used interchangeably with the term "Contractor".
ark-Up (MU) is the percentage added to Base Rate which includes all the
ny's burden. The Base Rate + the Mark-Up percentage must equal the hourly
End User will be asked to pay for services rendered. This is called the Bill
the process wherein an End User finds an employee to hire but would prefer
Staffing Agency hire this person either on a temporary or permanent basis. A
tage of the employee's annual salary will be charged to the End User for this
ð.
an amount of time, normally stated in hours, that a temporary hire employee
ired to stay on the Staffing Agency's payroll before the End User can hire said
yee without any penalty.
s the term made up of <u>all</u> the expenses/compensations of the Staffing Agency
ake up the Mark-Up. This term is usually expressed as a Percentage (%) and
e up of such items as; FICA, SUTA, FUTA, WC and the agency's Profit.

Direct-Hire...... A full or part-time employee hired directly from the Staffing Agency and placed under the End Users payroll account. Normally, a percentage of the employee's annual salary is the fee for acquiring this employee. Guarantee Period.........This is a period, usually stated in hours; that an End User is given, by the Staffing

uarantee Period......This is a period, usually stated in hours; that an End User is given, by the Staffing Agency, when hiring a Direct-Hire. This is a guaranteed period in case the newly hired employee does not meet the standards of the End User.

### 1. COMMITMENT

**Offeror** is required to make some basic commitments to ensure the overall success of this program. By submission of a response, offeror commits to the following:

- Corporate/Sales Commitment A commitment that HGACBuy has the support of senior management and that HGACBuy will be the primary government contracting vehicle when offering services/products awarded from this solicitation to eligible end users nationwide. A further commitment to aggressively market the program, both independently as well in partnership with HGACBuy.
- **HUB Participation** It is **H-GAC's** goal to have Historically Underutilized Business Enterprise (HUB) participation in providing services under a contract. IF **Offeror(s)** intends to employ subcontractors in providing services/products related to this solicitation, **Offeror(s)** shall make and demonstrate a good faith effort to include HUB participation under a contract. **Offeror(s)** good faith effort shall include, but is not limited to the following affirmative steps (ref. 2CFR 200.321):
  - 1) Placing qualified small and minority businesses and women's business enterprises on solicitation list;
  - 2) Assuring that small and minority businesses and women's business enterprises are solicited whenever they are potential sources;
  - 3) Dividing total requirements, when economically feasible, into smaller task or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
  - 4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
  - 5) Using the services and assistance as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce;

**NOTE:** The term HUB as used in this solicitation is understood to encompass all programs/business enterprises such as Small Disadvantaged Business (SDB), Disadvantage Business Enterprise (DBE), Minority Owned Business Enterprise (MBE), Women Owned Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE).

#### 2.PURPOSE:

**HGACBuy**, the Cooperative Purchasing Program of the **Houston-Galveston Area Council of Governments** (**H-GAC**) is issuing this Request for Proposal (RFP) for the acquisition of Temporary Staffing, Direct-Hire and Other Employment Services as described herein. Our intention is to establish a contract(s) with qualified and cost-effective provider(s) who will furnish such services, under a three-year blanket contract, which will be made available to **H-GAC** or any of our 8000 + local government and qualified non-profit cooperative purchasing members (**End Users**) throughout the United States.

It is **H-GAC's** goal to have Historically Underutilized Business Enterprise (HUB) participation in providing services under a contract. If **Offeror(s)** awarded a contract by way of this solicitation does not hold a HUB designation/certification, then **Offeror(s)** shall make and demonstrate a good faith effort to include HUB participation under a contract. Therefore, we will be looking for **Offeror(s)** that have comprehensive service capabilities and a broad geographic reach.

The term HUB as used in this solicitation is understood to encompass all programs/business enterprises such as Small Disadvantaged Business (SDB), Disadvantage Business Enterprise (DBE), Minority Owned Business Enterprise (MBE), Women Owned Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE).

Respondent shall demonstrate in the response to this RFP how sales, service, training and support will be provided and achieved throughout the geographic areas you are proposing. Organization structure, including all sales and support centers should be detailed, including the number and type of employees at each location. Local governmental references, including contact name and contact information shall also be provided as part of any response. It is the sole discretion of **HGACBuy** and its staff to be able to award multiple contracts under the same services provided.

Our expectation is that **End Users** purchasing covered services through our Program will receive high quality services more cost effectively and in a timelier manner than they would if they did their own procurement.

## **3.** SCOPE OF SERVICES:

Vendors will be asked to provide the following scope of services:

- Perform temporary staffing, direct-hire and other employer services (i.e. payroll services) pursuant to purchase orders or **Contractor** pricing worksheets issued by **End Users** or **Contractors**.
- Work directly with **End Users** Hiring Manager to staff temporary, direct-hire and or any other employer service job openings on request and in the requested time frame.
- Conduct candidate screening including skills testing and employment history to determine individuals who possess the required qualifications to perform the job to the fullest capacity.
- As may be requested by **End Users** Hiring Manager, conduct background and reference checks, beyond what is minimally required, for temporary employees provided.
- Facilitate candidate interviews with **End User** Hiring Manager.
- Terminate assignment upon completion of temporary staffing assignment;
- Work with **End Users** Hiring Manager to transition temporary worker to **End Users** payroll upon worker demonstrating required skills;
- And for Direct Hire, work with the selected candidate to ensure seamless onboarding to **End Users** organization and facilitate communications with rejected candidates.
- Provide **End User** the opportunity to interview potential replacements in the event of needed change in staffing personnel.
- Provide a person as single point of contact to support an **End User** account.

## 4. CONTRACT PERIOD:

The commencement date of a contract for those Staffing Agencies whom have been selected to receive contracts resulting from this proposal will be June 1, 2021 and shall remain in effect for Three (3) years with an end date of May 31, 2024. At that time, **H-GAC** shall have the option to renew the contract, under the same terms and conditions, for up to two (2) one-year extensions when agreed upon by all parties concerned in writing.

## 5. OPERATIONS:

A description of the services to be provided, and the general operational process, follows:

## A. Assignment Request

1. The Personnel Manager may call or email the Account Manager to request temporary, direct-hire or payrolling personnel for an assignment. The request will include but will not be limited to: a description of the type of work requested; the start and end date for the assignment; the work location; the work schedule; any certifications that may be required; the level of expertise and/or education required; and

any special conditions that may apply to the assignment.

- 2. Upon receipt of the request, the Account Manager shall forward introductions of potential candidates via email to the Personnel Manager.
- 3. The Personnel Manager may occasionally refer a potential candidate to **Contractor** for consideration to be hired as an employee of **Contractor** to specifically fill **End User's** assignment request. **Contractor** will submit a response to the request that includes such candidate for consideration.
- 4. Each candidate to be considered for an assignment shall be introduced in a separate email containing at a minimum: (a) candidates resume, (b) salary rate, (c) the mark-up or billing rate, (d) the classification, and (e) the applicable conversion rate.

## **B.** Recruiting, Interviewing and Selection:

- 1. **Contractor** will pre-qualify the prospective candidates to determine acceptability and ability to meet the requirements of the assignment, including but not limited to, education, skill-level, professionalism, flexibility and communication skills.
- 2. Contractor will verify the prospective candidate's employment history and references.
- 3. **Contractor** will, at a minimum and at no additional charge, verify the Social Security Number, provide a felony background check, and maintain an Immigration & Naturalization Service Form I-9 for all candidates.
- 4. At **End Users** request, **Contractor** shall conduct additional background checks such as credit history, driving record etc. <u>Charges for such service shall be detailed on **Form E**.</u>

## C. Administrative Requirements:

**Contractor** shall inform all temporary assigned personnel that (a) They are not employees of **End User**; (b) They are not entitled to the provisions of any **End User** employee benefits; and (c) They are bound by the terms and conditions of this contract, **End User's** policies and procedures and the laws of the State of Texas.

## **D.** Termination of Assignment and Conversion:

- 1. **Contractor** is responsible for informing any temporarily assigned personnel when an assignment is completed or terminated.
- 2. If an assignment is terminated for unsatisfactory performance, **Contractor** shall: (a) Contact the assigned personnel as directed and inform them that the assignment has been terminated, (b) Arrange for next day pickup of any badge, security card, material or data that the assigned personnel may have in their possession and its immediate return to **End User**, (c) Arrange for the return of any personal items left at premises on the following business day to the assigned personnel.
- 3. When an assignment has ended for other than unsatisfactory performance, **End User** will give prior notice to **Contractor** in a timely manner. Upon such notice, **Contractor** shall (a) Inform the assigned personnel of the date that the assignment will terminate; (b) Instruct the assigned personnel that any badge, security card, material or data that they may have in their possession must be returned to **End User** on the last day of the assignment; (c) Request that the assigned personnel remove any personal items left at premises on the last day of the assignment.
- 4. An assignment may be terminated at no charge to **End User** if **End User** elects to hire the assigned personnel as an employee in accordance with the applicable conversion time (in hours).
- 5. <u>Reports:</u> Upon request, **Contractor** will provide at no cost to **End User**, a detailed staffing report that will include, at a minimum, the assigned work order number, expenditures under work order to-date, name of assigned personnel, department in which the individual works or worked, the hiring manager and/or reports to person named on the work order, the original start date, current end date, classification, and the applicable billing or mark-up rate.

## 6. ORDER PROCESSING CHARGE:

On request from **End User**, **Contractor** shall provide a written quotation based on their **H-GAC** contract pricing. **End User** shall have the right to accept or reject the quotation, and/or to request changes for re-evaluation.

**End User** and **Contractor** shall be free to negotiate terms and pricing other than as stipulated in the base **H-GAC** contract. In that regard, **Contractor** shall be allowed and is encouraged to discount pricing for large or extended projects but cannot increase the price over the awarded **H-GAC** contract price. In any event, the transaction shall still be considered as falling under the umbrella of the **H-GAC** contract.

**Contractor** will submit Quarterly Reports to **H-GAC** detailing all transactions which occurred under the contract. The report shall show, as a minimum and for each temporary staff person provided or direct-hire employed, the name of the **H-GAC End User** that used the service, the temporary placement or direct-hire employee name, the billing period, the hours worked, the billing rate, the total amount, and the calculated **HGACBuy** Order Processing Charge.

An Order Processing Charge of 1.5% will be levied on **Contractor** for all activity that takes place thru the **HGACBuy** Program. On receipt of payment from **End User**, **Contractor** shall promptly remit the Order Processing Charge to **H-GAC** with each Quarterly Report unless other arrangements have been made.

NOTE: <u>It is Respondents responsibility to take fees into consideration when preparing the Response,</u> building this Charge into their pricing accordingly.

## 7. INSURANCE REQUIREMENTS:

Responses will only be accepted from temporary staffing/direct hire agencies that:

- a. Possess, at minimum, the following <u>Insurance</u> coverage's:
  - Workers Compensation: Not less than \$500,000 each accident for bodily injury by accident or \$500,000 each employee for bodily injury by disease.

Commercial General Liability: \$1,000,000 per occurrence and \$2,000,000 aggregate for property damage and bodily injury, including products, completed operations, blanket contractual liability and personal injury liability.

- b. Insurance coverage shall be in effect for the length of any contract made pursuant to this Invitation, and for any extensions thereof, plus the number of days/months required to complete any outstanding order after the close of the contract period.
- c. Respondent must furnish, on request by **H-GAC**, an original insurance certificate showing Respondent as the insured and showing coverage and limits for the insurances listed above.
- d. If any services will be provided by parties other than Respondent, all such parties are required to carry the minimum insurance coverage specified herein, and if requested by **H-GAC**, a separate insurance certificate must be submitted for each such party. **H-GAC** reserves the right to contact insurance underwriters to confirm policy and certificate issuance and document accuracy.

## 8. **REFERENCES:**

Further to the requirements in Section A, Respondent shall list at least five (5) references which have contracted with the Respondent during the past two years for services like those requested in this Invitation. References must reflect experience in only the government sector (see Subset 11, Tab C).

## 9. QUALIFIED RESPONDENTS:

Responses shall be considered only from firms having a minimum of three (3) years' experience providing temporary staffing services to public entities, agencies or institutions. Additionally, Respondents must have

the reputation, experience, skills and resources necessary to effectively provide the required scope of services to **H-GAC**, and its members, if applicable.

## **10. INSTRUCTIONS TO RESPONDENTS:**

By submitting a response, the Respondent represents that it has thoroughly examined and become familiar with the work required under this RFP and that it can perform quality work to achieve **H-GAC's** objectives.

## 11. STRUCTURE OF RESPONSE AND REQUIRED INFORMATION:

- Responsible Respondents should provide straightforward, concise information that satisfies the requirements noted herein. Elaborate artwork, expensive paper, expensive bindings, color displays or other presentation aids are discouraged. Unless otherwise requested, Respondent should not submit brochures, newsletters, or other marketing materials. Emphasis should be placed on conformity to HGACBuy's instructions, requirements of this RFP, and completeness and clarity of content.
- a) This RFP is intended as a basis for selection of experienced and qualified Contractors to provide services falling within the scope of this RFP. In that regard, Respondents shall be required to submit Responses that provide all information requested and conform to the requirements detailed herein. If any requirement herein conflicts with any requirement for responses detailed in Section A, Section B shall supersede the Section A requirement. These same requirements shall apply to any best and final offers (BAFOs) that may be requested.
- b) Respondent shall provide an electronic submission of the response; Submission must be contained in a zip file. The submissions shall be labeled "Company Name Followed by the Bid Number" and shall be organized in tabbed Sections as described below. In each Section, Respondent shall provide all requested information as applicable to the services being offered, formatted at Respondent's discretion unless otherwise indicated. The complete proposal must also be submitted accordingly, in native Word, Excel or PDF format, and submitted electronically on HGACBuy.org. The pricing TAB "D" as well as Forms D1, D2 & E shall be in Excel format for ease of copying/pasting for evaluation and webpage editing. See website for electronic submission instructions. Submission may be deemed as non-compliant if submitted incorrectly.
- c) The responses shall be set-up with labeled TAB folders that correspond to the TAB's listed below. Each TAB A through E shall contain the information as directed, under that particular TAB. <u>An Example:</u> Under TAB B, 1. Brief History, 2. Geographic capability, 3. Personnel and Qualifications. <u>It is extremely important to set-up the electronic submissions as instructed. Responses not organized in the prescribed manner may be eliminated from consideration. The Respondent must respond in sequential order to all items listed in the RFP.</u>

## Tab A – Required H-GAC Forms & Overall Completeness & Structure of Response

- 1. Completed and signed H-GAC Form A, Form B, Form C and Form CIQ, Form 1295, HB89, CCI, W9)
- 2. In the event you require an **End User**/Service Agreement rather than a purchase order to secure your products and or services, furnish a sample of any such agreement you propose to execute with an **End User** purchasing your products and or services pursuant to an **H-GAC** contract.
- **NOTE:** Tab A and all its contents shall be included in the <u>first tabbed section</u> of your response (reference Section A Subset 27(m), page 12 of 19).

## Tab B – Business History, Organization & Capability (be detailed in your response)

- 1. Company's official registered name including brief company history, ownership, organization and year established.
- 2. Geographic coverage, including:
  - a. Corporate office location;
  - b. Total number of employees within the company;
  - c. Map and or listing of service office locations;
  - d. **H-GAC Form I** (Vendor Questionnaire)
- 3. Provide a one-paragraph summary of qualifications and experience for all principals and key personnel.
- 4. **Offeror** shall identify all subcontractors, if any, and the role these subcontractors will have in the performance of the Contract. **Offeror** must provide the following for all proposed subcontractors included in the proposal:
  - a. Name
  - b. Address
  - c. Phone number
  - d. HUB designation/certification (i.e., DBE, MBE, WBE) if applicable.
  - e. Type of work subcontractor has been certified to perform as a HUB.
  - f. Indicate if you have worked with each subcontractor and if so, with what clients and when (year).
- Offeror shall include a HUB summary document explaining how Offeror plans to foster small business participation to assist HGACBuy Members meet any mandated HUB goals. If Offeror holds a HUB designation/certification, summary document does not need to be provided.

**NOTE:** Tab B and all its contents shall be included in the <u>first tabbed section</u> of your response (reference Section A - Subset 27(m), page 12 of 19).

## Tab C – Business Viability

- 1. Gross revenue for the last two completed fiscal years (2019 & 2020).
- 2. Five government references and percentage of total revenue attributable to each. The following information is required of each reference:
  - a. Name of organization (End User).
  - b. Mailing address.
  - c. Contact person name, telephone number and email address.
  - d. Number of temporary staffing requests fulfilled for **End User**, over what period, and a general description of the various job classifications furnished.
- 3. Three quick reasons why **H-GAC** would want to contract with your company.

# **NOTE:** Tab C and all its contents shall be included in the <u>first tabbed section</u> of your response (reference Section A - Subset 27(m), page 12 of 19).

## Tab D – Products, Services & Pricing

Here you should list <u>all</u> the services your company markets, which pertain to Temporary Staffing, Direct-Hire and Other Employer Services, as described in Section 3, Scope of Services. Those services <u>may or may not</u> be listed within this specification document; however, you must list and price <u>all</u> your company's services on **Forms D** and **E** as part of the pricing structure.

The applicable percentage of mark-up and conversion time (in hours) for temporary hire, percentage of mark-up based on annual salary for direct-hire, direct-hire guarantee period in hours and payroll percentage mark-up must be supplied on HGAC's Form D1 - Pricing Page #1. Billing Rates for services must be based on the job classifications indicated on HGAC's Form D2 - Pricing Page #2, provided in this RFP.

Pricing must be clearly shown and easily understood. Any discounts for increased services must be clearly indicated and shown on the **Form E**.

Optionally, Respondent shall also list and describe Other Employer Services or <u>Value-Added</u> <u>Services</u> beyond the specific scope of this RFP that they are prepared to offer **H-GAC** and **HGACBuy** members under any subsequent awarded contract. Any Other Employer Services or Value-Added Services listed must have pricing indicated. This may be shown as a percentage (%), but all Other Employer Services or Value-Added Services cost must be easily calculated, if the services are to be utilized. Value Added Services must be clearly indicated and shown on **Form E.** 

If unable to provide qualified candidates through own resources, Respondent may use subcontractor (temporary agency) to provide qualified candidates. <u>Charges for such service must also be detailed</u> on HGAC's Form E to be offered to HGACBuy or its End Users.

Also, within this TAB, label a section Titled: <u>Executive Summary</u>. The Executive Summary will provide you an opportunity to show compliance with the foregoing, to demonstrate a thorough understanding of the Scope of Services provided in this RFP and how a contract will compliment or enhance the objectives of **HGACBuy's Cooperative Purchasing Program**. Respondent must provide an Executive Summary containing the following detailed information:

# The Executive Summary should be organized and alphabetically keyed to correspond to the lettering of this list. Omission of any section may result in rejection of the response.

- a. Would this contract be your primary contract offering to local governments of Texas and nationwide? If no, state why.
- b. Provide certificate of Worker's Compensation and Commercial General Liability Insurance.
- c. Describe employee screening, testing and interview procedures.
- d. Describe the type of positions your company offers by category (e.g., Clerical, Medical, Professional, Technical, Commercial, etc.) and the staffing services available (e.g., Temporary, Temp to Perm, Direct-Hire, Management, Payroll, etc.).
- e. Provide your company policy for temporary employee travel/living expense (if applicable).
- f. Describe what, if any, health benefits/vacations are provided to your temporary employees.
- g. Identify the pay cycle (e.g. weekly, every two weeks, twice a month, monthly, etc.) used to pay temporary employees.
- h. Process for replacing a temporary employee (e.g., temporary employee calls in sick, doesn't show up, has personality conflicts, is lacking necessary skills, etc.).
- **NOTE:** By submission of a Response to this RFP, Offeror certifies that offered pricing is as good as or better than pricing offered to local government customers through any other program under normal circumstances. If such is not the case, Offeror shall explain how offered pricing differs from "best" pricing, and by how much.

# **NOTE:** Tab D and all its contents shall be included in the <u>second tabbed section</u> of your response (reference Section A - Subset 27(m), page 12 of 19).

## Tab E – Program Promotion-Marketing and Support Plan

Respondent must provide a written, point-by-point narrative, explaining in detail what activities you would undertake and what resources you would apply to promote the use of an **HGACBuy** contract; i.e. the development of a co-brand marketing campaign. H-GAC expects proposer to have the capability and willingness to serve any H-GAC Member across the nation, and to promote this contract to the best of its ability. Consistent with this, proposer should acknowledge this, with a description of the resources that will most likely be employed (1) in promoting this contract (e.g. sales calls, mail-out campaigns, et cetera, and (2) in serving H-GAC Members (e.g. staff appointed

to manage the contract, possible revised processes for purchase orders, staff training relating to this contract).

# **NOTE:** Tab E and all its contents shall be inserted in the <u>third tabbed section</u> of your response (reference Section A - Subset 27(m), page 12 of 19).

## **12. ADDITIONAL REQUIREMENTS:**

After receipt of Responses, it may be necessary to interview prospective temporary staffing agencies to clarify aspects of their submittal. Site visits may also be requested to view facilities and meet prospective account representatives. **HGACBuy** will contact Respondent regarding the interview or site visit arrangements.

## **13. EVALUATION OF RESPONSES:**

**H-GAC** staff will carefully review all responses submitted to determine the extent to which they comply with requirements herein, and to which Respondent(s) best meet the needs of **H-GAC** and its **Cooperative Purchasing Program Members**. **H-GAC** may choose to use competitive negotiations to develop the final contract(s) with qualified Respondent(s). Responses will be evaluated and scored using the criteria below, with a maximum score of 100 points. The approach and criteria are those that are applicable to a competitive negotiated procurement whereby Responses are evaluated to determine which Responses are within a Competitive Range. Criteria descriptions are not meant to be exhaustive and **H-GAC** may use any obtainable relevant information in the evaluation process. **H-GAC** may also use other sources, standards and mechanisms as may be deemed necessary to effectively rank Respondents. Respondents with a score of at least 75 points <u>may be eligible</u> for contract award recommendation, at **H-GAC's** sole discretion.

Proposal awards will be framed in terms of the following tiered, best value ranking:

Award Levels:

- 1. Primary
- 2. Secondary

3. Remaining Proposals will be ranked similarly (i.e.  $3^{rd}$ ,  $4^{th}$ , et cetera), with the total dictated by the number of responsive proposals.

**H-GAC** will then choose the Respondent(s) that it finds to be most advantageous to **H-GAC** and its members, based upon the evaluation criteria. The results of the evaluations and the selection of a Response(s) for any award will be documented.

If an award recommendation is made and approved by **H-GAC's Board of Directors**, the Respondent(s) <u>may be invited</u> to execute a contract, again at **H-GAC's** sole discretion.

Proposal Evaluation Criteria	Points	Score
Overall compliance of Response with RFP requirements.	Pass/Fail	
Products and Pricing on Form D: (Tab B)	30	
References: (Tab C)	15	
Geographic Area Covered: (Tab D)	20	
Service Facilities & Personnel: (Tab E)	20	
Restrictiveness of Documentation: (Tab F)	5	
Past Performance (Sales History)	10	
Total:	100	

#### **PROPOSAL EVALUATION TABLE**

#### Scoring Component: Past Performance

An evaluation will be conducted of the Offeror's sales performance on the current contract (contract start date thru bid conference date) as an HGACBuy Contractor. <u>Maximum score is 10 Points</u>. If a bidder is a current vendor and has sales, they will receive the full 10 Points. Current vendors with no sales will receive a score of 0. <u>Note: Those first-time bidders will garner the maximum 10 Points for this scoring component.</u>

# Note: Proposer shall address in depth each of the above criteria. Failure to do so may result in the bid being deemed non-compliant.

## 14. DEPARTMENT OF LABOR JOB CLASSIFICATIONS:

The Occupation Titles presented in this RFP have been taken directly from the Department of Labor's Job Classification website <u>www.wdol.gov</u>. Some occupation titles have been reclassified for the convenience of this RFP.

#### Debriefing

Requests for a debriefing must be made in writing to jasmine.wilson@h-gac.com within 5 days of board approval. H-GACE reserves the right to not conduct debriefings if the requests are made after that time. This procedure is NOT available to respondents who did not participate in selected ITBs or RFPs, to non-responsive or non-timely Respondents/Bidders, or when all proposals/bids are rejected

### CONTRACT PROVISIONS FOR NON-FEDERAL CONTRACTS UNDER FEDERAL AWARDS

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

(B) All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity including the manner by which it will be effected and the basis for settlement.

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The

decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

(J) A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

(K) 49 CFR Part 661 Buy America compliance will be required when applicable to Federally Funded projects.

(L) Retention and access requirements for records 29 CFR 1470.42 will be required. The successful bidder must adhere to these requirements.

§ 1470.42 Retention and access requirements for records. (a) Applicability. (1) This section applies to all financial and programmatic records, supporting documents, statistical records, and other records of grantees or subgrantees which are: (i) Required to be maintained by the terms of this part, program regulations or the grant agreement, or (ii) Otherwise reasonably considered as pertinent to program regulations or the grant agreement. (2) This section does not apply to records maintained by contractors or subcontractors. For a requirement to place a provision concerning records in certain kinds of contracts, see §1470.36(i)(10). (b) Length of retention period. (1) Except as otherwise provided, records must be retained for three years from the starting date specified in paragraph (c) of this section. (2) If any litigation, claim, negotiation, audit or other action involving the records has been started before the expiration of the 3-year period, the records must be retained until completion of the action and resolution of all issues which arise from it, or until the end of the regular 3-year period, whichever is later. (3) To avoid duplicate recordkeeping, awarding agencies may make special arrangements with grantees and subgrantees to retain any records which are continuously needed for joint use. The awarding agency will request transfer of records to its custody when it determines that the records possess long-term retention value. When the records are transferred to or maintained by the Federal agency, the 3- year retention requirement is not applicable to the grantee or subgrantee. (c) Starting date of retention period—(1) General. When grant support is continued or renewed at annual or other intervals, the retention period for the records of each funding period starts on the day the grantee or subgrantee submits to the awarding agency its single or last expenditure report for that period. However, if grant support is continued or renewed quarterly, the retention period for each year's records starts on the day the grantee submits its expenditure report for the last quarter of the Federal fiscal year. In all other cases, the retention period starts on the day the grantee submits its final expenditure report. If an expenditure report has been waived, the retention period starts on the day the report would have been due. (2) Real property and equipment records. The retention period for real property and equipment records starts from the date of the disposition or replacement or transfer at the direction of the awarding agency. (3) Records for income transactions after grant or subgrant support. In some cases, grantees must report income after the period of grant support. Where there is such a requirement, the retention period for the records pertaining to the earning of the income starts from the end of the grantee's fiscal year in which the income is earned. (4) Indirect cost rate proposals, cost allocations plans, etc. This paragraph applies to the following types of documents, and their supporting records: indirect cost rate computations or proposals, cost allocation plans, and any similar accounting computations of the rate at which a particular group of costs is chargeable (such as computer usage chargeback rates or composite fringe benefit rates). (i) If submitted for negotiation. If the proposal, plan, or other computation is required to be submitted to the Federal Government (or to the grantee) to form the basis for negotiation of the rate, then the 3-year retention period for its supporting records starts from the date of such submission.

(M) Negotiation of profit as a separate Element of Price - The successful bidder must comply with 2 C.F.R. 200.323.

## ----- END OF SECTION B ------

For Information About This Invitation, Please Contact: Jasmine Wilson Phone: 713-993-4554 Fax: 713-993-4548 E-mail: Jasmine.Wilson@h-gac.com



# **SECTION C - H-GAC FORMS**

(Rev 12/02/09)

For Use In Responding To Competitive Bid And Proposal Invitations

Invitation No.: TS06-21

Title: Temporary Staffing, Direct-Hire and Other Employer Services

This Section contains the following H-GAC FORMS.

FORM	DESCRIPTION
Form A:	Offeror Identification and Authorized Signatory
Form B:	Historically Underutilized Business Enterprises
Form C:	Response Checklist
Form D1:	Pricing - Page #1
Form D2:	Pricing - Page #2
Form E:	Published Options - Value Added Services
HB-89	Prohibition on Contracts with Companies Boycotting Israel
Form 1295	Certificate of Interested Parties
CIQ	Conflict of Interest Questionnaire
CCI	Contractor Contact Information
W-9	Requesting for Taxpayer Identification No. & Certification

These *FORMS* are hereby made available in electronic format. They should be copied to Offerors computer for completion and/or printout as required. The *FORMS* <u>may not</u> be changed or altered in any way, except as may be specified on the *FORM*.

ALL completed *FORMS* must also be submitted electronically on electronic media (DVD, CDRom, flash/thumb drive), excepting of course for signatures. The printed "Original" of the response will be considered as the official copy in case of any discrepancy between the electronic version and the printed Original.

(DO NOT han	OR IDENTIFICATION & AUTHORIZED SIGNATORY dwrite this Form. Information must be typed in.)	Invitation No.: TS06-21
Invitation Title:	Temporary Staffing, Direct-Hire and Other Emp	loyer Services
Offeror Company:	(Legal name of business which will appear of	on contract if awarded)
Offeror Status:	Manufacturer Dealer/Distributor	<b>Other</b>
Response Type(1):	□ Single Offeror Acting Alone Or As Lead □ Multiple Offerors Acting Jointly	
<b>Contract Signatory(2):</b>	Ti	itle:
Mailing Address(3):		
	Street/PO Box City	State & Zip
Physical Address:	Street City	State & Zip
Phone:	Fax:	State & Elp
Email Address:		
Federal Tax ID No.:	Web Page URL:	
	ng, all parties must submit a signed Form A. A contract will	be offered to each.
(2) Person who wi	ill sign final contract documents if an award is made.	
(3) Address to wh	ich final contract documents would be sent for signature.	
	Member Contact Information	
Contact Person(4):	T	itle:
Mailing Address:		
	Street/PO Box City	State & Zip
Physical Address:	Street City	State & Zip
<b>Toll Free Phone:</b>	Fax:	State & Zip
Email Address:		
	nd Users will contact for product information and to get pric	zing quotes.
(4) Person who Ei	nd Users will contact for product information and to get pric	ing quotes.
<ul> <li>(4) Person who En</li> <li><u>The Signatory below</u></li> <li>Acknowledges havi</li> <li>Attests to having the - Makes, under penal</li> </ul>		or all requirements;
(4) Person who En <u>The Signatory below</u> - Acknowledges havi - Attests to having the - Makes, under penal - Certifies that all infe	w, on behalf of Offeror: ng thoroughly reviewed the Invitation; e authority to sign this response and commit Offeror to hono ty of perjury, all required Offeror Certifications as detailed in formation provided in this Response is true and correct.	or all requirements;

#### **Procurement No.:**

# Title: Temporary Staffing, Direct-Hire and Other Employer Services

## Offeror:

Most, if not all, of the Members of HGACBuy are subject to various requirements relative to purchasing goods and services from Historically Underutilized Business Enterprises (HUBs)(See Note 1). These requirements are promulgated by federal and state governmental authorities, and include measureable criteria such as 'percentage of total dollars spent directed to HUBs', 'number of HUB contractors used', 'HUB subcontractors employed by primary contractors', etc. These requirements are generally formalized in goal oriented programs.

HGACBuy is committed to promoting full and equal business opportunities for HUB contractors, and to assisting Cooperative Purchasing Program (COOP) Members in meeting mandated HUB goals. In that regard, Contractor shall make a good faith effort to use the services of Certified/Listed (See Note 2) HUBs whenever possible.

As part of a good faith effort, Contractor agrees to work with and assist HGACBuy Members in meeting HUB targets and goals, as may be required by any rules, processes or programs they might have in place. Such assistance may include such things as compliance with reporting requirements, provision of documentation, consideration of 'Certified/Listed' subcontractors, provision of documented evidence that an active participatory role for a HUB entity was considered in a procurement transaction, etc.

Note 1: There are many designations other than "HUB" used across the country within various jurisdictions. Examples include terms such as Disadvantaged Business Enterprise (DBE), Minority Owned Business Enterprise (MBE), Woman Owned Business Enterprise (WBE), Small Disadvantaged Business (SDB), Small, Woman or Minority-owned Business (SWAM), etc. Regardless of the formal designation, the overall objective of the relevant programs is basically the same, i.e. to insure that disadvantaged and underutilized members of the business community receive a fair share of public spending. The term HUB as used herein shall be understood to encompass all such programs/business enterprises, no matter what terminology is used by the Member.

Note 2: The terms "Certified" and "Listed" as used in conjunction with HUB programs relate to the process of HUB qualification review. Jurisdictions usually require that companies claiming HUB status be reviewed and confirmed as meeting certain minimum requirements to claim that status, and that the review and confirmation process be carried out by certain designated entities. They are then "Certified" or "Listed" by having their name included on an official listing published by the Certifying or Listing Authority.

HUB Status Of Offeror			
Subcontracts			
On a separate sheet, list any subcontractors that would be employed in providing products or services related to this procurement. Include subcontractor name, designation (HUB, DBE, etc.) and certifying/listing authority.			

## FORM C - RESPONSE CHECKLIST TS06-21 **Procurement No.:** Title: Temporary Staffing, Direct-Hire and Other Employer Services **Offeror:** This FORM is provided to help insure that all required Response elements have been completed and included, or certified as being available upon request. Responses that do not comply with all requirements may be considered **non-compliant.** Offerors signatory must review each item below, and certify by initialing in the space to the right. This Response Includes: Init. An "Original" electronic copy of the <u>COMPLETE</u> submission, including all required FORMS. SEE WEBSITE FOR ELECTRONIC SUBMISSION INSTRUCTIONS. (Response may be deemed as non-compliant if submitted electronically incorrectly). A submission of the COMPLETE response, including all required FORMS, in electronic format in designated folders/tabs. An originally signed Form A from all entities who are party to this submission and who should be 3 offered a contract if this submission is successful. 4 The required list of (5) References. Detailed Geographic capability listing, including a list of various office locations and number of employees at each location. Use a map if necessary. A Form W-9 - Request for Taxpayer Identification Number and Certification shall be provided 6 from each entity that has submitted a Form A for this submission (See Attachment) Form CIQ (Conflict of Interest Questionaire) completed and signed and provided from each entity that has submitted a Form A for this submission (See Attachment) Form 1295 Form (Certificate of Interested Parties) must be filled out electronically with the Texas Ethics Commisions's online filing application, printed out, signed and provided from each entity that has submitted a Form A for this submission (See Attachment) Marketing Plan (Form F) - Bidder shall provide a written narrative explaining in some detail activities that will be undertaken to actively market and promote an H-GAC contract to local government and nonprofit End Users. House Bill HB 89 Verification Form - completed and signed and provided from each entity that has 10 submitted a Form A for this submission (See Attachment) Filled out Both Form D1 and D2 Pricing Sheets and included both Form D's and Form E (in excel 11 format) in your electronic response. 12 If applicable, have you submitted any Value Added Services or added any additional comments on the Form E. 13 Have you provided copies of an Executive Summary, Worker's Compensation and Commercial General Liability Insurance certificates? 14 Have you submitted a Program Promotion plan and an Executive Summary?

15	If the Non-Resident Reciprocal Bid Act applies, a copy of your state statute and a determination of the	
	status of Texas bidders/proposers in your home state. If not applicable, indicate by putting "N/A" in	
	the box to the right.	

FORM D1 - PRICING PAGE #1		Procurement No.: TS06-21					
Offeror:							
Respondent shall provide cost of service	s, Mark-up (MU) percentage pr	ricing on the worksheet as noted:					
When using the DOL website guidelines, as the Ba	ase pricing rate for <u>Temporary H</u>	<u>ire</u> :					
1.) What is the percentage of <u>Mark-Up</u> added <u>Administrative</u> position?	to the Base rate for an						
<b>2.)</b> What is the percentage of <b>Mark-Up</b> added <b>Light Industrial</b> position?	to the Base rate for an						
<b>3.)</b> What is the percentage of <u>Mark-Up</u> added <u>Heavy Industrial</u> position?	to the Base rate for an						
<b>4.)</b> What is the percentage of <u>Mark-Up</u> added position?	to the Base rate for an <u>IT</u>						
5.) What is the minumum conversion time in (left) employee to be hired without incurring a convert							
<b>6.)</b> Are there any liquidation fees if the above of met?	conversion hours are not yes/no	o > >					
7.) If there are liquidation fees or charges for t what is the fee, percentage or hours charged? Bu							
	fee: > > >						
	hours: > > >						
	percentage > >						
Explain here:							
8.) Direct-Hire annual salary <u>percentage</u> of M	Mark-up.						
** The annual salary must be equal to or less than hourly rate provided in the job descriptions listed on <b>Form D - Page #2</b> , using the multiplier of 2080 hours.							
<b>9.) Direct-Hire</b> guarantee period in hours.							
<b>10.)</b> Payrolling percentage of Mark-Up.							

FORM D2	2 - PRICING PAGE #2.1			Procur	ement No.: T	S06-21
Title:	Temporary Staffing, Direct-Hire and Other	Employer Serv	vices			
Offeror:						
Code	Occupation Description	Pricin	g Range	Mark-Up %	Total	Total
		Low	High	Please Use a Whole Number as the % (MU). Example 25% = 1.25	Low	High
		Accounting:	1			
A01	Accountant I				\$0.00	\$0.00
A02	Accountant II				\$0.00	\$0.00
A03	Financial Analyst I				\$0.00	\$0.00
A04	Financial Analyst II				\$0.00	\$0.00
A05	Payroll Clerk				\$0.00	\$0.00
A06	Cost Accounting Specialist				\$0.00	\$0.00
A07	CPA				\$0.00	\$0.00
A08	Financial / Business Analyst				\$0.00	\$0.00
A09	Controller				\$0.00	\$0.00
A10	Auditor I				\$0.00	\$0.00
A11	Auditor II				\$0.00	\$0.00
	Administra	tive Support an	d Clerical:			
B01	Accounting Clerk I				\$0.00	\$0.00
B02	Accounting Clerk II				\$0.00	\$0.00
B03	Accounting Clerk III				\$0.00	\$0.00
B04	Administrative Assistant				\$0.00	\$0.00
B05	Call Center Representative				\$0.00	\$0.00
B06	Copy Machine Operator				\$0.00	\$0.00
B07	Court Reporter				\$0.00	\$0.00
B08	Customer Service Representative I				\$0.00	\$0.00
B09	Customer Service Representative II				\$0.00	\$0.00
B10	Customer Service Representative III				\$0.00	\$0.00
B11	Data Entry Operator I				\$0.00	\$0.00
B12	Data Entry Operator II				\$0.00	\$0.00
B13	Document Preparation Clerk				\$0.00	\$0.00
B14	Executive Assistant				\$0.00	\$0.00
B15	General Clerk I				\$0.00	\$0.00
B16	General Clerk II				\$0.00	\$0.00
B17	General Clerk III				\$0.00	\$0.00
B18	Legal Secretary I				\$0.00	\$0.00
B19	Legal Secretary II				\$0.00	\$0.00
B20	Mail Room Clerk			1 1	\$0.00	\$0.00
B21	Messenger Courier			1 1	\$0.00	\$0.00
B22	Personnel Assistant (Employment) I			1 1	\$0.00	\$0.00
B23	Personnel Assistant (Employment) II			1 1	\$0.00	\$0.00
B24	Personnel Assistant (Employment) III			1 1	\$0.00	\$0.00
B25	Production Control Clerk			1 1	\$0.00	\$0.00
B26	Secretary I			1 1	\$0.00	\$0.00
B27	Secretary II			1 1	\$0.00	\$0.00
B28	Secretary III			1 1	\$0.00	\$0.00
B29	Supply Technician			1 1	\$0.00	\$0.00
B30	Receptionist/Switchboard Operator			1 1	\$0.00	\$0.00
B31	Records Management Clerk		1	1 1	\$0.00	\$0.00

	-			
B32	Travel Clerk I		\$0.00	\$0.00
B33	Travel Clerk II		\$0.00	\$0.00
B34	Travel Clerk III		\$0.00	\$0.00
B35	Word Processor I		\$0.00	\$0.00
B36	Word Processor II		\$0.00	\$0.00
B37	Word Processor III		\$0.00	\$0.00
		Education:		
C01	Teacher I		\$0.00	\$0.00
C02	Teacher II		\$0.00	\$0.00
C03	Teacher III		\$0.00	\$0.00
C04	At Risk Counselor I		\$0.00	\$0.00
	General Services	and Materials Handling	Support :	
D01	Forklift Operator		\$0.00	\$0.00
D02	Gardener		\$0.00	\$0.00
D03	General Maintenance Worker		\$0.00	\$0.00
D04	Janitor		\$0.00	\$0.00
D05	Laborer		\$0.00	\$0.00
D06	Librarian		\$0.00	\$0.00
D07	Library Aide/Clerk		\$0.00	\$0.00
D08	Library Technician		\$0.00	\$0.00
D09	Material Coordinator		\$0.00	\$0.00
D10	Material Handling Laborer		\$0.00	\$0.00
D11	Order Filler		#REF!	#REF!
D12	Shipping Packer		\$0.00	\$0.00
D13	Shipping / Receiving Clerk		\$0.00	\$0.00
D14	Stock Clerk		#REF!	#REF!
D15	Park Naturalist		\$0.00	\$0.00
D16	Recreation Specialist		\$0.00	\$0.00
D17	Warehouse Specialist		\$0.00	\$0.00
	<u>^</u>	Health:		
E01	Breath Alcohol Technician		\$0.00	\$0.00
E02	Certified Occupational Therapist Assistant		\$0.00	\$0.00
E03	Certified Physical Therapist Assistant		\$0.00	\$0.00
E04	Claims Processor		\$0.00	\$0.00
E05	Claims Processor (Senior)		\$0.00	\$0.00
E06	Dental Assistant		\$0.00	\$0.00
E07	Dental Hygienist		\$0.00	\$0.00
E08	Dietary Aide		\$0.00	\$0.00
E09	EKG Technician		\$0.00	\$0.00
			ŞU.UU	
E10	Electroneurodiagnostic Technologist		\$0.00	
E10 E11				\$0.00 \$0.00
	Electroneurodiagnostic Technologist		\$0.00	\$0.00
E11	Electroneurodiagnostic Technologist Eligibility / Insurance Verifier		\$0.00 \$0.00	\$0.00 \$0.00
E11 E12	Electroneurodiagnostic Technologist Eligibility / Insurance Verifier Eligibility Referral Coordinator		\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00
E11 E12 E13	Electroneurodiagnostic Technologist Eligibility / Insurance Verifier Eligibility Referral Coordinator Emergency Medical Technician		\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14	Electroneurodiagnostic Technologist Eligibility / Insurance Verifier Eligibility Referral Coordinator Emergency Medical Technician Insurance Coordinator		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14 E15	Electroneurodiagnostic Technologist Eligibility / Insurance Verifier Eligibility Referral Coordinator Emergency Medical Technician Insurance Coordinator Licensed Practical Nurse I		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14 E15 E16	Electroneurodiagnostic Technologist Eligibility / Insurance Verifier Eligibility Referral Coordinator Emergency Medical Technician Insurance Coordinator Licensed Practical Nurse I Licensed Practical Nurse II		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14 E15 E16 E17	Electroneurodiagnostic TechnologistEligibility / Insurance VerifierEligibility Referral CoordinatorEmergency Medical TechnicianInsurance CoordinatorLicensed Practical Nurse ILicensed Practical Nurse IIILicensed Practical Nurse III		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14 E15 E16 E17 E18 E19	Electroneurodiagnostic TechnologistEligibility / Insurance VerifierEligibility Referral CoordinatorEmergency Medical TechnicianInsurance CoordinatorLicensed Practical Nurse ILicensed Practical Nurse IILicensed Practical Nurse IIIMedical Assistant		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14 E15 E16 E17 E18	Electroneurodiagnostic TechnologistEligibility / Insurance VerifierEligibility Referral CoordinatorEmergency Medical TechnicianInsurance CoordinatorLicensed Practical Nurse ILicensed Practical Nurse IILicensed Practical Nurse IIIMedical AssistantMedical Laboratory Technician		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
E11 E12 E13 E14 E15 E16 E17 E18 E19 E20	Electroneurodiagnostic TechnologistEligibility / Insurance VerifierEligibility Referral CoordinatorEmergency Medical TechnicianInsurance CoordinatorLicensed Practical Nurse ILicensed Practical Nurse IIILicensed Practical Nurse IIIMedical AssistantMedical Laboratory TechnicianMedical Record Clerk		\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

E24	Nursing Assistant I	\$0.00	\$0.00
E25	Nursing Assistant II	\$0.00	\$0.00
E26	Nursing Assistant III	\$0.00	\$0.00
E27	Nursing Assistant IV	\$0.00	\$0.00
E28	Optical Dispenser	\$0.00	\$0.00
E29	Optical Technician	\$0.00	\$0.00
E30	Pharmacy Technician	\$0.00	\$0.00
E30	Phlebotomist	\$0.00	\$0.00
E31 E32	Radiologic Technologist	\$0.00	\$0.00
E32 E33	Registered Nurse I	\$0.00	\$0.00
E33 E34	Registered Nurse II	\$0.00	\$0.00
E34 E35	Registered Nurse III	\$0.00	\$0.00
E33 E36	Registered Nurse IV	\$0.00	\$0.00
	Scheduler (Drug and Alcohol Testing)	\$0.00	\$0.00 \$0.00
E37	Substance Abuse Treatment Counselor		
E38		\$0.00	\$0.00
F01		a Technology: \$0.00	ć0.00
F01 F02	Application Developer	\$0.00	\$0.00 \$0.00
	Application Support Analyst		
F03	Applications Engineer	\$0.00	\$0.00
F04	Computer Operator I	\$0.00	\$0.00
F05	Computer Operator II	\$0.00	\$0.00
F06	Computer Operator III	\$0.00	\$0.00
F07	Computer Operator IV	\$0.00	\$0.00
F08	Computer Operator V	\$0.00	\$0.00
F09	Computer Programmer I	\$0.00	\$0.00
F10	Computer Programmer II	\$0.00	\$0.00
F11	Computer Programmer III	\$0.00	\$0.00
F12	Computer Programmer IV	\$0.00	\$0.00
F13	Computer Systems Analyst I	\$0.00	\$0.00
F14	Computer Systems Analyst II	\$0.00	\$0.00
F15	Computer Systems Analyst III	\$0.00	\$0.00
F16	Customer Support Administrator	\$0.00	\$0.00
F17	Customer Support Specialist	\$0.00	\$0.00
F18	Database Administrator	\$0.00	\$0.00
F19	Data Center Support Specialist	\$0.00	\$0.00
F20	Desktop Support Manager	\$0.00	\$0.00
F21	Desktop Support Specialist	\$0.00	\$0.00
F22	Developer	\$0.00	\$0.00
F23	Director of Technology	\$0.00	\$0.00
F24	Front End Web Designer	\$0.00	\$0.00
F25	GIS (Geographic Info. Systems) Tech. I	\$0.00	\$0.00
F26	GIS (Geographic Info. Systems) Tech. II	\$0.00	\$0.00
F27	Help Desk Specialist	\$0.00	\$0.00
F28	Help Desk Technician	\$0.00	\$0.00
F29	Information Systems Project Manager	\$0.00	\$0.00
F30	Information Technology Coordinator	\$0.00	\$0.00
F31	Information Technology Director	\$0.00	\$0.00
F32	Information Technology Manager	\$0.00	\$0.00
F33	IT Support Manager	\$0.00	\$0.00
F34	IT Support Specialist	\$0.00	\$0.00
F35	IT Systems Administrator	\$0.00	\$0.00
F36	Java Developer	\$0.00	\$0.00
F37	Management Information Systems Director	\$0.00	\$0.00

F38	Network/Communications Support Clerk		\$0.00	\$0.00
F38 F39	Network Systems Administrator	<del>-              </del>	\$0.00	\$0.00
F 59 F 40		+ +	\$0.00	\$0.00
	Peripheral Equipment Operator Senior Database Administrator		\$0.00	-
F41			,	\$0.00
F42	Senior Network System Administrator		\$0.00	\$0.00
F43	Senior Programmer	_ <del></del>	\$0.00	\$0.00
F44	Senior Programmer Analyst		\$0.00	\$0.00
F45	Senior Security Specialist		\$0.00	\$0.00
F46	Senior Support Specialist		\$0.00	\$0.00
F47	Senior System Administrator		\$0.00	\$0.00
F48	Senior System Analyst		\$0.00	\$0.00
F49	Senior Web Administrator		\$0.00	\$0.00
F50	Senior Web Developer		\$0.00	\$0.00
F51	Software Developer		\$0.00	\$0.00
F52	Software Quality Assurance Analyst		\$0.00	\$0.00
F53	Support Specialist		\$0.00	\$0.00
F54	Systems Administrator		\$0.00	\$0.00
F55	Systems Analyst		\$0.00	\$0.00
F56	Systems Designer		\$0.00	\$0.00
F57	System Support Specialist		\$0.00	\$0.00
F58	Technical Operations Officer		\$0.00	\$0.00
F59	Technical Support Specialist		\$0.00	\$0.00
F60	Technical Specialist		\$0.00	\$0.00
F61	Telecommunications Specialist		\$0.00	\$0.00
F62	Web Administrator		\$0.00	\$0.00
F63	Web Developer		\$0.00	\$0.00
F64	Web Master		\$0.00	\$0.00
	]	Procurement:		
G01	Buyer I		\$0.00	\$0.00
G02	Buyer II		\$0.00	\$0.00
G03	Buyer III		\$0.00	\$0.00
G04	Purchasing Manager		\$0.00	\$0.00
		Professional:		
H01	Attorney		\$0.00	\$0.00
H02	Business Development Manager		\$0.00	\$0.00
H03	Business Development Sales Rep.		\$0.00	\$0.00
H04	Contract Administrator		\$0.00	\$0.00
H05	Contract Specialist		\$0.00	\$0.00
H06	Community Relations Representative II		\$0.00	\$0.00
H07	Community Relations Representative III		\$0.00	\$0.00
H08	Compliance Manager		\$0.00	\$0.00
H09	Contract Administrator		\$0.00	\$0.00
H10	Contract Manager		\$0.00	\$0.00
H11	Executive Consultant		\$0.00	\$0.00
H12	Facility Manager		\$0.00	\$0.00
H13	Fire / HAZMAT Specialist		\$0.00	\$0.00
H14	Grant Administrator		\$0.00	\$0.00
H15	Housing Specialist		\$0.00	\$0.00
H16	Human Resources Coordinatior		\$0.00	\$0.00
H17	Human Resources Manager		\$0.00	\$0.00
H18	Human Resources Specialist		\$0.00	\$0.00
H19	Inspection Manager	- <del>     </del>	\$0.00	\$0.00
I HIY	Inspection vianager		50.00	50.00

H21	Insurance Specialist I	\$0.00	\$0.00
H22	Insurance Specialist II	\$0.00	\$0.00
H23	Insurance Specialist III	\$0.00	\$0.00
H24	Law Enforcement Specialist	\$0.00	\$0.00
H25	Logistics Specialists	\$0.00	\$0.00
H26	Logistics Manager	\$0.00	\$0.00
H27	Marketing Specialist	\$0.00	\$0.00
H28	Paralegal/Legal Assistant I	\$0.00	\$0.00
H29	Paralegal/Legal Assistant II	\$0.00	\$0.00
H30	Paralegal/Legal Assistant III	\$0.00	\$0.00
H31	Paralegal/Legal Assistant IV	\$0.00	\$0.00
H32	Park Ranger	\$0.00	\$0.00
H33	Presentation Designer	\$0.00	\$0.00
H34	Principle Consultant	\$0.00	\$0.00
H35	Proofreader	\$0.00	\$0.00
H36	Public Assistance Specialist	\$0.00	\$0.00
H37	Safety Manager	\$0.00	\$0.00
H38	Security - unarmed	\$0.00	\$0.00
H39	Security - armed	\$0.00	\$0.00
H40	Senior Writer	\$0.00	\$0.00
H41	Social Media Manager	\$0.00	\$0.00
H42	Transportation Manager	\$0.00	\$0.00
H43	Website Designer	\$0.00	\$0.00
		Scientific:	
I01	Wildlife Biologist	\$0.00	\$0.00
I02	Environmental Coordinator I	\$0.00	\$0.00
103	Geologist	\$0.00	\$0.00
		Miscellaneous:	
J01	Cashier	\$0.00	\$0.00
J02	Desk Clerk	\$0.00	\$0.00

FORM E	ADDITIONAL VALUE ADDED SERVICES THAT CAN BE OFFERED	TS06-21
Title:	Temporary Staffing, Direct-Hire and Other Employer Services	
Offeror Name:		
Notes:	1) Quote each Value Added Service (VAS) on a single separate line. Pricing must be include the VAS to become accepted and approved.	d in order for
(Important)	2) Use a single Form E for ALL Items. Add/Insert additional lines as necessary.	
Code (if any)	Description of Additional Services	Offered Rate, Price or Range

FORM F - MARKETING	Invitation No.: TS06-21
Offeror Name:	
Bidder shall provide a written narr	ative explaining in some detail actiities that will be undertaken to actively market and promote
an H-GAC contract to local govern	ment and non-profit End Users.

## Tab B – Vendor Questionnaire

Please provide responses to the following questions that address your company's operations, organization, structure, and processes for providing products and services.

States Covered

□ Maine

Respondent must indicate any and all states where products and services can be offered.

**50 States & District of Columbia** (Selecting this box is equal to checking all boxes below)

- □ Maryland □ Alabama □ Alaska □ Massachusetts □ Arizona □ Michigan □ Arkansas □ Minnesota □ California □ Mississippi □ Missouri □ Colorado □ Connecticut □ Montana □ Nebraska **D**elaware District of Columbia □ Nevada □ Florida □ New Hampshire □ Georgia □ New Jersey □ Hampshire □ New Mexico □ Hawaii □ New York □ Idaho □ North Carolina □ Illinois □ North Dakota □ Indiana □ Ohio □ Iowa □ Oklahoma □ Jersey □ Oregon □ Pennsylvania □ Kansas □ Kentucky □ Rhode Island □ Louisiana
- □ South Carolina
  - □ South Dakota
  - □ Tennessee
  - □ Texas
  - Utah
  - □ Vermont
  - □ Virginia
  - □ Washington
  - □ West Virginia
  - □ Wisconsin
  - □ Wyoming

## **House Bill 89 Verification Form**

#### Prohibition on Contracts with Companies Boycotting Israel

The 85<sup>th</sup> Texas Legislature approved new legislation, effective Sept. 1, 2017, which amends Texas Local Government Code Section 1. Subtitle F, Title 10, Government Code by adding Chapter 2270 which states that a governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it:

- 1) does not boycott Israel; and
- 2) will not boycott Israel during the term of the contract

Pursuant to Section 2270.001, Texas Government Code:

1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and

2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

I, (authorized official) \_\_\_\_\_\_, do hereby depose and verify the truthfulness and accuracy of the contents of the statements submitted on this certification under the provisions of Subtitle F, Title 10, Government Code Chapter 2270 and that the company named below:

- 1) does not boycott Israel currently; and
- 2) will not boycott Israel during the term of the contract; and
- is not currently listed on the State of Texas Comptroller's Companies that Boycott Israel List located at <u>https://comptroller.texas.gov/purchasing/publications/divestment.php</u>

Company Name

Signature of Authorized Official

Title of Authorized Official

#### **CERTIFICATE OF INTERESTED PARTIES – FORM 1295**

# Certificate of Interested Parties (Form 1295 – must be filled out electronically with the Texas Ethics Commission's online filing application, printed out, signed, notarized, and attached to proposal in the response - Section TAB A)

H-GAC is required to comply with House Bill 1295, which amended the Texas Government Code by adding Section 2252.908, Disclosure of Interested Parties. Section 2252.908 prohibits H-GAC from entering into a contract resulting from this RFP with a business entity unless the business entity submits a Disclosure of Interested Parties (Form 1295) to H-GAC at the time business entity submits the signed contract. The Texas Ethics Commission has adopted rules requiring the business entity to file Form 1295 electronically with the Texas Ethics Commission. The following **definitions** apply:

- (1) *"Business Entity"* means an entity recognized by law through which business is conducted, including a sole proprietorship, partnership, or corporation. TEX. GOV'T CODE § 2252.908(1).
- (2) "Interested Party" means a person:
  - a) who has a controlling interest in a business entity with whom H-GAC contracts; or
  - b) who actively participates in facilitating the contract or negotiating the terms of the contract, including a broker, intermediary, adviser, or attorney for the business entity. TEX. GOV'T CODE § 2252.908(3).
- (3) "Controlling interest" means:
  - a) an ownership interest or participating interest in a business entity by virtue of units, percentage, shares, stock, or otherwise that exceeds 10 percent;
  - b) membership on the board of directors or other governing body of a business entity of which the board or other governing body is composed of not more than 10 members; or
  - c) service as an officer of a business entity that has four or fewer officers, or service as one of the four officers most highly compensated by a business entity that has more than four officers. Subsection (c) does not apply to an officer of a publicly held business entity or its wholly owned subsidiaries. TEX. ETHICS COMM. RULE 46.3(c).
- (4) *"Intermediary"* means a person who actively participates in the facilitation of the contract or negotiating the contract, including a broker, adviser, attorney, or representative of or agent for the business entity who:
  - a) receives compensation from the business entity for the person's participation;
  - b) communicates directly with the governmental entity or state agency on behalf of the business entity regarding the contract; and
  - c) is not an employee of the business entity. TEX. ETHICS COMM. RULE 46.3(e).

#### As a "business entity." all vendors must:

- (1) **complete Form 1295 electronically** with the Texas Ethics Commission using the online filing application, which can be found at <u>https://www.ethics.state.tx.us/whatsnew/elf\_info\_form1295.htm</u>
  - All vendors must complete Form 1295, even if no interested parties exist
  - In Section 2, insert "Houston-Galveston Area Council"
  - In Section 3, insert the H-GAC RFP # for this proposal
- (2) **print a copy of the completed form** (make sure that it has a computer-generated certification number in the "Office Use Only" box)
- (3) have an authorized agent of the business entity sign the form
- (4) notarize the form
- (5) submit the completed, signed, notarized Form 1295, with the certification of filing, by attaching the form to your proposal in Section TAB A

H-GAC must acknowledge the receipt of the filed Form 1295 by notifying the Texas Ethics Commission of the receipt of the filed Form 1295 no later than the 30<sup>th</sup> day after receipt by H-GAC. After H-GAC acknowledges the Form 1295, the Texas Ethics Commission will post the completed Form 1295 to its website with seven business days after receiving notice from H-GAC.

CERTIFICATE OF INTE	ERESTED PARTIES			FORM 1295
Complete Nos. 1 - 4 and 6 if th Complete Nos. 1, 2, 3, 5, and 6	OFF	CE USE ONLY		
Name of business entity filing form, entity's place of business.	and the city, state and country of the busi	ness		
2 Name of governmental entity or stat which the form is being filed.	te agency that is a party to the contract fo	r		
3 Provide the identification number us and provide a description of the serv	sed by the governmental entity or state ag vices, goods, or other property to be prov	jency to ided und	track or ide ler the cont	entify the contract, ract.
4		Matur	K1	t (check applicable)
Name of Interested Party	City, State, Country (place of business)	14	trolling	Intermediary
	All ++.	7		
	0,0,0			
	SUP 200			
	S			
<b>~</b>	Vin VI			
	S.			
1.				
5 Check only if there is NO Interested I	Party.			
<sup>6</sup> AFFIDAVIT	l swear, or affirm, under penalty of perjur	y, that the	above disclos	sure is true and correct
		,,		
	Signature of authorized a	aent of co	ntracting busi	ness entity
AFFIX NOTARY STAMP / SEAL ABOVE	-		<u> </u>	
	aid ify which, witness my hand and seal of office.		, this the _	day
Signature of officer administering oath	Printed name of officer administering oath		Title of office	er administering oath
ADE	ADDITIONAL PAGES AS NECES	SARY		

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CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity	FORM CIQ
This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY
This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).	Date Received
By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. <i>See</i> Section 176.006(a-1), Local Government Code.	
A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.	
1 Name of vendor who has a business relationship with local governmental entity.	
2 Check this box if you are filing an update to a previously filed questionnaire. (The law re completed questionnaire with the appropriate filing authority not later than the 7th busines you became aware that the originally filed questionnaire was incomplete or inaccurate.)	s day after the date on which
3 Name of local government officer about whom the information is being disclosed.	
Name of Officer	
Describe each employment or other business relationship with the local government offi officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship wit Complete subparts A and B for each employment or business relationship described. Attac CIQ as necessary.	h the local government officer.
A. Is the local government officer or a family member of the officer receiving or li other than investment income, from the vendor?	ikely to receive taxable income,
Yes No	
B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable local governmental entity?	
Yes No	
5 Describe each employment or business relationship that the vendor named in Section 1 m other business entity with respect to which the local government officer serves as an o ownership interest of one percent or more.	
6 Check this box if the vendor has given the local government officer or a family member as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.0	
7	
Signature of vendor doing business with the governmental entity	Date

## CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/ Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

(A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;

(B) a transaction conducted at a price and subject to terms available to the public; or

(C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

#### Local Government Code § 176.003(a)(2)(A) and (B):

(a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

(2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that

 $(\bar{\textbf{i}})$  a contract between the local governmental entity and vendor has been executed; or

(ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed; or
- (ii) the local governmental entity is considering entering into a contract with the vendor.

#### Local Government Code § 176.006(a) and (a-1)

(a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

(1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);

(2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or

(3) has a family relationship with a local government officer of that local governmental entity.

(a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

(1) the date that the vendor:

(A) begins discussions or negotiations to enter into a contract with the local governmental entity; or

(B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

(2) the date the vendor becomes aware:

(A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);

(B) that the vendor has given one or more gifts described by Subsection (a); or

(C) of a family relationship with a local government officer.

## **CONTRACTOR CONTACT INFORMATION**

**ATTENTION Houston-Galveston Area Council (H-GAC) Contractor**: The following information is needed to communicate with your company concerning contract matters which may arise. To expedite the process, we ask that you provide the information requested below. During the term of this contract, notify H-GAC in writing of any changes to this information by emailing updates to: cpcontractfax@h-gac.com

		Sec	tion I			
CONTRACTOR:			CONTRACT #:			
Purchase Order Address	s:		Invoice Address:			
Contact Name: Address:			Contact Name: Address:			
City	State	Zip Code	City	State	Zip Code	
Telephone No.:			Telephone No.#			
Fax No.#			Fax No.#			
Email Address:			Email Address:			
		<u>Secti</u>	on II			
CONTRACT INFORM	MATION:					
Indicate the person (s) documents. A copy of y				reases, or other con	tract-related	
Printed Name of Signat	ory:		Printed Name of Sig	gnatory:		
Corporate Title:			Corporate Title:			
Tel. No.:			Tel. No.:			
Fax No.:			Fax No.:			
Email Address:			Email Address:			
		Sec	tion III			
SALES CONTACT IN						
Person who End Users	will contact for	product information	and pricing quotes			
Contact Name:			Title:			
Address:						
	Street		City	State	Zip	
Telephone No.:			Fax No.:			
Mobile No.: (optional)						
Email Address:			_			
			_			

# H-GAC

**Houston-Galveston Area Council** 

P.O. Box 22777 · 3555 Timmons · Houston, Texas 77227-2777

**Cooperative Agreement -**

## **GENERAL PROVISIONS**

This Agreement is made and entered into, by and between the Houston-Galveston Area Council hereinafter referred to as H-GAC having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027 and \_\_\_\_\_\_\_, hereinafter referred to as the Contractor, having its principal place of business at \_\_\_\_\_\_.

WITNESSETH:

WHEREAS, H-GAC hereby engages the Contractor to perform certain services in accordance with the specifications of the Agreement; and

WHEREAS, the Contractor has agreed to perform such services in accordance with the specifications of the Agreement;

NOW, THEREFORE, H-GAC and the Contractor do hereby agree as follows:

#### ARTICLE 1: LEGAL AUTHORITY

The Contractor warrants and assures H-GAC that it possesses adequate legal authority to enter into this Agreement. The Contractor's governing body, where applicable, has authorized the signatory official(s) to enter into this Agreement and bind the Contractor to the terms of this Agreement and any subsequent amendments hereto.

#### **ARTICLE 2: APPLICABLE LAWS**

The Contractor agrees to conduct all activities under this Agreement in accordance with all applicable rules, regulations, directives, standards, ordinances, and laws, in effect or promulgated during the term of this Agreement, including without limitation, workers' compensation laws, minimum and maximum salary and wage statutes and regulations, and licensing laws and regulations. When required, the Contractor shall furnish H-GAC with satisfactory proof of its compliance therewith.

#### **ARTICLE 3: INDEPENDENT CONTRACTOR**

The execution of this Agreement and the rendering of services prescribed by this Agreement do not change the independent status of H-GAC or the Contractor. No provision of this Agreement or act of H-GAC in performance of the Agreement shall be construed as making the Contractor the agent, servant or employee of H-GAC, the State of Texas or the United States Government. Employees of the Contractor are subject to the exclusive control and supervision of the Contractor. The Contractor is solely responsible for employee related disputes and discrepancies, including employee payrolls and any claims arising therefrom.

#### ARTICLE 4: WHOLE AGREEMENT

The General Provisions, Special Provisions, and Attachments, as provided herein, constitute the complete Agreement ("Agreement") between the parties hereto, and supersede any and all oral and written agreements between the parties relating to matters herein. Except as otherwise provided herein, this Agreement cannot be modified without written consent of the parties.

#### ARTICLE 5: SCOPE OF SERVICES

The services to be performed by the Contractor are outlined in an Attachment to this Agreement.

#### **ARTICLE 6: PERFORMANCE PERIOD**

This Agreement shall be performed during the period which begins \_\_\_\_\_\_ and ends \_\_\_\_\_. All services under this Agreement must be rendered within this performance period, unless directly specified under a written change or extension provisioned under Article 15, which shall be fully executed by both parties to this Agreement.

#### ARTICLE 7: PAYMENT OR FUNDING

Payment provisions under this Agreement are outlined in the Special Provisions.

#### **ARTICLE 8: REPORTING REQUIREMENTS**

If the Contractor fails to submit to H-GAC in a timely and satisfactory manner any report required by this Agreement, or otherwise fails to satisfactorily render performances hereunder, H-GAC may terminate this agreement with notice as identified in Article 16 of these General Provisions. H-GAC has final determination of the adequacy of performance and reporting by Contractor. Termination of this agreement for failure to perform may affect Contractor's ability to participate in future opportunities with H-GAC. The Contractor's failure to timely submit any report may also be considered cause for termination of this Agreement.

Any additional reporting requirements shall be set forth in the Special Provisions of this Agreement.

#### **ARTICLE 9: INSURANCE**

Contractor shall maintain insurance coverage for work performed or services rendered under this Agreement as outlined and defined in the attached Special Provisions.

#### **ARTICLE 10: SUBCONTRACTS and ASSIGNMENTS**

Except as may be set forth in the Special Provisions, the Contractor agrees not to subcontract, assign, transfer, convey, sublet or otherwise dispose of this Agreement or any right, title, obligation or interest it may have therein to any third party without prior written approval of H-GAC. The Contractor acknowledges that H-GAC is not liable to any subcontractor or assignee of the Contractor. The Contractor shall ensure that the performance rendered under all subcontracts shall result in compliance with all the terms and provisions of this Agreement as if the performance rendered was rendered by the Contractor. Contractor shall give all required notices, and comply with all laws and regulations applicable to furnishing and performance of the work. Except where otherwise expressly required by applicable law or regulation, H-GAC shall not be responsible for monitoring Contractor's compliance, or that of Contractor's subcontractors, with any laws or regulations.

#### ARTICLE 11: AUDIT

Notwithstanding any other audit requirement, H-GAC reserves the right to conduct or cause to be conducted an independent audit of any transaction under this Agreement, such audit may be performed by the H-GAC local government audit staff, a certified public accountant firm, or other auditors designated by H-GAC and will be conducted in accordance with applicable professional standards and practices. The Contractor understands and agrees that the Contractor shall be liable to the H-GAC for any findings that result in monetary obligations to H-GAC.

#### **ARTICLE 12: EXAMINATION OF RECORDS**

The Contractor shall maintain during the course of the work complete and accurate records of all of the Contractor's costs and documentation of items which are chargeable to H-GAC under this Agreement. H-GAC, through its staff or designated public accounting firm, the State of Texas, and United States Government, shall have the right at any reasonable time to inspect, copy and audit those records on or

off the premises by authorized representatives of its own or any public accounting firm selected by H-GAC. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. Failure to provide access to records may be cause for termination of the Agreement. The records to be thus maintained and retained by the Contractor shall include (without limitation): (1) personnel and payroll records, including social security numbers and labor classifications, accounting for total time distribution of the Contractor's employees working full or part time on the work, as well as cancelled payroll checks, signed receipts for payroll payments in cash, or other evidence of disbursement of payroll payments; (2) invoices for purchases, receiving and issuing documents, and all other unit inventory records for the Contractor's stocks or capital items; and (3) paid invoices and cancelled checks for materials purchased and for subcontractors' and any other third parties' charges.

The Contractor further agrees that the examination of records outlined in this article shall be included in all subcontractor or third-party agreements.

#### **ARTICLE 13: RETENTION OF RECORDS**

The Contractor and its subcontractors shall maintain all records pertinent to this Agreement, and all other financial, statistical, property, participant records, and supporting documentation for a period of no less than seven (7) years from the later of the date of acceptance of the final payment or until all audit findings have been resolved. If any litigation, claim, negotiation, audit or other action involving the records has been started before the expiration of the retention period, the records shall be retained until completion of the action and resolution of all issues which arise from it, or until the end of the seven (7) years, whichever is later, and until any outstanding litigation, audit, or claim has been fully resolved.

#### ARTICLE 14: CHANGES AND AMENDMENTS

- A. Any alterations, additions, or deletions to the terms of this Agreement, which are required by changes in federal or state law or by regulations, are automatically incorporated without written amendment hereto, and shall become effective on the date designated by such law or by regulation.
- B. To ensure the legal and effective performance of this Agreement, both parties agree that any amendment that affects the performance under this Agreement must be mutually agreed upon and that all such amendments must be in writing. After a period of no less than 30 days subsequent to written notice, unless sooner implementation is required by law, such amendments shall have the effect of qualifying the terms of this Agreement and shall be binding upon the parties as if written herein.

#### ARTICLE 15: TERMINATION PROCEDURES

The Contractor acknowledges that this Agreement may be terminated for Convenience or Default.

A. Convenience

H-GAC may terminate this Agreement at any time, in whole or in part, with or without cause, whenever H-GAC determines that for any reason such termination is in the best interest of H-GAC, by providing written notice by certified mail to the Contractor. Upon receipt of notice of termination, all services hereunder of the Contractor and its employees and subcontractors shall cease to the extent specified in the notice of termination.

The Contractor may cancel or terminate this Agreement upon submission of thirty (30) days written notice, presented to H-GAC via certified mail. The Contractor may not give notice of cancellation after it has received notice of default from H-GAC.

B. Default

H-GAC may, by written notice of default to the Contractor, terminate the whole or any part of the Agreement, in any one of the following circumstances:

- (1) If the Contractor fails to perform the services herein specified within the time specified herein or any extension thereof; or
- (2) If the Contractor fails to perform any of the other provisions of this Agreement for any reason whatsoever, or so fails to make progress or otherwise violates the Agreements that completion of services herein specified within the Agreement term is significantly endangered, and in either of these two instances does not cure such failure within a period often (10) days (or such longer period of time as may be authorized by H-GAC in writing) after receiving written notice by certified mail of default from H-GAC.

#### **ARTICLE 16: SEVERABILITY**

H-GAC and Contractor agree that should any provision of this Agreement be determined to be invalid or unenforceable, such determination shall not affect any other term of this Agreement, which shall continue in full force and effect.

#### ARTICLE 17: FORCE MAJEURE

To the extent that either party to this Agreement shall be wholly or partially prevented from the performance of any obligation or duty placed on such party by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident, order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of force majeure shall rest solely with H-GAC.

#### **ARTICLE 18: CONFLICT OF INTEREST**

No officer, member or employee of the Contractor or subcontractor, no member of the governing body of the Contractor, and no other public officials of the Contractor who exercise any functions or responsibilities in the review or Contractor approval of this Agreement, shall participate in any decision relating to this Agreement which affects his or her personal interest, or shall have any personal or pecuniary interest, direct or indirect, in this Agreement.

#### **ARTICLE 19: FEDERAL COMPLIANCE**

Contractor agrees to comply with all federal statutes relating to nondiscrimination, labor standards, and environmental compliance. Additionally, for work to be performed under the Agreement or subcontract thereof, including procurement of materials or leases of equipment, Contractor shall notify each potential subcontractor or supplier of the Contractor's federal compliance obligations. These may include, but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§ 1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) the Fair Labor Standards Act of 1938 (29 USC 676 et. seq.), (d) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. § 794), which prohibits discrimination on the basis of handicaps and the Americans with Disabilities Act of 1990; (e) the Age Discrimination in Employment Act of 1967 (29 USC 621 et. seq.) and the Age Discrimination Act of 1974, as amended (42 U.S.C. §§ 6101-6107), which prohibits discrimination on the basis of age; (f) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (g) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to the nondiscrimination on the basis of alcohol abuse or alcoholism; (h) §§ 523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. 290 dd-3 and 290 ee-3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (i) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. § 3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (j) any other nondiscrimination provisions in any specific statute(s)

applicable to any Federal funding for this Agreement; (k) the requirements of any other nondiscrimination statute(s) which may apply to this Agreement; (l) applicable provisions of the Clean Air Act (42 U.S.C. §7401 et seq.), the Federal Water Pollution Control Act, as amended (33 U.S.C. §1251 et seq.), Section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and the Environmental Protection Agency regulations at 40 CPR Part 15; (m) applicable provisions of the Davis- Bacon Act (40 U.S.C. 276a - 276a-7), the Copeland Act (40 U.S.C. 276c), and the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-332), as set forth in Department of Labor Regulations at 20 CPR 5.5a; (n) the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (P.L. 94-163).

## ARTICLE 20: CRIMINAL PROVISIONS AND SANCTIONS

The Contractor agrees to perform the Agreement in conformance with safeguards against fraud and abuse as set forth by the H-GAC, the State of Texas, and the acts and regulations of any related state or federal agency. The Contractor agrees to promptly notify H-GAC of any actual or suspected fraud, abuse, or other criminal activity through the filing of a written report within twenty-four (24) hours of knowledge thereof. Contractor shall notify H-GAC of any accident or incident requiring medical attention arising from its activities under this Agreement within twenty-four (24) hours of such occurrence. Theft or willful damage to property on loan to the Contractor from H-GAC, if any, shall be reported to local law enforcement agencies and H-GAC within two (2) hours of discovery of any such act.

The Contractor further agrees to cooperate fully with H-GAC, local law enforcement agencies, the State of Texas, the Federal Bureau of Investigation and any other duly authorized investigative unit, in carrying out a full investigation of all such incidents.

The Contractor shall notify H-GAC of the threat of lawsuit or of any actual suit filed against the Contractor pertaining to this Agreement or which would adversely affect the Contractor's ability to perform services under this Agreement.

## ARTICLE 21: INDEMNIFICATION AND RECOVERY

H-GAC's liability under this Agreement, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to its order processing charge. In no event will H-GAC be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor agrees, to the extent permitted by law, to defend and hold harmless H-GAC, its board members, officers, agents, officials, employees and indemnities from any and all claims, costs, expenses (including reasonable attorney fees), actions, causes of action, judgements, and liens arising as a result of Contractor's negligent act or omission under this Agreement. Contractor shall notify H-GAC of the threat of lawsuit or of any actual suit filed against Contractor relating to this Agreement.

## **ARTICLE 22: LIMITATION OF CONTRACTOR'S LIABILITY**

Except as specified in any separate writing between the Contractor and an END USER, Contractor's total liability under this Agreement, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, but excluding its obligation to indemnify H-GAC, is limited to the price of the particular products/services sold hereunder, and Contractor agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. In no event will Contractor be liable for any loss of use, loss of time, inconvenience, commercial loss, loss of profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor understands and agrees that it shall be liable to repay and shall repay upon demand to

END USER any amounts determined by H-GAC, its independent auditors, or any agency of State or Federal government to have been paid in violation of the terms of this Agreement.

#### ARTICLE 23: TITLES NOT RESTRICTIVE

The titles assigned to the various Articles of this Agreement are for convenience only. Titles shall not be considered restrictive of the subject matter of any Article, or part of this Agreement.

#### ARTICLE 24: JOINT WORK PRODUCT

This Agreement is the joint work product of H-GAC and the Contractor. This Agreement has been negotiated by H-GAC and the Contractor and their respective counsel and shall be fairly interpreted in accordance with its terms and, in the event of any ambiguities, no inferences shall be drawn against any party.

## ARTICLE 25: DISPUTES

All disputes concerning questions of fact or of law arising under this Agreement, which are not addressed within the Whole Agreement as defined pursuant to Article 4 hereof, shall be decided by the Executive Director of H-GAC or his designee, who shall reduce his decision to writing and provide notice thereof to the Contractor. The decision of the Executive Director or his designee shall be final and conclusive unless, within thirty (30) days from the date of receipt of such notice, the Contractor requests a rehearing from the Executive Director of H-GAC. In connection with any rehearing under this Article, the Contractor shall be afforded an opportunity to be heard and offer evidence in support of its position. The decision of the Executive Director after any such rehearing shall be final and conclusive decision of the Executive Director to a court of competent jurisdiction. Pending final decision of a dispute hereunder, the Contractor shall proceed diligently with the performance of the Agreement and in accordance with H- GAC's final decision.

#### ARTICLE 26: CHOICE OF LAW: VENUE

This Agreement shall be governed by the laws of the State of Texas. Venue and jurisdiction of any suit or cause of action arising under or in connection with the Agreement shall lie exclusively in Harris County, Texas. Disputes between END USER and Contractor are to be resolved in accordance with the law and venue rules of the state of purchase. Contractor shall immediately notify H-GAC of such disputes.

#### ARTICLE 27: ORDER OF PRIORITY

In the case of any conflict between or within this Agreement, the following order of priority shall be utilized: 1) General Provisions, 2) Special Provisions, 3) Scope of Work, and, 4) Other Attachments.

#### SIGNATURES:

H-GAC and the Contractor have read, agreed, and executed the whole Agreement as of the date first written above, as accepted by:

	H-GAC		
Signature	Signature	gnature	
Name	Name	Chuck Wemple	
Title	Title	Executive Director	
Date	Date		

# **H-GAC**

Houston-Galveston Area Council P.O. Box 22777 · 3555 Timmons · Houston, Texas 77227-2777

**Cooperative Agreement -**

## SPECIAL PROVISIONS

Incorporated by attachment, as part of the whole agreement, H-GAC and the Contractor do, hereby agree to the Special Provisions as follows:

## ARTICLE 1: BIDS/PROPOSALS INCORPORATED

In addition to the whole Agreement, the following documents listed in order of priority are incorporated into the Agreement by reference: Bid/Proposal Specifications and Contractor's Response to the Bid/Proposal.

## ARTICLE 2: END USER AGREEMENTS ("EUA")

**H-GAC** acknowledges that the **END USER** may choose to enter into an End User Agreement ("EUA) with the **Contractor** through this Agreement, and that the term of the EUA may exceed the term of the current **H-GAC** Agreement. **H-GAC's** acknowledgement is not an endorsement or approval of the End User Agreement's terms and conditions. **Contractor** agrees not to offer, agree to or accept from the **END USER**, any terms or conditions that conflict with those in **Contractor's** Agreement with **H-GAC**. Contractor affirms that termination of its Agreement with H-GAC for any reason shall not result in the termination of any underlying EUA, which shall in each instance, continue pursuant to the EUA's stated terms and duration. Pursuant to the terms of this Agreement, termination of this Agreement will disallow the **Contractor** from entering into any new EUA with **END USERS**. Applicable **H-GAC** order processing charges will be due and payable to **H-GAC** on any EUAs, surviving termination of this Agreement between **H-GAC** and **Contractor**.

#### **ARTICLE 3: MOST FAVORED CUSTOMER CLAUSE**

Contractor shall provide its most favorable pricing and terms to H-GAC. If at any time during this Agreement, Contractor develops a regularly followed standard procedure of entering into agreements with other governmental customers within the State of Texas, and offers the same or substantially the same products/services offered to H-GAC on a basis that provides prices, warranties, benefits, and or terms more favorable than those provided to H-GAC, Contractor shall notify H-GAC within ten (10) business days thereafter, and this Agreement shall be deemed to be automatically retroactively amended, to the effective date of Contractor's most favorable past agreement with another entity. Contractor shall provide the same prices, warranties, benefits, or terms to **H-GAC** and its END USER as provided in its most favorable past agreement. H-GAC shall have the right and option at any time to decline to accept any such change, in which case the amendment shall be deemed null and void. If Contractor claims that a more favorable price, warranty, benefit, or term that was charged or offered to another entity during the term of this Agreement, does not constitute more favorable treatment, than Contractor shall, within ten (10) business days, notify H-GAC in writing, setting forth the detailed reasons **Contractor** believes the aforesaid offer is not in fact most favored treatment. H-GAC, after due consideration of Contractor's written explanation, may decline to accept such explanation and thereupon this Agreement between H-GAC and Contractor shall be automatically amended, effective retroactively, to the effective date of the most favored agreement, to provide the same prices, warranties,

benefits, or terms to H-GAC and the END USER.

**EXCEPTION:** This clause shall not be applicable to prices and price adjustments offered by a bidder, Proposer or contractor, which are not within bidder's/proposer's control [example; a manufacturer's bid concession], or to any prices offered to the Federal Government and its agencies.

## ARTICLE 4: PARTY LIABILITY

Contractor's total liability under this Agreement, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to the price of the particular products/services sold hereunder. Contractor agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. Contractor accepts liability to repay, and shall repay upon demand to END USER, any amounts determined by H-GAC, its independent auditors, or any state or federal agency, to have been paid in violation of the terms of this Agreement.

## ARTICLE 5: GOVERNING LAW & VENUE

Contractor and H-GAC agree that Contractor will make every reasonable effort to resolve disputes the **END USER** in accord with the law and venue rules of the state of purchase. **Contractor** shall immediately notify **H**-**GAC** of such disputes.

## ARTICLE 6: SALES AND ORDER PROCESSING CHARGE

**Contractor** shall sell its products to **END USERS** based on the pricing and terms of this Agreement. **H-GAC** will invoice **Contractor** for the applicable order processing charge when H-GAC receives notification of an END USER order. **Contractor shall remit to H-GAC** the full amount of the applicable order processing charge, after delivery of any product or service and subsequent END USER acceptance. Payment of the Order Processing Charge shall be remitted from Contractor to H-GAC, within thirty (30) calendar days or ten (10) business days after receipt of an END USER's payment, whichever comes first, notwithstanding Contractor's receipt of invoice. For sales made by **Contractor** based on this Agreement, including sales to entities without Interlocal Agreements, **Contractor** shall pay the applicable order processing charges to **H-GAC**. Further, **Contractor** agrees to encourage entities who are not members of H-GAC's Cooperative Purchasing Program to execute an **H-GAC** Interlocal Agreement. **H-GAC** have any liability to **Contractor** for any goods or services an **END USER** procures from **Contractor**. At all times, **Contractor** shall remain liable to pay to **H-GAC** any order processing charges on any portion of the Agreement actually performed, and for which compensation was received by **Contractor**.

## **ARTICLE 7: LIQUIDATED DAMAGES**

Contractor and H-GAC agree that Contractor shall cooperate with the END USER at the time an END USER purchase order is placed, to determine terms for any liquidated damages.

## **ARTICLE 8: INSURANCE**

Unless otherwise stipulated in Section B of the Bid/Proposal Specifications, **Contractor** must have the following insurance and coverage minimums:

a. General liability insurance with a Single Occurrence limit of at least \$1,000,000.00, and a General

Aggregate limit of at least two times the Single Occurrence limit.

**Product liability** insurance with a Single Occurrence limit of at least \$1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit for all Products except Automotive Fire Apparatus. For Automotive Fire Apparatus, see Section B of the Bid/Proposal Specifications.

**Property Damage or Destruction** insurance is required for coverage of **End User** owned equipment while in **Contractor's** possession, custody or control. The minimum Single Occurrence limit is \$500,000.00 and the General Aggregate limit must be at least two times the Single Occurrence limit. This insurance may be carried in several ways, e.g. under an Inland Marine policy, as art of Automobile coverage, or under a Garage Keepers policy. In any event, this coverage must be specifically and clearly listed on insurance certificate(s) submitted to **H-GAC**.

- b. Insurance coverage shall be in effect for the length of any contract made pursuant to the Bid/Proposal, and for any extensions thereof, plus the number of days/months required to *deliver* any outstanding order after the close of the contract period.
- c. Original Insurance Certificates must be furnished to **H-GAC** on request, showing **Contractor** as the insured and showing coverage and limits for the insurances listed above.
- d. If any Product(s) or Service(s) will be provided by parties other than **Contractor**, all such parties are required to carry the minimum insurance coverages specified herein, and if requested by **H-GAC**, a separate insurance certificate must be submitted for each such party.
- e. **H-GAC** reserves the right to contact insurance underwriters to confirm policy and certificate issuance and document accuracy.

## ARTICLE 9: PERFORMANCE AND PAYMENT BONDS FOR INDIVIDUAL ORDERS

**H-GAC's** contractual requirements DO NOT include a Performance & Payment Bond (PPB); therefore, Contractor shall offer pricing that reflects this cost savings. **Contractor** shall remain prepared to offer a PPB to cover any order if so requested by the **END USER**. **Contractor** shall quote a price to **END USER** for provision of any requested PPB, and agrees to furnish the PPB within ten business (10) days of receipt of **END USER's** purchase order.

## ARTICLE 10: CHANGE OF STATUS

**Contractor** shall immediately notify **H-GAC**, in writing, of **ANY** change in ownership, control, dealership/franchisee status, Motor Vehicle license status, or name. Contractor shall offer written guidance to advise H-GAC if this Agreement shall be affected in any way by such change. **H-GAC** shall have the right to determine whether or not such change is acceptable, and to determine what action shall be warranted, up to and including cancellation of Agreement.

## ARTICLE 11: TEXAS MOTOR VEHICLE BOARD LICENSING

All that deal in motor vehicles shall maintain current licenses that are required by the Texas Motor Vehicle Commission Code. If at any time during this Agreement term, any required **Contractor** license is denied, revoked, or not renewed, **Contractor** shall be in default of this Agreement, unless the Texas Motor Vehicle

Board issues a stay or waiver. Contractor shall promptly provide copies of all current applicable Texas Motor Vehicle Board documentation to **H-GAC** upon request.