



October 27, 2022

SUBJECT: Letter of Clarification No. 1
Job Order Contracting IDIQ

REF: Solicitation No.: JC02-23

TO: All Prospective Respondents

This Letter of Clarification is issued for the following reasons:

To provide a response to potential respondent(s) questions. The following questions and H-GAC responses are hereby incorporated and made part of the Solicitation:

Question 1: RFP Page 5, Section B: "Once a contract is executed, Contractor is expected to expand the scope of its marketing effort to include sales to Customers in all areas of the United States."

It is understood that Contractors will provide services to multiple states. Please confirm.

Answer: *Yes.*

Question 2: RFP Page 5, Section C: "By submission of a response, Respondent agrees that HGACBuy has the support of senior management and HGACBuy will be the primary government contracting vehicle when offering services/products awarded from this solicitation to eligible Customers nationwide."

It is understood that, if we are awarded, H-GAC will become our main cooperative contract. Please confirm.

Answer: *Yes.*

Question 3: Geographic Areas Served form: "***Attach an approval letter from each manufacturer; authorization letters must include the regions in which equipment may be sold or serviced." & RFP Page 5, Section F: "Any awarded contractor must be approved by the manufacturer to sell, install, and service the brand of equipment submitted."

Please confirm if manufacturer approval letters are required with our solicitation.

Answer: *Yes.*

Question 4: Is there an overall page limit for proposals?

Answer: *No.*



Question 5: If subcontractors are being let, is there a deadline for sending good faith effort?

Answer: *Please refer to the RFP, pg. 11, Section C.*

When issued, Letter(s) of Clarification shall automatically become a part of the solicitation documents and shall supersede any previous specification(s) and/or provision(s) in conflict with the Letter(s) of Clarification. It is the responsibility of the respondent to ensure that it has obtained all such letter(s). By submitting a proposal on this project, respondents shall be deemed to have received all Letter(s) of Clarification and to have incorporated them into their proposals.