

Procurement made Simple HGACBuy

June 2009

Helping Governments Across the
Country Buy



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**HGACBuy makes
purchasing easier for
you...**

Economic Stimulus Package purchase orders

Due to the American Recovery and Reinvestment Act of 2009, many End-Users will be receiving the stimulus package. To help expedite your order, indicate on the purchase order if that order is from the stimulus.

HGACBuy Cooperative Program

Things You Should Know

- Verify the vendor's authority to sell the products that you are interested. Some vendors may conveniently assume that if the contract product, they are in business to sell as a dealer, and they can participate in the cooperative contract.
- Verify the product the vendor is offering is included in the contract. Although it will take a little time, every quote submitted against our contract should be checked.
- Verify the contract you wish to purchase from is still in effect. Long approval process before issuance of purchase orders can cause purchasing experts to lose track of contract expiration dates.
- Verify that all of your specification requirements have been satisfied in the contractor's quotation. At HGACBuy our specifications are designed to allow the purchaser to customize the required product by allowing the bidder to submit options to the line item bid. We label these options as "published options". You may order as many as these options as required. These options submitted with the bid must meet the intent of the specifications. For example, a fishing pole option for a fire apparatus bid would not be accepted for award recommendation. An "unpublished" option (not included in a bid) can be quoted to satisfy a request. An example would be a chrome plated ax for a fire apparatus in a parade. There are limiting conditions that apply to this process. Contact our office for detailed instructions.

We at HGACBuy pride ourselves on the level of service we perform daily, so when in doubt give us a call. Click Program Staff on our HGACBuy on our HGACBuy.org website for the appropriate staff person.

Submitted by:
Val Toppin
Program Manager

Vendor Highlights

If you have any questions, please contact any HGACBuy staff at 1.800.926.0234 or use the [Staff](#)

[Contact List](#)

Midland Workshop

The HGACBuy team is coming to Midland Texas, June 9th at the Midland Texas Convention and Visitors Bureau from 9am to Noon

Sewer Cleaning & Hydro Excavation SC01-08

Vactor Manufacturing

Our topics for discussion:

- HGACEnergy Program
- Energy Savings
- HGACBuy Program

For reservations email [Angela](#)

[George](#) OR fill out our form on your own - [Midland Workshop](#)

For over 40 years, Vactor has been providing quality equipment to the sewer cleaning industry including powerful combination units that combine water jetting with vacuum for the most effective sewer line cleaning and maintenance.

The Vactor® 2100 Plus Series sewer cleaner features a custom-configurable ModulFlex design and is available in both PD (positive displacement) and fan models. It features numerous-sized debris tanks from 3 to 15 cubic yards and water capacities from 500 to 1,700 gallons.

From its powerful vacuuming action to the exclusive Vactor water pump with Jack Hammeraction that scours pipes clean, every component is engineered for efficient, maintenance-free operation. Other features include rust-resistant aluminum water tanks and an easy-load, container height fast-dump debris body.

And the new Vactor 2100 Plus is even more fuel efficient, quieter and more powerful.

Vactor Manufacturing is an approved HGACBuy contract vendor.

Contact:

Tom Sybilrud

tsybilrud@fsepg.com

Ph 612.991.1746

Envirosight

Pipe inspection and rehab technology from Envirosight helps municipalities keep ahead of schedule and under budget as they work to maintain infrastructure, comply with regulations, satisfy taxpayers and cope with dwindling budgets. ROVER and SuperVision inspection crawlers (available with side-scanning and lateral launch, respectively) outmaneuver the competition, reconfigure quickly to address a range of applications and boast industry-low cost-of-ownership. The QuickView zoom camera surveys pipes and manholes rapidly, helping municipalities determine where to dedicate costly crawler, rehab and cleaning resources. The VeriSight self-leveling push camera survives punishing conditions to capture; display and store up to 60 GB of digital video from drain lines. WinCan software captures, analyzes and reports inspection data, offering MPEG-4 video and GIS/GPS integration. The self-propelled HydroCut lateral reinstatement cutter uses water power to generate five times the conventional torque for faster, cleaner cuts.

Envirosight maintains support and service facilities nationwide and is an approved vendor under the HGACBuy contract.

Contact:

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tsmith@envirosight.com

www.envirosight.com

111 Canfield Ave., Unit B3, Randolph, NJ 07869

Visit the HGACBuy Website thru Quick Links for other Sewer Contracts Available

Announcements

Various contracts are awarded through the HGACBuy Cooperative Program, here are few messages from participating vendors:

Mohawk Lifts

Mohawk Lifts has been an HGACBuy vendor for 4+ years supplying all types, styles and capacities of vehicle lifts to the HGACBuy member community as well as a variety of other repair shop equipment from tire changers, wheel balancers, compressors, work benches, lubrication systems, and exhaust evacuation equipment. Mohawk has a dedicated website for HGACBuy government members at: www.mohawklifts.com/gov/hgac



Texas' Most Award Winning Staffing Firm Just Got Better!

We are pleased to announce that MK Personnel LTD has merged with Burnett Staffing. Burnett specializes in temporary, temp to hire and direct hire placements in Accounting & Finance, Admin/Clerical, Engineering, HR, IT, Light Industrial, Legal, Sales and Call Center. Coverage includes: Houston, Austin, Dallas, El Paso and San Antonio.

NEED TO DELIVER YOUR STIMULUS MESSAGE?

Gilbreath Communications, Inc. is an accomplished agency with extensive experience including awareness campaigns and social marketing efforts. We provide advertising, graphic design and public relations services to clients of every size and industry. Now in our 20th year, Gilbreath hosts a multitude of services and has won many awards over the years. We have full service capabilities to design, strategically plan and implement integrated marketing programs, as well as graphic programs throughout the global marketplace. [click to learn more](#)

Welcome End Users

- City of Portland, OR.
- South Kitsap Fire & Rescue, WA.
- North Central Regional Transit District, NM.
- City of Barnwell, SC.
- The Bair Foundation, PA.
- Catron County, NM.
- Mohave County, AZ.
- City of Fort Smith, AR.
- Town of Leesburg, VA.
- South Plains Community Action, TX.
- Community Action Council of South Texas, TX.
- Sherman County, TX.
- Island County Emergency Services Communications Center, WA.
- Panhandle Community Services, TX.
- Greater East End Management District, TX.
- Sebastian County, AR.
- James City County, VA.
- The New York State Rehabilitation Association, NY.
- City of Batesville, AR.
- Harris County Municipal Utility District #33, TX.



HGACBuy would like to hear from you...

Tell us what type of contract you would like to see offered. Do you have any announcements to post? Give us your customer feedback on the HGACBuy Cooperative Purchasing Program!

Send correspondence to Tanya Campbell at tanya.campbell@h-gac.com in a Word document attachment (75 words or less).

HGACBuy welcomes your feedback. Send letters to HGACBuy@h-gac.com

For past issues of the newsletter- WE ARE ON THE WEB www.hgacbuy.org

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