

# Procurement made Simple HGACBuy

Helping Governments Across the  
Country Buy

April 2009

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## Kansas City Regional Purchasing Cooperative



In 2004, MARC/KCRPC and HGACBuy formed a partnership, allowing Texas contracts to be extended to the MARC/KCRPC region. This partnership is administered by MARC/KCRPC Program Coordinator. The HGACBuy and MARC partnership has proven to be beneficial to local agencies for cost and time savings and increased business to local dealers and Texas contractors.

To date, end users in the MARC/KCRPC region purchased \$40,000,000 of equipment and services, through the HGACBuy partnership. The largest contract usage has been for fire apparatus and public works equipment. City of Lenexa Kansas reported savings of approximately \$50,000 based on suggested retail price of each truck for 2008 Pierce Velocity class "A" pumpers. City of Warrensburg, Missouri reported estimated savings of \$25,000 on each Pierce Contender (six person cab and overall length of 29 feet). Many other agencies are also reporting significant cost savings, shorter delivery times and administrative time savings.



**City of Lenexa - Kansas Fire Department**



### City of Warrensburg - Missouri Fire Department

The H-GACBuy contractors are welcome to contact us regarding your contract or for more information on MARC/KCRPC.

**Staff Contact:**

Rita Parker, CPPB, MARC/KCRPC Program Coordinator  
600 Broadway Suite 200, Kansas City, Missouri 64105-1659  
(P. 816-246-5083 (F. 816-421-7758  
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## Vendor Highlights

### Modular Buildings & Shelters

MB11-08



For over 25 years, Ramtech Building Systems has built a long record of success in constructing modular buildings for commercial, institutional, and government customers. From classrooms to clinics, and office space to detention facilities, no modular company in the Southwest can match Ramtech's successful record of providing a more diverse range of modular built facilities. Based in Mansfield, Texas in the heart of the Dallas-Fort Worth Metroplex, Ramtech has the technical capabilities and the right solution for all your temporary and permanent modular building needs. At Ramtech, we don't want to just sell you a modular building, we want to provide you with a complete solution. We can do this by offering a comprehensive range of modular building and construction services including:

- A manufacturer direct product
- Complete construction services
- Full site development

Ramtech has been an approved vendor since 2006, and currently has a wide selection of temporary and permanent modular buildings available through the HGACBuy program.

**Contact:** Bill Barron  
[bbarron@ramtechgroup.com](mailto:bbarron@ramtechgroup.com)  
800-568-9376

**M Space Holdings, LLC**



M Space is a leading provider of modular buildings, creating innovative space solutions to meet the expansion needs of clients in a diverse group of industries, including: education, healthcare, corporate, retail/hospitality, correctional and government. Lease, sale and financing options are available.

Our success is largely due to the reliability and responsiveness of our team of experienced professionals. Members of our management, operations and sales teams have on average, twenty years of experience in the modular and construction industries. We ask our clients to measure us in terms of our integrity, dependability and thoroughness. We listen carefully and then use our resourcefulness, experience and financial strength to deliver a quality turnkey project on time and within budget.

**Contact:** Christopher Brewer  
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1560 W. Bay Area Blvd., Suite 150  
Friendswood, Texas 77546  
P) 832-224-4335  
F) 832-201-0778  
Mobile 832-496-7879  
Skype ID: [chr\\_brewer@yahoo.com](https://www.skype.com/people/chr_brewer@yahoo.com)

**Mobile Modular Management Corporation**



Since 1979, Mobile Modular Management Corporation [www.MobileModularRents.com](http://www.MobileModularRents.com) has been

providing modular buildings to meet the space needs of major markets including construction & development, government, education, child care, health care, commercial/ retail and industrial/ manufacturing. Our modular buildings provide both temporary and permanent space for a wide variety of uses including, general office space, classrooms, libraries, field & sales offices, medical clinics, police & fire stations, laboratories and bank branches.

Mobile Modular is an approved vendor under the HGACBuy Contract. With 30 years in the modular building industry, Mobile Modular has crafted who we A.R.E.:

*Availability*

We have the building you need at the most affordable price to fit into your budget

*Responsiveness*

From start to finish you have a team of modular building experts to help you design the best solution for your needs

*Execution*

We set the quality benchmark in our industry

**Contact:** Brian Gonzales  
[brian.gonzales@mgrc.com](mailto:brian.gonzales@mgrc.com)  
P) 281-487-9222  
F) 281-487-1289

## ANNOUNCEMENTS

Various contracts are awarded through the HGACBuy cooperative program, here are a few messages from our newly participating vendors:



Networkfleet ([networkfleet.com](http://networkfleet.com)) is a leading provider of wireless fleet management services that improve fleet operating efficiency by reducing fuel consumption, maintenance expenses and vehicle emissions. The company's technology combines remote diagnostic monitoring with GPS-based Automatic Vehicle Location systems. With more than 50 patents issued or pending, the company received the 2008 AeA High Tech award and was a finalist in Connects 2008 Most Innovative Product award for clean technology. Founded in 1999, Networkfleet is a wholly-owned subsidiary of HUGHES Telematics, Inc.

Contact: Chris Ransom  
[cransom@networkfleet.com](mailto:cransom@networkfleet.com)  
P) 858-410-2497  
F) 858-450-3246



Based in Madison, Ind., Rotary Lift is the leading manufacturer of vehicle lifts. Rotary offers 145 products through HGACBuy, including two-post surface lifts, environmentally friendly, fully contained in-ground lifts (for light-duty and heavy-duty applications), four-post surface lifts, parallelogram lifts, mobile column lifts, alignment rack lifts and low-rise lifts. Rotary also offers installation, inspection and maintenance. With an uncompromising commitment to product quality, testing and safety, Rotary's products are known as the world's most trusted lifts.

Contact: Chris Bliz

[bliz@rotarylif.com](mailto:bliz@rotarylif.com)

P) 800-443-5438

F) 800-578-5438

## Welcome End Users

- Marion County, TX.
- Town of Combes, TX.
- City of Kissimmee, FL.
- Farmworkers Coordinating Council of Palm Beach, FL.
- City of Rochester, MN.
- City of Riverside, CA.
- City of Starford, TX.
- City of Seward, AK.
- County of York, VA.
- City of El Mirage, AZ.
- Harris County Fresh Water Supply District #27, TX.
- Wichita West Volunteer Fire Department Inc., TX.
- City of Savoy, TX.
- Kalamazoo County Road Commission, MI.
- Green Lake County, WI.
- Trinity Valley Community College, TX.
- City of Holland, TX.
- Tohopekaliga Water Authority, FL.
- Bistone Municipal Water Supply District, TX.
- Jefferson County Water Control & Improvement District #10, TX.

## Welcome Vendors

**HGACBuy contracts have been awarded by virtue of a competitive bid or RFP process in accordance with the state purchasing statues.**

**Contract awarded:**

- PE05-09 Traffic Control, Enforcement and Signal Preemption Equipment

## HGACBuy offers you a better way to buy for your Economic Stimulus needs

HGACBuy would like to hear from you...

Tell us what type of contracts you would like to see offered. Do you have any announcements to post? Give us your customer feedback on the HGACBuy Program!

Send correspondence to Tanya Campbell at [tanya.campbell@h-gac.com](mailto:tanya.campbell@h-gac.com) in a Word document attachment (75 words or less).

HGACBuy welcomes your feedback. Send letters to [HGACBuy@h-gac.com](mailto:HGACBuy@h-gac.com)

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